

To: Honorable Public Utilities Board

Submitted by: _____ **/S/**
Robert Orbeta
AGM – Administration

From: Roger Yang
Support Services Manager

Approved by: _____ **/S/**
Nicolas Procos
General Manager

Subject: By Motion, Authorize the General Manager to Issue a Purchase Order to Koppers
Utility and Industrial Products in an Amount Not to Exceed \$17,100

RECOMMENDATION

By motion, authorize the General Manager to issue a purchase order to Koppers Utility and Industrial Products in an amount not to exceed \$17,100.

BACKGROUND

Alameda Municipal Power (AMP) previously purchased utility poles in fiscal year (FY) 2020 in December 2019 in an amount not to exceed \$13,000 and in January 2020 in an amount not to exceed \$29,300 from Koppers Utility and Industrial Products (Koppers) for pole replacement projects and replenishing inventory. All utility poles ordered under the purchases in December 2019 and January 2020 were delivered to and accepted by AMP in March 2020. AMP purchased utility poles in FY 2021 in July 2020 in an amount not to exceed \$21,300 from Koppers, in September 2020 in an amount not to exceed \$20,800 from Stella-Jones Corporation (Stella-Jones), and in December 2020 in the amount not to exceed \$21,000 from Bell Lumber & Pole Company (Bell) for pole replacement projects and replenishing inventory. Utility poles ordered under the purchases in July and September 2020 were delivered to and accepted by AMP in August and November 2020, respectively. Those ordered under the purchases in December are pending delivery and acceptance in late January 2021.

The cumulative purchases by AMP in FY 2020 and FY 2021 through July 2020 from Koppers is \$63,500, along with the current request of \$17,100 which will result in total purchases of \$80,600 from Koppers.

Engineering staff identified a need for non-inventory size utility poles as part of ongoing electrical system maintenance to replace two wood poles that are unserviceable with respect to treatment and/or reinforcement that was identified by Osmose Utilities Services, Inc., under the contractor agreement CS 06-16-05 for the inspection, testing, and preservative treatment of utility wood poles that was approved by the Public Utilities Board (Board) on September 19, 2016, and the work accepted by the Board on April 17, 2017, respectively.

DISCUSSION

Staff posted an electronic Quick Quote bid using Planet Bids for six days and 16 vendors were notified. Koppers, Bell, and Stella-Jones submitted bids. Staff carefully evaluated each bid based on conformance to the technical specification, cost, delivery, and supplier qualifications. Koppers is the lowest responsive and responsible bidder.

The following table shows the list of utility poles and the quantity recommended for purchase.

AMP Item Code	Description	Vendor	Recommended for Purchase
N/A	Pole, Wood 96' H6	Koppers	2

Staff recommends issuance of a purchase order to Koppers in an amount not to exceed \$17,100 including sales tax and delivery.

FINANCIAL IMPACT

AMP has sufficient funds in its FY 2021 budget for the purchase of utility poles.

LINKS TO AMP STRATEGIC PLAN

Business Resiliency, Strategy 1: AMP will develop an asset management plan to guide efficient capital and maintenance expenditures which improve system operations and resiliency.

EXHIBITS

- A. Utility Pole Purchase Bid & Award Summary
- B. Utility Pole Purchase History

UTILITY POLE PURCHASE BID & AWARD SUMMARY

JANUARY 2021 PURCHASE

			Koppers		Bell		Stella-Jones	
AMP Inventory Code	Description	Quantity	Vendor Quote Unit Price Including Delivery, Excluding Tax	Subtotal Including 9.75% Tax and Delivery	Vendor Quote Unit Price Including Delivery, Excluding Tax	Subtotal Including 9.75% Tax and Delivery	Vendor Quote Unit Price Including Delivery, Excluding Tax	Subtotal Including 9.75% Tax and Delivery
N/A	Wood Pole 95' H6	2	\$7,770.00	\$17,055.15	\$8,423.00	\$18,488.49	\$12,641.00	\$27,747.00

Award vendor:	Koppers
Total:	\$17,055.15

UTILITY POLES PURCHASE HISTORY

FISCAL YEAR 2020 & 2021

Fiscal Year	Vendor	PO Date	AMP#	Description	Quantity	Unit Price Including Tax and Delivery	Subtotal
FY20	Koppers	12/19/19	02305	POLE WOOD 45' CL2 DF CUNAP TR	12	\$1,083.23	\$12,998.79
		01/23/20	02309H	POLE WOOD 60' H2 DOUGLAS FIR	2	\$3,089.46	\$6,178.93
			02305H	POLE WOOD 45' H1 DOUGLAS FIR	5	\$1,563.94	\$7,819.69
			02307H	POLE WOOD 50' H1 DOUGLAS FIR	2	\$1,805.39	\$3,610.78
			02308H	POLE WOOD 55' H1 DOUGLAS FIR	1	\$2,079.76	\$2,079.76
			02304	POLE WOOD 40' CLS 3 DF CUNAP	3	\$839.59	\$2,518.76
			02312	POLE, WOOD 80' CL H2	1	\$6,996.56	\$6,996.56
				TOTAL	26		\$42,203.27

Fiscal Year	Vendor	PO Date	AMP#	Description	Quantity	Unit Price Including Tax and Delivery	Subtotal	
FY21	Koppers	07/08/20	02305H	POLE WOOD 45' H1 DOUGLAS FIR	2	\$1,317.00	\$2,634.00	
			02307H	POLE WOOD 50' H1 DOUGLAS FIR	3	\$1,481.63	\$4,444.88	
			02308H	POLE WOOD 55' H1 DOUGLAS FIR	4	\$1,734.05	\$6,936.20	
			02309H	POLE WOOD 60' H2 DOUGLAS FIR	3	\$2,425.48	\$7,276.43	
				SUBTOTAL	12			\$21,291.50
	Stella-Jones	09/22/20	02303	POLE, WOOD 35' CLS 3	1	\$565.21	\$565.21	
			02304	POLE, WOOD 40' CLS 3	1	\$689.23	\$689.23	
			02305H	POLE, WOOD 45' H1	6	\$1,277.49	\$7,664.94	
			02307H	POLE, WOOD 50' H1	3	\$1,477.24	\$4,431.71	
			02308H	POLE, WOOD 55' H1	3	\$1,700.03	\$5,100.08	
			02309H	POLE, WOOD 60' H2	1	\$2,323.41	\$2,323.41	
				SUBTOTAL	15			\$20,774.58
	Bell	12/17/20	02303	POLE, WOOD 35' CLS 3	7	\$468.63	\$3,280.43	
			02304	POLE, WOOD 40' CLS 3	4	\$595.94	\$2,383.77	
			02307H	POLE, WOOD 50' H1	1	\$1,640.76	\$1,640.76	
			02308H	POLE, WOOD 55' H1	4	\$1,732.95	\$6,931.81	
			02309H	POLE, WOOD 60' H2	3	\$2,224.63	\$6,673.90	
				SUBTOTAL	19			\$20,910.67
				TOTAL	46			\$62,976.75