



the quantity recommended for purchase to replenish stock for emergency repairs and based upon new development project needs such as Trumark-Pennzoil.

<b>AMP Code</b>	<b>Description</b>	<b>Vendor</b>	<b>Recommended for Purchase</b>
03676	1/0 AWG Underground Residential Distribution Power Cable	Okonite	30,000 feet
03865	500 KCMIL Underground Residential Distribution Power Cable	Okonite	27,000 feet
03867	1000 KCMIL Underground Residential Distribution Power Cable	Okonite	15,600 feet

Staff contemplated issuing a new multi-year award with updated indices such as Consumer Price Index (CPI) and Copper Index (Comex), and requested input from a few cable manufacturers in regards to their current procurement strategies to establish AMP’s baseline. Okonite offered with CPI ranging from 3 to 7 percent with Comex. Southwire declined a multi-year award with fixed indices due to unforeseen future circumstances. In fact, Southwire changes their cable pricing every 60 days. General Cable did not respond. Staff also reached out to other municipalities. City of Palo Alto renewed their award for 5 years without a formal bid in the midst of the pandemic, and they kept the CPI at 1.5 to 2.5 percent with Comex. Modesto Irrigation District extended their award year by year also without a formal bid in the midst of the pandemic with the CPI at 1.5 to 2.5 percent with Comex. Sacramento Municipal Utility District (SMUD) has a seven-year contract that began in October 2019, pre-pandemic, with aluminum and Comex indices adjustable semi-annually. Based on the research above, staff believes the current market is not the best time to have a multi-year award for AMP and determined to solicit one-time cable purchases at this time.

A Request for Quotes was posted on March 17, 2022, on PlanetBids, AMP’s online solicitation portal, and PlanetBids notified 284 vendors registered with AMP based on selective criteria. On April 7, 2022, three vendors submitted their bids. The summary of bid results is presented in Exhibit A.

Staff carefully evaluated each bid based on conformance to the specifications, product quality, reliability, delivery, and bidder’s qualification. The lowest bidder, Nexgen Power Inc. did not meet AMP’s technical specifications.

Staff recommends issuance of a purchase order to Okonite, the second lowest responsive and responsible bidder, in an amount not to exceed \$1,313,800 with a contingency of \$65,700 for a total amount not to exceed of \$1,379,500 to purchase 30,000 Feet of 1/0 AWG, 27,000 Feet of 500 KCMIL, and 15,600 Feet of 1000 KCMIL underground residential distribution 15 kV power cable per Material Specification No. MS 03-22-01. Use of the contingency shall be for adjustments to quantity and final purchase cost if necessary to reflect actual cable reel lengths delivered in accordance with manufacturing tolerance bands.

FINANCIAL IMPACT

AMP has sufficient funds in its proposed FY 2023 budget for the purchase of underground power cables. Per AMP Rules and Regulations, subdivision developers will reimburse AMP for 100 percent of 1/0 AWG cable cost and 60 percent of 500 KCMIL and 1000 KCMIL power cables cost.

LINK TO STRATEGIC PLAN

Business Resiliency, Strategy 1: AMP will develop an asset management plan to guide efficient capital and maintenance expenditures which improve system operations and resiliency.

EXHIBIT

- A. Cable Bid Evaluation & Purchase Award Summary
- B. FY2021 & FY2022 Cable Purchase History

**CABLE BID EVALUATION & PURCHASE AWARD SUMMARY**  
 Bid Opening Date: April 7, 2022 12:00pm

MS 03-22-01 FOR CABLE  
 MAY 2022 PURCHASE

AMP CODE	Description	Quantity (ft)	Vendor					
			Okonite (See Note 1)		Nexgen (See Note 2)		General Pacific	
			Unit Price	Extended Price including 10.75% tax and delivery	Unit Price	Extended Price including 10.75% tax and delivery	Unit Price	Extended Price including 10.75% tax and delivery
03676	CABLE 1/0 COMPRESSED	30,000	\$ 6.779	\$ 225,232.28	\$ 6.050	\$ 201,011.25	\$ 7.9891	\$ 265,437.85
03865	CABLE 500 MCM CU 15KV EPR COM	27,000	\$ 17.343	\$ 518,599.06	\$ 14.960	\$ 447,341.40	\$ 20.5809	\$ 615,420.36
03867	CABLE 1000 KCM 175 MIL EPR	15,600	\$ 32.989	\$ 569,950.95	\$ 26.000	\$ 449,202.00	\$ 38.5317	\$ 665,712.18
			<b>Total</b>	<b>\$ 1,313,782.29</b>		<b>\$ 1,097,554.65</b>		<b>\$ 1,546,570.39</b>
Note:								
	1 Recommended for awarding of contract.							
	2 Did not meet AMP's specifications.							

FY 2021 & FY 2022 CABLE PURCHASE HISTORY

MS 03-22-01 FOR CABLE  
 MAY 2022 PURCHASE

FY	Purchased Time Period	AMP Code	Description	Quantity (ft)	Award/Solicitation	Unit Price	Extended Cost (including Delivery and Sales Tax)
2021	February 2021	03676	CABLE 1/0 COMPRESSED	45,000	MS 09-18-01	\$ 4.218	\$ 208,316.48
		03865	CABLE 500 MCM CU 15KV EPR COM	40,500	MS 09-18-01	\$10.801	\$ 480,090.95
					<b>FY 2021 Total</b>		<b>\$ 688,407.42</b>
2022	December 2021	03676	CABLE 1/0 COMPRESSED	82,500	MS 09-18-01	\$ 4.728	\$ 431,991.45
	May 2022 (Current Request)	03676	CABLE 1/0 COMPRESSED	30,000	One time purchase	\$ 6.779	\$ 225,232.28
		03865	CABLE 500 MCM CU 15KV EPR COM	27,000		\$17.343	\$ 518,599.06
		03867	CABLE 1000 KCM 175 MIL EPR	15,600		\$32.989	\$ 569,950.95
					<b>FY 2022 Total</b>		<b>\$ 1,745,773.74</b>