



NOTICE OF REGULAR MEETING

**CITY OF ALAMEDA PUBLIC UTILITIES BOARD**

Alameda Municipal Power Service Center  
2000 Grand Street, Conference Room A/B  
(Corner of Clement Avenue)  
Alameda, CA 94501

**Monday, February 9, 2026 at 6:00 P.M.**

*Notice: Members of the public can attend and comment in-person, follow the meeting via [web \(https://bit.ly/3M9Uj3G\)](https://bit.ly/3M9Uj3G) and teleconference (+1 510-358-3865 Conference ID: 432 207 70#) and address the Public Utilities Board during the meeting via email ([pub@alamedamp.com](mailto:pub@alamedamp.com)) or via live comments during the web/teleconference, except as noted otherwise on this agenda. For those participating via the web application, attendees can use the raise hand icon to indicate they are requesting the opportunity to make live comments. For those attendees who are calling in via telephone only, the Clerk will advise them when to unmute themselves. Comments submitted during the meeting will be read into the record (subject to speaker time limits). Comments submitted prior to the meeting will be included in the meeting record. Comments submitted through the Microsoft Teams meeting chat window will not be monitored. Any requests for reasonable accommodations from individuals with disabilities should be made by contacting Alameda Municipal Power at [wise@alamedamp.com](mailto:wise@alamedamp.com).*

***The Board may take action on any item listed on the agenda.***

1. ROLL CALL

2. ORAL COMMUNICATIONS - NON AGENDA (PUBLIC COMMENT)

Members of the public are invited to address the Board on any subject related to the activities of Alameda Municipal Power not otherwise appearing on the Agenda; comments are limited to in-person only, remote public comment is not available for this section.

3. SPECIAL PRESENTATION

- 3.1. A. 2025 Climate Action And Resiliency Plan Annual Update By Sustainability And Resilience Manager Danielle Mieler

4. CONSENT CALENDAR

Consent Calendar items are considered routine and will be enacted, approved or adopted by one motion unless a request for removal for discussion or explanation is received from the Board or a member of the public.

- 4.1. A. Minutes Of The January 12, 2026, Regular Meeting Of The City Of Alameda Public

Utilities Board

Documents:

[CONSENT CALENDAR ITEM A.PDF](#)

4.II. B. Listing Of Bills Paid – January 2026

Documents:

[CONSENT CALENDAR ITEM B.PDF](#)

4.III. C. Financial Report – December 2025

Documents:

[CONSENT CALENDAR ITEM C.PDF](#)

4.IV. D. Treasurer's Report For The Month Ending December 31, 2025

Documents:

[CONSENT CALENDAR ITEM D.PDF](#)

4.V. E. By Motion, Accept Alameda Municipal Power's Senate Bill 1037 Energy Efficiency Report For Fiscal Year 2025, And Find The Action Exempt From The California Environmental Quality Act

Documents:

[CONSENT CALENDAR ITEM E.PDF](#)

4.VI. F. By Motion, Requiring Four-Fifths Vote, Authorize The General Manager To Sole Source A Three-Year Platinum Supervisory Control And Data Acquisition Maintenance Support Plan From Survalent Technology In An Amount Not To Exceed \$89,548, With A Contingency Of \$13,432, For A Total Amount Not To Exceed \$102,980, Subject To Negotiation Of A Final Agreement With Approval By The General Manager And The City Attorney's Office, And Find The Action Exempt From The California Environmental Quality Act

Documents:

[CONSENT CALENDAR ITEM F.PDF](#)

4.VII. G. By Motion, Authorize The General Manager To Enter Into A Professional Services Agreement For A Term Of Up To Three Years, With Options To Extend Two More Years At The General Manager's Discretion, With Vertosoft For OpenGov's EProcurement Software Solution In A Three-Year Amount Not To Exceed \$130,000, With A Contingency Amount Not To Exceed \$11,164.20, Options To Extend For \$27,104.65 And \$28,459.88, Respectively, For A Total Not To Exceed Of \$185,564.53, And Further Authorize An Increase To The Support Services' Capital Budget By \$185,564.53 To Cover Fiscal Year 2026 Cost Increases Resulting From Amendment #1, And Find The Action Exempt From The California Environmental Quality Act

Documents:

[CONSENT CALENDAR ITEM G.PDF](#)

- 4.VIII. H. By Motion, Requiring Four-Fifths Vote, Authorize Amendment #1 To Service Provider Agreement PS 01-25-01 With Phyllis E. Currie To Extend The Term For Assistance Developing Alameda Municipal Power's Leadership And Organizational Strategies, Increase The Compensation In An Amount Not To Exceed \$65,000, For A Total Contract Amount Not To Exceed \$140,000, And Find The Action Exempt From The California Environmental Quality Act

Documents:

[CONSENT CALENDAR ITEM H.PDF](#)

- 4.IX. I. By Motion, Authorize The General Manager To Approve Amendment #3 To Professional Services Agreement PS 08-22-02 With Harrison Engineering Inc. To Extend The Term Through August 31, 2026, And Find The Action Exempt From The California Environmental Quality Act

Documents:

[CONSENT CALENDAR ITEM I.PDF](#)

## 5. AGENDA ITEMS

- 5.I. A. For Information Only, California Municipal Utilities Association Residential Customer Survey Results From GreatBlue Research

Documents:

[AGENDA ITEM A.PDF](#)

## 6. GENERAL MANAGER'S REPORT

- 6.I. A. General Manager's Report – January 2026

Documents:

[GENERAL MANAGER REPORT.PDF](#)

## 7. COUNCIL COMMUNICATIONS

## 8. BOARD COMMUNICATIONS

## 9. ORAL COMMUNICATIONS - NON AGENDA (PUBLIC COMMENT)

Members of the public are invited to address the Board on any subject related to the activities of Alameda Municipal Power not otherwise appearing on the Agenda; comments are limited to in-person only, remote public comment is not available for this section.

## 10. ADJOURNMENT

- o Each member of the public who wishes to speak is afforded up to 5 minutes per agenda item, which may be increased or limited by the presiding officer.
- o Sign language interpreters will be available on request. Please contact Hayley Wise at 510-748-3908 or 510-522-7538 (TDD number) or [EMAIL](#) at least 72 hours before the meeting to request an interpreter.
- o Accessible seating for persons with disability (including those using wheelchairs) is available.

- o Minutes of the meeting are available in enlarged print.
- o Audiotapes of the meeting are available upon request.
- o Please contact Hayley Wise at 510-748-3908 or 510-522-7538 (TDD number) or [EMAIL](#) at least 72 hours prior to the meeting to request agenda materials in an alternative format, or any other reasonable accommodation that may be necessary to participate in and enjoy the benefits of the meeting.

Documents related to this agenda are available for public inspection and copying at Alameda Municipal Power's Service Center - 2000 Grand Street during office hours.

### **Know Your Rights Under the Sunshine Ordinance**

Government's duty is to serve the public, reaching its decisions in full view of the public.

Commissions, boards, councils and other agencies of the City of Alameda exist to conduct the citizen of Alameda's business. This ordinance assures that deliberations are conducted before the people and that City operations are open to the people's review.

For more information on your rights under the sunshine ordinance or to report a violation of the ordinance, contact the Open Government Commission:

- o 2263 Santa Clara Avenue  
Room 380  
Alameda, CA, 94501
- o Phone: 510-747-4800
- o Fax: 510-865-4048
- o [EMAIL CITY CLERK LARA WEISIGER](#)

In order to assist the City's efforts to accommodate persons with severe allergies, environmental illnesses, multiple chemical sensitivity or related disabilities, attendees at public meetings are reminded that other attendees may be sensitive to various chemical based products. Please help the City accommodate these individuals.

[Section 2-91.13 (d) - Sunshine Ordinance]

**DRAFT MINUTES OF THE REGULAR MEETING  
CITY OF ALAMEDA PUBLIC UTILITIES BOARD**

January 12, 2026

1. ROLL CALL

President McKenna called the meeting to order at 6:02 p.m. On roll call, the following commissioners were present: President McKenna, Commissioner Hunter, Commissioner Bird, Commissioner de Vries, and Interim City Manager Politzer.

2. ORAL COMMUNICATIONS – NON-AGENDA (Public Comment)

None.

3. SPECIAL PRESENTATIONS

None.

4. CONSENT CALENDAR

A. Minutes of the December 8, 2025, Regular Meeting of the City of Alameda Public Utilities Board

B. Listing of Bills Paid – December 2025

C. Financial Report – November 2025

D. Treasurer’s Report for the Month Ending November 30, 2025

E. By Motion, Accept the Independent Audit and its Associated Reports From Maze & Associates of Alameda Municipal Power’s Financial Position for the Fiscal Year Ending on June 30, 2025, and Find the Action Exempt from the California Environmental Quality Act

F. By Motion, Recommend City Council Approve the Upgrade of One Customer Service Representative Position to Lead Customer Service Representative Classification, the Upgrade of the Procurement Analyst Classification to Senior Procurement Analyst, and the Reclassification of Senior Clerk to Administrative Services Coordinator, and Find the Action Exempt from the California Environmental Quality Act

G. By Motion, Authorize the Purchase of One Brooks Brothers Three-Reel Trailer for an Amount Not to Exceed \$136,600 and Find the Action Exempt from the California Environmental Quality Act

Following a motion from Commissioner de Vries and a second from Commissioner Hunter, the Board unanimously approved the consent calendar.

5. AGENDA ITEMS

A. By Motion, Accept Alameda Municipal Power's Load Forecast for Fiscal Year 2027, and Find the Action Exempt from the California Environmental Quality Act

Following a presentation by Alan Harbottle, Energy Resources Supervisor, the Board began discussion.

Commissioner Hunter commended the accuracy of past load forecasts and asked how California building codes, particularly Title 24, influence projections. Mr. Harbottle explained that solar requirements and energy efficiency standards are incorporated, with most customer programs now focused on electrification. Commissioner Hunter then raised questions about federal trends, such as reduced EV incentives, and Mr. Harbottle noted that forecasts rely more on historical EV adoption patterns than federal policy, though major changes are reviewed annually. Finally, Commissioner Hunter inquired about integrating large new loads after forecast approval, and Mr. Harbottle clarified that smaller additions typically roll into the next forecast cycle, while very large loads—around 10 MW or more—would trigger special agreements and board consideration.

Commissioner de Vries asked why revenues appear to lag behind load and sales in financial reports and how that relates to being over the load forecast mid-year. Mr. Harbottle explained that sales data can be inconsistent due to billing cycles and timing issues, such as new rates overlapping months, creating a lag that doesn't fully reflect real-time loads. Mr. Harbottle noted that improvements and deeper analysis are planned for future revenue forecasts. Commissioner de Vries followed with triggers that could cause the downward trend in load. Mr. Harbottle responded that major factors include load departure, behind-the-meter solar adoption, and energy efficiency measures. While single large customers like the Coast Guard pose minimal risk, sector-wide changes—such as in biotech—could have a greater impact, though no immediate triggers are evident.

Interim City Manager Politzer asked about historical load trends over the past decade and how closely forecasting aligns with city planning, noting recent development activity. Mr. Harbottle explained that forecasts from ten years ago were very different, with loads peaking when the base was active and then declining steadily until around 2022, when growth resumed. He emphasized that forecasting has been challenging, with past expectations of inflection points often proving inaccurate, and highlighted the importance of considering these trends when planning resource procurement.

President McKenna expressed concern about recent automaker shifts away from fully electric vehicles toward hybrids, questioning how this trend might affect EV adoption and infrastructure development. Mr. Harbottle acknowledged the uncertainty, noting that annual forecasts have generally aligned with actual adoption but emphasized limited confidence in predicting future trends. While EVs remain present, he agreed that

changing market dynamics could influence adoption patterns and infrastructure needs, though California's strong EV interest and existing network help mitigate range anxiety compared to other regions.

With a motion from Commissioner Bird and a second from Commissioner de Vries, the Board unanimously approved Item 5A.

B. By Motion, Authorize the General Manager to Transfer Funds Within the Capital Improvement Budget and Execute a Transmission Facilities Agreement with Pacific Gas and Electric Company for the Line Current Differential Relaying Transmission Protection Project Between Jenney Substation and Oakland Station J in an Amount Not to Exceed \$ 7,511,477, with a Contingency of \$308,523, For a Total Amount Not to Exceed \$7,820,000 and Find the Action Exempt from the California Environmental Quality Act

Following a presentation by Alan Harbottle, Energy Resources Supervisor, with support from Sameh Seleman, Engineering Manager and Tito Nagrampa, Senior Electrical Engineer, the Board began discussion.

Commissioner de Vries Commissioner de Vries remarked that the proposed engineering program is technically sound and necessary for improving system reliability, but its \$7 million cost demands rigorous review to ensure proper scope, pricing, and justification before proceeding.

Commissioner Bird asked for clarification on the existing fiber communication path between Jenny and Oakland C substations, including when it was implemented and its cost, as well as engagement with PG&E regarding pricing and the nature of the cost of ownership charge. Mr. Nagrampa explained that a similar line differential relay project was completed in 2006 for about \$300,000, noting differences in redundancy compared to the current scope. Mr. Harbottle emphasized that costs have escalated over 20 years, with estimates remaining generally consistent since 2020, and clarified that PG&E's cost of ownership reflects their capital return and ongoing maintenance responsibilities. He confirmed that under the current one-time payment approach, the cost of ownership is fixed upfront and not tied to variable services, while the project cost placeholder covers labor, materials, and contingency, subject to final determination.

Commissioner Hunter questioned whether PG&E's cost estimates were negotiable, seeking clarity on the 200% overhead, and if the project was rate-based or a pass-through. Mr. Harbottle said the figures came from PG&E's partners, detailed breakdowns haven't been provided, and his understanding is that the customer pays directly. Commissioner Hunter recommended confirming the project type, reviewing overhead details, and explained that the "present worth factor" reflects converting annual payments into a one-time cost. Commissioner Hunter concluded by urging continued efforts to gain transparency and reduce costs through negotiations.

Interim City Manager Politzer emphasized the need to understand PG&E's overhead charges and confirmed the project's critical role in Alameda's reliability, asking about the timeline if approved. Mr. Harbottle responded that while the current setup is suboptimal, there's no immediate threat, but faults could occur anytime, making the upgrade important. He explained that PG&E controls the schedule, and the reasonable expectation is completion within a year of executing the agreement. President McKenna stressed the severe and far-reaching consequences of rare transmission faults, underscoring the need for proactive planning, while Commissioner de Vries clarified that the project addresses a specific interface between Jenny and J substations, providing added protection without involving the broader grid.

President McKenna asked why the project was delayed after losing the copper line, questioned cost certainty, protections, and PG&E's charges, including the \$1.7M overhead and rate-of-return. Mr. Harbottle cited budget constraints and large costs as reasons for delay, while Mr. Nagrampa noted repeated proposals since 2010, with funding secured only after PG&E's final estimate last year. Mr. Harbottle confirmed a  $\pm 25\%$  cost variance and acknowledged the need for more clarity on tariffs, negotiable items, and protections.

General Manager Haines agreed to review FERC rules, audit rights, and cost components, committing to return with a clearer plan and possible savings. President McKenna supported moving forward but stressed confidence in the final number and high-quality work. Commissioner de Vries noted that staying under the \$7 million approved budget would allow quicker action, but emphasized the need for thorough due diligence if costs reach that level. Mr. Harbottle and General Manager Haines confirmed no negotiations have occurred yet, highlighted the complexity of PG&E's tariffs, and committed to engaging consultants and PG&E to clarify overhead charges and cost components before moving forward.

The Board debated whether to approve the PG&E agreement immediately or delay for further review. Lonnie Eldridge, Special Counsel for AMP, outlined options: approve as-is, approve with a "not-to-exceed" cap and authority for staff to negotiate, or defer action. Commissioner Hunter favored setting a cap but worried about feasibility, while Interim City Manager Politzer and others expressed discomfort approving without clarity on overhead costs, contingency, and protections. Mr. Harbottle noted external consultants could provide quick feedback, but deeper engagement with PG&E could take months, and price changes—up or down—are possible during renegotiation.

The Board agreed to postpone a vote, directing staff to work with consultants, seek cost transparency, and explore negotiations with PG&E leadership. General Manager Haines confirmed a March timeline for updates and emphasized building relationships with PG&E executives. The commissioners stressed the importance of due diligence, cost justification, and maintaining project quality, even if the final price remains unchanged.

After discussion and legal consultation, the Board took no action, and recommended staff come back with additional information at a future meeting.

6. GENERAL MANAGER'S REPORT

General Manager Haines provided an update on AMP's participation in the proposed aquatic center, with the recommendation AMP divest from the microgrid component while continuing with the rebate and educational components. General Manager Haines indicated the Board would have this topic as an agenda item at a future meeting, where formal measures could be enacted. The Board expressed support for and reflected on the process that led to the recommendation.

7. CITY COUNCIL COMMUNICATIONS

None.

8. BOARD COMMUNICATIONS

None.

9. ORAL COMMUNICATIONS – NON-AGENDA (Public Comment)

Fahad Kelantan, from Enliven Energy, provided a comment regarding the company's plans to build a hydrogen station in Alameda and requested to connect to Alameda's solar energy.

10. ADJOURNMENT

President McKenna adjourned the meeting at 7:40 p.m.

Alameda Municipal Power  
Alameda, California



From Check Date: 01/01/2026 - To Check Date: 01/31/2026

The following bills payable out of the Alameda Municipal Power funds were approved for payment.

SUPPLIER	DESCRIPTION	AMOUNT
NO CALIF POWER AGENCY	ALL POWER BILL-JAN2026(P)	2,806,777.00
SMITH DENISON CONSTRUCTION CO	UNDERGROUND38(O)	743,383.82
ALAMEDA, CITY OF	PAYROLL(A)	703,531.27
ALAMEDA, CITY OF	UTILITY TAX(A)	523,431.44
ALAMEDA, CITY OF	GENERAL FUND TRANSFER(A)	460,326.00
EATON CORPORATION	ELECTRICAL SPLYS(O)	221,500.00
U S BANK TRUST NA	2010A&B SERIES REVENUE BOND(A)	218,060.98
ALAMEDA, CITY OF	AMP PERS UNFUNDED LIABILITY(A)	180,601.92
ALAMEDA, CITY OF	PILOT & ROI CHARGES(A)	140,416.67
WEST COAST ARBORISTS, INC	TREE TRIMMING(O)	129,777.50
ALAMEDA, CITY OF	COST ALLOCATION(A)	64,166.25
PAYMENTUS CORP	TRANSACTION FEES(A)	40,084.62
ALTEC INDUSTRIES, INC.	ELECTRICAL SPLYS(O)	38,452.13
1835 ALAMEDA PROPERTY LLC	LEASE-BLDG(A)	30,377.88
AVIII	FIBER INSTALL(O)	27,478.43
CALIF.DEPT.OF TAX & FEE ADMIN	SURCHARGE TAX-4THQRT25 FOR	26,986.00
LIFTOFF, LLC	SOFTWARE(A)	23,625.00
CALIF.DEPT.OF TAX & FEE ADMIN	HAZARDOUS ANNUAL FEE(G)	22,974.60
SHI	MAINTENANCE(A)	21,775.34
ALAMEDA, CITY OF	FLEET SERVICES(O)	19,543.52
DATAPROSE, LLC.	PRINTING SVCS(A)	16,405.97
THE HAWKINS COMPANY	PROFESSIONAL FEE(G)	15,961.14
ALAMEDA, CITY OF	AMP CALPERS HEALTH(A)	13,808.54
UTIL-ASSIST INC.	STAFFING SUPPORT(A)	10,539.00
GALLAGHER BENEFIT SERVICES, INC.	COMPENSATION STUDY (G)	10,175.00
U.S. BANK IMPAC GOV. SVCS	CAL CARD PAYMENT(V)	9,539.62
DWAN & CO.	ELEVATOR REPAIR(A)	9,316.00
GLOBAL RENTAL CO. INC.	VEHICLE RENTAL(O)	7,612.96
ALAMEDA, CITY OF	SEWER ASSESSMENT CHGS(A)	7,321.92
ONE SOURCE SOLUTIONS, LLC	ELECTRICAL SPLYS(I)	6,996.78
SUCCESSMETRICS CORP	SOFTWARE(C)	6,770.00
ALAMEDA, CITY OF	WORKERS COMP(A)	6,186.14
GAMAL HADWAN	USED ELECTRIC VEHICLE RBT(P)	6,000.00
EVERGREEN JOB & SAFE TRIAN INC	TRAINING(O)	5,610.00
ZONES, INC	COMPUTER SPLYS(A)	5,121.20
NOVA COMMERCIAL COMPANY INC.	JANITORIAL SVCS(A)	4,965.00
NOVA COMMERCIAL COMPANY INC.	JANITORIAL SVCS(A)	4,965.00
NOVA COMMERCIAL COMPANY INC.	JANITORIAL SVCS(A)	4,965.00
NOVA COMMERCIAL COMPANY INC.	JANITORIAL SVCS(A)	4,965.00
NOVA COMMERCIAL COMPANY INC.	JANITORIAL SVCS(A)	4,965.00
NOVA COMMERCIAL COMPANY INC.	JANITORIAL SVCS(A)	4,965.00
MAZE & ASSOCIATES	AUDIT SVCS(A)	4,933.00
CDW COMPUTER CENTERS INC	COMPUTER SPLYS(A)	4,346.56
DWAN & CO.	ELEVATOR REPAIR(A)	4,130.54
VERIZON WIRELESS SERVICES, LLC	DATA SVCS(A)	3,906.54
LANDIS+GYR TECHNOLOGY, INC	DATA SVCS(A)	3,879.05
ANIXTER INC.	ELECTRICAL SPLYS(I)	3,837.06
ELS	AQUATIC CENTER DESIGN(G)	3,555.00
CINTAS CORPORATION	UNIFORMS(O)	3,437.35
EASY TRUCK RENTAL	TRAINING(O)	2,500.00
NOVA COMMERCIAL COMPANY INC.	JANITORIAL SVCS(A)	2,402.00
NEWSDATA LLC	LICENSE FEE(A)	2,360.00
COUNTY OF ALAMEDA	ENVIRONMENTAL SVCS(O)	2,271.00
GENERAL PACIFIC INC	ELECTRICAL SPLYS(I)	1,691.15

Alameda Municipal Power  
Alameda, California



From Check Date: 01/01/2026 - To Check Date: 01/31/2026

The following bills payable out of the Alameda Municipal Power funds were approved for payment.

SUPPLIER	DESCRIPTION	AMOUNT
B&H PHOTO VIDEO INC	ELECTRICAL SPLYS(I)	1,612.94
WOSSEN WORKNEH	HEAT PUMP HVAC REBATE(P)	1,600.00
ANN CASPER	HEAT PUMP HVAC REBATE(P)	1,500.00
CSG CONSULTANTS, INC.	UNDERGROUND38(O)	1,500.00
EMILY PAVELLE	HEAT PUMP HVAC REBATE(P)	1,500.00
IRWIN TRAN	USED ELECTRIC VEHICLE RBT(P)	1,500.00
JERRY SERVENTI	PANEL UPGRADE REBATE(P)	1,500.00
JOHN BRENNAN	HEAT PUMP HVAC REBATE(P)	1,500.00
THOMAS DE SENNA	HEAT PUMP HVAC REBATE(P)	1,500.00
HATTON CRANE & RIGGING INC	CRANE RENTAL(O)	1,474.00
GALLAGHER BENEFIT SERVICES, INC.	CLASSIFICATION STUDY (G)	1,320.00
R & S OVERHEAD GARAGE DOOR	REPAIRS(A)	1,100.00
SUN-NET INC.	MONTHLY FEE(A)	1,083.33
HILTI INC	ELECTRICAL SPLYS(O)	1,080.96
UNITED PARCEL SERVICES	SHIPPING(A,M)	1,049.76
DE LAGE LANDEN FINANICAL SVCS	COPIER LEASE(A)	1,012.66
CALIFORNIA HISTORICAL RADIO SOCIETY	SPONSORSHIP(M)	1,000.00
ALAMEDA, CITY OF	UNDERGROUND 38(O)	997.35
WREGIS	TRANSFER FEE(P)	992.90
ALAMEDA OPTOMETRIC GROUP	SAFETY GLASSES(O)	990.00
WILSON BOHANNON CO	ELECTRICAL SPLYS(I)	981.47
LITHO PROCESS	PRINITNG SVCS(A)	952.45
ASSOCIATION FOR ENERGY AFFORDABILIT	BUILDING ELECT TECH SVCS(P)	835.25
RICK'S PLUMBING	PLUMBING (A)	825.00
PACIFIC BAY ELECTRIC	LIGHT REPAIR (A)	758.00
CHRIS FERRARA	EXPENSE REIMB(P)	576.39
MATRIX HG INC.	MAINTENANCE(A)	573.75
E B M U D	HYDRANT PERMIT(E)	529.84
ALAMEDA ROTARY ENDOWMENT FOUNDAT	SPONSORSHIP(M)	500.00
DANAI LAMB	INDUCTION COOKTOP REBATE(P)	500.00
DENNIS LE	EV CHARGER REBATE(P)	500.00
DONALD NICHOLS	EV CHARGER REBATE(P)	500.00
GOVERNMENT FINANCE OFFICERS	CERTIFICATE FEE(A)	500.00
MATTHEW WATERS	INDUCTION COOKTOP REBATE(P)	500.00
WEST END ARTS DISTRICT	SPONSORSHIP(M)	500.00
ANDY YU	EV CHARGER REBATE(P)	450.00
LANDIS+GYR TECHNOLOGY, INC	DATA SVCS(A)	449.91
BRIAN HARMON	EV CHARGER REBATE(P)	429.00
RISHI KRIPALANI	EV CHARGER REBATE(P)	429.00
NATHANIEL COOKE	EV CHARGER REBATE(P)	420.00
NHAN NGUYEN	EV CHARGER REBATE(P)	420.00
JOHN NARVAEZ	MEALS (O)	419.08
TEAM ALAMEDA	SPONSORSHIP(M)	400.00
KAISER FOUNDATION HEALTH PLAN	PHYSICALS(O)	394.00
JOHN NARVAEZ	MEALS (O)	366.19
ALAMEDA ELECTRICAL DISTR.	ELECTRICAL SPLYS(I)	363.35
EXPERIAN INFORMATION SOLUTIONS	CONSULTING SVCS(M)	357.56
EPLUS TECHNOLOGY INC	COMPUTER SPLYS(A)	339.72
COUNTY OF ALAMEDA	SCALES(O)	338.20
KRITSADAPONG KANUNGSUK	E-BIKE REBATE(P)	300.00
BLAISDELLS	OFFICE SPLYS(I)	285.67
SAMEH SELEMAN	SHOE ALLOWANCE(O)	250.00
AT&T	PHONE SVCS(A)	249.15

Alameda Municipal Power  
Alameda, California



From Check Date: 01/01/2026 - To Check Date: 01/31/2026

The following bills payable out of the Alameda Municipal Power funds were approved for payment.

SUPPLIER	DESCRIPTION	AMOUNT
IRIS GROUP HOLDINGS LLC.	ALARM MONITORING(A)	243.44
JOHNSON CONTROLS SECURITY SOL.	ALARM MONITORING(A)	238.05
TIMOTHY HAINES	MEALS(O)	231.78
ROLLINS, INC	PEST CONTROL(A)	225.00
GMES LLC	ELECTRICAL SPLYS(I)	220.12
MICHAEL SULLIVAN	HEAT PUMP HVAC REBATE(P)	200.00
ROLLINS, INC	PEST CONTROL(A)	195.00
BLAISDELLS	OFFICE SPLYS(A)	193.74
ABAG POWER	GASOLINE CHARGES(A)	189.06
ROLLINS, INC	PEST CONTROL(A)	130.00
ROLLINS, INC	PEST CONTROL(A)	125.00
JOSHUA FOSTER	EXPENSE REIMB(G)	115.99
JOHN NARVAEZ	MEALS (O)	100.61
BING SIN	E-BIKE REBATE(P)	100.00
BRENT RAMERTH	E-BIKE REBATE(P)	100.00
HENRY DONG	E-BIKE REBATE(P)	100.00
I-YANG CHEN	E-BIKE REBATE(P)	100.00
KEVIN BOESE	E-BIKE REBATE(P)	100.00
LIZ FONG	E-BIKE REBATE(P)	100.00
THE SHERWIN-WILLIAMS COMPANY	PAINT SPLYS(O)	96.66
BAY STAMP & ENGRAVING LLC	ENGRAVING SVCS(A)	77.53
BRADY WORLDWIDE INC	ELECTRICAL SPLYS(O)	74.55
ALAMEDA MAIL BOXES PLUS	COMMISSIONS(C)	68.40
STEVE NGUYEN	MEALS (O)	38.00
MICHAEL SHERMAN	EXPENSE REIMB(O)	37.66
MICHAEL SHERMAN	MEALS(O)	35.43
ROSS NATON	MEALS(O)	34.31
JOHN NARVAEZ	MEALS(O)	32.16
DANIEL ROSALES	MEALS (O)	32.12
JOHN NARVAEZ	MEALS (O)	32.12
ENCINAL HARDWARE	HARDWARE(O)	18.24
ALAMEDA ELECTRICAL DISTR.	ELECTRICAL SPLYS(O)	11.40
WREGIS	TRANSFER FEE(P)	9.64
		6,699,286.78

The above claims in the amount of \$6,699,286.78 have been examined, certified correct, and approved for payment by the secretary of the Public Utilities Board.

**ISI**

Secretary of the Public Utilities Board



**ALAMEDA  
MUNICIPAL POWER**

*A Department of the City of Alameda*

# Monthly Financial Report

with data through  
**December 2025**  
(Unaudited)

**The data contained in this report has not been independently audited.**

**Alameda Municipal Power  
Financial Report  
With Supporting  
Documentation For the  
Month of December 2025**

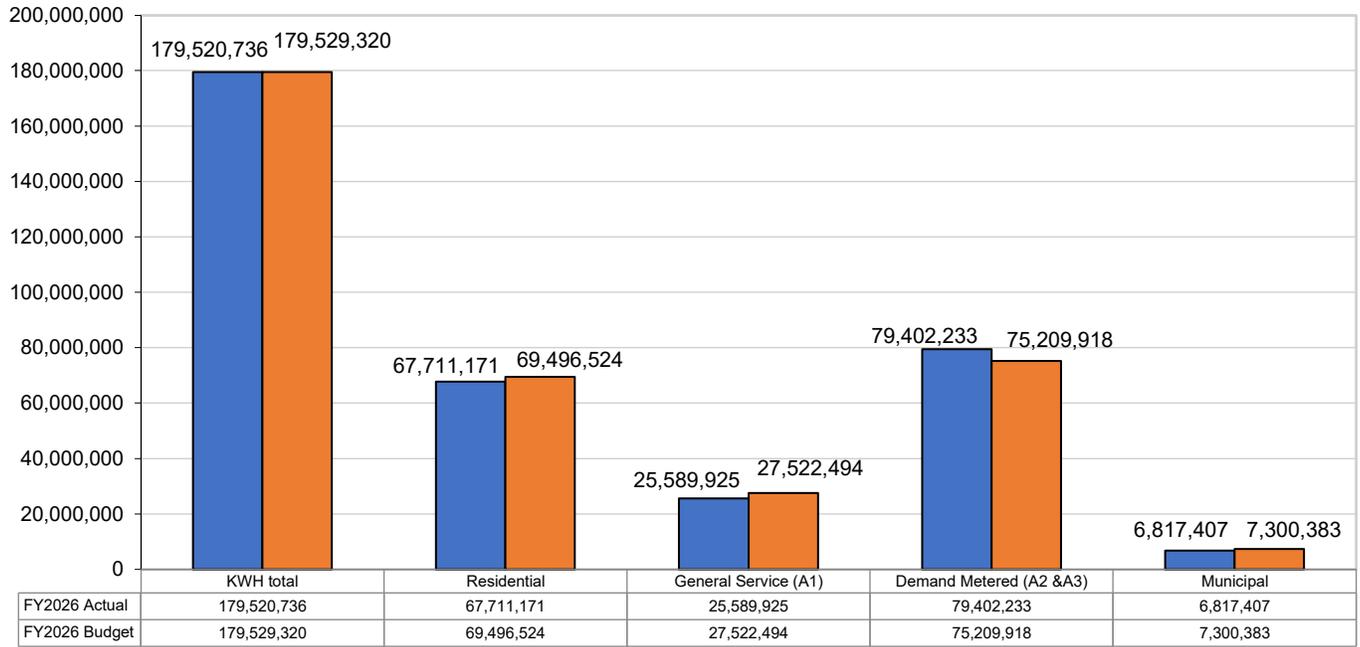
Table of Contents

<b><u>Management Summary</u></b> .....	3
Financial Summary of Selected Totals.....	4
Revenue Graphs .....	5
Expense Graphs.....	6
Gross Earnings, Wages & Benefits Graphs.....	7
Purchased Power Billing from Northern California Power Agency.....	8
Analysis of Capital Spending .....	9
Special Revenue Summary.....	10
<b><u>Financial Reports In Detail</u></b> .....	11
Financial Notes.....	12
Monthly & Year to Date (YTD) Performance Versus Budget .....	13
Monthly & YTD Performance Versus Last Year’s Actual.....	14
Balance Sheet .....	15-16
Statement of Cash Flow .....	17
Utility Plant Detail.....	18
Electric Non-Power Costs Analysis/Balancing Account Update .....	19

## **MANAGEMENT SUMMARY**

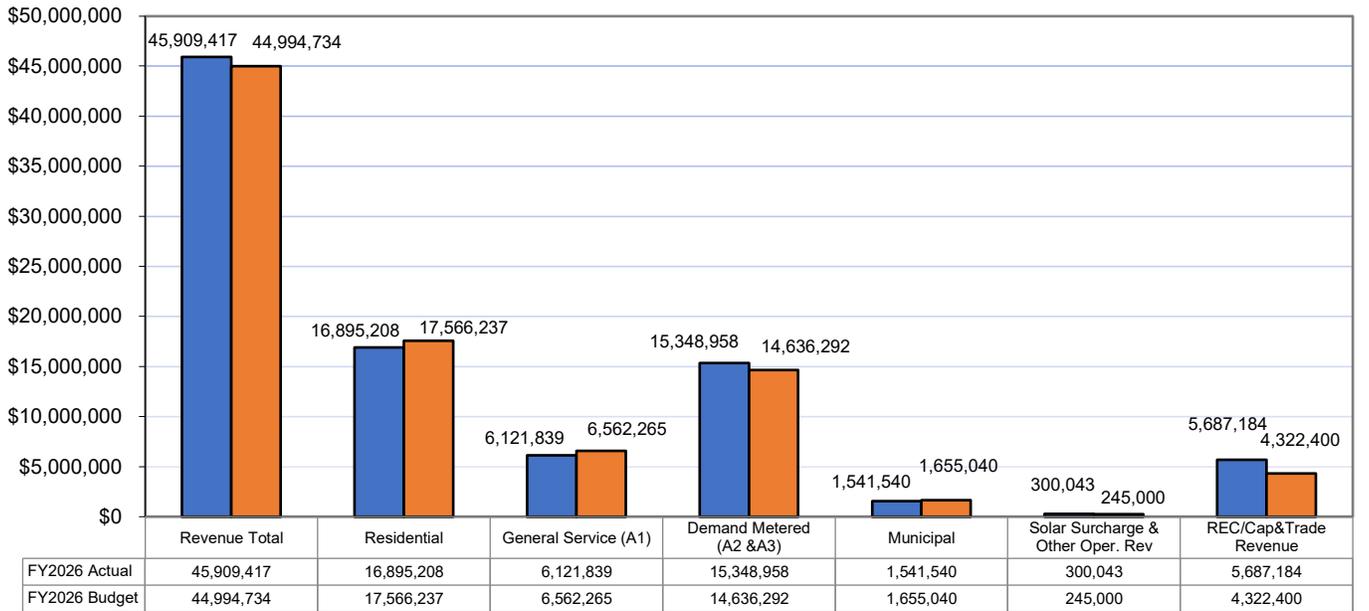
Alameda Municipal Power  
Financial Summary of Selected Totals  
For the Period Ending December 2025

	Actual - Year-to- Date	Budget - Year- to-Date	Over (Under) Budget	% Variance	Prior Year Actual - Year-to- Date	Prior Year Over (Under)	% Variance
Residential (D1 & D2)	67,711,171	69,496,524	(1,785,353)	-2.6%	66,784,174	926,997	1.4%
General Service (A1)	25,589,925	27,522,494	(1,932,569)	-7.0%	26,917,008	(1,327,083)	-4.9%
Demand Metered (A2 & A3)	79,402,233	75,209,918	4,192,315	5.6%	77,902,724	1,499,509	1.9%
Municipal & Other (M1, M2, M3, OL, CT&VG)	6,817,407	7,300,383	(482,976)	-6.6%	7,140,723	(323,316)	-4.5%
<b>Electric Sales (KWH):</b>	<b>179,520,736</b>	<b>179,529,320</b>	<b>(8,584)</b>	<b>0.0%</b>	<b>178,744,629</b>	<b>776,107</b>	<b>0.4%</b>
<i>Commercial &amp; Industrial</i>	<i>104,992,158</i>	<i>102,732,412</i>	<i>2,259,746</i>	<i>2.2%</i>	<i>104,819,732</i>	<i>172,426</i>	<i>0.2%</i>
<i>Excess Solar Generation</i>	<i>(1,751,729)</i>	<i>-</i>	<i>-</i>	<i>NA</i>	<i>(1,947,403)</i>	<i>195,674</i>	<i>NA</i>
Residential (D1 & D2)	16,895,208	17,566,237	(671,029)	-3.8%	15,877,238	1,017,969	6.4%
General Service (A1)	6,121,839	6,562,265	(440,426)	-6.7%	6,190,931	(69,092)	-1.1%
Demand Metered (A2 & A3)	15,348,958	14,636,292	712,666	4.9%	14,574,785	774,173	5.3%
Municipal & Other (M1, M2, M3, OL, CT&VG)	1,541,540	1,655,040	(113,500)	-6.9%	1,556,146	(14,606)	-0.9%
<b>Electric Sales</b>	<b>39,907,545</b>	<b>40,419,834</b>	<b>(512,289)</b>	<b>-1.3%</b>	<b>38,199,101</b>	<b>1,708,444</b>	<b>4.5%</b>
Other Operating Revenue	300,043	245,000	55,043	22.5%	259,387	40,657	15.7%
Cap & Trade, REC, LCFS and Other Revenue	5,687,184	4,322,400	1,364,784	31.6%	2,083,815	3,603,368	172.9%
Alameda Point Telephone	14,646	7,500	7,146	95.3%	16,772	(2,126)	-12.7%
<b>Electric Revenue - see 4.C.13 for income statement</b>	<b>45,909,417</b>	<b>44,994,734</b>	<b>914,683</b>	<b>2.0%</b>	<b>40,559,075</b>	<b>5,350,342</b>	<b>13.2%</b>
Purchased Power	(16,782,783)	(18,726,009)	1,943,226	-10.4%	(13,278,049)	(3,504,734)	26.4%
Customer Relations	(2,256,025)	(2,902,398)	646,373	-22.3%	(1,978,932)	(277,092)	14.0%
Operations & Maintenance	(4,655,051)	(6,441,294)	1,786,243	-27.7%	(4,580,333)	(74,718)	1.6%
Administration and General	(4,678,606)	(6,098,155)	1,419,549	-23.3%	(4,333,559)	(345,047)	8.0%
Expenses Funded by Special Revenue	(368,558)	(1,188,700)	820,142	-69.0%	(319,571)	(48,986)	15.3%
Depreciation & Other	(1,619,865)	(2,000,000)	380,135	-19.0%	(1,534,354)	(85,510)	5.6%
Capital Lease Amortization	(159,809)	(159,809)	-	0.0%	(159,809)	-	0.0%
Other Nonoperating Revenue (Expense) - Net	1,470,967	1,246,500	224,467	18.0%	1,339,013	131,954	9.9%
Capital Lease Interest Expense	(35,422)	(35,422)	0.01	0.0%	(40,546)	-	0.0%
Debt Related Charges	(329,276)	(329,451)	175	-0.1%	(392,328)	63,052	-16.1%
PILOT & City Transfer	(3,144,130)	(3,152,410)	8,280	-0.3%	(3,082,500)	(61,630)	2.0%
Alameda Point Telephone	-	(12,500)	12,500	-100.0%	-	-	N/A
<b>Electric Operating &amp; Non-Operating expenses - see 4.C.13 for income statement</b>	<b>(32,558,557)</b>	<b>(39,799,649)</b>	<b>7,241,091</b>	<b>-18.2%</b>	<b>(28,360,969)</b>	<b>(4,197,589)</b>	<b>14.8%</b>
<i>Operating expenses excluding Purchased power, Depreciation</i>	<i>(11,958,239)</i>	<i>(16,630,547)</i>	<i>4,672,308</i>	<i>-28.1%</i>	<i>(11,212,395)</i>	<i>(745,843)</i>	<i>6.7%</i>
<b>Electric Net Income (Loss) - see 4.C.13 for income statement</b>	<b>13,350,860</b>	<b>5,195,086</b>	<b>8,155,774</b>	<b>157.0%</b>	<b>12,198,106</b>	<b>1,152,754</b>	<b>9.5%</b>



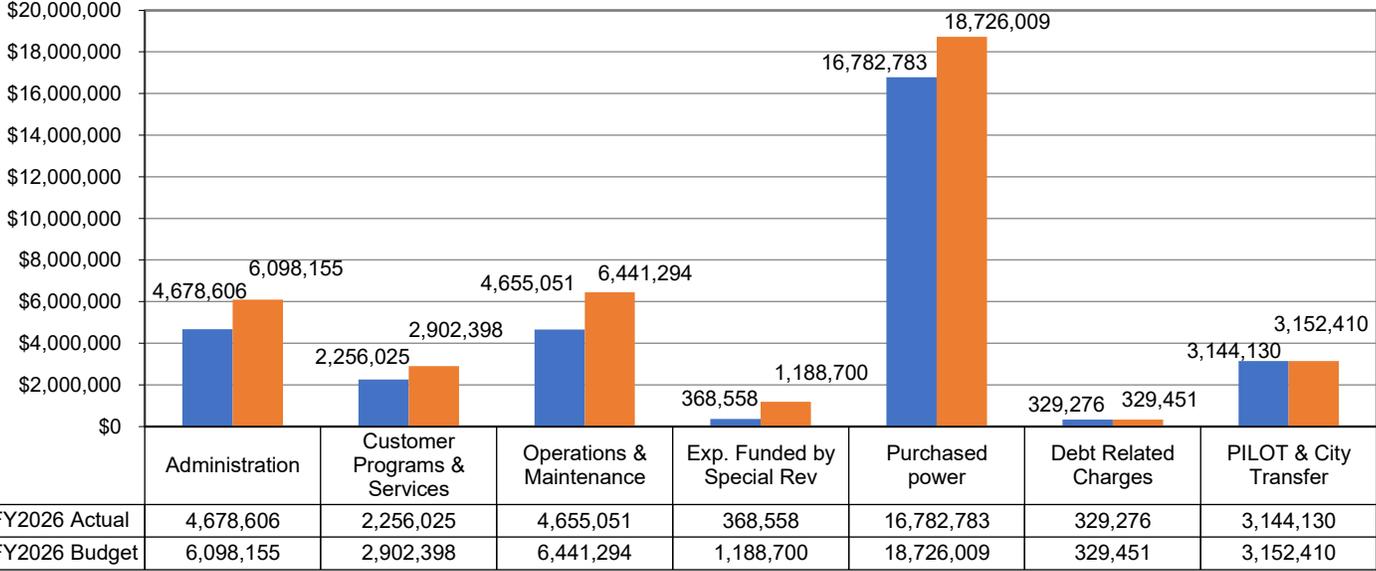
**Electric Sales (KWh) through December 2025**

■ FY2026 Actual ■ FY2026 Budget



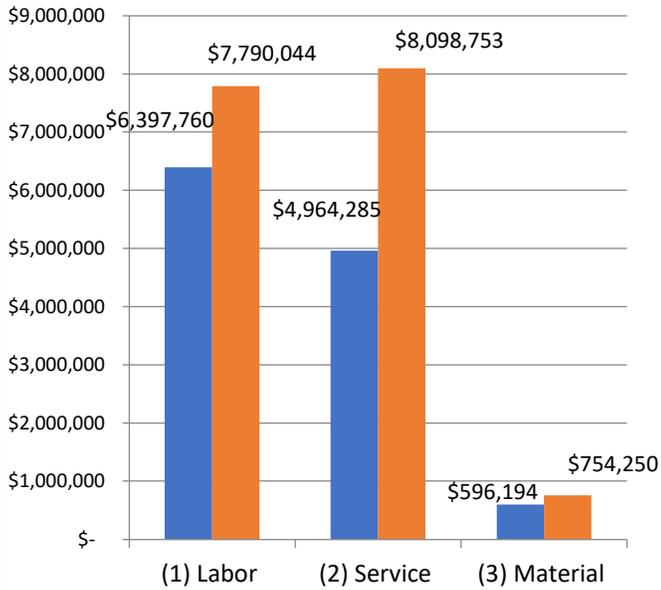
**Electric Revenue through December 2025**

■ FY2026 Actual ■ FY2026 Budget



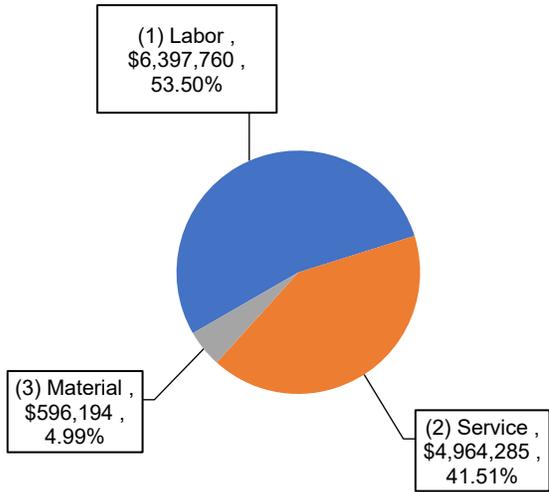
**Electric Expense through December 2025**

■ FY2026 Actual ■ FY2026 Budget



(1) Labor - Wages  
 (2) Service - Benefits & Other Services Provided by Outside Vendors  
 (3) Material - Purchased Supplies & Materials

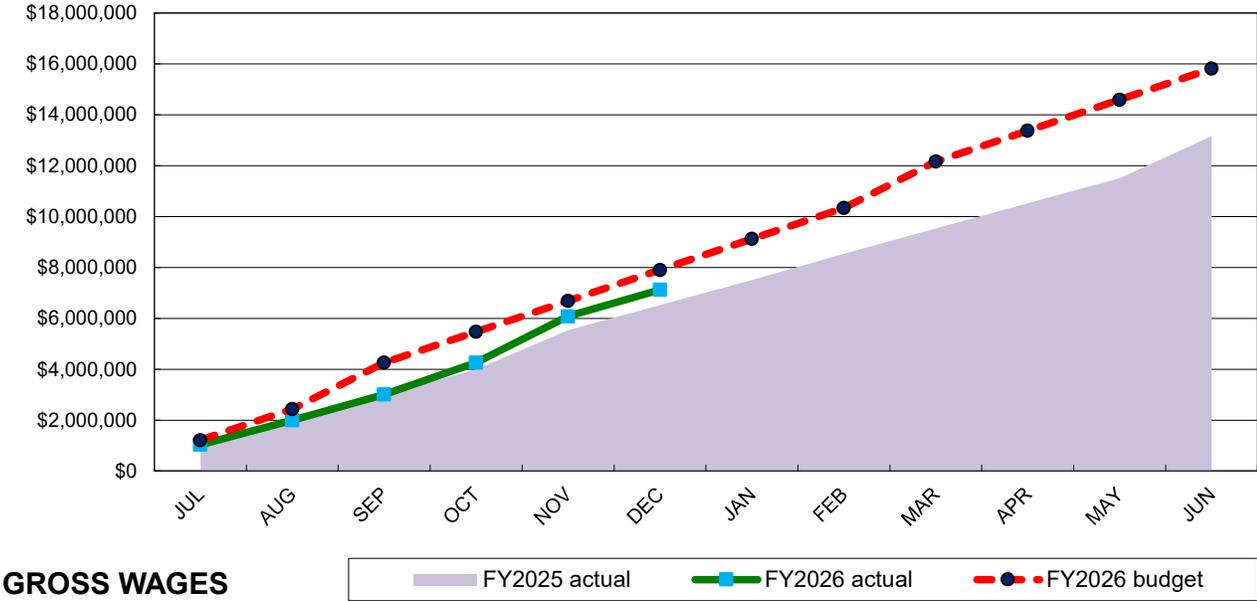
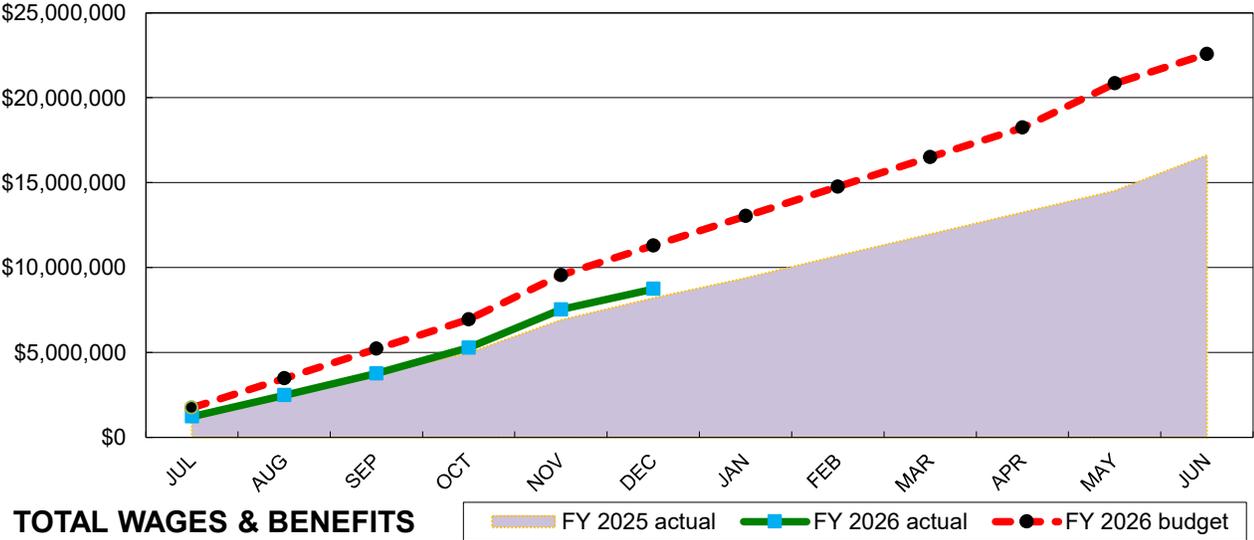
■ YTD Actual ■ YTD Budget



**Electric Operating Expenses Through December 2025 (Purchased Power & Depreciation Excluded)**

■ (1) Labor ■ (2) Service ■ (3) Material

**Alameda Municipal Power  
 Fiscal Year (FY) 2026 Total Wages & Benefits  
 Through December 2025**



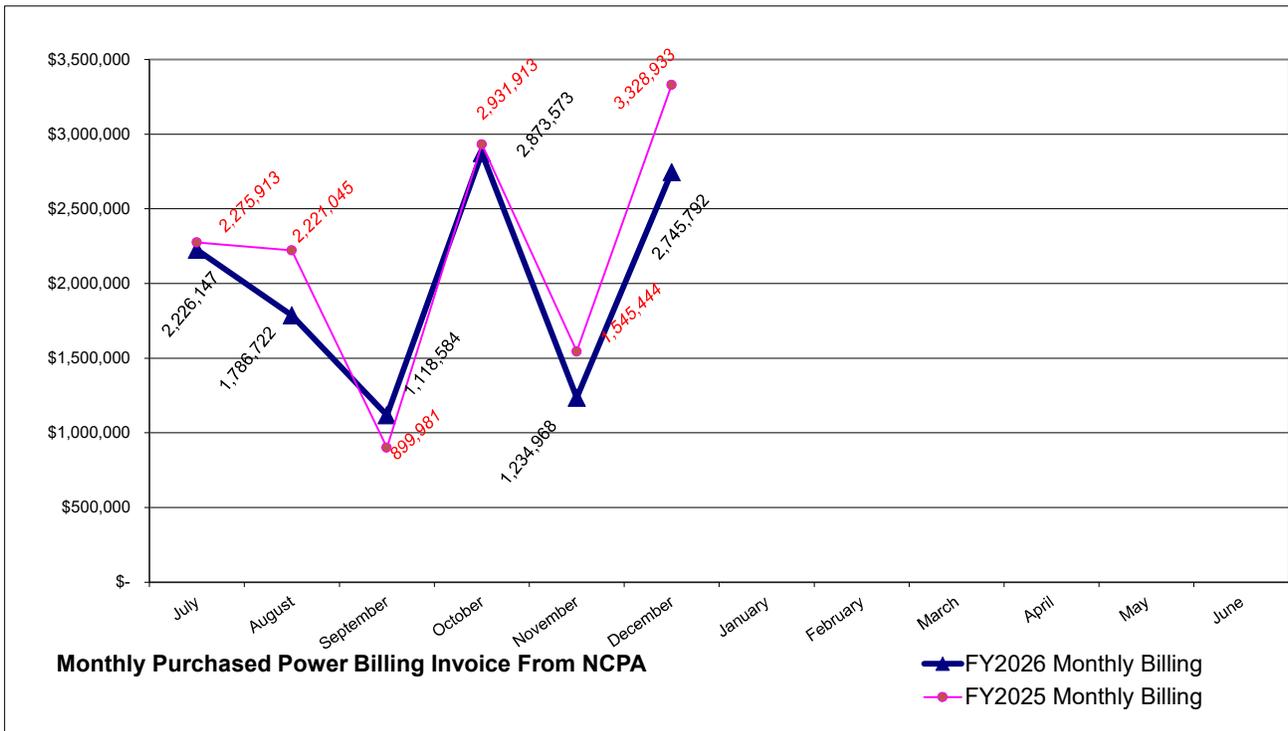
Budgeted Employees: 94  
 Actual Employees: 75 + 0 Temp

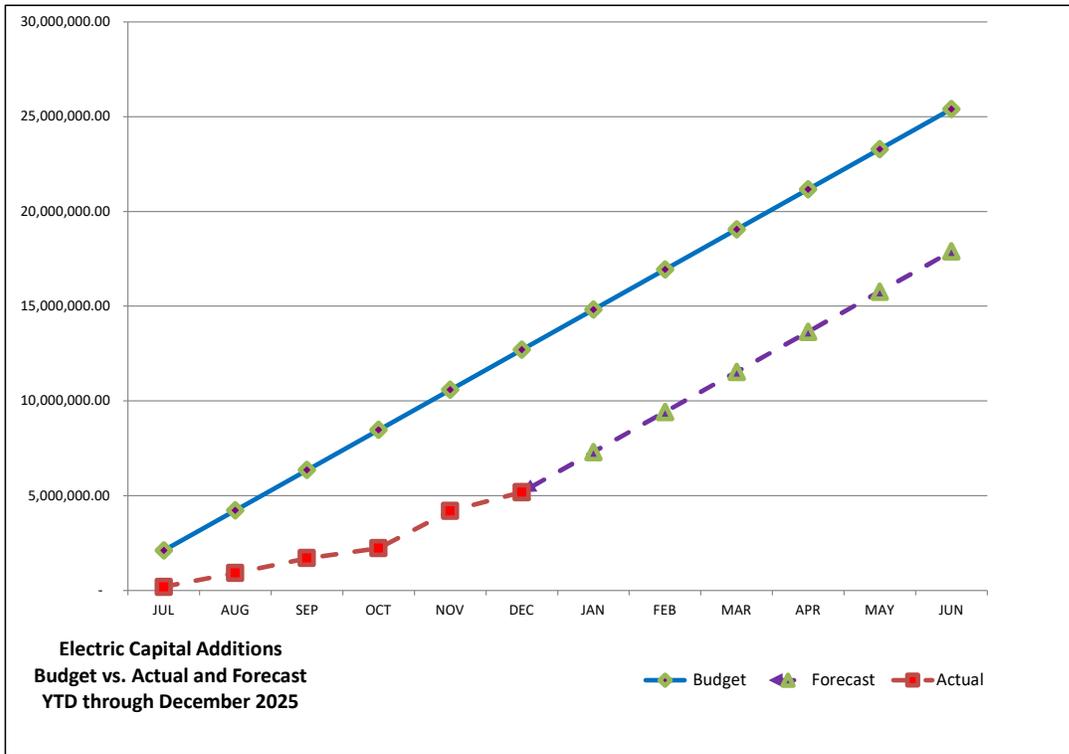
**Alameda Municipal Power**  
**Selected Information - Purchased Power Billing From NCPA**  
**for the Month of December 2025**

AMP pays purchase power invoices through Northern California Power Agency (NCPA). Generally, the monthly purchased power cost consists of NCPA's estimated power billing invoice for the current month, and an adjustment for the preceding months.

The monthly gross purchased power billing is listed below:

Power Cost per bill/ Mo.		FY 2026	FY 2026	FY 2025	FY 2025
		Monthly	Year-to-Date	Monthly	Year-to-Date
July		2,226,147	2,226,147	2,275,913	2,275,913
August		1,786,722	4,012,869	2,221,045	4,496,958
September		1,118,584	5,131,453	899,981	5,396,939
October		2,873,573	8,005,026	2,931,913	8,328,852
November		1,234,968	9,239,994	1,545,444	9,874,296
December		2,745,792	11,985,786	3,328,933	13,203,229
January		-	-	-	-
February		-	-	-	-
March		-	-	-	-
April		-	-	-	-
May		-	-	-	-
June		-	-	-	-
December/Prior Year	Net Metering Purchase - Solar	18,451	228,123	16,722	248,303
December/Prior Year	Payment to NCPA for Energy Efficiency Programs & Other	(56,617)	(163,190)	(29,607)	(173,483)
December/Prior Year	Miscellaneous (REC sales/cost)	4,183,384	4,732,064	-	-
Prior Year	NCPA Refund for Prior Year Settlement	-	-	-	-
December Power Cost Per GL		6,891,010	16,782,783	3,316,048	13,278,049





	Total Budget	This Month	YTD Actual
<b><u>Engineering &amp; Operations Capital Projects</u></b>			
Distribution	1,230,000	45,741	497,472
Distribution - Funded by UUD	8,250,000	808,488	3,864,174
New Loads	5,415,000	44,636	760,024
Operations Vehicles	200,000	-	-
Operations Vehicles - Funded by LCFS	0	-	-
Operations	75,000	-	5,033
Substation	8,911,800	98,548	274,498
Transmission	-	-	-
EMGs - Unplanned	-	-	-
<b>Subtotal - E&amp;O Projects</b>	<b>\$24,081,800</b>	<b>997,413</b>	<b>\$5,401,201</b>
<b><u>Information Systems Capital Projects</u></b>			
Information Systems Projects	845,000	-	6,608
<b>Subtotal - IS Projects</b>	<b>\$845,000</b>	<b>\$0</b>	<b>\$6,608</b>
<b><u>Administration Capital Projects</u></b>			
Administration Projects	-	-	-
<b>Subtotal - Admin Services Projects</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b><u>Support Services Capital Projects</u></b>			
Support Services Projects	528,000	-	4,995
<b>Subtotal - Support Services Projects</b>	<b>\$528,000</b>	<b>\$0</b>	<b>\$4,995</b>
<b>Total Capital Projects for FY 2026</b>	<b>\$25,454,800</b>	<b>997,413</b>	<b>\$5,412,804</b>
<b>Inventory - Long Lead Items</b>	<b>\$2,310,000</b>	<b>\$118,585</b>	<b>\$584,238</b>
<b><u>Outside Billing Invoiced</u></b>			
Outside Billing Invoiced - New Loads	(2,364,000)	(132,717)	(814,423)
Outside Billing Invoiced - EMGs	-	-	-
<b>Outside Billing Invoiced FY2026</b>	<b>(\$2,364,000)</b>	<b>(132,717)</b>	<b>(\$814,423)</b>
<b>Total Capital Projects + Long Lead Inventory - Invoiced</b>	<b>\$25,400,800</b>	<b>983,282</b>	<b>\$5,182,619</b>

**AGENDA ITEM NO.: 4.C**  
**MEETING DATE: 02/09/2026**

**Special Revenue Summary - FY2026**  
**Year To Date through December 2025**

<b>Cap &amp; Trade Revenue Reserve - 10 2114</b>	<b>Funding from Cash Receipts</b>	<b>Power Costs</b>	<b>Operating Expenses</b>	<b>Capital Projects</b>	<b>Total Expenditures</b>	<b>Reserve Balance</b>
Reserve Beginning Balance 7/1/2025						1,805,357
Jul-25	-	(166,667)	-	-	(166,667)	1,638,690
Aug-25	-	(166,667)	-	-	(166,667)	1,472,023
Sep-25	481,241	(166,667)	-	-	(166,667)	1,786,597
Oct-25	-	(166,667)	-	-	(166,667)	1,619,930
Nov-25	-	(166,667)	-	-	(166,667)	1,453,263
Dec-25	473,879	(166,667)	-	-	(166,667)	1,760,475
Jan-26					-	1,760,475
Feb-26					-	1,760,475
Mar-26					-	1,760,475
Apr-26					-	1,760,475
May-26					-	1,760,475
Jun-26					-	1,760,475
<b>Total YTD</b>	<b>955,120</b>	<b>(1,000,002)</b>	<b>-</b>	<b>-</b>	<b>(1,000,002)</b>	<b>1,760,475</b>

<b>Renewable Energy Credits Revenue Reserve - 10 2113</b>	<b>Funding from Cash Receipts</b>	<b>Power Costs</b>	<b>Operating Expenses</b>	<b>Capital Projects</b>	<b>Total Expenditures</b>	<b>Reserve Balance</b>
Reserve Beginning Balance 7/1/2025						16,095,944
Jul-25	962,388	-	(19,163)	-	(19,163)	17,039,170
Aug-25	-	(227,862)	(13,811)	-	(241,673)	16,797,497
Sep-25	-	(209,382)	(19,135)	-	(228,517)	16,568,980
Oct-25	-	(555,616)	(14,929)	-	(570,545)	15,998,436
Nov-25	467,552	(108,150)	(25,641)	-	(133,791)	16,332,196
Dec-25	4,183,384	(111,600)	(20,719)	-	(132,319)	20,383,261
Jan-26					-	20,383,261
Feb-26					-	20,383,261
Mar-26					-	20,383,261
Apr-26					-	20,383,261
May-26					-	20,383,261
Jun-26					-	20,383,261
<b>Total YTD</b>	<b>5,613,324</b>	<b>(1,212,610)</b>	<b>(113,397)</b>	<b>-</b>	<b>(1,326,007)</b>	<b>20,383,261</b>

<b>Low Carbon Fuel Standard Revenue Reserve - 10 2115</b>	<b>Funding from Cash Receipts</b>	<b>Power Costs</b>	<b>Operating Expenses</b>	<b>Capital Projects</b>	<b>Total Expenditures</b>	<b>Reserve Balance</b>
Reserve Beginning Balance 7/1/2025						1,016,150
Jul-25	-	-	(77,630)	-	(77,630)	938,520
Aug-25	-	-	(15,943)	-	(15,943)	922,577
Sep-25	-	-	(18,573)	-	(18,573)	904,004
Oct-25	-	-	(55,593)	-	(55,593)	848,411
Nov-25	-	-	(60,072)	-	(60,072)	788,339
Dec-25	-	-	(27,349)	-	(27,349)	760,990
Jan-26					-	760,990
Feb-26					-	760,990
Mar-26					-	760,990
Apr-26					-	760,990
May-26					-	760,990
Jun-26					-	760,990
<b>Total YTD</b>	<b>-</b>	<b>-</b>	<b>(255,161)</b>	<b>-</b>	<b>(255,161)</b>	<b>760,990</b>

**Combined Total                                    6,568,444    (2,212,612)    (368,558)    -    (2,581,170)    22,904,726**

## **FINANCIAL REPORT DETAIL**

**Alameda Municipal Power**  
**Financial Notes**  
**For the Month of December 2025**

1. **Sales of Electricity:** Electricity sales for the month were 6.4 percent over budget and 16.3 percent higher than the same month last year. Residential sales were 6.5 percent over budget for the month and 18.7 percent higher than in the same month last year. General Service A1 sales were 13.2 percent over budget for the month and 26.6 percent higher than in the same month last year. Demand Metered Services A2 & A3 sales were 2.6 percent over budget for the month and 8.1 percent higher than the same month last year. Municipal and Other Service sales were 12.3 percent over budget for the month and 23.5 percent higher than the same month last year.

Overall KWh sales were 5.8 percent over budget for the month and 10.8 percent higher than the same month last year. Residential KWh sales were 7.4 percent over budget for the month and 12.6 percent higher than in the same month last year. General Service A1 KWh sales were 11.1 percent over budget for the month and 21.4 percent higher than in the same month last year. Demand Metered Services A2 & A3 KWh sales were 1.8 percent over budget for the month and 4.8 percent higher than the same month last year. Municipal and Other Service KWh sales were 9.3 percent over budget for the month and 16.6 percent higher than the same month last year.

2. **Purchased Power:** Purchased power costs for the month were \$3.6M (107.1%) over budget and \$3.6M (107.8%) higher than the same month last year ( see 4.C.13 & 4.C.14 Income Statement). The main reason for the significant increase in purchased power costs is due to the \$3.9M in PPM - energy charge for the month due to adjustments, including some REC sales costs, from prior bill months that were settled in December. The NCPA monthly billing includes estimates for the current month and adjustments for preceding months.
3. **Operating Expenses:** Monthly operating expenses, excluding purchased power and depreciation, were 34.2 percent under budget and 2.3 percent higher than the same month last year. For the year to date, Labor was 17.9 percent under budget, Service was 38.7 percent under budget, and Material was 21.0 percent under budget.

**Non-Operating Revenues and Expenses:** Net non-operating revenue was 41.5 percent under budget and 36.5 percent higher than in the same month last year.

Alameda Municipal Power  
Comparative Income Statement  
For the Period Ending December 2025

**AGENDA ITEM NO.: 4.C**  
**MEETING DATE: 02/09/2026**

	Actual - Current Mo.	Budget - Current Mo.	Over (Under) Budget	% Variance	Actual - YTD	Budget - YTD	Over (Under) Budget	% Variance
Residential (D1 & D2)	15,754,680	14,672,527	1,082,153	7.4%	67,711,171	69,496,524	(1,785,353)	-2.6%
General Service (A1)	4,943,112	4,448,581	494,531	11.1%	25,589,925	27,522,494	(1,932,569)	-7.0%
Demand Metered (A2 & A3)	12,856,844	12,634,859	221,985	1.8%	79,402,233	75,209,918	4,192,315	5.6%
Municipal & Other (M1, M2, M3, OL, CT&VG)	1,349,758	1,234,719	115,039	9.3%	6,817,407	7,300,383	(482,976)	-6.6%
<b>Electric Sales (KWH):</b>	<b>34,904,394</b>	<b>32,990,686</b>	<b>1,913,708</b>	<b>5.8%</b>	<b>179,520,736</b>	<b>179,529,320</b>	<b>(8,584)</b>	<b>0.0%</b>
Commercial & Industrial	17,799,956	17,083,440	716,516	4.2%	104,992,158	102,732,412	2,259,746	2.2%
Excess Solar Generation	(145,448)	-	(145,448)		(1,751,729)	-		
<b>Operating Revenues</b>								
Sale of Electricity	7,819,251	7,347,594	471,657	6.4%	39,907,545	40,419,834	(512,289)	-1.3%
Electric Other Operating Sales	37,211	40,833	(3,623)	-8.9%	300,043	245,000	55,043	22.5%
Cap & Trade Net Revenues	-	180,400	(180,400)	-100.0%	955,120	1,082,400	(127,280)	-11.8%
REC Revenue	4,183,384	506,667	3,676,717	725.7%	4,732,064	3,040,000	1,692,064	55.7%
Low Carbon Fuel Standard Credit Sales	-	33,333	(33,333)	-100.0%	-	200,000	(200,000)	-100.0%
Telephone Revenue	3,381	1,250	2,131	170.4%	14,646	7,500	7,146	95.3%
<b>Total Operating Revenue</b>	<b>12,043,226</b>	<b>8,110,077</b>	<b>3,933,149</b>	<b>48.5%</b>	<b>45,909,417</b>	<b>44,994,734</b>	<b>914,683</b>	<b>2.0%</b>
<b>Operating Expense</b>								
Purchased Power	6,891,010	3,326,981	3,564,029	107.1%	16,782,783	18,726,009	(1,943,226)	-10.4%
Energy Efficiency	14,057	26,983	(12,927)	-47.9%	70,219	161,900	(91,681)	-56.6%
Cust Assit, Solar rebate & other	43,205	26,667	16,538	62.0%	185,015	160,000	25,015	15.6%
Alameda Point Telephone	-	2,083	(2,083)	-100.0%	-	12,500	(12,500)	-100.0%
Operations & Maintenance	728,136	1,073,549	(345,413)	-32.2%	4,655,051	6,441,294	(1,786,243)	-27.7%
Customer Service	216,059	347,275	(131,216)	-37.8%	1,589,082	2,083,648	(494,566)	-23.7%
Administration and General	751,918	1,016,359	(264,441)	-26.0%	4,678,606	6,098,155	(1,419,549)	-23.3%
Depreciation & Amortization	272,145	333,333	(61,188)	-18.4%	1,619,865	2,000,000	(380,135)	-19.0%
Capital Lease Amortization	26,635	26,635	-	0.0%	159,809	159,809	-	0.0%
Customer Relations	23,738	82,808	(59,070)	-71.3%	411,708	496,850	(85,142)	-17.1%
Expenses Funded by Special Revenue	48,068	198,117	(150,049)	-75.7%	368,558	1,188,700	(820,142)	-69.0%
<b>Total Operating Expense</b>	<b>9,014,971</b>	<b>6,460,790</b>	<b>2,554,180</b>	<b>39.5%</b>	<b>30,520,696</b>	<b>37,528,865</b>	<b>(7,008,169)</b>	<b>-18.7%</b>
<b>Operating Income (Loss)</b>	<b>3,028,255</b>	<b>1,649,287</b>	<b>1,378,969</b>	<b>83.6%</b>	<b>15,388,721</b>	<b>7,465,869</b>	<b>7,922,852</b>	<b>106.1%</b>
<b>Nonoperating Income (Expense)</b>								
Return on Investments	46,649	187,500	(140,851)	-75.1%	1,130,685	1,125,000	5,685	0.5%
Return on Restricted Investments	11,661	-	11,661	100.0%	72,362	-	72,362	N/A
Capital Lease Interest Expense	(4,870)	(4,870)	-	0.0%	(35,422)	(35,422)	0	0.0%
Debt Related Charges	(54,879)	(54,909)	29	-0.1%	(329,276)	(329,451)	175	-0.1%
Net Nonoperating Income (Expense)	63,225	20,250	42,975	212.2%	267,920	121,500	146,420	120.5%
Payment in Lieu of Taxes	(140,417)	(141,797)	1,380	-1.0%	(842,500)	(850,780)	8,280	-1.0%
<b>Total Nonoperating Income</b>	<b>(78,630)</b>	<b>6,175</b>	<b>(84,805)</b>	<b>-1373.5%</b>	<b>263,768</b>	<b>30,847</b>	<b>232,922</b>	<b>755.1%</b>
<b>Income Before Transfer to the City</b>	<b>2,949,625</b>	<b>1,655,461</b>	<b>1,294,164</b>	<b>78.2%</b>	<b>15,652,490</b>	<b>7,496,716</b>	<b>8,155,774</b>	<b>108.8%</b>
Transfer to the City	(460,326)	(460,326)	-	0.0%	(2,301,630)	(2,301,630)	-	0.0%
<b>Net Income (Loss)</b>	<b>2,489,299</b>	<b>1,195,136</b>	<b>1,294,163</b>	<b>108.3%</b>	<b>13,350,860</b>	<b>5,195,086</b>	<b>8,155,774</b>	<b>157.0%</b>

**Alameda Municipal Power**  
**Comparative Income Statement**  
**For the Period Ending December 2025**

	<b>Actual - Current</b>	<b>Prior Year -</b>		<b>%</b>				
	<b>Mo.</b>	<b>Current Mo.</b>	<b>Over (Under)</b>	<b>Variance</b>	<b>Actual - YTD</b>	<b>Prior Year - YTD</b>	<b>Over (Under)</b>	<b>% Variance</b>
Residential (D1 & D2)	15,754,680	13,994,507	1,760,173	12.6%	67,711,171	66,784,174	926,997	1.4%
General Service (A1)	4,943,112	4,073,414	869,698	21.4%	25,589,925	26,917,008	(1,327,083)	-4.9%
Demand Metered (A2 & A3)	12,856,844	12,262,972	593,872	4.8%	79,402,233	77,902,724	1,499,509	1.9%
Municipal & Other (M1, M2, M3, OL, CT&VG)	1,349,758	1,157,906	191,852	16.6%	6,817,407	7,140,723	(323,316)	-4.5%
<b>Electric Sales (KWH):</b>	<b>34,904,394</b>	<b>31,488,799</b>	<b>3,415,595</b>	<b>10.8%</b>	<b>179,520,736</b>	<b>178,744,629</b>	<b>776,107</b>	<b>0.4%</b>
<b>Commercial &amp; Industrial</b>	<b>17,799,956</b>	<b>16,336,386</b>	<b>1,463,570</b>	<b>9.0%</b>	<b>104,992,158</b>	<b>104,819,732</b>	<b>172,426</b>	<b>0.2%</b>
<b>Excess Solar Generation</b>	<b>(145,448)</b>	<b>(122,395)</b>	<b>(23,053)</b>	<b>18.8%</b>	<b>(1,751,729)</b>	<b>(1,947,403)</b>	<b>195,674</b>	<b>-10.0%</b>
<b>Operating Revenues</b>								
Sale of Electricity	7,819,251	6,721,903	1,097,348	16.3%	39,907,545	38,199,101	1,708,444	4.5%
Electric Other Operating Sales	37,211	34,716	2,495	7.2%	300,043	259,387	40,657	15.7%
Cap & Trade Net Revenues	-	-	0	-	955,120	1,088,247	(133,127)	-12.2%
REC Revenue	4,183,384	-	4,183,384	-	4,732,064	-	4,732,064	N/A
Low Carbon Fuel Standard Credit Sales	-	-	0	-	-	995,569	(995,569)	-100.0%
Telephone Revenue	3,381	2,500	880	35.2%	14,646	16,772	(2,126)	-12.7%
<b>Total Operating Revenue</b>	<b>12,043,226</b>	<b>6,759,119</b>	<b>5,284,107</b>	<b>78.2%</b>	<b>45,909,417</b>	<b>40,559,075</b>	<b>5,350,342</b>	<b>13.2%</b>
<b>Operating Expense</b>								
Purchased Power	6,891,010	3,316,048	3,574,963	107.8%	16,782,783	13,278,049	3,504,734	26.4%
Energy Efficiency	14,057	22,754	(8,697)	-38.2%	70,219	150,757	(80,538)	-53.4%
Cust Assit, Solar rebate & other	43,205	30,739	12,466	40.6%	185,015	154,151	30,864	20.0%
Alameda Point Telephone	-	-	-	-	-	-	-	N/A
Operations & Maintenance	728,136	739,020	(10,884)	-1.5%	4,655,051	4,580,333	74,718	1.6%
Customer Service	216,059	210,515	5,543	2.6%	1,589,082	1,417,517	171,565	12.1%
Administration and General	751,918	713,583	38,335	5.4%	4,678,606	4,333,559	345,047	8.0%
Depreciation Expense	272,145	257,171	14,974	5.8%	1,619,865	1,534,354	85,510	5.6%
Capital Lease Amortization Expense	26,635	26,635	-	0.0%	159,809	159,809	-	0.0%
Customer Relations	23,738	28,932	(5,194)	-18.0%	411,708	256,507	155,201	60.5%
Expenses Funded by Special Revenue	48,068	38,043	10,025	26.4%	368,558	319,571	48,986	15.3%
<b>Total Operating Expense</b>	<b>9,014,971</b>	<b>5,383,440</b>	<b>3,631,531</b>	<b>-67.5%</b>	<b>30,520,696</b>	<b>26,184,608</b>	<b>4,336,088</b>	<b>-16.6%</b>
<b>Operating Income (Loss)</b>	<b>3,028,255</b>	<b>1,375,679</b>	<b>1,652,576</b>	<b>120.1%</b>	<b>15,388,721</b>	<b>14,374,467</b>	<b>1,014,254</b>	<b>7.1%</b>
<b>Nonoperating Income (Expense)</b>								
Return on Investments	46,649	70,261	(23,612)	-33.6%	1,130,685	1,175,946	(45,262)	-3.8%
Return on Restricted Investments	11,661	13,656	(1,994)	-14.6%	72,362	86,905	(14,543)	-16.7%
Capital Lease Interest	(4,870)	(5,614)	744	-13.3%	(35,422)	(40,546)	5,124	-12.6%
Debt Related Charges	(54,879)	(65,388)	10,509	-16.1%	(329,276)	(392,328)	63,052	-16.1%
Net Nonoperating Income (Expense)	63,225	5,142	58,083	1129.6%	267,920	76,162	191,758	251.8%
Payment in Lieu of Taxes	(140,417)	(137,667)	(2,750)	-100.0%	(842,500)	(826,000)	(16,500)	2.0%
<b>Total Nonoperating Income</b>	<b>(78,630)</b>	<b>(119,610)</b>	<b>40,980</b>	<b>-34.3%</b>	<b>263,768</b>	<b>80,139</b>	<b>183,630</b>	<b>229.1%</b>
<b>Income Before Transfer to the City</b>	<b>2,949,625</b>	<b>1,256,069</b>	<b>1,693,556</b>	<b>134.8%</b>	<b>15,652,490</b>	<b>14,454,606</b>	<b>1,197,883</b>	<b>8.3%</b>
Transfer to the City	(460,326)	(451,300)	(9,026)	2.0%	(2,301,630)	(2,256,500)	(45,130)	2.0%
<b>Net Income (Loss)</b>	<b>2,489,299</b>	<b>804,768</b>	<b>1,684,531</b>	<b>209.3%</b>	<b>13,350,860</b>	<b>12,198,106</b>	<b>1,152,754</b>	<b>9.5%</b>

## Consolidated Balance Sheet

	As of 12/31/2025	As of 12/31/2024	Net Change	% Change
<b><u>ASSETS</u></b>				
Utility Plant	123,733,733	121,969,816	1,763,917	1.4%
Construction in Progress	18,544,581	11,022,190	7,522,392	68.2%
Accumulated Depreciation	(98,034,082)	(96,692,671)	(1,341,411)	1.4%
Capital Lease-Building	3,142,914	3,142,914	0	0.0%
Accumulated Capital Lease Amortization	(1,438,282)	(1,118,664)	(319,618)	28.6%
	<b>45,948,863</b>	<b>38,323,585</b>	<b>7,625,279</b>	<b>19.9%</b>
Restricted Investments				
2010 A&B Installment Fund	1,369,769	1,373,640	(3,872)	-0.3%
2010 A&B Reserve Fund	3,155,034	3,038,825	116,209	3.8%
<b>Restricted Investments</b>	<b>4,524,803</b>	<b>4,412,465</b>	<b>112,338</b>	<b>2.5%</b>
Investments Reserved - Special Purpose				
Insurance Reserve	1,200,000	1,200,000	0	0.0%
Underground Cons. Reserve	8,534,085	14,596,432	(6,062,347)	-41.5%
REC Net Revenue Reserve	20,383,261	15,926,677	4,456,585	28.0%
Cap & Trade Net Rev Reserve	1,760,475	1,882,757	(122,282)	-6.5%
Low Carbon Fuel St. Rev Reserve	760,990	1,345,039	(584,049)	-43.4%
<b>Investments Reserved - Special Purpose</b>	<b>32,638,810</b>	<b>34,950,904</b>	<b>(2,312,094)</b>	<b>-6.6%</b>
<b><u>Non Current Assets</u></b>				
NCPA Projects & Reserves	8,747,196	7,191,054	1,556,142	21.6%
Electric Deposits	40,000	40,000	0	0.0%
Debt Issue Costs (Net)	161,066	222,716	(61,651)	-27.7%
Deferred Outflows - Pension	4,912,184	7,158,222	(2,246,038)	-31.4%
Deferred Outflows - OPEB	123,227	84,017	39,210	46.7%
Telecom Deposits	10,813	4,561	6,252	137.1%
<b>Non-Current Assets</b>	<b>13,994,487</b>	<b>14,700,571</b>	<b>(706,084)</b>	<b>-4.8%</b>
<b><u>Current Assets</u></b>				
Cash & Cash Equivalents	92,948,448	83,665,067	9,283,380	11.1%
Interest Receivable	49,969	13,410	36,559	272.6%
Accounts Receivable	10,360,051	10,270,721	89,330	0.9%
Materials and Supplies	8,053,128	7,960,498	92,629	1.2%
Prepaid Power Costs & Others	0	0	0	0.0%
<b>Current Assets</b>	<b>111,411,596</b>	<b>101,909,697</b>	<b>9,501,899</b>	<b>9.3%</b>
<b>Total Assets</b>	<b>208,518,559</b>	<b>194,297,221</b>	<b>14,221,338</b>	<b>7.3%</b>

**CAPITALIZATION AND LIABILITIES**

Capitalization:

Earned Surplus:

Unappropriated	42,523,039	33,477,042	9,045,997	27.0%
Appropriated Earnings	34,487,345	36,799,439	(2,312,094)	-6.3%
Current Net Earnings and Expense	13,350,860	12,198,106	1,152,754	9.5%

**Earned Surplus**

<b>90,361,243</b>	<b>82,474,586</b>	<b>7,886,657</b>	<b>9.6%</b>
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**Equity in NCPA Joint Venture**

<b>8,747,196</b>	<b>7,191,055</b>	<b>1,556,141</b>	<b>21.6%</b>
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Long Term Liabilities

Long Term Debts	37,457,098	40,980,725	(3,523,627)	-8.6%
Capital Lease Payables-Building	1,922,614	2,221,900	(299,286)	-13.5%
Deferred Inflows - Pension	944,688	430,856	513,832	119.3%

**Long Term Liabilities**

<b>40,324,400</b>	<b>43,633,481</b>	<b>(3,309,081)</b>	<b>-7.6%</b>
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Current Liabilities:

Accounts Payable and Accrued Payroll	780,862	2,501,117	(1,720,255)	-68.8%
Interest Payable	298,450	361,502	(63,052)	-17.4%
Purchase Power Balancing Account	57,926,500	47,888,828	10,037,672	21.0%
Deposits	7,654,608	7,732,827	(78,219)	-1.0%
Taxes Payable	549,917	894,612	(344,696)	-38.5%
Other Accrued Liabilities	1,875,383	1,619,212	256,170	15.8%

**Current Liabilities**

<b>69,085,719</b>	<b>60,998,099</b>	<b>8,087,621</b>	<b>13.3%</b>
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**Total Capitalization and Liabilities**

<b>208,518,559</b>	<b>194,297,221</b>	<b>14,221,338</b>	<b>7.3%</b>
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**Alameda Municipal Power  
Electric & Alameda Point Phone Services  
Statement of Cash Flows  
For the Month of December 2025**

	<u>Current Month</u>	<u>Year to Date</u>
Net Cash Flows from Operating Activities		
Net Income (Loss) - Electric	2,489,299	13,350,860
Net Income (Loss) - Alameda Point Phone		-
- Depreciation & Amortization expense	298,780	1,779,674
- Debt Cost Amortization	5,138	30,825
- Balancing Account Year-end Adjustment		-
- (Increase) Decrease in Lease Deposit		-
- ( Increase ) Decrease in Accounts Receivable	(707,815)	(1,801,575)
- ( Increase ) Decrease in Interest Receivable	(4,452)	740,177
- ( Increase ) Decrease in Material & Supplies Inventory	(24,430)	277,635
- ( Increase ) Decrease in Prepays		-
- Increase (Decrease) in Accounts Payable	(644,438)	(4,233,306)
- Increase (Decrease) in Interest Payable	49,742	(63,052)
- Increase (Decrease) in Customer Deposits	143,234	56,252
- Increase (Decrease) in Taxes Payable	140,007	550,345
- Increase (Decrease) in Other Accrued Liabilities	(617)	(6,764)
- Increase (Decrease) in Pension-related Liabilities		-
Net cash provided (used) by operating activities	<u>1,744,448</u>	<u>10,681,071</u>
Cash Flows From Investing Activities		
(Increase) Decrease in Utility Plant	(76,011)	(76,011)
(Increase) Decrease in Construction Work in Progress	(897,686)	(4,631,370)
2010A&B Bond Fund Debt Service Trustee A/C	(220,835)	973,192
2010A&B Common Reserve Account Interest Income	(8,887)	(57,417)
Sale Proceed of Obsolete Assets	-	-
(Increase) Decrease in NCPA - GOR Value	-	-
(Increase) Decrease in NCPA - Projects Value	-	-
(Increase) Decrease in Northern California Power Agency Various Deposits	-	-
Net cash provided (used) by investing activities	<u>(1,203,419)</u>	<u>(3,791,606)</u>
Cash Flows From Financing Activities		
2010A Bond Issuance Proceed	-	-
2010B Bond Principal Payment	-	(1,935,000)
2010A&B Bond Issuance Cost	-	-
Payment for Capital Lease Payable	(25,508)	(177,223)
Net cash provided (used) by financing activities	<u>(25,508)</u>	<u>(2,112,223)</u>
Net Increase (Decrease) in Cash	<u>515,521</u>	<u>4,777,243</u>
Appropriation for Reserves		
(Increase) Decrease in Underground Fund Reserve	675,816	2,735,089
(Increase) Decrease in Solar Photovoltaic Rebate Reserve	-	-
(Increase) Decrease in Renewable Energy Credits Net Revenue Reserve	(4,051,065)	(4,287,317)
(Increase) Decrease in Cap&Trade Net Revenue Reserve	(307,212)	44,882
(Increase) Decrease in Low Carbon Fuel St Rev Reserve	27,349	255,161
- Subtotal (Increase) Decrease in in Reserves	<u>(3,655,112)</u>	<u>(1,252,185)</u>
Total Increase (Decrease) in Cash	<u>(3,139,591)</u>	<u>3,525,058</u>
Cash - 6/30/2025		89,423,390
Cash - 10/31/2025	<u>96,088,038</u>	
Cash - 11/30/2025	<u>92,948,448</u>	<u>92,948,448</u>
Additional Information		
Reserves for Special Purposes at 6/30/2025		31,386,625
Reserves for Special Purposes at 11/30/2025	28,983,698	
Net Increase (Decrease) for the period	3,655,112	1,252,185
Reserves for Special Purposes at 12/31/2025	<u>32,638,810</u>	<u>32,638,810</u>

**Alameda Municipal Power  
Utility Plant Detail--Electric  
For the Month of December, 2025**

**AGENDA ITEM NO.: 4.C  
MEETING DATE: 02/09/2026**

		General Ledger	Utility Plant	General Ledger	Accumulated Depreciation	Net Utility Plant
<b><u>Transmission</u></b>						
Land & Land Rights	350.101	2501	\$ 69,333		\$ -	\$ 69,333
Structures & Improvements - West Crossing	351.101	2522	74,662	2822	72,663	1,999
Structures & Improvements - East Crossing	352.101	2522	68,948	2822	67,514	1,434
Transformer Towers & Fixtures	354.101	2522	461,652	2822	461,652	-
Transformer Poles & Fixtures	355.101	2522	924,266	2822	779,463	144,803
Overhead Conductors & Devices	356.101	2522	842,526	2822	725,578	116,948
Underground Conduits	357.101	2522	366,075	2822	361,608	4,467
Underground Conductors & Devices	358.101	2522	1,359,176	2822	1,353,986	5,191
Total Transmission			\$ 4,166,639		\$ 3,822,464	\$ 344,175
<b><u>Distribution</u></b>						
Land & Land Rights - Grand St. Station	360.101	2501	\$ 36,867		\$ -	\$ 36,867
Land & Land Rights - Jenny Station (50 Years)	360.101	2501	66,500		-	66,500
Structures & Improvements -Grand St.Cartwright & Jenny Substations	361.101	2511	2,498,155	2811	1,741,294	756,861
Station Equipment - Grand St. Station	362.101	2521	946,631	2821	521,804	424,827
Station Equipment - Cartwright Station	362.101	2521	4,095,485	2821	1,597,483	2,498,003
Station Equipment - Jenny Station	362.101	2521	4,066,346	2821	2,377,689	1,688,657
Station Equipment - NCPA Station	362.101	2521	384,502	2821	32,843	351,659
Storage Battery - Jenny Station	363.501	2521	51,194	2821	51,194	-
Poles Towers & Fixtures	364.101	2521	10,546,972	2821	8,582,264	1,964,707
Overhead Conductors & Devices	365.101	2521	10,114,516	2821	8,674,382	1,440,134
Underground Conduits	366.101	2521	13,797,170	2821	11,686,154	2,111,016
Underground Conductors & Devices	367.101	2521	23,720,726	2821	20,294,971	3,425,754
Line Transformers	368.101	2521	9,551,884	2821	7,447,801	2,104,083
Services	369.101	2521	4,137,156	2821	3,966,730	170,426
Meters	370.101	2521	9,429,893	2821	6,491,566	2,938,326
Total Distribution			\$ 93,443,998		\$ 73,466,176	\$ 19,977,822
<b><u>General Plant</u></b>						
Land & Land Rights - Grand St. Station	389.101	2501	\$ 47,444		\$ -	\$ 47,444
Structures & Improvements	390.101	2511	5,669,913	2811	3,805,171	1,864,743
Office Mechanical Equipment	391.101	2551	1,268,846	2851	1,240,441	28,405
Office Furniture & Other Equipment	391.201	2571	977,905	2871	818,382	159,523
Computer Equipment & Software	391.301	2561	3,760,302	2861	3,463,901	296,400
Office Equipment-System Software-Cayenta	391.306	2591	981,720	2891	844,062	137,659
Dispatch Center Equipment	391.401	2551	624,866	2851	362,914	261,952
Construction Vehicles	392.106	2581	3,647,765	2881	1,564,763	2,083,002
Electric Transportation Vehicles	392.107	2581	189,156	2881	170,799	18,356
Electric Construction Vehicles	392.108	2581	383,470	2881	201,814	181,656
Stores Equipment	393.101	2551	128,117	2851	118,050	10,067
Shop & Garage Equipment	394.101	2551	25,713	2851	25,713	-
Tools & Work Equipment	394.201	2551	800,752	2851	800,752	-
Communication Equipment	397.101	2551	6,861,449	2851	6,741,443	120,006
Miscellaneous Equipment	398.101	2551	755,679	2851	587,237	168,442
Total General Plant			\$ 26,123,096		\$ 20,745,443	\$ 5,377,654
Subtotal			\$ 123,733,733		\$ 98,034,082	\$ 25,699,650
<b><u>Capital Leases</u></b>						
1835 Oak Warehouse Lease		2595	\$ 3,142,914	2895	\$ 1,438,282	\$ 1,704,632
<b><u>Construction Work In Progress (CWIP)</u></b>						
		2701 2704	\$ 18,544,581		\$ -	\$ 18,544,581
Grand Total			\$ 145,421,228		\$ 99,472,365	\$ 45,948,863

**Alameda Municipal Power**  
**Calculation of Non-Power Costs for Balancing Account**  
**Fiscal Year (FY) 2026 Year To Date (YTD) through December 2025**

	FY 2025 Annual Budget	FY 2026 Annual Budget	FY 2026 Year-to-Date Budget	FY 2026 Year-to-Date Actual
<b>Revenue</b>				
Sale of Electricity - see Income Statement (4.C.13)	76,399,290	79,603,249	40,419,834	39,907,545
<b>Other Revenue</b>				
Other Electric Operating Sales	445,000	490,000	245,000	300,043
Cap&Trade Sales Income & Low Carbon Fuel Standard Credit Sale	2,871,000	2,564,800	1,082,400	955,120
Renewable Energy Credits (REC) Sales Income	-	6,080,000	3,040,000	4,732,064
Interest Income	1,250,000	2,250,000	1,125,000	1,203,048
Less Restricted Interest Income for Trustee Account	-	-	-	(72,362)
Non-Operating Income/Deduction Net	288,000	243,000	121,500	267,920
Reserves Reduction - Release Reserves funds for designated usages	14,654,000	13,021,000	6,510,500	6,112,291
	<b>19,508,000</b>	<b>24,648,800</b>	<b>12,124,400</b>	<b>13,498,124</b>
Retainments: Underground Utility District Reserve Funding	(1,528,000)	(1,592,000)	(796,000)	(796,032)
Retainments: Solar Surcharge	-	-	-	-
Retainments: Cap&Trade and REC Sales Revenue	(2,471,000)	(8,244,800)	(4,122,400)	(6,568,444)
Retainments: Low Carbon Fuel Standard	(400,000)	(400,000)	(200,000)	-
	<b>(4,399,000)</b>	<b>(10,236,800)</b>	<b>(5,118,400)</b>	<b>(7,364,476)</b>
<b>Adjusted Net Revenue</b>	<b>91,508,290</b>	<b>94,015,249</b>	<b>47,425,834</b>	<b>46,041,192</b>
<b>Purchased Power</b>	<b>(35,478,671)</b>	<b>(36,796,667)</b>	<b>(18,726,009)</b>	<b>(16,782,783)</b>
<b>Expense Items Included In Non-Power Costs</b>				
Total Operating Expenses - see Income Statement (4.C.13)	(68,445,879)	(74,458,231)	(37,369,056)	(30,520,696)
Remove Purchased Power included in Total Operating Expenses	35,478,671	36,796,667	18,726,009	16,782,783
<b>Non-Power Operating Expenses</b>	<b>(32,967,208)</b>	<b>(37,661,564)</b>	<b>(18,643,047)</b>	<b>(13,737,913)</b>
Remove Depreciation	4,000,000	4,000,000	2,000,000	1,619,865
Non-Power Operating Expenses Excluding Depreciation	(28,967,208)	(33,661,564)	(16,643,047)	(12,118,048)
Debt Related Charges interest	(785,006)	(658,902)	(329,451)	(329,276)
Less Debt Cost Amortization	62,000	62,000	31,000	30,825
Oak Building Capital Lease-Liability	(287,969)	(307,545)	(153,773)	(177,223)
Oak Building Capital Lease Interest Expense	(67,718)	(58,812)	(29,406)	(35,422)
Payment In Lieu Of Taxes /Return On Investment	(1,652,000)	(1,701,560)	(850,780)	(842,500)
<b>Non-Operating Revenue &amp; Expenses</b>	<b>(2,730,693)</b>	<b>(2,664,819)</b>	<b>(1,332,410)</b>	<b>(1,353,596)</b>
Capital Projects (see 4.C.9)	(19,220,200)	(25,454,800)	(12,727,400)	(5,412,804)
Inventory Purchases-Long Lead Items advance purchase	(2,310,000)	(2,310,000)	(1,155,000)	(584,238)
<b>Total Non-Power Costs</b>	<b>(53,228,101)</b>	<b>(64,091,183)</b>	<b>(31,857,857)</b>	<b>(19,468,685)</b>
<b>Recap of Income and Expenses</b>				
Sale of Electricity	76,399,290	79,603,249	40,419,834	39,907,545
Other Revenue Sources	19,508,000	24,648,800	12,124,400	13,498,124
Retainments	(4,399,000)	(10,236,800)	(5,118,400)	(7,364,476)
Purchased Power Costs	(35,478,671)	(36,796,667)	(18,726,009)	(16,782,783)
Total Non-Power Costs Excluding City Transfer	(53,228,101)	(64,091,183)	(31,857,857)	(19,468,685)
Transfer to City of Alameda General Fund	(4,513,460)	(4,603,260)	(2,301,630)	(2,301,630)
<b>Over (Under) Collection</b>	<b>(1,711,942)</b>	<b>(11,475,861)</b>	<b>(5,459,662)</b>	<b>7,488,094</b>



**Alameda Municipal Power**  
**INVESTMENT PORTFOLIO SUMMARY**  
**December 31, 2025**

	<u>Current</u> <u>Market Value</u>	<u>Book</u> <u>Value</u>	<u>Unrealized</u> <u>Gain (Loss)</u>	<u>Percent of</u> <u>Total</u>	<u>Average</u> <u>Return</u>
Local Agency Investment Fund	\$72,887,002	\$72,887,002	\$0	65.17%	4.025%
U.S. Government Agencies	19,428,283	19,247,714	180,568	17.21%	3.648%
U.S. Government Bonds	0	0	0	0.00%	0.000%
Cash & Money Market	2,350,664	2,350,664	0	2.10%	0.010%
Municipal Bonds	7,648,471	7,513,956	134,515	6.72%	3.919%
Corporate Fixed Income	6,010,420	6,015,770	(5,350)	5.38%	2.823%
Certificates of Deposit(s)	<u>3,816,676</u>	<u>3,821,509</u>	<u>(4,834)</u>	<u>3.42%</u>	<u>3.622%</u>
 Total Investment Portfolio and Weighted Average Return	 <u>\$112,141,515</u>	 <u>\$111,836,616</u>	 <u>\$304,900</u>	 <u>100.00%</u>	 <u>3.790%</u>

Fiscal Year (FY) 2026 Budgeted Interest Income	\$2,250,000
FY2026 Year-to-date Interest Income Estimated	\$1,203,047
Percent of Interest Received To Date	53.5%

	<b>Actual</b>	<b>Budgeted</b>
FY 2025 Interest Income	\$3,866,039	\$1,250,000
FY 2024 Interest Income	\$3,482,735	\$1,125,000
FY 2023 Interest Income	\$2,181,183	\$1,125,000
FY 2022 Interest Income	\$913,447	\$1,125,000
FY 2021 Interest Income	\$986,505	\$1,225,000

**DETAIL OF INVESTMENT PORTFOLIO**  
December 31, 2025

**Alameda Municipal Power**

Investment CUSIP	Investment Description	Custodian / S&P Rating	Par Value	Coupon Rate	Current Market Value	Date of Investment	Date of Maturity	% of Portfolio	Yield to Maturity	Call Date	Book Value Purchase Price
	<b>Local Agency Investment Fund (LAIF)</b>	LAIF	72,887,002		72,887,002.42	12/01/25	12/31/25	65.00%	4.025%		72,887,002.42
	<b>Cash &amp; Money Market Funds</b>		\$ 2,350,664		2,350,663.90	12/01/25	12/31/25	2.10%	0.010%		2,350,663.90
	<b>Subtotal</b>		\$2,350,664		2,350,663.90	Subtotal	n				2,350,663.90

**U.S. Government Treasuries & Agencies**

3133EMPU0	FEDERAL FARM CR BKS 0.5% 2/4/2026	AA+	500,000	0.500%	498,510.00	06/13/25	02/04/26	0.44%	0.500%		488,823.16
3133EMT36	FEDERAL FARM CR BKS 0.87% 4/15/2026	AA+	400,000	0.870%	396,792.00	12/13/24	04/15/26	0.35%	4.098%		383,259.59
3133ETL39	FEDERAL FARM CR BKS 3.87% 10/23/2028	AA+	400,000	3.870%	400,024.00	11/06/25	10/23/28	0.36%	3.870%	4/23/26	400,000.00
3133ERSH0	FEDERAL FARM CR BKS 4.7% 3/5/2029	AA+	300,000	4.700%	300,381.00	11/21/25	03/05/29	0.27%	4.507%	3/5/26	301,761.87
3133ERSH0	FEDERAL FARM CR BKS 4.7% 3/5/2029	AA+	500,000	4.700%	500,635.00	11/26/25	03/05/29	0.45%	4.476%	3/5/26	503,385.00
3133ENJ35	FEDERAL FARM CR BKS 3.32% 2/25/2026	AA+	150,000	3.320%	149,914.50	12/23/24	02/25/26	0.13%	4.126%		148,622.55
3133ETGH4	FEDERAL FARM CR BKS 4.22% 5/15/2028	AA+	500,000	4.220%	500,720.00	12/31/25	05/15/28	0.45%	3.931%	5/15/26	503,250.00
3133EP4Y8	FEDERAL FARM CR BKS 4.75% 2/13/2028	AA+	150,000	4.750%	150,180.00	12/30/25	03/13/28	0.13%	4.517%	3/13/26	150,727.50
3134GWBN5	FEDERAL HOME LN MTG CORP 0.8% 7/30/2026		400,000	0.800%	393,652.00	12/13/24	07/30/26	0.35%	4.120%	01/30/26	379,158.52
3134HCED7	FEDERAL HOME LN MTG CORP 4% 12/9/2030	AA+	400,000	4.000%	399,072.00	12/18/25	12/09/30	0.36%	4.000%	6/9/26	399,960.00
3134HA6A6	FEDERAL HOME LN MTG CORP 4.55% 2/11/2028	AA+	500,000	4.550%	500,385.00	11/26/25	02/11/28	0.45%	4.270%	2/11/26	502,888.35
3130AKXX9	FEDERAL HOME LOAN BANKS 0.5% 2/25/2026	AA+	500,000	0.500%	497,675.00	07/03/25	02/25/26	0.44%	4.326%		488,936.09
3130B1AJ6	FEDERAL HOME LOAN BANKS 5% 5/1/2026	AA+	250,000	5.000%	250,860.00	09/12/25	05/01/26	0.22%	3.617%		252,161.73
3130B5BM9	FEDERAL HOME LOAN BANKS 4.5% 8/25/2028	AA+	100,000	4.500%	100,446.00	12/30/25	08/25/28	0.09%	4.500%	8/25/26	100,737.00
3130ARWT4	FEDERAL HOME LOAN BANKS 3.75% 11/16/2027	AA+	150,000	3.750%	149,749.50	11/04/25	11/16/27	0.13%	3.734%	5/16/26	150,045.00
3130B7LS1	FEDERAL HOME LOAN BANKS 4.2% 8/18/2028	AA+	300,000	4.200%	300,126.00	11/18/25	08/18/28	0.27%	4.105%	2/18/26	300,738.05
3130B7ZG8	FEDERAL HOME LOAN BANKS 4.5% 7/7/2028	AA+	300,000	4.500%	300,033.00	11/17/25	07/07/28	0.27%	4.392%	1/7/26	300,795.06
3130B8HB1	FEDERAL HOME LOAN BANKS 3.75% 11/5/2026		500,000	3.750%	499,620.00	11/05/25	11/05/26	0.45%	3.699%	2/5/26	500,250.00
3130B3A29	FEDERAL HOME LOAN BANKS 4% 10/9/2026	AA+	250,000	4.000%	250,782.50	12/18/25	10/09/26	0.22%	3.466%		251,056.89
31359YCT2	FNMA DEB-CPN 0.00% 1/15/2026		300,000	0.000%	299,568.00	05/18/21	01/05/26	0.27%	0.735%		289,926.00
31359YCT2	FNMA DEB-CPN 0.00% 1/15/2026		100,000	0.000%	99,856.00	06/02/21	01/15/26	0.09%	0.690%		96,874.00
31364EAD6	Federal Natl Mtg Assn-MTG		165,000	0.000%	162,477.15	06/02/22	05/29/26	0.14%	2.798%		147,679.95
3136GAPD5	FEDERAL NATL MTG ASSN 4.25% 08/25/2028	AA+	400,000	4.250%	399,924.00	08/26/25	08/25/28	0.36%	4.189%	2/25/26	400,680.00
912797SE8	UNITED STATES TREAS BILLS 0.000 01/06/26		500,000	0.000%	499,810.00	09/12/25	01/06/26	0.45%	3.735%		494,155.28
912797RH2	UNITED STATES TREAS BILLS 0.000 01/08/26		500,000	0.000%	499,710.00	07/18/25	01/08/26	0.45%	4.029%		490,664.17
912797SF5	UNITED STATES TREAS BILLS 0.000 01/13/26		500,000	0.000%	499,465.00	09/30/25	01/13/26	0.45%	3.691%		494,774.79
912797RJ8	UNITED STATES TREAS BILLS 0.000 01/15/26		500,000	0.000%	499,360.00	07/29/25	01/15/26	0.45%	4.078%		490,772.22
912797SG3	UNITED STATES TREAS BILLS 0.000 01/20/26		500,000	0.000%	499,115.00	09/30/25	01/20/26	0.45%	3.705%		494,403.11
912797PD3	UNITED STATES TREAS BILLS 0.000 01/22/26		500,000	0.000%	499,010.00	01/30/25	01/22/26	0.44%	4.033%		480,855.08
912797RL3	UNITED STATES TREAS BILLS 0.000 02/05/26		500,000	0.000%	498,325.00	08/08/25	02/05/26	0.44%	3.929%		490,524.89
912797SQ1	UNITED STATES TREAS BILLS 0.000 02/10/26		500,000	0.000%	498,080.00	10/21/25	02/10/26	0.44%	3.683%		494,485.56
912797RT6	UNITED STATES TREAS BILLS 0.000 02/12/26		500,000	0.000%	497,955.00	08/18/25	02/12/26	0.44%	3.907%		490,733.06
912797SR9	UNITED STATES TREAS BILLS 0.000 02/17/26		500,000	0.000%	497,740.00	10/24/25	02/17/26	0.44%	3.658%		494,324.44
912797PM3	UNITED STATES TREAS BILLS 0.000 02/19/26		500,000	0.000%	497,625.00	02/28/25	02/19/26	0.44%	4.009%		481,018.89
912797SS7	UNITED STATES TREAS BILLS 0.000 02/24/26		500,000	0.000%	497,400.00	10/31/25	02/24/26	0.44%	3.639%		494,303.50
912797ST5	UNITED STATES TREAS BILLS 0.000 03/03/26		500,000	0.000%	497,040.00	11/06/25	03/03/26	0.44%	3.584%		494,243.25
912797TA5	UNITED STATES TREAS BILLS 0.000 03/24/26		500,000	0.000%	496,035.00	11/28/25	03/24/26	0.44%	3.563%		494,324.44
912797SC2	UNITED STATES TREAS BILLS 0.000 03/26/26		500,000	0.000%	495,945.00	10/06/25	03/26/26	0.44%	3.630%		491,574.38
912797TB3	UNITED STATES TREAS BILLS 0.000 03/31/26		500,000	0.000%	495,705.00	12/05/25	03/31/26	0.44%	3.432%		494,530.67
912797TG2	UNITED STATES TREAS BILLS 0.000 04/07/26		500,000	0.000%	495,350.00	12/10/25	04/07/26	0.44%	3.464%		494,433.61
912797TJ6	UNITED STATES TREAS BILLS 0.000 04/21/26		500,000	0.000%	494,655.00	12/24/25	04/21/26	0.44%	3.400%		494,535.22
912797SM0	UNITED STATES TREAS BILLS 0.000 04/23/26		500,000	0.000%	494,555.00	10/30/25	04/23/26	0.44%	3.582%		491,539.24
912797TK3	UNITED STATES TREAS BILLS 0.000 04/28/26		500,000	0.000%	494,320.00	12/31/25	04/28/26	0.44%	3.348%		494,572.92
912797SP3	UNITED STATES TREAS BILLS 0.000 05/07/26		500,000	0.000%	493,865.00	11/07/25	05/07/26	0.44%	3.597%		491,166.76
912797SX6	UNITED STATES TREAS BILLS 0.000 06/04/26		500,000	0.000%	492,595.00	12/05/25	06/04/26	0.44%	3.530%		491,375.42
912797RA7	UNITED STATES TREAS NTS 0.000 1/2/2026		500,000	0.000%	500,000.00	07/07/25	01/02/26	0.45%	4.059%		490,324.35
912797SV0	UNITED STATES TREAS BILLS 0.000 05/21/26		500,000	0.000%	493,240.00	12/11/25	05/21/26	0.44%	3.490%		492,362.61

**DETAIL OF INVESTMENT PORTFOLIO**  
December 31, 2025

**Alameda Municipal Power**

Investment CUSIP	Investment Description	Custodian / S&P Rating	Par Value	Coupon Rate	Current Market Value	Date of Investment	Date of Maturity	% of Portfolio	Yield to Maturity	Call Date	Book Value Purchase Price
		Subtotal	\$19,515,000		19,428,282.65	Subtotal		9.71%	3.648%		19,247,714.17
	<b>U.S. Government Bonds</b>				0.00					0	0.00
					0.00				0.000%		0.00
	<b>Corporate Bonds</b>										
06368G2A4	Bank of Montreal 1.5% 10/29/2026		200,000	1.500%	193,300.00	10/27/21	10/29/26	0.17%	1.500%	1/29/26	200,000.00
06428CAA2	BANK OF AMERICA NA 5.526% 8/18/2026	A+	250,000	5.526%	252,277.50	11/04/25	08/18/26	0.22%	3.776%	7/17/26	253,382.50
06748XLS8	Barclays Bank PLC 4.35% 08/26/27	A+	550,000	4.350%	544,995.00	08/30/22	08/26/27	0.49%	4.350%	2/26/26	550,000.00
14020ADM3	Capital Impact Partners 3.9% 5/15/27	A+	500,000	3.900%	489,225.00	05/09/22	05/15/27	0.44%	3.900%		500,000.00
31424WP97	FEDERAL AGRIC MT CORP 4.2% 2/18/2027		500,000	4.200%	500,215.00	09/30/25	02/18/27	0.45%	4.051%	2/18/26	500,990.00
341081GR2	Florida PWR 4.45% 5/15/2026	A	200,000	4.450%	200,316.00	06/04/24	05/15/26	0.18%	4.938%	4/15/26	198,204.00
375558BF9	GILEAD SCIENCES INC 3.65% 3/1/2026	A-	250,000	3.650%	249,890.00	09/16/25	03/01/26	0.22%	3.702%		249,935.00
442851AQ4	HOWARD UNIV 2.291% 10/1/2026	AA	250,000	2.291%	246,067.50	07/12/22	10/01/26	0.22%	4.063%		232,977.50
459200JZ5	INTERNATIONAL BUSINESS MACHS 3.3% 5/15/2026	A-	250,000	3.300%	249,467.50	09/16/25	05/15/26	0.22%	3.757%		249,250.00
53961LAK5	Local Initiatives Support Corp 1.250% 03/15/26	AA-	500,000	1.250%	496,265.00	03/22/21	03/15/26	0.44%	0.878%		500,000.00
53961LAR0	Local Initiatives Support Corp 1.250% 08/15/26	AA-	250,000	1.250%	244,240.00	08/23/21	08/15/26	0.22%	1.250%		250,000.00
74460WAA5	Public Storage 0.875% 02/15/2026	A	250,000	0.875%	249,105.00	11/09/21	02/15/26	0.22%	1.102%	1/15/26	247,637.50
797440BU7	San Diego Gas Elec Co 2.5% 05/15/26	A	250,000	2.500%	248,782.50	07/20/21	05/15/26	0.22%	0.972%	2/15/26	267,937.50
826418BM6	Sierra Pac Pwr Co 2.6% 5/1/26	A	300,000	2.600%	298,545.00	05/17/22	05/01/26	1.02%	3.417%	2/1/26	291,000.00
83369N4G2	Societe Generale 1.05%, 03/30/26	A	300,000	1.050%	296,613.00	08/04/21	03/30/26	0.26%	1.100%		299,325.00
83369ND98	Societe Generale 1.3%, 10/20/2026	A	275,000	1.300%	307,175.00	10/15/21	10/20/26	0.27%	1.300%	1/20/26	275,000.00
83369M3T7	Societe Generale 1.05%, 03/31/26	A	250,000	1.050%	244,300.00	07/20/21	03/31/26	0.22%	1.110%		249,312.50
89236TKX2	TOYOTA MTR CR CORP 5% 8/14/2026	A+	300,000	5.000%	302,061.00	08/27/25	08/14/26	0.27%	3.894%		303,105.00
911759MZ8	U S DEPT HSG URBAN DEV GOVT 2.86% 8/1/2026		100,000	2.860%	99,395.00	10/31/25	08/01/26	0.09%	3.699%		99,382.04
911759MZ8	U S DEPT HSG URBAN DEV GOVT 2.86% 8/1/2026		300,000	2.860%	298,185.00	10/30/25	08/01/26	0.27%	3.699%		298,331.65
		Subtotal	\$6,025,000		6,010,420.00			5.76%	2.823%		6,015,770.19
	<b>Taxable Bonds Total</b>				<b>25,438,702.65</b>						
	<b>Municipal Bonds</b>										
03255LKC2	ANAHEIM CALIF PUB FING AUTH LE 2.193% 7/1/26	AA	100,000	2.193%	95,842.00	6/18/25	07/01/28	0.09%	4.207%		94,315.00
03255LKC2	ANAHEIM CALIF PUB FING AUTH LE 2.193% 7/1/26	AA	150,000	2.193%	143,763.00	8/4/25	07/01/28	0.13%	4.001%		142,620.00
072024WR9	BAY AREA TOLL AUTH CALIF TOLL 2.425% 4/1/202	AA	300,000	2.425%	299,115.00	01/15/25	04/01/26	0.27%	4.258%		293,565.00
072024WR9	BAY AREA TOLL AUTH CALIF TOLL 2.425% 4/1/202	AA	200,000	2.425%	199,410.00	06/03/25	04/01/26	0.18%	4.040%		197,390.00
072024XC1	Bay Area Toll Auth Calif Toll - 1.079%, 04/01/2026	AA	400,000	1.079%	397,412.00	01/13/23	04/01/26	0.35%	4.299%		361,688.00
13063DGC6	CALIFORNIA ST GENERAL OBLIGATION UNLTD 3.5% 4/1/2028		50,000	3.500%	49,882.00	04/07/25	04/01/28	0.04%	3.939%		49,387.50
13063DGC6	CALIFORNIA ST GENERAL OBLIGATION UNLTD 3.5%	AA-	250,000	3.500%	249,410.00	08/11/25	04/01/28	0.22%	3.854%		247,790.00
13063DMA3	CALIFORNIA ST GENERAL OBLIGATION UNLTD 2.6%	AA-	500,000	2.650%	498,695.00	05/08/24	04/01/26	0.44%	4.933%		479,550.00
13063DRD2	CALIFORNIA ST GENERAL OBLIGATION UNLTD 2.3%	AA-	275,000	2.375%	272,508.50	08/03/23	10/01/26	0.24%	4.656%		256,811.50
13063DRD2	CALIFORNIA ST GENERAL OBLIGATION UNLTD 2.3%	AA-	100,000	2.375%	99,094.00	07/03/25	10/01/26	0.09%	3.818%		98,260.00
13063DRE0	CALIFORNIA ST GENERAL OBLIGATION UNLTD 2.5%	AA-	100,000	2.500%	95,590.00	06/03/25	10/01/29	0.09%	4.181%		93,405.00
13077DKF8	CALIFORNIA ST UNIV REV TAXABLE SYSTEMWIDE	AA-	100,000	2.001%	97,202.00	06/18/25	11/01/27	0.09%	3.973%		95,580.00
13063DC48	CALIFORNIA ST TAXABLE VARIOUS PURP GO 1.7%	AA-	250,000	1.700%	240,610.00	04/03/25	02/01/28	0.21%	4.029%		234,577.50
15722JT9	CHABOT-LAS POSITAS CALIF CMNTY REF 1.517% 8	AA	100,000	1.517%	94,395.00	09/04/25	08/01/28	0.08%	3.693%		94,050.00
197036JR8	COLTON CA JT USD GO SCH BDS 2011C TXBL 6.00%	A+	100,000	6.008%	101,274.00	03/12/25	08/01/26	0.09%	4.627%		101,828.00
283062FE2	EL DORADO CALIF IRR DIST REV TAXABLE BDS 3.41	AA	150,000	3.418%	150,000.00	05/08/25	01/01/26	0.13%	4.024%		149,419.50
292521GR6	ENCINITAS CALIF PUB FING AUTH LEASE REV 1.46% 10/1/2027		100,000	1.460%	95,932.00	04/03/25	10/01/27	0.09%	4.217%		93,537.00
427078AG5	Hercules Calif Redev Agy Succe	AA	250,000	3.850%	249,835.00	08/17/22	08/01/26	0.22%	3.238%		255,622.50
53820AAH7	LIVERMORE CALIF REC & PK DISTP 1.915% 2/1/202	AA	100,000	1.915%	94,080.00	07/03/25	02/01/29	0.08%	4.067%		92,899.00
538310P80	LIVERMORE VLY CA JT UNIF SCH DIST 1.566% 8/1/2027		100,000	1.566%	96,643.00	03/12/25	08/01/27	0.09%	4.185%		94,110.00
544445TW9	LOS ANGELES CALIF DEPT ARPTS 1.101% 5/15/202	AA-	300,000	1.101%	289,890.00	08/03/23	05/15/27	0.26%	4.933%		260,865.00
544646A69	LOS ANGELES CALIF UNI SCH DIST 5.981% 5/1/202	AA-	200,000	5.981%	205,166.00	10/16/24	05/01/27	0.18%	4.307%		207,976.00
546462EH1	Louisiana St Energy and Pwr	AA	250,000	1.433%	247,527.50	03/17/22	06/01/26	0.22%	2.891%		235,657.50
612286FE9	MONTEBELLO CALIF PUB FING AUTH 5.45% 11/1/2026		100,000	5.450%	101,158.00	09/04/25	11/01/26	0.09%	3.762%		101,890.00

**DETAIL OF INVESTMENT PORTFOLIO**  
December 31, 2025

**Alameda Municipal Power**

Investment CUSIP	Investment Description	Custodian / S&P Rating	Par Value	Coupon Rate	Current Market Value	Date of Investment	Date of Maturity	% of Portfolio	Yield to Maturity	Call Date	Book Value Purchase Price
64966WGZ4	New York NY City HSG Dev Corp 3.281% 1/1/2026	AA-	300,000	3.281%	300,000.00	04/12/22	01/01/26	0.27%	3.058%		302,325.00
725894FZ7	PLACENTIA-YORBA LINDA CALIF UN GO BDS 5.79%	AA	500,000	5.790%	505,755.00	11/04/25	08/01/26	0.45%	3.731%		507,430.00
77781RCR2	ROSEVILLE CA FIN AUTH ELEC SYS REV BOND 1.11	AA	150,000	1.111%	149,679.00	05/02/22	02/01/26	0.13%	3.548%		137,293.50
797272RQ6	SAN DIEGO CALIF CMNTY COLLEGED 1.763% 8/1/20	AAA	100,000	1.763%	95,468.00	07/03/25	08/01/28	0.09%	3.859%		93,970.00
79730WBC3	SAN DIEGO CALIF REDEV AGY SUCC 3.75% 9/1/20	AA	50,000	3.750%	49,994.50	09/30/24	09/01/26	0.04%	3.995%		49,775.00
79766DNZ8	SAN FRANCISCO CALIF CITY & CNT 3.288% 1/1/20	A+	250,000	3.288%	250,000.00	09/11/24	01/01/26	0.22%	4.555%		246,032.50
798153NG3	SAN JOSE CA FING AUTH LEASE REVENUE 1.461% 6/1/2027		100,000	1.461%	96,893.00	09/04/25	06/01/27	0.09%	3.646%		96,372.00
798170AJ5	SAN JOSE CA REDEV AGY SUCCESSOR AGY TAX 3.176% 8/1/2026		100,000	3.176%	99,654.00	09/04/25	08/01/26	0.09%	3.677%		99,550.00
798170AJ5	SAN JOSE CA REDEV AGY SUCCESSOR AGY TAX 3.176% 8/1/2026		300,000	3.176%	298,962.00	09/09/25	08/01/26	0.27%	3.677%		299,010.00
799038NS9	SAN MATEO CNTY CA CMNTY CLG 1.467% 9/1/2027		100,000	1.467%	96,761.00	04/03/25	09/01/27	0.09%	4.050%		94,170.00
7994082H1	SAN RAMON VALLEY CALIF UNI SCH 1.67%	AA	125,000	1.670%	119,081.25	08/04/25	08/01/28	0.11%	4.064%		116,727.50
83789TBU2	SOUTH GATE CALIF UNTIL AUTH WTR 2.748% 10/1/2026	AA-	100,000	2.748%	97,182.00	07/03/25	10/01/28	0.09%	3.978%	10/01/27	96,315.00
91412GE43	UNIV OF CALIFORNIA CA REVENUES 2.837% 5/15/2026	AA	300,000	2.837%	294,015.00	07/03/25	05/15/28	0.26%	3.875%		291,687.00
91412GXS9	UNIVERSITY CALIF REVS FOR PREV LTD 3.659% 5/1/2026	AA-	200,000	3.659%	199,686.00	09/04/25	06/15/27	0.18%	3.594%		200,182.00
91412HJQ7	UNIV OF CALIFORNIA CA REVS TAXABLE GEN 1.69	AA	100,000	1.697%	93,302.00	06/18/25	05/15/29	0.08%	4.155%		91,295.00
91412HJQ7	UNIV OF CALIFORNIA CA REVS TAXABLE GEN 1.69	AA	150,000	1.697%	139,953.00	08/20/25	05/15/29	0.12%	3.986%		138,288.00
95236PGD6	W Covina CA Pub Fing Auth 2.538% 8/1/2026	A+	300,000	2.538%	297,651.00	09/01/21	08/01/26	0.27%	1.090%		320,739.00
		Subtotal	\$7,500,000		7,648,470.75			6.61%	3.919%		7,513,955.50

**Certificates of Deposit**

05890QFN9	BANC OF CALIF LOS ANGE CD 3.75% 12/11/2026		250,000	3.750%	250,382.50	12/12/25	12/11/26	0.22%	3.750%		250,000.00
06053CDD5	BANK AMER CALIF NATL ASSN SAN 4.15% 2/12/2026		250,000	4.150%	250,062.50	02/12/25	02/12/26	0.22%	4.150%		250,000.00
05584CX68	BNY MELLON NA INSTL CTF DEP 4.05% 2/12/2026		250,000	4.050%	250,045.00	05/12/25	02/12/26	0.22%	4.043%		250,000.00
14042RWU1	CAPITAL ONE NATL ASSN VA CD 3.55% 11/15/2027		250,000	3.550%	249,455.00	11/13/25	11/15/27	0.22%	3.550%		250,000.00
29978MGE2	EVERBANK N A JACKSONVILLE FLA 3.7% 04/30/2026		250,000	3.700%	249,945.00	10/30/25	04/30/26	0.22%	3.700%		250,000.00
32110YXF7	First Natl Bk Amer East Lans, 3%, 06/17/26		275,000	3.000%	274,153.00	06/17/22	06/17/26	0.24%	3.000%	1/17/26	275,000.00
38150V4K2	GOLDMAN SACHS BK USA CD 4.05% 5/12/2026		250,000	4.050%	250,245.00	08/12/25	05/12/26	0.22%	4.043%		250,000.00
48128UVB2	JP Morgan Chase 0.60% 6/29/2026		300,000	0.600%	291,540.00	06/11/21	06/29/26	0.26%	0.836%		296,509.32
60700PL41	MIZUHO BK USA 4% 2/27/2026		250,000	4.000%	250,060.00	08/27/25	02/27/26	0.22%	4.000%		250,000.00
61776CVK0	MORGAN STANLEY BK N A 4.3% 7/31/2028		250,000	4.300%	249,970.00	07/31/25	07/31/28	0.22%	4.300%	1/31/26	250,000.00
69355NKL8	PNC BANK NATIONAL ASSOCIATION 4.2% 2/2/2026		250,000	4.200%	250,075.00	07/31/25	02/02/26	0.22%	4.200%		250,000.00
83407DCF1	SOFI BANK NATIONAL ASSOCIATION 4.25% 5/1/2026		250,000	4.250%	250,365.00	07/31/25	05/01/26	0.22%	4.242%		250,000.00
949764TD6	WELLS FARGO BANK NATL ASSN 3.8% 9/11/2026		250,000	3.800%	250,365.00	12/11/25	09/11/26	0.22%	3.794%		250,000.00
95763PZ53	WESTERN ALLIANCE BK PHOENIX CD 3.9% 3/17/2026		250,000	3.000%	250,050.00	12/17/25	03/17/26	0.22%	2.978%		250,000.00
98970LKZ5	ZIONS BANCORPORATION NATL ASSN 3.75% 4/15/2026		250,000	3.750%	249,962.50	10/15/25	04/15/26	0.22%	3.750%		250,000.00
		Total	\$3,575,000		3,816,675.50			2.51%	3.622%		3,821,509.32
		<b>Grand Total</b>			<b>112,141,515.22</b>				<b>3.790%</b>		<b>111,836,615.50</b>

(1) Portfolio details are based on available third-party statements as of 12/31/2025

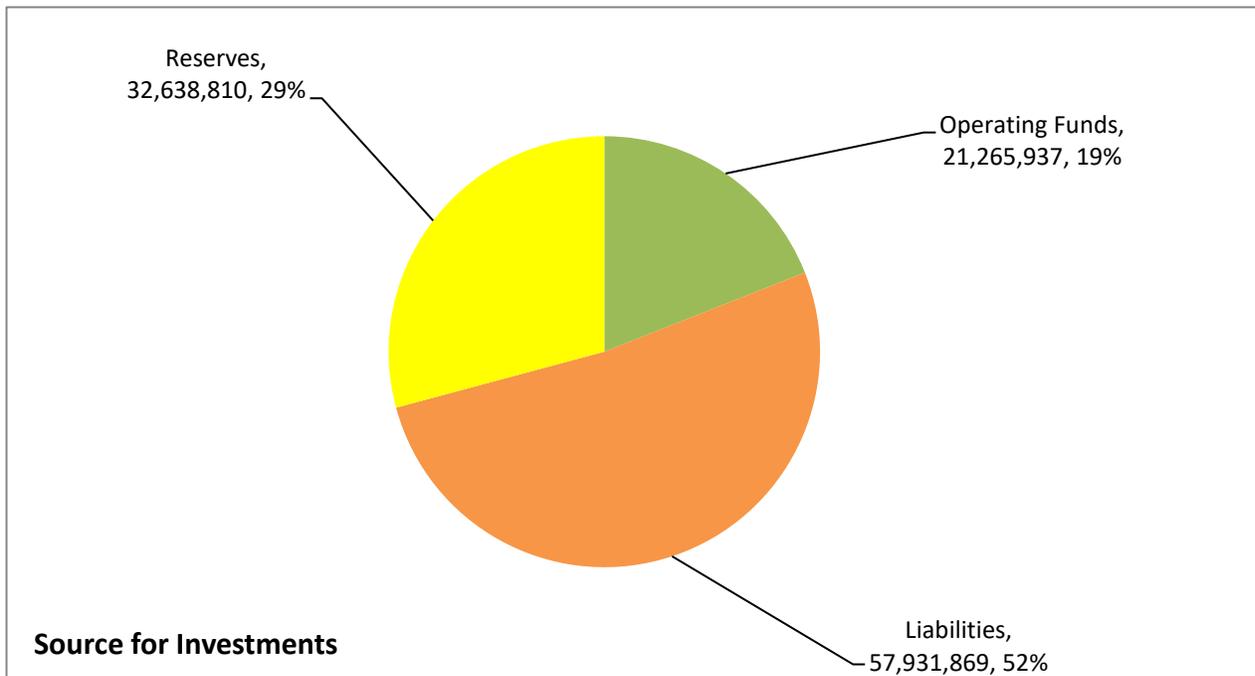
Prepared by: Charlene L.

**AGENDA ITEM NO.: 4.D**  
**MEETING DATE: 02/09/2026**  
**EXHIBIT A: PAGE 4 of 4**

**Alameda Municipal Power  
Supplemental Schedule  
Sources of Investments & Investment Portfolio  
December 31, 2025**

**SOURCES FOR INVESTMENTS**

	<u>Account</u>	
<b><u>Operating Funds</u></b>		\$21,265,937
<b><u>Liabilities</u></b>		
Balancing Account	10 3401	57,926,500
Donations to Alameda United School District	10 3151	5,368
<b><u>Reserves For Special Purposes</u></b>		
Insurance Reserve Special Fund	10 2107	1,200,000
Underground Fund Carryforward 11/30/2025	10 2111	\$ 9,209,900
Fiscal Year (FY) 2026 - Dec. 2025 Undergrounding Funding	10 2111	132,672
Underground Special Fund Used in Dec. 2025 - FY 2026	10 2111	(808,488)
Net - Underground Fund Available (Deficiency)		8,534,085
Renewable Energy Credits Net Revenue Reserve	10 2113	20,383,261
Cap & Trade Net Revenue Reserve	10 2114	1,760,475
Low Carbon Fuel Standards Revenue Reserve	10 2115	760,990
Total Sources For Investments		\$111,836,616



To: Honorable Public Utilities Board

Submitted by:           / S /            
Chris Ferrara  
AGM – Customer & Energy Resources

From: Jarrod Juanitas  
Interim Supervisor - Customer Programs

Approved by:           / S /            
Tim Haines  
General Manager

Subject: By Motion, Accept Alameda Municipal Power’s Senate Bill 1037 Energy Efficiency Report for Fiscal Year 2025, and Find the Action Exempt from the California Environmental Quality Act

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### RECOMMENDATION

*By motion*, find AMP’s action is not a CEQA project pursuant to CEQA Guidelines Section 15378, is exempt from the California Environmental Quality Act pursuant to CEQA Guidelines Section 15061(b)(3) as outlined in the administrative report, and accept Alameda Municipal Power’s Senate Bill (SB) 1037 Energy Efficiency Report for fiscal year 2025.

### BACKGROUND

Enacted into law in September 2005, Senate Bill (SB) 1037, Section 9615, requires the following of all publicly-owned electric utilities (POUs):

1. Each publicly-owned electric utility, in procuring energy, shall first acquire all available energy-efficiency and demand-reduction resources that are cost-effective, reliable, and feasible.
2. Each publicly-owned electric utility shall report annually to its customers and to the California Energy Commission, its investment in energy-efficiency and demand-reduction programs. The report shall contain a description of programs, expenditures, and expected and actual energy savings results.

Since 2006, Alameda Municipal Power (AMP) has reported to the California Energy Commission (CEC) its investment in energy-efficiency programs as part of a collaborative effort of the California Municipal Utilities Association (CMUA), Northern California Power Agency (NCPA), and the Southern California Public Power Authority (SCPPA). Approximately 40 POUs across the state participate in this effort. The collaborative process ensures consistency in reporting.

As part of this collaboration, CMUA retained the consulting firm Future Energy Enterprises (FutEE) to develop a POU technical resource manual (TRM) to standardize the energy savings based on existing, widely-accepted sources such as white papers from the CEC and studies from Pacific Gas and Electric (PG&E). The POU TRM provides the methods, formulas, and default

assumptions used for estimating energy savings and peak-demand impacts from energy-efficiency and electrification measures. The energy-savings estimates are used to report program accomplishments and measure progress towards program goals. The POU TRM was updated in December 2025.

In addition, NCPA retained the firm ESPLabs to update the ESPPortfolios reporting application used by utilities to measure energy-efficiency program savings and cost-effectiveness per the CEC's guidelines. The POU TRM December 2025 data is in the ESPPortfolios tool used for fiscal year (FY) 2025 reporting.

AMP is required to notify the CEC and AMP customers of its investment in energy-efficiency programs annually. This Administrative Report is part of the notification process, and information will be available on AMP's website. On March 15, 2026, NCPA will submit the draft SB 1037 report to the CEC. It will include the results from all California municipal utilities.

The goals of AMP's energy efficiency programs are to:

1. Meet Public Utilities Board (Board) approved annual energy-efficiency targets, as approved on April 21, 2025, and comply with California Assembly Bill (AB) 2227.
2. Acquire all available energy-efficiency and demand-reduction resources that are cost effective, reliable, and feasible.
3. Enhance customer satisfaction.
4. Comply with all state policies.
5. Provide equal opportunity for all customers to participate.

## DISCUSSION

### *Energy Efficiency and Electrification Programs*

AMP customers had a variety of opportunities in FY 2025 to participate in energy-efficiency and electrification programs. Funding for these programs came from the short-term sale of AMP's renewable energy certificates (RECs) not needed for compliance with the State's Renewable Portfolio Standard (RPS) in 2019.

Due to AMP's persistent and successful commitment towards energy efficiency through its programs in prior years, opportunities for conventionally cost-effective offerings have been exhausted when compared to previous reporting years. In order to support the initiatives set by the City of Alameda's Climate Action and Resiliency Plan (CARP), AMP has mostly shifted its residential and non-residential programs towards building electrification, clean transportation, and other greenhouse gas (GHG) reducing measures. AMP was able to incorporate equivalent kilowatt-hour (kWh) savings from electrification measures in its FY 2025 reporting by converting gas therm savings to kWh savings. This methodology and practice is consistent with other NCPA members.

### *Residential Programs*

- **Residential Heat Pump HVAC Rebate Program:** Offers a rebate for residential customers to replace their natural gas furnace with an all-electric heat pump heating, ventilation, and air conditioning (HVAC) system (**\$1,500 per condenser**).
- **Residential Heat Pump Water Heater Program:** Offers a rebate for residential customers to replace their natural gas water heater with an all-electric heat pump water heater (**\$1,500 per water heater**).
- **Residential Heat Pump Clothes Dryer Rebate Program:** Offers a rebate for residential customers to replace their natural gas clothes dryer with an all-electric heat pump clothes dryer (**\$200 per clothes dryer**). There is a bonus rebate for income-qualified customers that are enrolled in AMP's Energy Assistance Program (EAP) (**\$400 per clothes dryer**).
- **Residential Induction Cooktop/Range Rebate Program:** Offers a rebate for residential customers to replace their natural gas cooktop/range with an induction cooktop/range (**\$300 per cooktop and \$500 per range**). There is a bonus rebate for income-qualified customers that are enrolled in EAP (**\$400 per cooktop and \$600 per range**).
- **Residential Smart Thermostat Rebate Program:** Residential customers that replace their existing manual or programmable thermostats with an ENERGY STAR certified smart thermostat are eligible for a rebate through this program. Only offered to customers with electric heating as the primary heat source in the household (**\$50 per thermostat**).
- **Residential Electric Clothes Dryer Rebate Program:** Offers a rebate for residential customers to replace their inefficient electric or natural gas clothes dryer with an ENERGY STAR certified one. This program was replaced with the Residential Heat Pump Clothes Dryer Program on May 1, 2025 (**\$50 per clothes dryer**).

### *Commercial Programs*

- **Commercial Heat Pump HVAC Rebate Program:** Commercial customers can receive a rebate to offset the equipment, infrastructure, and engineering costs when replacing a natural gas heating system with a heat pump HVAC system (**up to \$50,000**).
- **Commercial Heat Pump Water Heater Rebate Program:** Commercial customers can receive a rebate when they install a qualifying heat pump water heater at their establishment (**up to \$5,000**).
- **Commercial Lighting Retrofit Rebate Program:** Commercial customers can receive a rebate when they replace their existing lighting equipment with efficient light-emitting diode (LED) lighting solutions (**\$0.23/kWh saved annually**).
- **Commercial Customized Rebate Program:** Designed to provide rebates to commercial customers who install energy-efficiency equipment that does not qualify for the Commercial Lighting Retrofit Rebate Program. (**\$0.09 - \$0.23/kWh saved annually**)
- **Commercial New Construction Rebate Program:** Commercial new construction projects that exceed Title 24 by 10 percent or more are eligible to receive a rebate. There are also design assistance grants to help offset costs associated with engineering and building modeling in the beginning stages of the project. (**\$0.10 - \$0.15/kWh saved annually**)

### *Energy Efficiency Reporting FY 2025*

Energy efficiency can be assessed and reported in either gross or net savings, each playing a distinct role in evaluating the effectiveness of an energy-efficiency program. Gross savings encompass all claimed savings of a program, regardless of the reason for participation in the

program. In contrast, net savings tend to exclude some savings attributed to factors such as “free ridership,” where the customer would have taken the same action promoted by the program even if there was no program, or “spillover,” where customers implement measures not incentivized by the program.

However, a consistent approach is imperative for tracking energy-efficiency program savings at the state level. Municipal utilities are mandated to submit both gross and net savings to the CEC for regulatory compliance reporting. The CEC recommends the use of stipulated net-to-gross factors as the default method in the ESPPortfolios reporting tool, endorsing its accuracy and simplicity.

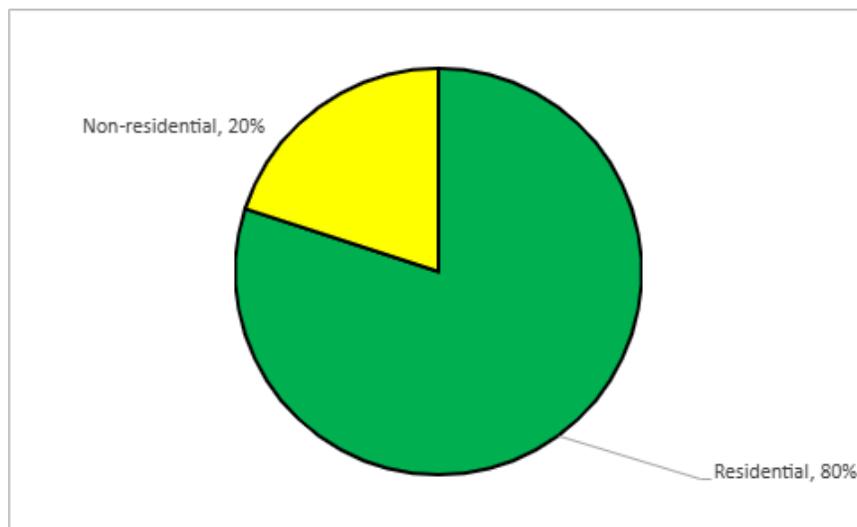
AMP’s programs resulted in net annual equivalent savings of 456,860 kWh in FY 2025. The energy savings represent 41.5 percent of the FY 2025 annual energy-efficiency target. Table 1 shows a summary of FY 2025 energy-efficiency by sector in kWh.

**Table 1: Summary of Fiscal Year (FY) 2024 Energy Efficiency Targets, Actuals, and Percentage of Targets**

Sector	Target (kWh)	Gross Annual Equivalent Savings (kWh)	Net Annual Equivalent Savings (kWh)	Percentage of Target Savings
Residential	87,000	369,265	365,995	420.68%
Non-Residential	1,014,000	91,182	90,866	8.96%
<b>Total</b>	<b>1,101,000</b>	<b>460,447</b>	<b>456,860</b>	<b>41.50%</b>

*Savings by Category and Program*

Figure 1 highlights program contributions to AMP’s energy-efficiency portfolio. In FY 2025, 80 percent of savings were attributed to residential programs, while the remaining 20 percent of savings were attributed to commercial programs.



**Figure 1: Percent Savings by Program**

*Program Savings and Costs*

AMP’s electrification and energy-efficiency programs cost \$323,980 in FY 2025. Program costs encompass customer rebates and program overhead.

Program overhead includes program management, external administration services, and AMP staff labor. FY 2025 had a program overhead of \$152,265, an increase of 9 percent over FY 2024. Program and total utility—rebate and overhead—costs are shown in Table 2 below. Non-residential programs accounted for 21 percent of total utility cost and residential programs accounted for 79 percent of total utility cost.

**Table 2: Kilowatt-hour (kWh) Savings and Program Cost**

<b>Program</b>	<b>Gross Annual Equivalent Savings (kWh)</b>	<b>Net Annual Equivalent Savings (kWh)</b>	<b>Customer Rebates (\$)</b>	<b>Program Overhead (\$)</b>	<b>Total Utility Cost (\$)</b>
Non-Residential	91,182	90,866	15,770	53,159	68,929
Residential	369,265	365,994	155,945	99,106	255,051
<b>Portfolio Total</b>	<b>460,447</b>	<b>456,860</b>	<b>171,715</b>	<b>152,265</b>	<b>323,980</b>

*Program Costs and Historical Comparison*

AMP’s total cost, including overhead, was \$323,980 to achieve the kWh savings in FY 2025. The total resource cost test (TRC) is the cost effectiveness test for energy-efficiency programs currently preferred by the CEC. The TRC value for AMP’s program portfolio in FY 2025 was 1.3. A TRC value greater than one indicates the program portfolio is cost-effective, meaning that the kWh saved is less expensive than procuring power. A value less than one indicates the program portfolio’s costs exceed its benefits. Table 3 compares AMP’s program costs to previous years.

**Table 3: Historical Program Expenses and Utility Costs**

<b>Fiscal Year</b>	<b>Rebates to Customers</b>	<b>Program Overhead</b>	<b>Total Cost to Utility</b>	<b>Net Savings (MWh/year)</b>	<b>Total Resource Cost Test (TRC)</b>
2010	\$115,465	\$463,603	\$579,068	1,326	1.8
2011	\$224,026	\$429,790	\$653,816	1,433	1.5
2012	\$427,182	\$455,312	\$882,494	2,527	2.3
2013	\$532,584	\$548,199	\$1,080,783	3,076	1.6
2014	\$124,271	\$626,277	\$750,548	941	0.8
2015	\$488,329	\$688,256	\$1,176,585	2,391	1.3
2016	\$532,761	\$931,070	\$1,463,831	4,197	1.4
2017	\$382,174	\$722,110	\$1,104,284	2,295	0.8
2018	\$298,254	\$577,382	\$875,637	1,362	1.2
2019	\$527,651	\$934,053	\$1,461,704	2,312	1.5
2020	\$327,523	\$674,449	\$1,001,971	1,027	1.1
2021	\$514,534	\$509,052	\$1,023,586	1,293	1.4
2022	\$217,571	\$695,369	\$912,940	802	0.9
2023	\$69,562	\$320,856	\$390,418	110	0.32
2024	\$97,611	\$140,080	\$237,691	120	1.1
<b>2025</b>	<b>\$171,715</b>	<b>\$152,265</b>	<b>\$323,980</b>	<b>457</b>	<b>1.3</b>

### *Analysis and Conclusions*

The majority of savings for FY 2025 are a result of electrification projects in the residential sector. AMP's Residential Heat Pump HVAC, Heat Pump Water Heater, and Induction Cooktop/Range rebate programs contributed to 81 percent of the net savings reported for FY 2025. Applications totaling \$153,795 in rebates were approved and paid to residential customers in FY 2025 for 56 heat pump HVACs, 42 induction cooktop/ranges, and 33 heat pump water heaters. State-level incentive programs and federal tax credit opportunities are known factors that influenced the adoption of customer electrification projects. However, these external programs and offerings are currently fully reserved or ended entirely, and their absence will most likely affect participation in AMP's electrification programs for FY 2026.

AMP's program portfolio achieved a TRC of 1.3, indicating cost-effectiveness. It should be noted that the TRC has limitations when applied to electrification programs. Electrification increases electrical load, resulting in negative kWh savings and positive therm savings. For FY 2025, AMP calculated energy savings by converting therm savings to kWh savings and subtracting the associated increase in electricity use. This approach can undervalue electrification measures with added functionality like heat pump HVAC systems, which provide both heating and cooling, compared to natural gas furnaces, which only provide heating. Potential solutions to account for potential undervaluing include revising how electrification energy savings are weighted or adopting the societal cost test (SCT), which accounts for non-monetized benefits such as air quality and health impacts, as an alternative cost effectiveness test. Both options would require CEC approval, and guidance to date from the CEC has been limited. AMP will continue to monitor developments and adjust its reporting methodology as appropriate.

To ensure equitable program availability, AMP is actively evaluating electrification programs tailored to low-income households in the City of Alameda. Program design involves reviewing key factors such as energy burden reduction, feasibility, and the appropriateness of specific electrification solutions for this customer base. One such example is the Community Benefit Building Electrification Grant Program, aimed at providing funding for low-income, multi-family housing to complete electrification HVAC projects. The program opened in FY 2026.

Measurable savings values are adjusted when AMP staff conducts program evaluations, evaluation, measurement, and verification (EM&V) studies, or when building codes change. AMP will conduct an EM&V of its electrification programs in FY 2027 to ensure the accuracy of its reported savings.

### FINANCIAL IMPACT

AMP contracted with Energy Services Group, ESG, to complete the energy efficiency data analysis. These funds were accounted for in the FY 2026 budget. Consulting services for the development of the POU TRM and the ESPPortfolios reporting application were funded by the NCPA member-services budget.

### ENVIRONMENTAL REVIEW

Alameda Municipal Power finds that its actions are not a project as defined by CEQA Guidelines Section 15378, which excludes "continuing administrative...activities" and

“organization or administrative activities of governments...” Alameda Municipal Power further finds that it can be seen with certainty that there is no possibility that the activity will result in a direct or reasonably foreseeable indirect change in the environment. The project involves the disclosure of factual information pursuant to statutory mandates, and there is no potential for direct or indirect changes in existing conditions as a result.

Alameda Municipal Power further finds that its actions are exempt CEQA pursuant to CEQA Guidelines §§ 15268, which excludes ministerial actions. More specifically, Alameda Municipal Power finds its action is subject to the commonsense exemption because it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment.

#### NEXT STEPS

Exhibits A and B will be submitted to NCPA and incorporated into the final report from CMUA, NCPA, and SCPA, and will be sent to the CEC.

#### LINK TO KEY RESULT AREAS AND GOALS

Sustainability, Strategy 2, Tactic 2: AMP will support opportunities in the electrification of the transportation system and buildings to reduce GHG emissions.

#### EXHIBITS

- A. FY 2025 Energy Efficiency Summary Report
- B. FY 2025 AMP SB 1037 Narrative Report

**EXHIBIT A**

Summary by Measure						
Measure	Units Installed	Gross Coincident Peak Savings (kW)	Gross Annual Energy Savings (kWh)	Gross Lifecycle Energy Savings (kWh)	Gross Annual Gas Savings (Therms)	
Clothes Dryer, Residential-B	36	0.540	3,503	42,034	-9	
Commercial Lighting Program FY25 - Exterior	1	0.000	3,523	42,276	0	
Commercial Lighting Program FY25 - Interior	1	0.805	2,803	42,045	0	
Custom Commercial HVAC - FY25	1	29.950	77,865	1,167,975	0	
Ductless mini-split heat pump, 15 SEER (after 1/1/15)	12	0.012	1,728	25,920	0	
Heat pump, 15 SEER, 8.4 HSPF (after 1/1/15)	2	0.002	252	3,780	0	
Smart Thermostat, Residential-E	7	0.000	179	1,660	68	
<b>Energy Efficiency Subtotal</b>	<b>60</b>	<b>31.309</b>	<b>89,853</b>	<b>1,325,690</b>	<b>59</b>	
Cooking Appliances, Residential, Fuel Sub-A - Positive	6	0.000	470	7,515	0	
Cooking Appliances, Residential, Fuel Subs-B - Positive	35	0.000	7,420	118,714	0	
Ductless HVAC, Residential, Fuel Sub-AV - Positive	24	0.000	35,808	537,120	0	
Ductless HVAC, Residential, Fuel Sub-BL - Positive	4	0.000	6,152	92,286	0	
Ductless HVAC, Residential, Fuel Sub-BP - Positive	8	0.000	11,607	174,105	0	
Ductless HVAC, Residential, Fuel Sub-BT - Positive	28	0.000	43,593	653,898	0	
Ductless HVAC, Residential, Fuel Subs-BD - Positive	37	0.000	56,181	842,712	0	
Heat Pump HVAC, Residential, Fuel Sub-AC - Positive	5	0.000	5,116	76,738	0	
Heat Pump HVAC, Residential, Fuel Sub-AF - Positive	29	0.000	29,617	444,249	0	
Heat Pump HVAC, Residential, Fuel Sub-AL - Positive	11	0.000	11,574	173,610	0	
Heat Pump HVAC, Residential, Fuel Sub-AO - Positive	22	0.000	23,676	355,139	0	
Heat Pump Water Heater, Residential, Fuel Sub-A	33	0.000	130,436	1,304,358	0	
Packaged Heat Pump Air Conditioner Commercial	5	0.000	6,991	104,865	0	
<b>Electrification Subtotal</b>	<b>246</b>	<b>0.000</b>	<b>368,640</b>	<b>4,885,310</b>	<b>0</b>	
Cooking Appliances, Residential, Fuel Subs-B - Positive	1	0.000	212	3,392	0	
<b>Low Income Subtotal</b>	<b>1</b>	<b>0.000</b>	<b>212</b>	<b>3,392</b>	<b>0</b>	
<b>EE, Low Income and Electrification Subtotal</b>	<b>307</b>	<b>31.309</b>	<b>458,705</b>	<b>6,214,392</b>	<b>59</b>	
<b>C&amp;S and T&amp;D Subtotal</b>	<b>0</b>					
<b>Total</b>	<b>307</b>	<b>31.309</b>	<b>458,705</b>	<b>6,214,392</b>	<b>59</b>	

Results generated using Analysis Model 'CMUA Standard Analysis Model - 2025'

Resource Savings Summary

Gross Lifecycle Gas Savings (Therms)	Gross Annual Equivalent Savings (kWh)	Gross Lifecycle Equivalent Savings (kWh)	Net Coincident Peak Savings (kW)	Net Annual Energy Savings (kWh)	Net Lifecycle Energy Savings (kWh)	Net Annual Gas Savings (Therms)
-103	3,251	39,008	0.232	1,506	18,074	-4
0	3,523	42,276	0.000	3,347	40,162	0
0	2,803	42,045	0.765	2,663	39,943	0
0	77,865	1,167,975	29.950	77,865	1,167,975	0
0	1,728	25,920	0.010	1,382	20,736	0
0	252	3,780	0.002	202	3,024	0
619	2,173	19,804	0.000	95	880	36
516	91,595	1,340,808	30.958	87,060	1,290,794	32
0	470	7,515	0.000	470	7,515	0
0	7,420	118,714	0.000	7,420	118,714	0
0	35,808	537,120	0.000	35,808	537,120	0
0	6,152	92,286	0.000	6,152	92,286	0
0	11,607	174,105	0.000	11,607	174,105	0
0	43,593	653,898	0.000	43,593	653,898	0
0	56,181	842,712	0.000	56,181	842,712	0
0	5,116	76,738	0.000	5,116	76,738	0
0	29,617	444,249	0.000	29,617	444,249	0
0	11,574	173,610	0.000	11,574	173,610	0
0	23,676	355,139	0.000	23,676	355,139	0
0	130,436	1,304,358	0.000	130,436	1,304,358	0
0	6,991	104,865	0.000	6,991	104,865	0
0	368,640	4,885,310	0.000	368,640	4,885,310	0
0	212	3,392	0.000	212	3,392	0
0	212	3,392	0.000	212	3,392	0
516	460,447	6,229,510	30.958	455,912	6,179,497	32
516	460,447	6,229,510	30.958	455,912	6,179,497	32

							Cost of E
Net Lifecycle Gas Savings (Therms)	Net Annual GHG Reductions (Lbs)	Net Lifecycle GHG Reductions (Lbs)	Net Annual Equivalent Savings (kWh)	Net Lifecycle Equivalent Savings (kWh)	Net Lifecycle Combined Savings (MMBtu)		Utility (\$/kWh)
-44	942	9,348	1,398	16,773	57		0.15
0	3,158	36,634	3,347	40,162	137		0.09
0	1,985	26,407	2,663	39,943	136		0.08
0	59,090	791,541	77,865	1,167,975	3,985		0.06
0	1,362	18,735	1,382	20,736	71		0.43
0	199	2,732	202	3,024	10		0.70
328	514	4,647	1,152	10,496	36		0.05
284	67,249	890,045	88,008	1,299,109	4,433		0.07
0	329	4,471	470	7,515	26		0.35
0	5,202	70,623	7,420	118,714	405		0.22
0	32,756	432,561	35,808	537,120	1,833		0.06
0	5,628	74,321	6,152	92,286	315		0.05
0	10,618	140,213	11,607	174,105	594		0.05
0	39,878	526,606	43,593	653,898	2,231		0.06
0	51,393	678,664	56,181	842,712	2,875		0.05
0	4,680	61,800	5,116	76,738	262		0.05
0	27,092	357,769	29,617	444,249	1,516		0.06
0	10,588	139,814	11,574	173,610	592		0.07
0	21,658	286,006	23,676	355,139	1,212		0.06
0	119,998	1,102,378	130,436	1,304,358	4,450		0.07
0	5,233	70,947	6,991	104,865	358		0.11
0	335,053	3,946,170	368,640	4,885,310	16,669		0.07
0	149	2,018	212	3,392	12		0.26
0	149	2,018	212	3,392	12		0.26
284	402,451	4,838,233	456,860	6,187,812	21,113		0.07
284	402,451	4,838,233	456,860	6,187,812	21,113		0.07

Efficiency	Cost Test Ratios						
Total Resource (\$/kWh)	PAC	TRC	PCT	RIM	MTRC	Utility Incentives (\$)	
0.32	0.7	0.3	1.4	0.3	0.5	\$1,800.00	
0.36	1.9	0.4	0.8	0.5	0.4	\$644.40	
0.47	1.6	0.3	0.6	0.4	0.3	\$810.27	
0.06	2.0	2.0	19.6	0.5	2.0	\$8,565.15	
0.27	0.5	0.8	3.6	0.3	1.2	\$6,100.00	
0.28	0.3	0.8	7.2	0.2	1.5	\$1,500.00	
0.06	1.0	0.8	1.3	0.7	1.2	\$350.00	
0.09	1.8	1.4	5.4	0.5	1.4	\$19,769.82	
0.74	0.3	0.2	0.8	0.2	0.2	\$1,800.00	
0.62	0.5	0.2	0.8	0.3	0.2	\$17,500.00	
0.12	2.7	1.4	3.1	0.5	1.4	\$13,500.00	
0.14	3.3	1.2	2.4	0.5	1.2	\$1,500.00	
0.14	3.2	1.1	2.4	0.5	1.1	\$3,100.00	
0.15	2.8	1.1	2.3	0.5	1.1	\$15,000.00	
0.13	3.1	1.3	2.7	0.5	1.3	\$16,500.00	
0.06	3.1	2.6	8.0	0.5	2.6	\$1,500.00	
0.08	2.8	2.0	5.2	0.5	2.0	\$10,600.00	
0.12	2.2	1.3	3.1	0.5	1.3	\$6,000.00	
0.14	2.7	1.2	2.5	0.5	1.2	\$9,100.00	
0.07	2.2	2.2	6.4	0.5	2.2	\$49,495.12	
0.05	0.9	2.1	42.1	0.3	2.1	\$5,750.00	
0.12	2.4	1.3	3.1	0.5	1.3	\$151,345.12	
0.62	0.5	0.2	0.8	0.2	0.2	\$600.00	
0.62	0.5	0.2	0.8	0.2	0.2	\$600.00	
0.12	2.2	1.3	3.3	0.5	1.3	\$171,714.93	
0.12	2.2	1.3	3.3	0.5	1.3	\$171,714.93	

Measure Costs					Avoided Costs	
Customer Incentives (\$)	Program Overhead (\$)	Free Rider Costs (\$)	NTG Adjusted Participant Cost (\$)	Gross Participant (\$)	Lifecycle Avoided Resource Costs (\$)	Lifecycle Bill Savings (\$)
\$1,800.00	\$241.71	\$1,026.00	\$2,984.08	\$6,939.72	\$1,458.27	\$8,198.30
\$644.40	\$2,135.72	\$32.22	\$9,409.18	\$9,904.40	\$5,156.46	\$7,040.33
\$810.27	\$1,541.21	\$40.51	\$12,505.71	\$13,163.90	\$3,721.08	\$6,765.71
\$8,565.15	\$46,241.33	\$0.00	\$10,048.00	\$10,048.00	\$111,644.48	\$187,945.74
\$6,100.00	\$573.44	\$1,220.00	\$2,419.20	\$3,024.00	\$3,459.62	\$4,884.95
\$1,500.00	\$83.63	\$300.00	\$244.80	\$306.00	\$504.53	\$712.39
\$350.00	\$71.24	\$164.50	\$286.37	\$540.33	\$429.82	\$334.19
\$19,769.82	\$50,888.29	\$2,783.23	\$37,897.34	\$43,926.35	\$126,374.26	\$215,881.61
\$1,800.00	\$108.68	\$0.00	\$3,996.72	\$3,996.72	\$655.68	\$1,400.32
\$17,500.00	\$1,716.85	\$0.00	\$51,938.95	\$51,938.95	\$10,357.90	\$22,121.25
\$13,500.00	\$10,887.04	\$0.00	\$37,171.68	\$37,171.68	\$65,682.45	\$101,227.11
\$1,500.00	\$1,870.57	\$0.00	\$7,735.48	\$7,735.48	\$11,285.32	\$17,392.47
\$3,100.00	\$3,528.98	\$0.00	\$15,226.05	\$15,226.05	\$21,290.67	\$32,812.31
\$15,000.00	\$13,254.05	\$0.00	\$59,539.20	\$59,539.20	\$79,962.81	\$123,235.41
\$16,500.00	\$17,081.18	\$0.00	\$64,429.58	\$64,429.58	\$103,052.19	\$158,819.82
\$1,500.00	\$1,555.44	\$0.00	\$1,997.25	\$1,997.25	\$9,384.07	\$14,462.35
\$10,600.00	\$9,004.62	\$0.00	\$18,257.96	\$18,257.96	\$54,325.65	\$83,724.47
\$6,000.00	\$3,518.95	\$0.00	\$12,353.00	\$12,353.00	\$21,230.10	\$32,718.96
\$9,100.00	\$7,198.42	\$0.00	\$30,011.96	\$30,011.96	\$43,428.71	\$66,930.55
\$49,495.12	\$28,362.28	\$0.00	\$48,207.72	\$48,207.72	\$171,112.07	\$260,339.78
\$5,750.00	\$3,240.46	\$0.00	\$537.75	\$537.75	\$7,823.71	\$16,874.45
\$151,345.12	\$101,327.52	\$0.00	\$351,403.30	\$351,403.30	\$599,591.33	\$932,059.24
\$600.00	\$49.05	\$0.00	\$1,483.97	\$1,483.97	\$295.94	\$632.04
\$600.00	\$49.05	\$0.00	\$1,483.97	\$1,483.97	\$295.94	\$632.04
\$171,714.93	\$152,264.86	\$2,783.23	\$390,784.60	\$396,813.62	\$726,261.53	\$1,148,572.88
\$171,714.93	\$152,264.86	\$2,783.23	\$390,784.60	\$396,813.62	\$726,261.53	\$1,148,572.88

Net Benefit (\$)

PAC	TRC	PCT	RIM	MTRC
-\$583.45	-\$2,793.52	\$3,058.58	-\$4,108.71	-\$1,767.52
\$2,376.34	-\$6,420.66	-\$2,219.67	-\$4,311.97	-\$6,388.44
\$1,369.60	-\$10,366.35	-\$5,587.92	-\$5,057.83	-\$10,325.84
\$56,838.00	\$55,355.15	\$186,462.89	-\$131,107.74	\$55,355.15
-\$3,213.81	-\$753.02	\$7,960.95	-\$7,121.78	\$466.98
-\$1,079.10	-\$123.90	\$1,906.39	-\$1,649.01	\$176.10
\$8.58	-\$92.30	\$143.86	-\$168.55	\$72.20
\$55,716.15	\$34,805.40	\$191,725.08	-\$153,525.58	\$37,588.63
-\$1,253.00	-\$3,449.72	-\$796.40	-\$2,653.33	-\$3,449.72
-\$8,858.95	-\$43,297.90	-\$12,317.70	-\$30,980.19	-\$43,297.90
\$41,295.41	\$17,623.73	\$77,555.43	-\$59,931.70	\$17,623.73
\$7,914.75	\$1,679.27	\$11,156.99	-\$9,477.73	\$1,679.27
\$14,661.68	\$2,535.63	\$20,686.26	-\$18,150.62	\$2,535.63
\$51,708.76	\$7,169.56	\$78,696.21	-\$71,526.65	\$7,169.56
\$69,471.01	\$21,541.43	\$110,890.24	-\$89,348.81	\$21,541.43
\$6,328.64	\$5,831.39	\$13,965.10	-\$8,133.71	\$5,831.39
\$34,721.03	\$27,063.07	\$76,066.52	-\$49,003.44	\$27,063.07
\$11,711.15	\$5,358.15	\$26,365.96	-\$21,007.81	\$5,358.15
\$27,130.28	\$6,218.32	\$46,018.59	-\$39,800.26	\$6,218.32
\$93,254.67	\$94,542.07	\$261,627.18	-\$167,085.11	\$94,542.07
-\$1,166.74	\$4,045.51	\$22,086.70	-\$18,041.19	\$4,045.51
\$346,918.69	\$146,860.51	\$732,001.06	-\$585,140.55	\$146,860.51
-\$353.11	-\$1,237.08	-\$251.93	-\$985.15	-\$1,237.08
-\$353.11	-\$1,237.08	-\$251.93	-\$985.15	-\$1,237.08
\$402,281.73	\$180,428.83	\$923,474.20	-\$739,651.28	\$183,212.06
<b>\$402,281.73</b>	<b>\$180,428.83</b>	<b>\$923,474.20</b>	<b>-\$739,651.28</b>	<b>\$183,212.06</b>

Summary by Program					
Program	Units Installed	Gross Coincident Peak Savings (kW)	Gross Annual Energy Savings (kWh)	Gross Lifecycle Energy Savings (kWh)	Gross Annual Gas Savings (Therms)
Appliances	36	0.540	3,503	42,034	-9
HVAC	22	29.964	80,024	1,199,335	68
Lighting	2	0.805	6,326	84,321	0
Energy Efficiency Subtotal	60	31.309	89,853	1,325,690	59
Appliances	41	0.000	7,889	126,229	0
HVAC	172	0.000	230,315	3,454,723	0
Water Heating	33	0.000	130,436	1,304,358	0
Electrification Subtotal	246	0.000	368,640	4,885,310	0
Appliances	1	0.000	212	3,392	0
Low Income Subtotal	1	0.000	212	3,392	0
EE, Low Income and Electrification Subtotal	307	31.309	458,705	6,214,392	59
C&S and T&D Subtotal	0				
<b>Total</b>	<b>307</b>	<b>31.309</b>	<b>458,705</b>	<b>6,214,392</b>	<b>59</b>

Results generated using Analysis Model 'CMUA Standard Analysis Model - 2025'

Resource Savings Summary

Gross Lifecycle Gas Savings (Therms)	Gross Annual Equivalent Savings (kWh)	Gross Lifecycle Equivalent Savings (kWh)	Net Coincident Peak Savings (kW)	Net Annual Energy Savings (kWh)	Net Lifecycle Energy Savings (kWh)	Net Annual Gas Savings (Therms)
-103	3,251	39,008	0.232	1,506	18,074	-4
619	82,018	1,217,479	29.961	79,544	1,192,615	36
0	6,326	84,321	0.765	6,010	80,105	0
516	91,595	1,340,808	30.958	87,060	1,290,794	32
0	7,889	126,229	0.000	7,889	126,229	0
0	230,315	3,454,723	0.000	230,315	3,454,723	0
0	130,436	1,304,358	0.000	130,436	1,304,358	0
0	368,640	4,885,310	0.000	368,640	4,885,310	0
0	212	3,392	0.000	212	3,392	0
0	212	3,392	0.000	212	3,392	0
516	460,447	6,229,510	30.958	455,912	6,179,497	32
516	460,447	6,229,510	30.958	455,912	6,179,497	32

							Cost of E
Net Lifecycle Gas Savings (Therms)	Net Annual GHG Reductions (Lbs)	Net Lifecycle GHG Reductions (Lbs)	Net Annual Equivalent Savings (kWh)	Net Lifecycle Equivalent Savings (kWh)	Net Lifecycle Combined Savings (MMBtu)		Utility (\$/kWh)
-44	942	9,348	1,398	16,773	57		0.15
328	61,165	817,656	80,601	1,202,231	4,102		0.07
0	5,143	63,041	6,010	80,105	273		0.08
284	67,249	890,045	88,008	1,299,109	4,433		0.07
0	5,532	75,094	7,889	126,229	431		0.23
0	209,524	2,768,698	230,315	3,454,723	11,788		0.06
0	119,998	1,102,378	130,436	1,304,358	4,450		0.07
0	335,053	3,946,170	368,640	4,885,310	16,669		0.07
0	149	2,018	212	3,392	12		0.26
0	149	2,018	212	3,392	12		0.26
284	402,451	4,838,233	456,860	6,187,812	21,113		0.07
<b>284</b>	<b>402,451</b>	<b>4,838,233</b>	<b>456,860</b>	<b>6,187,812</b>	<b>21,113</b>		<b>0.07</b>

Efficiency	Cost Test Ratios						
Total Resource (\$/kWh)	PAC	TRC	PCT	RIM	MTRC	Utility Incentives (\$)	
0.32	0.7	0.3	1.4	0.3	0.5	\$1,800.00	
0.07	1.8	1.9	15.1	0.5	1.9	\$16,515.15	
0.42	1.7	0.3	0.7	0.5	0.3	\$1,454.67	
0.09	1.8	1.4	5.4	0.5	1.4	\$19,769.82	
0.62	0.5	0.2	0.8	0.2	0.2	\$19,300.00	
0.12	2.7	1.3	3.0	0.5	1.3	\$82,550.00	
0.07	2.2	2.2	6.4	0.5	2.2	\$49,495.12	
0.12	2.4	1.3	3.1	0.5	1.3	\$151,345.12	
0.62	0.5	0.2	0.8	0.2	0.2	\$600.00	
0.62	0.5	0.2	0.8	0.2	0.2	\$600.00	
0.12	2.2	1.3	3.3	0.5	1.3	\$171,714.93	
<b>0.12</b>	<b>2.2</b>	<b>1.3</b>	<b>3.3</b>	<b>0.5</b>	<b>1.3</b>	<b>\$171,714.93</b>	

Measure Costs					Avoided Costs	
Customer Incentives (\$)	Program Overhead (\$)	Free Rider Costs (\$)	NTG Adjusted Participant Cost (\$)	Gross Participant (\$)	Lifecycle Avoided Resource Costs (\$)	Lifecycle Bill Savings (\$)
\$1,800.00	\$241.71	\$1,026.00	\$2,984.08	\$6,939.72	\$1,458.27	\$8,198.30
\$16,515.15	\$46,969.64	\$1,684.50	\$12,998.37	\$13,918.33	\$116,038.45	\$193,877.28
\$1,454.67	\$3,676.93	\$72.73	\$21,914.89	\$23,068.30	\$8,877.54	\$13,806.04
\$19,769.82	\$50,888.29	\$2,783.23	\$37,897.34	\$43,926.35	\$126,374.26	\$215,881.61
\$19,300.00	\$1,825.53	\$0.00	\$55,935.67	\$55,935.67	\$11,013.58	\$23,521.57
\$82,550.00	\$71,139.70	\$0.00	\$247,259.91	\$247,259.91	\$417,465.67	\$648,197.89
\$49,495.12	\$28,362.28	\$0.00	\$48,207.72	\$48,207.72	\$171,112.07	\$260,339.78
\$151,345.12	\$101,327.52	\$0.00	\$351,403.30	\$351,403.30	\$599,591.33	\$932,059.24
\$600.00	\$49.05	\$0.00	\$1,483.97	\$1,483.97	\$295.94	\$632.04
\$600.00	\$49.05	\$0.00	\$1,483.97	\$1,483.97	\$295.94	\$632.04
\$171,714.93	\$152,264.86	\$2,783.23	\$390,784.60	\$396,813.62	\$726,261.53	\$1,148,572.88
<b>\$171,714.93</b>	<b>\$152,264.86</b>	<b>\$2,783.23</b>	<b>\$390,784.60</b>	<b>\$396,813.62</b>	<b>\$726,261.53</b>	<b>\$1,148,572.88</b>

Net Benefit (\$)				
PAC	TRC	PCT	RIM	MTRC
-\$583.45	-\$2,793.52	\$3,058.58	-\$4,108.71	-\$1,767.52
\$52,553.66	\$54,385.93	\$196,474.09	-\$140,047.08	\$56,070.43
\$3,745.94	-\$16,787.01	-\$7,807.59	-\$9,369.80	-\$16,714.28
\$55,716.15	\$34,805.40	\$191,725.08	-\$153,525.58	\$37,588.63
-\$10,111.95	-\$46,747.62	-\$13,114.10	-\$33,633.52	-\$46,747.62
\$263,775.97	\$99,066.06	\$483,487.99	-\$384,421.92	\$99,066.06
\$93,254.67	\$94,542.07	\$261,627.18	-\$167,085.11	\$94,542.07
\$346,918.69	\$146,860.51	\$732,001.06	-\$585,140.55	\$146,860.51
-\$353.11	-\$1,237.08	-\$251.93	-\$985.15	-\$1,237.08
-\$353.11	-\$1,237.08	-\$251.93	-\$985.15	-\$1,237.08
\$402,281.73	\$180,428.83	\$923,474.20	-\$739,651.28	\$183,212.06
<b>\$402,281.73</b>	<b>\$180,428.83</b>	<b>\$923,474.20</b>	<b>-\$739,651.28</b>	<b>\$183,212.06</b>

Summary by Sector					
Sector	Units Installed	Gross Coincident Peak Savings (kW)	Gross Annual Energy Savings (kWh)	Gross Lifecycle Energy Savings (kWh)	Gross Annual Gas Savings (Therms)
Commercial	3	30.755	84,191	1,252,296	0
Residential	57	0.554	5,662	73,394	59
Energy Efficiency Subtotal	60	31.309	89,853	1,325,690	59
Commercial	5	0.000	6,991	104,865	0
Residential	241	0.000	361,649	4,780,445	0
Electrification Subtotal	246	0.000	368,640	4,885,310	0
Residential	1	0.000	212	3,392	0
Low Income Subtotal	1	0.000	212	3,392	0
EE, Low Income and Electrification Subtotal	307	31.309	458,705	6,214,392	59
C&S and T&D Subtotal	0				
<b>Total</b>	<b>307</b>	<b>31.309</b>	<b>458,705</b>	<b>6,214,392</b>	<b>59</b>

Results generated using Analysis Model 'CMUA Standard Analysis Model - 2025'

Resource Savings Summary

Gross Lifecycle Gas Savings (Therms)	Gross Annual Equivalent Savings (kWh)	Gross Lifecycle Equivalent Savings (kWh)	Net Coincident Peak Savings (kW)	Net Annual Energy Savings (kWh)	Net Lifecycle Energy Savings (kWh)	Net Annual Gas Savings (Therms)
0	84,191	1,252,296	30.715	83,875	1,248,080	0
516	7,404	88,512	0.243	3,185	42,714	32
516	91,595	1,340,808	30.958	87,060	1,290,794	32
0	6,991	104,865	0.000	6,991	104,865	0
0	361,649	4,780,445	0.000	361,649	4,780,445	0
0	368,640	4,885,310	0.000	368,640	4,885,310	0
0	212	3,392	0.000	212	3,392	0
0	212	3,392	0.000	212	3,392	0
516	460,447	6,229,510	30.958	455,912	6,179,497	32
516	460,447	6,229,510	30.958	455,912	6,179,497	32

							Cost of E
Net Lifecycle Gas Savings (Therms)	Net Annual GHG Reductions (Lbs)	Net Lifecycle GHG Reductions (Lbs)	Net Annual Equivalent Savings (kWh)	Net Lifecycle Equivalent Savings (kWh)	Net Lifecycle Combined Savings (MMBtu)		Utility (\$/kWh)
0	64,232	854,583	83,875	1,248,080	4,258		0.06
284	3,017	35,463	4,134	51,030	174		0.27
284	67,249	890,045	88,008	1,299,109	4,433		0.07
0	5,233	70,947	6,991	104,865	358		0.11
0	329,820	3,875,223	361,649	4,780,445	16,311		0.07
0	335,053	3,946,170	368,640	4,885,310	16,669		0.07
0	149	2,018	212	3,392	12		0.26
0	149	2,018	212	3,392	12		0.26
284	402,451	4,838,233	456,860	6,187,812	21,113		0.07
<b>284</b>	<b>402,451</b>	<b>4,838,233</b>	<b>456,860</b>	<b>6,187,812</b>	<b>21,113</b>		<b>0.07</b>

Efficiency	Cost Test Ratios						
Total Resource (\$/kWh)	PAC	TRC	PCT	RIM	MTRC	Utility Incentives (\$)	
0.09	2.0	1.5	6.4	0.5	1.5	\$10,019.82	
0.24	0.5	0.6	2.2	0.3	0.8	\$9,750.00	
0.09	1.8	1.4	5.4	0.5	1.4	\$19,769.82	
0.05	0.9	2.1	42.1	0.3	2.1	\$5,750.00	
0.12	2.4	1.3	3.0	0.5	1.3	\$145,595.12	
0.12	2.4	1.3	3.1	0.5	1.3	\$151,345.12	
0.62	0.5	0.2	0.8	0.2	0.2	\$600.00	
0.62	0.5	0.2	0.8	0.2	0.2	\$600.00	
0.12	2.2	1.3	3.3	0.5	1.3	\$171,714.93	
0.12	2.2	1.3	3.3	0.5	1.3	\$171,714.93	

Measure Costs					Avoided Costs	
Customer Incentives (\$)	Program Overhead (\$)	Free Rider Costs (\$)	NTG Adjusted Participant Cost (\$)	Gross Participant (\$)	Lifecycle Avoided Resource Costs (\$)	Lifecycle Bill Savings (\$)
\$10,019.82	\$49,918.26	\$72.73	\$31,962.89	\$33,116.30	\$120,522.02	\$201,751.78
\$9,750.00	\$970.02	\$2,710.50	\$5,934.45	\$10,810.05	\$5,852.24	\$14,129.83
\$19,769.82	\$50,888.29	\$2,783.23	\$37,897.34	\$43,926.35	\$126,374.26	\$215,881.61
\$5,750.00	\$3,240.46	\$0.00	\$537.75	\$537.75	\$7,823.71	\$16,874.45
\$145,595.12	\$98,087.06	\$0.00	\$350,865.55	\$350,865.55	\$591,767.61	\$915,184.79
\$151,345.12	\$101,327.52	\$0.00	\$351,403.30	\$351,403.30	\$599,591.33	\$932,059.24
\$600.00	\$49.05	\$0.00	\$1,483.97	\$1,483.97	\$295.94	\$632.04
\$600.00	\$49.05	\$0.00	\$1,483.97	\$1,483.97	\$295.94	\$632.04
\$171,714.93	\$152,264.86	\$2,783.23	\$390,784.60	\$396,813.62	\$726,261.53	\$1,148,572.88
<b>\$171,714.93</b>	<b>\$152,264.86</b>	<b>\$2,783.23</b>	<b>\$390,784.60</b>	<b>\$396,813.62</b>	<b>\$726,261.53</b>	<b>\$1,148,572.88</b>

Net Benefit (\$)

PAC	TRC	PCT	RIM	MTRC
\$60,583.94	\$38,568.14	\$178,655.30	-\$140,477.54	\$38,640.87
-\$4,867.78	-\$3,762.74	\$13,069.78	-\$13,048.05	-\$1,052.24
\$55,716.15	\$34,805.40	\$191,725.08	-\$153,525.58	\$37,588.63
-\$1,166.74	\$4,045.51	\$22,086.70	-\$18,041.19	\$4,045.51
\$348,085.43	\$142,815.00	\$709,914.37	-\$567,099.36	\$142,815.00
\$346,918.69	\$146,860.51	\$732,001.06	-\$585,140.55	\$146,860.51
-\$353.11	-\$1,237.08	-\$251.93	-\$985.15	-\$1,237.08
-\$353.11	-\$1,237.08	-\$251.93	-\$985.15	-\$1,237.08
\$402,281.73	\$180,428.83	\$923,474.20	-\$739,651.28	\$183,212.06
<b>\$402,281.73</b>	<b>\$180,428.83</b>	<b>\$923,474.20</b>	<b>-\$739,651.28</b>	<b>\$183,212.06</b>

Summary by EndUse						
EndUse	Units Installed	Gross Coincident Peak Savings (kW)	Gross Annual Energy Savings (kWh)	Gross Lifecycle Energy Savings (kWh)	Gross Annual Gas Savings (Therms)	
Appliance & Plug Loads	36	0.540	3,503	42,034	-9	
HVAC - Cooling	22	29.964	80,024	1,199,335	68	
Lighting - Indoor	1	0.805	2,803	42,045	0	
Lighting - Outdoor	1	0.000	3,523	42,276	0	
Energy Efficiency Subtotal	60	31.309	89,853	1,325,690	59	
Appliance & Plug Loads	41	0.000	7,889	126,229	0	
HVAC - Heat Pump	172	0.000	230,315	3,454,723	0	
Service & Domestic Hot Water	33	0.000	130,436	1,304,358	0	
Electrification Subtotal	246	0.000	368,640	4,885,310	0	
Appliance & Plug Loads	1	0.000	212	3,392	0	
Low Income Subtotal	1	0.000	212	3,392	0	
EE, Low Income and Electrification Subtotal	307	31.309	458,705	6,214,392	59	
C&S and T&D Subtotal	0					
<b>Total</b>	<b>307</b>	<b>31.309</b>	<b>458,705</b>	<b>6,214,392</b>	<b>59</b>	

Results generated using Analysis Model 'CMUA Standard Analysis Model - 2025'

Resource Savings Summary

Gross Lifecycle Gas Savings (Therms)	Gross Annual Equivalent Savings (kWh)	Gross Lifecycle Equivalent Savings (kWh)	Net Coincident Peak Savings (kW)	Net Annual Energy Savings (kWh)	Net Lifecycle Energy Savings (kWh)	Net Annual Gas Savings (Therms)
-103	3,251	39,008	0.232	1,506	18,074	-4
619	82,018	1,217,479	29.961	79,544	1,192,615	36
0	2,803	42,045	0.765	2,663	39,943	0
0	3,523	42,276	0.000	3,347	40,162	0
516	91,595	1,340,808	30.958	87,060	1,290,794	32
0	7,889	126,229	0.000	7,889	126,229	0
0	230,315	3,454,723	0.000	230,315	3,454,723	0
0	130,436	1,304,358	0.000	130,436	1,304,358	0
0	368,640	4,885,310	0.000	368,640	4,885,310	0
0	212	3,392	0.000	212	3,392	0
0	212	3,392	0.000	212	3,392	0
516	460,447	6,229,510	30.958	455,912	6,179,497	32
516	460,447	6,229,510	30.958	455,912	6,179,497	32

							Cost of E
Net Lifecycle Gas Savings (Therms)	Net Annual GHG Reductions (Lbs)	Net Lifecycle GHG Reductions (Lbs)	Net Annual Equivalent Savings (kWh)	Net Lifecycle Equivalent Savings (kWh)	Net Lifecycle Combined Savings (MMBtu)		Utility (\$/kWh)
-44	942	9,348	1,398	16,773	57		0.15
328	61,165	817,656	80,601	1,202,231	4,102		0.07
0	1,985	26,407	2,663	39,943	136		0.08
0	3,158	36,634	3,347	40,162	137		0.09
284	67,249	890,045	88,008	1,299,109	4,433		0.07
0	5,532	75,094	7,889	126,229	431		0.23
0	209,524	2,768,698	230,315	3,454,723	11,788		0.06
0	119,998	1,102,378	130,436	1,304,358	4,450		0.07
0	335,053	3,946,170	368,640	4,885,310	16,669		0.07
0	149	2,018	212	3,392	12		0.26
0	149	2,018	212	3,392	12		0.26
284	402,451	4,838,233	456,860	6,187,812	21,113		0.07
<b>284</b>	<b>402,451</b>	<b>4,838,233</b>	<b>456,860</b>	<b>6,187,812</b>	<b>21,113</b>		<b>0.07</b>

Efficiency	Cost Test Ratios						
Total Resource (\$/kWh)	PAC	TRC	PCT	RIM	MTRC	Utility Incentives (\$)	
0.32	0.7	0.3	1.4	0.3	0.5	\$1,800.00	
0.07	1.8	1.9	15.1	0.5	1.9	\$16,515.15	
0.47	1.6	0.3	0.6	0.4	0.3	\$810.27	
0.36	1.9	0.4	0.8	0.5	0.4	\$644.40	
0.09	1.8	1.4	5.4	0.5	1.4	\$19,769.82	
0.62	0.5	0.2	0.8	0.2	0.2	\$19,300.00	
0.12	2.7	1.3	3.0	0.5	1.3	\$82,550.00	
0.07	2.2	2.2	6.4	0.5	2.2	\$49,495.12	
0.12	2.4	1.3	3.1	0.5	1.3	\$151,345.12	
0.62	0.5	0.2	0.8	0.2	0.2	\$600.00	
0.62	0.5	0.2	0.8	0.2	0.2	\$600.00	
0.12	2.2	1.3	3.3	0.5	1.3	\$171,714.93	
<b>0.12</b>	<b>2.2</b>	<b>1.3</b>	<b>3.3</b>	<b>0.5</b>	<b>1.3</b>	<b>\$171,714.93</b>	

Measure Costs					Avoided Costs	
Customer Incentives (\$)	Program Overhead (\$)	Free Rider Costs (\$)	NTG Adjusted Participant Cost (\$)	Gross Participant (\$)	Lifecycle Avoided Resource Costs (\$)	Lifecycle Bill Savings (\$)
\$1,800.00	\$241.71	\$1,026.00	\$2,984.08	\$6,939.72	\$1,458.27	\$8,198.30
\$16,515.15	\$46,969.64	\$1,684.50	\$12,998.37	\$13,918.33	\$116,038.45	\$193,877.28
\$810.27	\$1,541.21	\$40.51	\$12,505.71	\$13,163.90	\$3,721.08	\$6,765.71
\$644.40	\$2,135.72	\$32.22	\$9,409.18	\$9,904.40	\$5,156.46	\$7,040.33
\$19,769.82	\$50,888.29	\$2,783.23	\$37,897.34	\$43,926.35	\$126,374.26	\$215,881.61
\$19,300.00	\$1,825.53	\$0.00	\$55,935.67	\$55,935.67	\$11,013.58	\$23,521.57
\$82,550.00	\$71,139.70	\$0.00	\$247,259.91	\$247,259.91	\$417,465.67	\$648,197.89
\$49,495.12	\$28,362.28	\$0.00	\$48,207.72	\$48,207.72	\$171,112.07	\$260,339.78
\$151,345.12	\$101,327.52	\$0.00	\$351,403.30	\$351,403.30	\$599,591.33	\$932,059.24
\$600.00	\$49.05	\$0.00	\$1,483.97	\$1,483.97	\$295.94	\$632.04
\$600.00	\$49.05	\$0.00	\$1,483.97	\$1,483.97	\$295.94	\$632.04
\$171,714.93	\$152,264.86	\$2,783.23	\$390,784.60	\$396,813.62	\$726,261.53	\$1,148,572.88
<b>\$171,714.93</b>	<b>\$152,264.86</b>	<b>\$2,783.23</b>	<b>\$390,784.60</b>	<b>\$396,813.62</b>	<b>\$726,261.53</b>	<b>\$1,148,572.88</b>

Net Benefit (\$)

PAC	TRC	PCT	RIM	MTRC
-\$583.45	-\$2,793.52	\$3,058.58	-\$4,108.71	-\$1,767.52
\$52,553.66	\$54,385.93	\$196,474.09	-\$140,047.08	\$56,070.43
\$1,369.60	-\$10,366.35	-\$5,587.92	-\$5,057.83	-\$10,325.84
\$2,376.34	-\$6,420.66	-\$2,219.67	-\$4,311.97	-\$6,388.44
\$55,716.15	\$34,805.40	\$191,725.08	-\$153,525.58	\$37,588.63
-\$10,111.95	-\$46,747.62	-\$13,114.10	-\$33,633.52	-\$46,747.62
\$263,775.97	\$99,066.06	\$483,487.99	-\$384,421.92	\$99,066.06
\$93,254.67	\$94,542.07	\$261,627.18	-\$167,085.11	\$94,542.07
\$346,918.69	\$146,860.51	\$732,001.06	-\$585,140.55	\$146,860.51
-\$353.11	-\$1,237.08	-\$251.93	-\$985.15	-\$1,237.08
-\$353.11	-\$1,237.08	-\$251.93	-\$985.15	-\$1,237.08
\$402,281.73	\$180,428.83	\$923,474.20	-\$739,651.28	\$183,212.06
<b>\$402,281.73</b>	<b>\$180,428.83</b>	<b>\$923,474.20</b>	<b>-\$739,651.28</b>	<b>\$183,212.06</b>

Summary by BuildingType					
BuildingType	Units Installed	Gross Coincident Peak Savings (kW)	Gross Annual Energy Savings (kWh)	Gross Lifecycle Energy Savings (kWh)	Gross Annual Gas Savings (Therms)
<Multiple Types>	8	29.950	78,044	1,169,635	68
Other Commercial	2	0.805	6,326	84,321	0
Residential	50	0.554	5,483	71,734	-9
Energy Efficiency Subtotal	60	31.309	89,853	1,325,690	59
<Multiple Types>	246	0.000	368,640	4,885,310	0
Electrification Subtotal	246	0.000	368,640	4,885,310	0
<Multiple Types>	1	0.000	212	3,392	0
Low Income Subtotal	1	0.000	212	3,392	0
EE, Low Income and Electrification Subtotal	307	31.309	458,705	6,214,392	59
C&S and T&D Subtotal	0				
<b>Total</b>	<b>307</b>	<b>31.309</b>	<b>458,705</b>	<b>6,214,392</b>	<b>59</b>

Results generated using Analysis Model 'CMUA Standard Analysis Model - 2025'

Resource Savings Summary

Gross Lifecycle Gas Savings (Therms)	Gross Annual Equivalent Savings (kWh)	Gross Lifecycle Equivalent Savings (kWh)	Net Coincident Peak Savings (kW)	Net Annual Energy Savings (kWh)	Net Lifecycle Energy Savings (kWh)	Net Annual Gas Savings (Therms)
619	80,038	1,187,779	29.950	77,960	1,168,855	36
0	6,326	84,321	0.765	6,010	80,105	0
-103	5,231	68,708	0.243	3,090	41,834	-4
516	91,595	1,340,808	30.958	87,060	1,290,794	32
0	368,640	4,885,310	0.000	368,640	4,885,310	0
0	368,640	4,885,310	0.000	368,640	4,885,310	0
0	212	3,392	0.000	212	3,392	0
0	212	3,392	0.000	212	3,392	0
516	460,447	6,229,510	30.958	455,912	6,179,497	32
516	460,447	6,229,510	30.958	455,912	6,179,497	32

							Cost of E
Net Lifecycle Gas Savings (Therms)	Net Annual GHG Reductions (Lbs)	Net Lifecycle GHG Reductions (Lbs)	Net Annual Equivalent Savings (kWh)	Net Lifecycle Equivalent Savings (kWh)	Net Lifecycle Combined Savings (MMBtu)		Utility (\$/kWh)
328	59,604	796,188	79,017	1,178,471	4,021		0.06
0	5,143	63,041	6,010	80,105	273		0.08
-44	2,502	30,816	2,982	40,533	138		0.33
284	67,249	890,045	88,008	1,299,109	4,433		0.07
0	335,053	3,946,170	368,640	4,885,310	16,669		0.07
0	335,053	3,946,170	368,640	4,885,310	16,669		0.07
0	149	2,018	212	3,392	12		0.26
0	149	2,018	212	3,392	12		0.26
284	402,451	4,838,233	456,860	6,187,812	21,113		0.07
<b>284</b>	<b>402,451</b>	<b>4,838,233</b>	<b>456,860</b>	<b>6,187,812</b>	<b>21,113</b>		<b>0.07</b>

Efficiency	Cost Test Ratios						
Total Resource (\$/kWh)	PAC	TRC	PCT	RIM	MTRC	Utility Incentives (\$)	
0.06	2.0	2.0	18.6	0.5	2.0	\$8,915.15	
0.42	1.7	0.3	0.7	0.5	0.3	\$1,454.67	
0.29	0.5	0.6	2.3	0.3	0.8	\$9,400.00	
0.09	1.8	1.4	5.4	0.5	1.4	\$19,769.82	
0.12	2.4	1.3	3.1	0.5	1.3	\$151,345.12	
0.12	2.4	1.3	3.1	0.5	1.3	\$151,345.12	
0.62	0.5	0.2	0.8	0.2	0.2	\$600.00	
0.62	0.5	0.2	0.8	0.2	0.2	\$600.00	
0.12	2.2	1.3	3.3	0.5	1.3	\$171,714.93	
<b>0.12</b>	<b>2.2</b>	<b>1.3</b>	<b>3.3</b>	<b>0.5</b>	<b>1.3</b>	<b>\$171,714.93</b>	

Measure Costs					Avoided Costs		
Customer Incentives (\$)	Program Overhead (\$)	Free Rider Costs (\$)	NTG Adjusted		Lifecycle Avoided Resource Costs (\$)	Lifecycle Bill Savings (\$)	
			Participant Cost (\$)	Gross Participant (\$)			
\$8,915.15	\$46,312.57	\$164.50	\$10,334.37	\$10,588.33	\$112,074.30	\$188,279.93	
\$1,454.67	\$3,676.93	\$72.73	\$21,914.89	\$23,068.30	\$8,877.54	\$13,806.04	
\$9,400.00	\$898.78	\$2,546.00	\$5,648.08	\$10,269.72	\$5,422.42	\$13,795.64	
\$19,769.82	\$50,888.29	\$2,783.23	\$37,897.34	\$43,926.35	\$126,374.26	\$215,881.61	
\$151,345.12	\$101,327.52	\$0.00	\$351,403.30	\$351,403.30	\$599,591.33	\$932,059.24	
\$151,345.12	\$101,327.52	\$0.00	\$351,403.30	\$351,403.30	\$599,591.33	\$932,059.24	
\$600.00	\$49.05	\$0.00	\$1,483.97	\$1,483.97	\$295.94	\$632.04	
\$600.00	\$49.05	\$0.00	\$1,483.97	\$1,483.97	\$295.94	\$632.04	
\$171,714.93	\$152,264.86	\$2,783.23	\$390,784.60	\$396,813.62	\$726,261.53	\$1,148,572.88	
<b>\$171,714.93</b>	<b>\$152,264.86</b>	<b>\$2,783.23</b>	<b>\$390,784.60</b>	<b>\$396,813.62</b>	<b>\$726,261.53</b>	<b>\$1,148,572.88</b>	

Net Benefit (\$)

PAC	TRC	PCT	RIM	MTRC
\$56,846.57	\$55,262.85	\$186,606.75	-\$131,276.29	\$55,427.35
\$3,745.94	-\$16,787.01	-\$7,807.59	-\$9,369.80	-\$16,714.28
-\$4,876.36	-\$3,670.44	\$12,925.92	-\$12,879.50	-\$1,124.44
\$55,716.15	\$34,805.40	\$191,725.08	-\$153,525.58	\$37,588.63
\$346,918.69	\$146,860.51	\$732,001.06	-\$585,140.55	\$146,860.51
\$346,918.69	\$146,860.51	\$732,001.06	-\$585,140.55	\$146,860.51
-\$353.11	-\$1,237.08	-\$251.93	-\$985.15	-\$1,237.08
-\$353.11	-\$1,237.08	-\$251.93	-\$985.15	-\$1,237.08
\$402,281.73	\$180,428.83	\$923,474.20	-\$739,651.28	\$183,212.06
<b>\$402,281.73</b>	<b>\$180,428.83</b>	<b>\$923,474.20</b>	<b>-\$739,651.28</b>	<b>\$183,212.06</b>

**TABLE 1. Energy Efficiency Program Results by End Use**

Summary by End Use	Resource Savings Summary								Cost Test Results		
End Use	Gross Peak Savings (kW)	Gross Annual Energy Savings (kWh)	Gross Lifecycle Energy Savings (kWh)	Net Peak Savings (kW)	Net Annual Energy Savings (kWh)	Net Lifecycle Energy Savings (kWh)	Net Lifecycle GHG Reductions (Tons)	Total Utility Cost	PAC	TRC	Utility (\$/kWh)
Appliance & Plug Loads	0	7,889	126,229	0	7,889	126,229	38	\$21,126	0.52	0.19	0.228
HVAC - Heat Pump	0	230,315	3,454,723	0	230,315	3,454,723	1,384	\$153,690	2.72	1.31	0.059
Service & Domestic Hot Water	0	130,436	1,304,358	0	130,436	1,304,358	551	\$77,857	2.20	2.23	0.072
Electrification	0	368,640	4,885,310	0	368,640	4,885,310	1,973	\$252,673	2.37	1.32	0.067
Appliance & Plug Loads	1	3,251	39,008	0	1,398	16,773	5	\$2,042	0.71	0.34	0.153
HVAC - Cooling	30	82,018	1,217,479	30	80,601	1,202,231	409	\$63,485	1.83	1.88	0.071
Lighting - Indoor	1	2,803	42,045	1	2,663	39,943	13	\$2,351	1.58	0.26	0.079
Lighting - Outdoor	0	3,523	42,276	0	3,347	40,162	18	\$2,780	1.85	0.45	0.087
Energy Efficiency	31	91,595	1,340,808	31	88,008	1,299,109	445	\$70,658	1.79	1.38	0.072
Appliance & Plug Loads	0	212	3,392	0	212	3,392	1	\$649	0.46	0.19	0.261
Low-Income	0	212	3,392	0	212	3,392	1	\$649	0.46	0.19	0.261
EE, Low Income and Electrification	31	460,447	6,229,510	31	456,860	6,187,812	2,419	\$323,980	2.24	1.33	0.068
C&S and T&D								\$0			
Utility Total	31	460,447	6,229,510	31	456,860	6,187,812	2,419	\$323,980	2.24	1.33	0.068

**TABLE 2. Energy Efficiency Program Results by Sector**

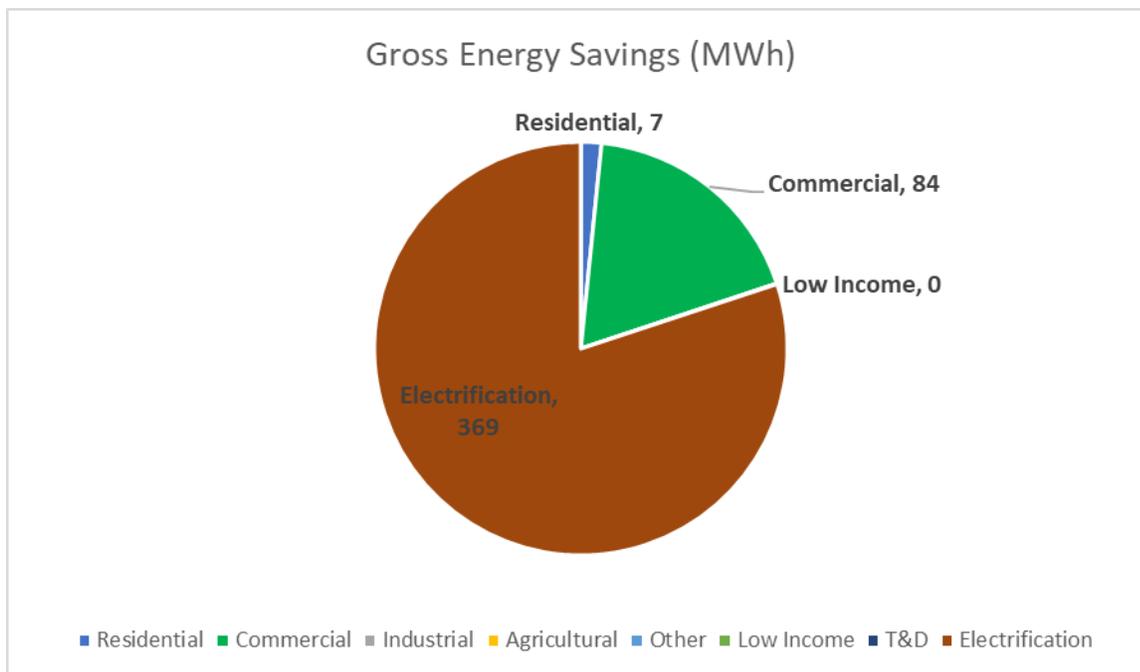
Summary by Sector	Resource Savings Summary								Cost Test Results		
Sector	Gross Peak Savings (kW)	Gross Annual Energy Savings (kWh)	Gross Lifecycle Energy Savings (kWh)	Net Peak Savings (kW)	Net Annual Energy Savings (kWh)	Net Lifecycle Energy Savings (kWh)	Net Lifecycle GHG Reductions (Tons)	Total Utility Cost	PAC	TRC	Utility (\$/kWh)
Commercial	0	6,991	104,865	0	6,991	104,865	35	\$8,990	0.87	2.07	0.115
Residential	0	361,649	4,780,445	0	361,649	4,780,445	1,938	\$243,682	2.43	1.32	0.066
Electrification	0	368,640	4,885,310	0	368,640	4,885,310	1,973	\$252,673	2.37	1.32	0.067
Commercial	31	84,191	1,252,296	31	83,875	1,248,080	427	\$59,938	2.01	1.47	0.064
Residential	1	7,404	88,512	0	4,134	51,030	18	\$10,720	0.55	0.61	0.268
Energy Efficiency	31	91,595	1,340,808	31	88,008	1,299,109	445	\$70,658	1.79	1.38	0.072
Residential	0	212	3,392	0	212	3,392	1	\$649	0.46	0.19	0.261
Low-Income	0	212	3,392	0	212	3,392	1	\$649	0.46	0.19	0.261
EE, Low Income and Electrification	31	460,447	6,229,510	31	456,860	6,187,812	2,419	\$323,980	2.24	1.33	0.068
C&S and T&D								\$0			
Utility Total	31	460,447	6,229,510	31	456,860	6,187,812	2,419	\$323,980	2.24	1.33	0.068

**TABLE 3. Energy Efficiency Program Results by Building Type**

Summary by Building Type	Resource Savings Summary								Cost Test Results		
Building Type	Gross Peak Savings (kW)	Gross Annual Energy Savings (kWh)	Gross Lifecycle Energy Savings (kWh)	Net Peak Savings (kW)	Net Annual Energy Savings (kWh)	Net Lifecycle Energy Savings (kWh)	Net Lifecycle GHG Reductions (Tons)	Total Utility Cost	PAC	TRC	Utility (\$/kWh)
Multiple	0	368,640	4,885,310	0	368,640	4,885,310	1,973	\$252,673	2.37	1.32	0.067
Electrification	0	368,640	4,885,310	0	368,640	4,885,310	1,973	\$252,673	2.37	1.32	0.067
Multiple	30	80,038	1,187,779	30	79,017	1,178,471	398	\$55,228	2.03	1.97	0.063
Other Commercial	1	6,326	84,321	1	6,010	80,105	32	\$5,132	1.73	0.35	0.083
Residential	1	5,231	68,708	0	2,982	40,533	15	\$10,299	0.53	0.60	0.331
Energy Efficiency	31	91,595	1,340,808	31	88,008	1,299,109	445	\$70,658	1.79	1.38	0.072
Multiple	0	212	3,392	0	212	3,392	1	\$649	0.46	0.19	0.261
Low-Income	0	212	3,392	0	212	3,392	1	\$649	0.46	0.19	0.261
EE, Low Income and Electrification	31	460,447	6,229,510	31	456,860	6,187,812	2,419	\$323,980	2.24	1.33	0.068
C&S and T&D								\$0			
Utility Total	31	460,447	6,229,510	31	456,860	6,187,812	2,419	\$323,980	2.24	1.33	0.068

***Alameda at a Glance***

- Climate Zone(s): 3
- Customers: 37,071
- Total annual retail sales (MWh): 359,048
- Annual Retail Revenue: \$76,555,454
- Annual energy efficiency expenditures for reporting year: \$323,980
- Gross annual savings from reporting year portfolio (MWh): 460



***Alameda Overview***

- Due to Alameda’s temperate climate and large residential customer base, the peak demand for electricity is in the winter (December and January) and early evening.
- Alameda Municipal Power (AMP) has committed to spending its renewable energy credit (REC) funds to reduce greenhouse gas emissions in its service area.

### **Major Program and Portfolio Changes**

In FY 2025, AMP began primarily administering electrification programs as energy efficiency opportunities became less available in its service territory. By providing 100% clean power to all of its customers, AMP's promotion of electrification measures allows for complete displacement of green house gas (GHG) emissions. These initiatives are in line with the City of Alameda's Climate Action and Resiliency Plan which aims to reduce the City's GHG emissions 50% below 2005 levels and make the City of Alameda carbon neutral by 2045.

### **Program and Portfolio Highlights**

AMP's electrification programs accounted for 80% of the total savings in FY 2025. These programs offer incentives for customers that replace their natural gas appliances with qualifying all-electric alternatives.

### **Residential Programs**

- Residential Heat Pump HVAC Rebate Program: Offers a rebate for residential customers to replace their natural gas furnace with an all-electric heat pump HVAC system.
- Residential Heat Pump Water Heater Program: Offers a rebate for residential customers to replace their natural gas water heater with an all-electric heat pump water heater.
- Residential Heat Pump Clothes Dryer Rebate Program: Offers a rebate for residential customers to replace their natural gas clothes dryer with an all-electric heat pump clothes dryer. There is a bonus rebate for income-qualified customers that are enrolled in AMP's Energy Assistance Program (EAP).
- Residential Induction Cooktop/Range Rebate Program: Offers a rebate for residential customers to replace their natural gas cooktop/range with an induction cooktop/range. There is a bonus rebate for income-qualified customers that are enrolled in AMP's Energy Assistance Program (EAP).
- Residential Smart Thermostat Rebate Program: Residential customers that replace their existing manual or programmable thermostats with an ENERGY STAR certified smart thermostat are eligible for a rebate through this program. Only offered to customers with electric heating as the primary heat source in the household.
- Residential Electric Clothes Dryer Rebate Program: Offers a rebate for residential customers to replace their inefficient electric or natural gas clothes dryer with an ENERGY STAR certified one. This program was replaced with Residential Heat Pump Clothes Dryer Program on May 1, 2025.

### **Commercial, Industrial & Agricultural Programs**

- Commercial Heat Pump HVAC Rebate Program: Commercial customers can receive a rebate to offset the equipment costs, infrastructure costs, and engineering costs when replacing a natural gas heating system with a heat pump HVAC system.
- Commercial Heat Pump Water Heater Rebate Program: Commercial customers can receive a rebate when they install a qualifying heat pump water heater at their establishment.
- Commercial Lighting Retrofit Rebate Program: Commercial customers can receive a rebate when they replace their existing lighting equipment with efficient LED lighting solutions.
- Commercial Customized Rebate Program: Designed to provide rebates to commercial customers who install energy-efficiency equipment that does not qualify for the Commercial Lighting Retrofit Program.
- Commercial New Construction Rebate Program: Commercial new construction projects that exceed Title 24 by 10% or more are eligible to receive a rebate. There are also design assistance grants to help offset costs associated with engineering and building modeling in the beginning stages of the project.

#### **Complementary Programs**

- Residential Electric Panel Upgrade Rebate Program: Offers a rebate for residential customers to upgrade their main service to panel to accommodate the additional load of electrifying the water heating or space heating in their household.
- Residential Energy Management Device (Socket Splitter) Rebate Program: Offers a rebate for residential customers to purchase and install a socket splitter in their household. There is a bonus rebate for income-qualified customers that are enrolled in AMP's Energy Assistance Program (EAP).
- Residential EV Charger Rebate Program: Offers a rebate for residential customers to purchase and install an electric vehicle charger in their household.
- Residential Used EV Rebate Program: Offers a rebate for residential customers to purchase a used battery electric vehicle. There is a bonus rebate for income-qualified customers that are enrolled in AMP's Energy Assistance Program (EAP).
- Residential E-Bike Rebate Program: Offers a rebate for residential customers to purchase a e-bike. There is a bonus rebate for income-qualified customers that are enrolled in AMP's Energy Assistance Program (EAP).
- Residential Income-Qualified Solar Rebate Program: Offers income-qualified residential customers a rebate to install solar systems on their home.
- Commercial EV Charger Program: Commercial customers can receive a rebate to install level 2 electric vehicle charging at their establishment.
- Multi-Family EV Charger Program: Multi-family buildings can receive a rebate to install electric vehicle charging solutions at their establishment.

- DIY Home Energy Audit Program: Allows residential customers to understand their energy usage and to implement energy efficiency tips through a self-guided assessment of their home.
- Energy Assistance Program: Offers eligible income-qualified residential customers a 25% discount on their monthly energy costs.
- Project EASE (Energy Assistance Through Supportive Efforts): Provides short-term emergency assistance to income-qualified residential customers who are unable to pay their electric bill and/or are at risk of having their power turned off.
- Medical Discount Program: To reduce the impact of higher electricity costs resulting from operating critical health maintenance equipment, AMP offers a 10% medical discount (not including state or local taxes) to qualifying customers.
- Community Sponsorship Program: Awards community based organizations and 501(c)(3) non-profits with sponsorships in order to promote events and campaigns that align with AMP's strategic goals and initiatives.
- Power Up For Learning: A program in collaboration with the Alameda Education Foundation (AEF) that provides technologies and STEM enrichment access for Alameda students in need. Customers can voluntarily donate a fixed dollar amount on their utility bill every month that is then used to fund this program.
- Transformer Art Wrap Program: Allows decorative wraps designed by local artists to be applied to electric utility equipment in the City of Alameda.

#### **Evaluation, Measurement & Verification Studies**

AMP budgets for an Evaluation, Measurement, and Verification (EM&V) study every other year with a focus on the two previous years. AMP plans on conducting an EM&V of its programs in FY 2027.

#### **Major Differences or Diversions from CA POU TRM for Energy Savings**

AMP utilizes the CMUA POU TRM and eTRM as primary sources for its savings calculations. Measures involving fuel substitution (electrification) have been modified in order to claim positive kWh savings from positive therm savings. Savings for the Commercial Lighting Retrofit Rebate Program and Commercial Customized Rebate Program are custom calculations based on proposed equipment and existing conditions.

To: Honorable Public Utilities Board

Submitted by:           / S /            
Ni Lee, P.E., PMP  
AGM – Engineering and Operations

From: Tito R. Nagrampa Jr., P.E.  
Senior Electrical Engineer

Approved by:           / S /            
Tim Haines  
General Manager

Subject: By Motion, Requiring Four-Fifths Vote, Authorize the General Manager to Sole Source a Three-Year Platinum Supervisory Control and Data Acquisition Maintenance Support Plan from Survalent Technology in an Amount Not to Exceed \$89,548, with a Contingency of \$13,432, for a Total Amount Not to Exceed \$102,980, Subject to Negotiation of a Final Agreement with Approval by the General Manager and the City Attorney’s Office, and Find the Action Exempt from the California Environmental Quality Act

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**RECOMMENDATION**

*By motion*, requiring four-fifths vote, find that AMP’s action is not a project under CEQA pursuant to CEQA Guidelines Section 15378 and is exempt from CEQA pursuant to CEQA Guidelines Sections 15061(b)(3) and 15378 for the reasons outlined in this report, and, requiring a four-fifths vote, authorize the General Manager to sole source the purchase of a three-year Platinum Supervisory Control and Data Acquisition Maintenance Support Plan from Survalent Technology in an amount not to exceed \$89,548, with a contingency of \$13,432, for a total amount not to exceed \$102,980, subject to negotiation of a final agreement with approval by the General Manager and City Attorney’s Office.

**BACKGROUND**

Survalent Technology Corporation (Survalent) has provided supervisory control and data acquisition (SCADA) software and maintenance support to Alameda Municipal Power (AMP) for over 35 years. AMP’s SCADA system is used to monitor and control substation breakers, relays, and field devices across AMP’s transmission, substations, and distribution systems. The system is also used for security alarm monitoring at the AMP Service Center and substations.

**DISCUSSION**

AMP staff recommends renewing the Platinum SCADA Maintenance Support Plan with Survalent. The support plan covers the following term:

- March 1, 2026–February 28, 2027: **\$28,687**
- March 1, 2027–February 29, 2028: **\$29,834**
- March 1, 2028–February 28, 2029: **\$31,027**

Approval by the Public Utilities Board is required because the cumulative value of consecutive payments to Survalent exceeds the \$75,000 spending authorization of the General Manager.

Final contract terms are actively being negotiated, including insurance requirements. These items do not affect the scope, pricing structure, or sole-source justification for the services. The requested approval at this time, pending completion of negotiations, allows AMP to avoid a lapse in critical SCADA support upon expiration of the current agreement on February 28, 2026. With the Board's authorization, The General Manager and the City Attorney's Office will approve and execute the final form of an agreement within these parameters.

Only Survalent can provide maintenance support, technical assistance, and software upgrades because Survalent developed and owns the proprietary SCADA software currently in use. No other vendor is able to support or upgrade the system without replacing the existing platform. This support is, and has been for decades, a crucial part of AMP's system maintenance that supplements staff's expertise and resources.

#### FINANCIAL IMPACT

The total cost of the three-year support plan, including a 10 percent contingency, shall not exceed \$102,980. Funding for the first year is included in the fiscal year (FY) 2026 budget. Funding for subsequent years will be requested as part of the FY 2027 and 2028 budget processes.

#### ENVIRONMENTAL REVIEW

Alameda Municipal Power finds the maintenance support contract with Survalent for SCADA system support is not a project as defined by CEQA Guidelines Section 15378, which excludes "Continuing administrative or maintenance activities, such as purchases for supplies." AMP's action involves renewing an existing maintenance contract for its SCADA system. Alameda Municipal Power further finds that it can be seen with certainty that there is no possibility that the activity will result in a direct or reasonably foreseeable indirect change in the environment.

Alameda Municipal Power further finds that its actions are exempt from CEQA, including but not limited to CEQA Guidelines Section 15061(b)(3). More specifically, Alameda Municipal Power finds its actions are subject to the commonsense exemption because it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment. Alameda Municipal Power's actions involves renewing an existing maintenance contract for its SCADA system.

#### LINK TO STRATEGIC PLAN AND METRICS

Business Resiliency, Strategy 1: Develop and maintain asset management practices that support reliable operations and resilient infrastructure.

#### EXHIBITS

None.

To: Honorable Public Utilities Board

Submitted by:           / S /            
Teri Dean Alderson  
AGM – Administration

From: Ikue Suto-McNiff  
Procurement Analyst

Approved by:           / S /            
Tim Haines  
General Manager

**Subject:** By Motion, Authorize the General Manager to Enter into a Professional Services Agreement for a Term of Up to Three Years, with Options to Extend Two More Years at the General Manager’s Discretion, with Vertosoft for OpenGov’s eProcurement Software Solution in a Three-Year Amount Not to Exceed \$130,000, With a Contingency Amount Not to Exceed \$11,164.20, Options to Extend for \$27,104.65 and \$28,459.88, Respectively, for a Total Not to Exceed of \$185,564.53, and Further Authorize an Increase to the Support Services’ Capital Budget by \$185,564.53 to cover Fiscal Year 2026 Cost Increases Resulting from Amendment #1, and Find the Action Exempt from the California Environmental Quality Act

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**RECOMMENDATION**

*By motion*, find AMP’s action is not a CEQA project pursuant to CEQA Guidelines Section 15378, is exempt from the California Environmental Quality Act pursuant to CEQA Guidelines Section 15061(b)(3) as outlined in the administrative report, and authorize the General Manager to enter into a Professional Services Agreement for a term of up to three years, with options to extend two more years at the General Manager’s discretion, with Vertosoft for OpenGov’s eProcurement Software Solution in a three-year amount not to exceed \$130,000, with a contingency amount not to exceed \$11,164.20, options to extend for \$27,104.65 and \$28,459.88, respectively, for a total not to exceed of \$185,564.53, and further authorize an increase to the Support Services’ Capital Budget by \$185,564.53 to cover fiscal year 2026 cost increases resulting from Amendment #1.

**BACKGROUND**

Since 2016, Alameda Municipal Power (AMP) has utilized the PlanetBids electronic procurement (e-procurement) platform to conduct paperless solicitations for professional services, construction and maintenance, and materials. During this period, AMP experienced no bid protests.

As the most recent PlanetBids agreement approached expiration, AMP evaluated options to ensure continued support for compliant, efficient, and competitive procurement practices.

**DISCUSSION**

AMP staff conducted market research on e-procurement solutions frequently discussed at

procurement conferences and gathered informal feedback from peer agencies regarding their user experiences. Based on this review, staff selected two vendors—Authorium and OpenGov—to provide demonstrations.

Between Authorium and OpenGov, the latter demonstrated extensive familiarity with public-sector procurement practices, stronger vendor outreach capabilities, and a more intuitive configuration for managing formal solicitation processes. Staff noted that broader access to solicitation templates and specification libraries used by other public agencies would support clearer, more competitive procurement documents and improve bid participation and outcomes.

While PlanetBids allowed AMP's to transition from paper-based- to e-procurement, improve vendor communications, and support objective and transparent evaluation processes, staff observed limitations in vendor outreach and bid response in recent formal solicitations. Although limited bid responses may partially reflect AMP's technical requirements, staff believes enhanced outreach tools and improved solicitation development capabilities would strengthen procurement results.

OpenGov's pricing model is based on agency revenue rather than the number of user licenses, allowing unlimited internal users with appropriate controls. This structure provides greater flexibility during solicitation intake, evaluation, and bidder question-and-answer phases. Although the OpenGov platform requires one-time implementation costs, staff believes the long-term operational efficiencies and procurement improvements justify the transition.

The OpenGov e-procurement software is distributed through Vertosoft, which holds a vendor agreement competitively awarded through Sourcewell, a government cooperative purchasing program authorized by the State of Minnesota. Under AMP procurement rules, cooperative purchasing agreements may be utilized when competitively awarded. When AMP uses a cooperative agreement, the term of AMP's agreement must be coterminous with the Sourcewell agreement. The current Sourcewell contract terminates October 25, 2028; therefore, AMP's agreement will terminate on that date unless the cooperative contract is extended. Staff anticipates the Sourcewell agreement will be extended, consistent with standard practice, allowing AMP's agreement to continue through February 15, 2029, with up to two additional one-year extensions at the General Manager's discretion without returning to the Public Utilities Board (Board).

Based on this evaluation, staff recommends authorizing the General Manager to enter into a professional services agreement with Vertosoft for the OpenGov e-procurement software.

### FINANCIAL IMPACT

The OpenGov e-procurement system was not originally included in Support Services' fiscal year (FY) 2026 Capital Budget. The total contract amount of \$185,564.53, including contingency and options to extend, exceeds the authorization spending threshold for new projects and requires Board approval. Staff recommends funding this expenditure by increasing the draw on reserves by \$185,564.53. This one-time increase in reserve usage is not expected to have a material adverse impact on AMP's overall financial position.

ENVIRONMENTAL REVIEW

Alameda Municipal Power finds that its actions are not a project as defined by CEQA Guidelines Section 15378, which excludes “continuing administrative...activities” and “organization or administrative activities of governments...” Alameda Municipal Power further finds that it can be seen with certainty that there is no possibility that the activity will result in a direct or reasonably foreseeable indirect change in the environment. The project involves the adoption of an e-procurement software, and there is no potential for direct or indirect changes in existing conditions as a result.

Alameda Municipal Power further finds that its actions are exempt from CEQA, including but not limited to CEQA Guidelines Section 15061(b)(3). More specifically, Alameda Municipal Power finds its actions are subject to the commonsense exemption because it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment. Alameda Municipal Power’s actions involves the adoption of an e-procurement software.

LINK TO STRATEGIC PLAN AND METRICS

Business Resiliency: AMP must maintain its competitiveness and financial performance by utilizing its sustainable resources and through operational excellence.

Technology: AMP must optimize its technology to meet its evolving business environment.

Workforce: AMP must attract and retain employees while fostering a collaborative culture and adapting to changing industry trends.

EXHIBITS

A. Professional Services Agreement PS 01-26-01

**SERVICE PROVIDER AGREEMENT**  
**PS 01-26-01**

This SERVICE PROVIDER AGREEMENT (“**Agreement**”) is entered into this \_\_\_ day of \_\_\_\_\_, 2026 (“**Effective Date**”), by and between Alameda Municipal Power, a Department of the CITY OF ALAMEDA, a municipal corporation (“the **City**”), and VERTOSOFT LLC, a Virginia LLC, whose address is 1602 Village Market Blvd. SE. Suite 320, Leesburg, VA (“**Provider**”), in reference to the following facts and circumstances:

**RECITALS**

- A. Alameda Municipal Power (“AMP”) is a Department of the City which is a municipal corporation duly organized and validly existing under the laws of the State of California with the power to carry on its business as it is now being conducted under the statutes of the State of California and the Charter of the City.
- B. AMP is in need of the following services: SaaS eProcurement Solution. The Provider was selected through a cooperative purchase utilizing the Sourcewell Cooperative Purchasing Agreement 060624-VTO (the “Sourcewell Agreement”) between Vertosoft LLC and Sourcewell. Sourcewell is a State of Minnesota local government unit and service cooperative. Vertosoft is the authorized reseller for OpenGov’s software product eProcurement Solution.
- C. Provider is specially trained, experienced and competent to perform the special services which will be required by this Agreement.
- D. AMP and Provider desire to enter into an agreement for SaaS eProcurement solution upon the terms and conditions herein.

**AGREEMENT**

NOW, THEREFORE, in consideration of the forgoing, which are incorporated herein by reference, and for good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, the City and Provider agree as follows:

**1. TERM:**

The term of this Agreement shall commence on the \_\_\_ day of \_\_\_\_\_ 2026 and shall terminate on the 25<sup>th</sup> day of October 2028 unless terminated earlier as set forth herein.

Provided the underlying Sourcewell Agreement is extended beyond its original termination date of October 25, 2028, the Term of this Agreement shall automatically extend until the 15<sup>th</sup> day of February 2029. Afterwards, the parties may agree to extend the term of this Agreement on a year-by-year basis, for up to two (2) additional years (but in no event beyond the then-adjusted term of the Sourcewell Agreement). Any extension shall be documented in a signed amendment. In the event that the parties agree to extend the Agreement, all provisions of the Agreement shall remain unchanged.

2. **SERVICES TO BE PERFORMED:**

Provider agrees to do all necessary work at its own cost and expense, to furnish all labor, tools, equipment, materials, except as otherwise specified, and to do all necessary work included in Exhibit A as requested. Provider acknowledges that the work plan included in Exhibit A is tentative and does not commit AMP to request Provider to perform all tasks included therein.

3. **COMPENSATION TO PROVIDER:**

a. By the 7<sup>th</sup> day of each month, Provider shall submit to AMP an invoice for the total amount of work done the previous month. Pricing and accounting of charges are to be according to the fee schedule as set forth in Exhibit B.

b. The total three-year compensation for this Agreement shall not exceed \$118,835.80, and in addition, a contingency of \$11,164.20 shall be applicable to the Agreement, for a total not-to-exceed for the first three years of \$130,000.00 (\$118,835.80 + 11,164.20). The cost for each of the optional 2 (two) years is \$27,104.65 and \$28,459.88 respectively. Provided the optional two years are exercised, the total not-to-exceed for the Agreement will be \$185,564.53.

Use of contingency shall be for items of work outside the original scope and requires prior written authorization by AMP. If the initial Term does not reach three years due to the non-extension of the Sourcewell Agreement, the not-to-exceed of the first three years (\$130,000.00) will be prorated accordingly, with any excess funds being refunded.

4. **TIME IS OF THE ESSENCE:**

Provider and AMP agree that time is of the essence regarding the performance of this Agreement.

5. **STANDARD OF CARE:**

Provider shall perform all services under this Agreement in a skillful and competent manner, consistent with the standards generally recognized as being employed by professionals in the same discipline in the State of California. Provider represents that it is skilled in the professional calling necessary to perform all services contracted for in this Agreement. Provider further represents that all of its employees and subcontractors shall have sufficient skill and experience to perform the duties assigned to them pursuant to and in furtherance this Agreement. Provider further represents that it (and its employees and subcontractors) have all licenses, permits, qualifications, and approvals of whatever nature that are legally required to perform the services (including a City Business License, as needed); and that such licenses and approvals shall be maintained throughout the term of this Agreement. As provided for in the indemnification provisions of this Agreement, Provider shall perform (at its own cost and expense and without reimbursement from the City) any services necessary to correct errors or omissions which are caused by Provider's failure to comply with the standard of care provided for herein. Any employee of the Provider or its sub-providers who is determined by the City to be uncooperative, incompetent, a threat to the adequate or timely completion of any services under this Agreement, or a threat to the safety of persons or property (or any employee who fails or refuses to perform the services in a manner acceptable to the City) shall be promptly removed by the Provider and shall not be re-employed to perform any further services under this Agreement.

**6. INDEPENDENT PARTIES:**

Provider hereby declares that Provider is engaged as an independent business and Provider agrees to perform the services as an independent contractor. The manner and means of conducting the services and tasks are under the control of Provider except to the extent they are limited by statute, rule or regulation and the express terms of this Agreement. No civil service status or other right of employment will be acquired by virtue of Provider's services. None of the benefits provided by the City to its employees, including but not limited to unemployment insurance, workers' compensation plans, vacation and sick leave, are available from the City to Provider, its employees or agents. Deductions shall not be made for any state or federal taxes, FICA payments, PERS payments, or other purposes normally associated with an employer-employee relationship from any compensation due to Provider. Payments of the above items, if required, are the responsibility of Provider. Any personnel performing the services under this Agreement on behalf of Provider shall also not be employees of City and shall at all times be under Provider's exclusive direction and control.

**7. IMMIGRATION REFORM AND CONTROL ACT (IRCA):**

Provider assumes any and all responsibility for verifying the identity and employment authorization of all of its employees performing work hereunder, pursuant to all applicable IRCA or other federal, or state rules and regulations. Provider shall indemnify, defend, and hold the City harmless from and against any loss, damage, liability, costs or expenses arising from any noncompliance of this provision by Provider.

**8. NON-DISCRIMINATION:**

Consistent with the City's policy and state and federal law that harassment and discrimination are unacceptable conduct, Provider and its employees, contractors, and agents shall not harass or discriminate against any job applicant, City employee, or any other person on the basis of any kind of any statutorily (federal, state or local) protected class, including but not limited to: race, religious creed, color, national origin, ancestry, disability (both mental and physical) including HIV and AIDS, medical condition (e.g. cancer), genetic information, marital status, sex, gender, gender identity, gender expression, age, sexual orientation, pregnancy, political affiliation, military and veteran status or legitimate union activities. Such non-discrimination shall include but not be limited to all activities related to initial employment, upgrading, demotion, transfer, recruitment or recruitment advertising, layoff, or termination. Provider agrees that any violation of this provision shall constitute a material breach of this Agreement.

**9. HOLD HARMLESS:**

a. To the fullest extent permitted by law, Provider shall indemnify, defend (with counsel acceptable to the City) and hold harmless the City, its City Council, boards, commissions, officials, employees, agents and volunteers ("Indemnitees") from and against any and all loss, damages, liability, obligations, claims, suits, judgments, costs and expenses whatsoever, including reasonable attorney's fees and costs of litigation ("Claims"), arising from or in any manner connected to Provider's performance of its obligations under this Agreement or out of the operations conducted by Provider even if the City is found to have been negligent. If the Claims

filed against Indemnitees allege negligence, recklessness or willful misconduct on the part of Provider, Provider shall have no right of reimbursement against Indemnitees for the costs of defense even if negligence, recklessness or willful misconduct is not found on the part of Provider. Provider shall not have any obligations to indemnify Indemnitees if the loss or damage is found to have resulted solely from the negligence or the willful misconduct of the City. The defense and indemnification obligations of this Agreement are undertaken in addition to, and shall not in any way be limited by, the insurance obligations contained in this Agreement.

b. As to Claims for professional liability only, Provider's obligation to defend Indemnitees (as set forth above) is limited as provided in California Civil Code Section 2782.8.

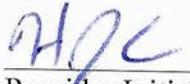
c. Provider's obligation to indemnify, defend and hold harmless Indemnitees shall expressly survive the expiration or early termination of this Agreement.

#### 10. INSURANCE:

a. On or before the commencement of the terms of this Agreement, Provider shall furnish the City's Risk Manager with certificates showing the type, amount, class of operations covered, effective dates and dates of expiration of insurance coverage in compliance with Sections 10.b. (1) through (5). Such certificates, which do not limit Provider's indemnification, shall also contain substantially the following statement:

"Should any of the above insurance covered by this certificate be canceled or coverage reduced before the expiration date thereof, the insurer affording coverage shall provide thirty (30) days' advance written notice to the City of Alameda. Attention: Risk Manager."

Provider shall maintain in force at all times during the performance of this Agreement all appropriate coverage of insurance required by this Agreement with an insurance company licensed to offer insurance business in the State of California with a current A.M. Best's rating of no less than A:VII or Standard & Poor's Rating (if rated) of at least BBB unless otherwise acceptable to the City. Provider shall deliver updated insurance certificates to AMP at the address described in Section 17.f. prior to the expiration of the existing insurance certificate for the duration of the term of Agreement. Endorsements naming AMP, the Public Utilities Board ("**PUB**"), the City, its City Council, boards, commissions, officials, employees, agents, and volunteers as additional insured shall be submitted with the insurance certificates.

  
Provider Initials

#### b. COVERAGE REQUIREMENTS:

Provider shall maintain insurance coverage and limits at least as broad as:

(1) Workers' Compensation:

Statutory coverage as required by the State of California.

(2) Liability:

Commercial general liability coverage in the following minimum limits:

Bodily Injury:	\$1,000,000 each occurrence \$2,000,000 aggregate - all other
Property Damage:	\$1,000,000 each occurrence \$2,000,000 aggregate

If submitted, combined single limit policy with per occurrence limits in the amounts of \$2,000,000 and aggregate limits in the amounts of \$4,000,000 will be considered equivalent to the required minimum limits shown above. Additional Insured Endorsement naming AMP, the Public Utilities Board, the City, its City Council, boards, commissions, officials, employees, agents, and volunteers is required.

(3) Automotive:

Comprehensive automobile liability coverage (any auto) in the following minimum limits:

Bodily injury:	\$1,000,000 each occurrence
Property Damage:	\$1,000,000 each occurrence

or

Combined Single Limit:	\$2,000,000 each occurrence
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Additional Insured Endorsement naming AMP, the Public Utilities Board, the City, its City Council, boards, commissions, officials, employees, agents, and volunteers is required.

(4) Professional Liability:

Professional liability insurance which includes coverage appropriate for the professional acts, errors and omissions of Provider's profession and work hereunder, including, but not limited to, technology professional liability errors and omissions if the services being provided are technology-based, in the following minimum limits:

\$2,000,000 each occurrence

Technology professional liability errors and omissions shall include, or be endorsed to include, property damage liability coverage for damage to, alteration of, loss of, or destruction of electronic data and/or information "property" of the City in the care, custody, or control of Provider. If not covered under Provider's liability policy, such "property" coverage of the City may be endorsed onto Provider's Cyber Liability Policy as covered property as follows: cyber liability coverage in an amount sufficient to cover the full replacement value of damage to, alteration of, loss of, or destruction of electronic data and/or information "property" of the City that will be in the care, custody, or control of Provider.

(5) Cyber Liability:

Coverage shall be sufficiently broad to respond to the duties and obligations as are undertaken by Provider in this Agreement and shall include, but not be limited to, claims involving infringement of intellectual property, copyright, trademark, trade dress, invasion of privacy violations, information theft, damage to or destruction of electronic information, release of private information, alteration of electronic information, extortion and network security. The policy shall provide coverage for breach response costs as well as regulatory fines and penalties as well as credit monitoring expenses with limits sufficient to respond to these obligations with the following minimum limits:

\$2,000,000 per occurrence or claim.

As to commercial general liability and automobile liability insurance, such insurance will provide that it constitutes primary insurance with respect to claims insured by such policy, and, except with respect to limits, that insurance applies separately to each insured against whom claim is made or suit is brought. Such insurance is not additional to or contributing with any other insurance carried by or for the benefit of the City and AMP, as a Department of the City.

c. SUBROGATION WAIVER:

Provider hereby agrees to waive rights of subrogation that any insurer of Provider may acquire from Provider by virtue of the payment of any loss. Provider agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation, but this provision applies regardless of whether the City (including AMP) has received a waiver of subrogation endorsement from the insurer. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of AMP for all work performed by Provider, its employees, agents and subcontractors.

d. FAILURE TO SECURE:

If Provider at any time during the term hereof should fail to secure or maintain the foregoing insurance, AMP shall be permitted to obtain such insurance in Provider's name or as an agent of Provider and shall be compensated by Provider for the costs of the insurance premiums at the maximum rate permitted by law and computed from the date written notice is received that the premiums have not been paid.

e. ADDITIONAL INSUREDS:

AMP, the Public Utilities Board, the City, its City Council, all boards, commissions, officials, employees, agents, and volunteers shall be named as additional insured(s) under all insurance coverages, except workers' compensation and professional liability insurance. The naming of an additional insured shall not affect any recovery to which such additional insured would be entitled under this policy if not named as such additional insured. An additional insured named herein shall not be held liable for any premium, deductible portion of any loss, or expense of any nature on this policy or any extension thereof. Any other insurance held by an additional insured shall not be required to contribute anything toward any loss or expense covered by the insurance provided by this policy. Additional Insured coverage under Provider's policy shall be primary and non-contributory and will not seek contribution from the City's insurance or self-insurance. Any available insurance proceeds broader than or in excess of the specified minimum insurance coverage requirements and/or limits shall be available to the additional insured(s).

f. SUFFICIENCY OF INSURANCE:

The insurance limits required by AMP are not represented as being sufficient to protect Provider. Provider is advised to consult Provider's insurance broker to determine adequate coverage for Provider. The coverage and limits shall be (1) the minimum coverage and limits specified in this Agreement; or (2) the broader coverage and maximum limits of the coverage carried by or available to Provider; whichever is greater.

g. EXCESS OR UMBRELLA LIABILITY:

If any Excess or Umbrella Liability policies are used to meet the limits of liability required by this Agreement, then said policies shall be true "following form" of the underlying policy coverage, terms, conditions, and provisions and shall meet all of the insurance requirements stated in this Agreement, including but not limited to, the additional insured, SIR, and primary insurance requirements stated therein. No insurance policies maintained by the indemnified parties or Additional Insureds, whether primary or excess, and which also apply to a loss covered hereunder, shall be called upon to contribute to a loss until all the primary and excess liability policies carried by or available to the Provider are exhausted. **If a Provider is using an Excess Liability policy to supplement any insurance coverage required by this Agreement, they must submit the Excess Liability policy in full.**

11. CONFLICT OF INTEREST:

Provider warrants that it is not a conflict of interest for Provider to perform the services required by this Agreement. Provider may be required to fill out a conflict of interest form if the services provided under this Agreement require Provider to make certain governmental decisions or serve in a staff capacity as defined in Title 2, Division 6, Section 18700 of the California Code of Regulations.

12. PROHIBITION AGAINST TRANSFERS:

a. Provider shall not assign, sublease, hypothecate, or transfer this Agreement, or any interest therein, directly or indirectly, by operation of law or otherwise, without prior written consent of AMP's General Manager. Provider shall submit a written request for consent to transfer to AMP's General Manager at least thirty (30) days in advance of the desired transfer. AMP's General Manager or their designee may consent or reject such request in their sole and absolute discretion. Any attempt to do so without said consent shall be null and void, and any assignee, sublessee, hypothecate or transferee shall acquire no right or interest by reason of such attempted assignment, hypothecation or transfer. However, claims for money against the City under this Agreement may be assigned by Provider to a bank, trust company or other financial institution without prior written consent.

b. The sale, assignment, transfer or other disposition of any of the issued and outstanding capital stock, membership interest, partnership interest, or the equivalent, which shall result in changing the control of Provider, shall be construed as an assignment of this Agreement. Control means fifty percent or more of the voting power of Provider.

**13. APPROVAL OF SUB-PROVIDERS:**

a. Only those persons and/or businesses whose names and resumés are attached to this Agreement shall be used in the performance of this Agreement. However, if after the start of this Agreement, Provider wishes to use sub-providers, at no additional costs to AMP, then Provider shall submit a written request for consent to add sub-providers including the names of the sub-providers and the reasons for the request to AMP's General Manager at least five (5) days in advance. AMP's General Manager may consent or reject such requests in their sole and absolute discretion.

b. Each sub-provider shall be required to furnish proof of workers' compensation insurance and shall also be required to carry general, automobile and professional liability insurance (as applicable) in reasonable conformity to the insurance carried by Provider.

c. In addition, any tasks or services performed by sub-providers shall be subject to each provision of this Agreement. Provider shall include the following language in their agreement with any sub-provider: "Sub-providers hired by Provider agree to be bound to Provider and the City in the same manner and to the same extent as Provider is bound to the City."

d. The requirements in this Section 13 shall not apply to persons who are merely providing materials, supplies, data or information that Provider then analyzes and incorporates into its work product.

**14. PERMITS AND LICENSES:**

Provider, at its sole expense, shall obtain and maintain during the term of this Agreement, all appropriate permits, certificates and licenses, including a City business license that may be required in connection with the performance of the services and tasks hereunder.

**15. REPORTS:**

a. Each and every report, draft, work product, map, record and other document produced, prepared or caused to be prepared by Provider pursuant to or in connection with this Agreement shall be the exclusive property of the City.

b. No report, information or other data given to or prepared or assembled by Provider pursuant to this Agreement shall be made available to any individual or organization by Provider without prior approval of AMP's General Manager or their designee.

c. Provider shall, at such time and in such form as AMP's General Manager or their designee may require, furnish reports concerning the status of services and tasks required under this Agreement.

**16. RECORDS:**

a. Generally, the City has the right to conduct audits of Provider's financial, performance and compliance records maintained in connection with Contractor's operations and services performed under the Agreement. In the event of such audit, Contractor agrees to provide the City with reasonable access to Contractor's employees and make all such financial (including annual financial statements signed by an independent CPA), performance and compliance records

available to the City. City agrees to provide Contractor an opportunity to discuss and respond to any findings before a final audit report is filed.

b. Provider shall maintain complete and accurate records with respect to the services, tasks, work, documents and data in sufficient detail to permit an evaluation of Provider's performance under the Agreement, as well as maintain books and records related to sales, costs, expenses, receipts and other such information required by AMP that relate to the performance of the services and tasks under this Agreement (collectively the "**Records**").

c. All Records shall be maintained in accordance with generally accepted accounting principles and shall be clearly identified and readily accessible. Provider shall provide free access to the Records to the representatives of AMP or its designees during regular business hours upon reasonable prior notice. AMP has the right to examine and audit the Records, and to make copies or transcripts therefrom as necessary, and to allow inspection of all proceedings and activities related to this Agreement. Such Records, together with supporting documents, shall be kept separate from other documents and records and shall be maintained by Provider for a period of three (3) years after receipt of final payment.

d. If supplemental examination or audit of the Records is necessary due to concerns raised by AMP's preliminary examination or audit of records, and AMP's supplemental examination or audit of the records discloses a failure to adhere to appropriate internal financial controls, or other breach of this Agreement or failure to act in good faith, then Provider shall reimburse AMP for all reasonable costs and expenses associated with the supplemental examination or audit.

## 17. **NOTICES:**

a. All notices shall be in writing and delivered: (i) by hand; or (ii) sent by registered, express, or certified mail, with return receipt requested or with delivery confirmation requested from the U.S. postal service; or (iii) sent by overnight or same day courier service at the party's respective address listed in this Section.

b. Each notice shall be deemed to have been received on the earlier to occur of: (x) actual delivery or the date on which delivery is refused; or (y) three (3) days after notice is deposited in the U.S. mail or with a courier service in the manner described above (Sundays and City holidays excepted).

c. Either party may, at any time, change its notice address (other than to a post office box address) by giving the other party three (3) days prior written notice of the new address.

d. All notices, demands, requests, or approvals from Provider to the City shall be addressed to the City at:

Alameda Municipal Power  
2000 Grand Street  
Alameda, CA 94501  
ATTENTION: Ikue Suto-McNiff, Procurement Analyst

Ph: (510) 748-3967, Email: [suto-mcniff@alamedamp.com](mailto:suto-mcniff@alamedamp.com)

e. All notices, demands, requests, or approvals from AMP to Provider shall be addressed to Provider at:

Vertosoft LLC  
1602 Village Market Blvd. SE, Suite 320  
Leesburg, VA  
ATTENTION: Carly Moore  
Ph: (540) 998-8361, Email: [carly.moore@vertosoft.com](mailto:carly.moore@vertosoft.com)

f. All updated insurance certificates from Provider to the City shall be addressed to AMP at:

Alameda Municipal Power]  
2000 Grand Street  
Alameda, CA 94501  
ATTENTION: Ikue Suto-McNiff, Procurement Analyst  
Ph: (510) 748-3967, Email: [suto-mcniff@alamedamp.com](mailto:suto-mcniff@alamedamp.com)

**18. SAFETY:**

a. Provider will be solely and completely responsible for conditions of all vehicles owned or operated by Provider, including the safety of all persons and property during performance of the services and tasks under this Agreement. This requirement will apply continuously and not be limited to normal working hours. In addition, Provider will comply with all safety provisions in conformance with U.S. Department of Labor Occupational Safety and Health Act, any equivalent state law, and all other applicable federal, state, county and local laws, ordinances, codes, and any regulations that may be detailed in other parts of the Agreement. Where any of these are in conflict, the more stringent requirements will be followed. Provider's failure to thoroughly familiarize itself with the aforementioned safety provisions will not relieve it from compliance with the obligations and penalties set forth herein.

b. Provider will immediately notify AMP within 24 hours of any incident of death, serious personal injury or substantial property damage that occurs in connection with the performance of this Agreement. Provider will promptly submit to AMP a written report of all incidents that occur in connection with this Agreement. This report must include the following information: (i) name and address of injured or deceased person(s); (ii) name and address of Provider's employee(s) involved in the incident; (iii) name and address of Provider's liability insurance carrier; (iv) a detailed description of the incident; and (v) a police report.

**19. TERMINATION:**

a. In the event Provider fails or refuses to perform any of the provisions hereof at the time and in the manner required hereunder, Provider shall be deemed in default in the performance of this Agreement. If such default is not cured within two (2) business days after receipt by Provider from AMP of written notice of default, specifying the nature of such default and the steps necessary to cure such default, AMP may thereafter immediately terminate the Agreement forthwith by giving to Provider written notice thereof.

b. The foregoing notwithstanding, AMP shall have the option, at its sole discretion and without cause, of terminating this Agreement by giving seven (7) days' prior written notice to Provider as provided herein.

c. Upon termination of this Agreement either for cause or for convenience, each party shall pay to the other party that portion of compensation specified in this Agreement that is earned and unpaid prior to the effective date of termination. The obligation of the parties under this Section 19.c. shall survive the expiration or early termination of this Agreement.

**20. ATTORNEYS' FEES:**

In the event of any litigation, including administrative proceedings, relating to this Agreement, including but not limited to any action or suit by any party, assignee or beneficiary against any other party, beneficiary or assignee, to enforce, interpret or seek relief from any provision or obligation arising out of this Agreement, the parties and litigants shall bear their own attorney's fees and costs. No party or litigant shall be entitled to recover any attorneys' fees or costs from any other party or litigant, regardless of which party or litigant might prevail.

**21. HEALTH AND SAFETY REQUIREMENTS.**

Provider acknowledges that the City shall have the right to impose, at the City's sole discretion, requirements that it deems are necessary to protect the health and safety of the City employees, residents, and visitors. Provider agrees to comply with all such requirements, including, but not limited to, mandatory vaccinations, the use of personal protective equipment (e.g. masks), physical distancing, and health screenings. Provider also agrees to make available to the City, at the City's request, records to demonstrate Provider's compliance with this Section.

**22. COMPLIANCE WITH ALL APPLICABLE LAWS:**

During the term of this Agreement, Provider shall keep fully informed of all existing and future state and federal laws and all municipal ordinances and regulations of the City of Alameda (including AMP) which affect the manner in which the services or tasks are to be performed by Provider, as well as all such orders and decrees of bodies or tribunals having any jurisdiction or authority over the same. Provider shall comply with all applicable laws, state and federal and all ordinances, rules and regulations enacted or issued by the City. Provider shall defend, indemnify, and hold City (including its officials, directors, officers, employees, and agents) free and harmless from any claim or liability arising out of any failure or alleged failure to comply with such laws and regulations pursuant to the indemnification provisions of this Agreement.

**23. CONFLICT OF LAW:**

This Agreement shall be interpreted under, and enforced by the laws of the State of California without regard to any choice of law rules which may direct the application of laws of another jurisdiction. The Agreement and obligations of the parties are subject to all valid laws, orders, rules, and regulations of the authorities having jurisdiction over this Agreement (or the successors of those authorities). Any suits brought pursuant to this Agreement shall be filed with the courts of the County of Alameda, State of California.

**24. WAIVER:**

A waiver by AMP of any breach of any term, covenant, or condition contained herein shall not be deemed to be a waiver of any subsequent breach of the same or any other term, covenant, or condition contained herein, whether of the same or a different character.

**25. INTEGRATED CONTRACT:**

Subject to the language of Section 30, the Recitals and exhibits are a material part of this Agreement and are expressly incorporated herein. This Agreement represents the full and complete understanding of every kind or nature whatsoever between the parties hereto, and all preliminary negotiations and agreements of whatsoever kind or nature are merged herein. No verbal agreement or implied covenant shall be held to vary the provisions hereof. Any modification of this Agreement will be effective only by written execution signed by both AMP and Provider.

**26. PREVAILING WAGES:**

Provider is aware of the requirements of California Labor Code Section 1720, et seq., and 1770, et seq. as well as California Code of Regulations, Title 8, Section 1600, et seq., (“Prevailing Wage Laws”) which require the payment of prevailing wage rates and the performance of other requirements on “public works” and “maintenance” projects. Provider agrees to fully comply with such Prevailing Wage Laws if the services are being performed as part of an applicable “public works” or “maintenance” project as defined by the Prevailing Wage Laws and if the total compensation is \$1,000 or more. City, upon Provider’s request, shall provide Provider with a copy of the prevailing rates of per diem wages in effect at the commencement of this Agreement. Provider shall make copies of the prevailing rates of per diem wages for each craft, classification, or type of worker needed to execute the services available to interested parties upon request; and shall post copies at the Provider’s principal place of business and at the project site. Provider shall defend, indemnify, and hold the City (its elected officials, officers, employees, and agents) free and harmless from any claim or liability arising out of any failure or alleged failure to comply with the Prevailing Wage Laws.

**27. CAPTIONS:**

The captions in this Agreement are for convenience only, are not a part of the Agreement and in no way affect, limit or amplify the terms or provisions of this Agreement.

**28. COUNTERPARTS:**

This Agreement may be executed in any number of counterparts (including by fax, PDF, DocuSign, or other electronic means), each of which shall be deemed an original, but all of which shall constitute one and the same instrument.

**29. SIGNATORY:**

By signing this Agreement, signatory warrants and represents that they executed this Agreement in their authorized capacity and that by their signature on this Agreement, they or the entity upon behalf of which they acted, executed this Agreement.

**30. CONTROLLING AGREEMENT:**

In the event of a conflict between the terms and conditions of this Agreement (as amended, supplemented, restated or otherwise modified from time to time) and any other terms and conditions wherever contained, including, without limitation, terms and conditions included within exhibits, the terms and conditions of this Agreement shall control and be primary.

**[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]**

IN WITNESS WHEREOF, the parties have each caused this Agreement to be duly executed on its behalf as of the Effective Date.

VERTOSOFT LLC  
a Virginia LLC



Jay Colavita  
President & Founder

ALAMEDA MUNICIPAL POWER,  
a Department of the CITY OF ALAMEDA,  
a municipal corporation

\_\_\_\_\_  
Timothy Haines  
General Manager



RECOMMENDED FOR APPROVAL

\_\_\_\_\_  
Teri Dean Alderson  
Assistant General Manager  
- Administration

Loudoun, Virginia

The foregoing was acknowledged before me  
on 1/27/20 by Jay Colavita

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Notary Public



APPROVED AS TO FORM:  
City Attorney

\_\_\_\_\_  
Lonnie Eldridge  
Special Counsel, City of Alameda



## Statement of Work

Alameda Municipal Power, CA

Creation Date: 12/29/2025  
SoW Expiration Date: 03/29/2026  
Document Number: PS-10739.2  
Created by: Liam Watkins

## Table of Contents

<b>OpenGov Statement of Work</b>	<b>3</b>
1. Project Scope and Understanding	3
2. Exhibits	3
3. OpenGov Responsibilities	3
4. Customer Responsibilities	3
5. Project Delivery	4
6. Estimated Schedule	4
7. Acceptance Procedure	4
8. Modifications	5
9. Communication and Escalation Procedure	5
<b>Exhibit 1: Implementation Activities</b>	<b>6</b>
OpenGov Implementation Methodology Overview	6
Procurement & Contract Management:	6
Initiate	6
Validate	7
Configure	7
Train	9
Launch	10
<b>Exhibit 2: Technical Requirements</b>	<b>11</b>
Procurement Technical Requirements	11

# OpenGov Statement of Work

## 1. **Project Scope and Understanding**

This Statement of Work ("SOW") outlines the Professional Services OpenGov will provide to Alameda Municipal Power, CA ("Customer") under the applicable Order Form. Professional Services or technical requirements not listed in this SOW are out of scope.

## 2. **Exhibits**

The following exhibits are incorporated by reference and are part of this SOW:

2.1. Exhibit 1: Implementation Activities

2.1.1. Procurement & Contract Management

2.2. Exhibit 2: Technical Requirements

2.2.1. Procurement & Contract Management

## 3. **OpenGov Responsibilities**

OpenGov will provide a framework for planning, communication, progress tracking, and coordination for activities in Exhibit 1. In collaboration with Customer, OpenGov will develop and maintain the Project Plan. The "Project Plan" is a detailed, living document that defines how the project will be executed, including tasks, timelines, milestones, and team assignments. OpenGov will monitor progress against the Project Plan, coordinate adjustments to tasks and schedules as needed, and conduct status meetings as agreed to by the parties. OpenGov will provide weekly status reports, a Project Charter, and a RAID register (Risks, Actions, Issues, and Decisions). The "Project Charter" is a high-level document outlining the project's purpose, goals, key stakeholders, success criteria, and major milestones.

## 4. **Customer Responsibilities**

The Customer will appoint a primary point of contact with authority to make binding decisions ("Customer's Project Manager"). This person will coordinate internal resources, assign subject matter experts ("SMEs"), and oversee implementation. Responsibilities include attending status meetings, making timely decisions, providing requested information, escalating issues internally, and collaborating on the Project Plan and Change Order process, if applicable.

Customer acknowledges that the success of this project is contingent on its full participation. Customer must provide data within ten (10) business days of a request, maintain consistent data formats and access throughout the project, and allocate the necessary Customer resources and time to support deliverables and meet agreed-upon timelines.

Any failure by Customer to meet its responsibilities under this SOW (each, a "Customer Delay") will automatically suspend the affected obligations of OpenGov for the duration of the Customer Delay and for a reasonable restart period thereafter. All affected milestones, delivery dates, and service-level commitments will be extended on a day-for-day basis (or as otherwise reasonably necessary) to account for the Customer Delay, and may result in an adjustment of the fees if OpenGov incurs additional time, materials, or other costs as a result. Under no circumstances will any consequence of a Customer Delay constitute a breach by OpenGov of this SOW or of the Agreement, nor will OpenGov be liable for any failure to meet a performance obligation that is caused, in whole or in part, by a Customer Delay.

**5. Project Delivery**

OpenGov will perform services under this SOW remotely. OpenGov may use a combination of OpenGov personnel and OpenGov-trained implementation partners to deliver the services described in this SOW.

**6. Estimated Schedule**

The estimated duration of this work is four (4) months. The specific timeline, including order of delivery of the suite(s), will be determined during the project planning activities in the Initiate Phase. Services are estimated to begin within two (2) weeks and no later than four (4) weeks from contract signature. OpenGov reserves the right to adjust the schedule based on the availability of Customer or OpenGov resources, and the timeliness of deliverables provided by the Customer.

**7. Acceptance Procedure**

OpenGov will submit completed deliverables to the Customer's Project Manager for review. Within five (5) business days of receipt, the Customer's Project Manager will either provide written acceptance or a list of requested revisions. In the event there are requested revisions, the subsequent review period for acceptance will follow the same timeline until final acceptance. If Customer does not respond within this period, the deliverable will be deemed accepted. Once a deliverable is accepted, any requested changes will require a paid Change Order.

Acceptance milestones and review timelines will be tracked in the Project Plan. Both parties acknowledge that delays in task completion or unresolved issues may impact the project timeline. If OpenGov determines in good faith that Customer is not fulfilling its responsibilities under this SOW, OpenGov may place services on hold following a minimum of five (5) business days' written notice. The notice will specify the actions needed to progress the project. During the hold period, OpenGov

may reallocate resources without penalty and will not be responsible for resulting delays.

**8. Modifications**

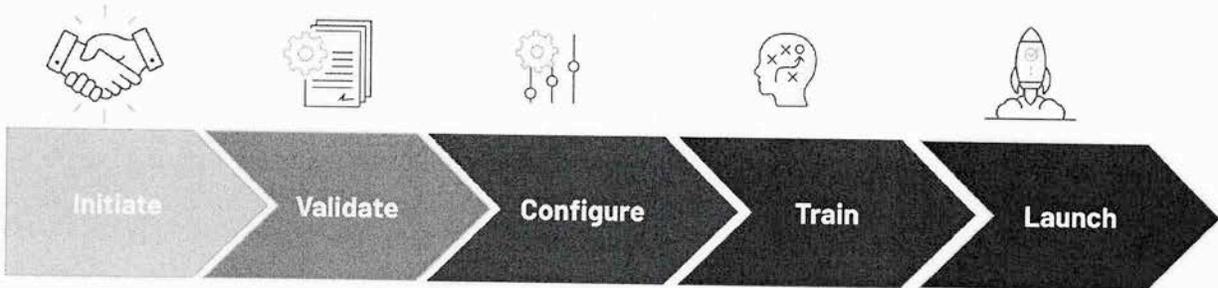
The fees and estimated timeline are based on the scope and assumptions in this SOW. If either party determines that a change to the scope is necessary, the parties will collaborate to define the required modification, which may result in fee adjustments based on OpenGov's standard rates. All modifications must be documented in a written Change Order and signed by both parties ("Change Order"). Examples of changes include revisions to the project timeline, deliverables, or resource allocation.

**9. Communication and Escalation Procedure**

OpenGov and Customer agree to maintain regular communication in alignment with the Project Plan to ensure progress, resolve questions promptly, and minimize risk. Both parties will raise any issues or concerns in a timely manner. If challenges are not resolved through standard project discussions, Customer and OpenGov Project Managers will escalate to their respective executive leadership teams to jointly determine a resolution and align on a path to successful implementation.

# Exhibit 1: Implementation Activities

## OpenGov Implementation Methodology Overview



Every OpenGov implementation follows a five-phase hybrid methodology designed to ensure a structured and collaborative deployment. The phases are:

1. Initiate – OpenGov provisions access and performs initial system setup.
2. Validate – OpenGov works with the Customer to confirm requirements and review initial configurations.
3. Configure – OpenGov completes system configuration as outlined in this SOW.
4. Train – OpenGov provides training to system administrators and/or end users, as applicable.
5. Launch – OpenGov provides post-go-live support and transitions the Customer to OpenGov’s Customer Success Team.

Each implementation is structured around these phases. Deliverables, sign-offs, and completion criteria are aligned to the relevant phase.

## Procurement & Contract Management:

Use Cases Build for Procurement:

- Solicitation Development
- Supplier Engagement, Evaluation and Awards
- Request Management

## Initiate

Provisioning Procurement Website Instance

OpenGov will:

- Configure customer portal and upload Customer’s logo.

Customer will:

- Provide logo.
- Confirm access to the Portal.

Completion Criteria

- Customer verifies access to the site.

## **Validate**

### Technical Project Review

#### OpenGov will:

- Provide up to one (1) two-hour working session at the beginning of the project to:
  - Confirm list of templates
  - Review technical requirements
  - Provide documentation on requirements and processes

#### OpenGov Assumptions:

- Boilerplate language will be provided within two (2) weeks immediately following the kick-off meeting.

#### Customer will:

- Identify relevant participants for attendance.
- Confirm deliverables.
- Gather and provide relevant data for the project.

#### Completion Criteria

- Customer sign-off on the project plan.

## **Configure**

### Supplier Engagement, Evaluation and Award Configuration

#### Vendor Portal

#### OpenGov will:

- Provide the Customer with iframe code and documentation to create the Vendor Portal.
- Import the list of vendors provided by Customer.

#### OpenGov Assumptions:

- Customer will provide a complete and accurate vendor list for import to OpenGov. OpenGov clean up/correction of imported files are not included in the scope of this project.

#### Customer will:

- Allocate resources to create the Vendor Portal.
- Provide vendor email list and send vendor email/letter.
- Ensure that Vendor Portal will be active before OpenGov begins configuration of templates or the Solicitation Development phase.

#### Completion Criteria

- Customer sign-off that Vendor Portal has been configured.

### Generic Template

#### OpenGov will:

- Deploy generic template.
- Provide OpenGov's "Paper to Paperless Language Transition Guide" to assist transition from paper to electronic.

#### Customer will:

- Provide a copy of the next solicitation document.
- Provide information to complete the generic solicitation upload template including forms and an example recent solicitation.
- Provide the category code set used by the agency (NIGP, NAICS, or UNSPSC).

#### Completion Criteria

- Customer sign-off that the Generic Template has been configured.

## Solicitation Template Development Solution

### OpenGov will:

- Review and confirm the Solicitation Templates and documents provided by the Customer.
- Configure up to two (2) total Solicitation Template(s) from customer provided templates:
  - Two (2) Non-Construction Solicitation Template will be built based on examples collected from the customer up to one hundred (100) pages in length.
  - One (1) Construction Solicitation Template will be built based on examples collected from the customer up to two hundred (200) pages in length.
- Work with Customer to design and get sign off on the template(s).

### OpenGov Assumption:

- If templates were not provided by the Customer prior to the creation of the SOW and the customer provides templates during the project that exceed the assumptions above, the Change Order Process will be followed.

### Customer will:

- Provide templates.
- Provide forms associated with solicitation templates.
- Provide admin documents.
- Select the first solicitation type (usually ITB or RFP), to work with OpenGov for the design
- Test the configuration of each template by creating test projects and provide feedback.
- Validate and provide signoff on Solicitation Templates.

### Completion Criteria

- Customer sign-off that the Solicitation template(s) have been configured.

## Request Management

### OpenGov will:

- Configure Request Management settings for up to three (3) workflows.
- Provide up to ten (10) hours of working sessions covering:
  - Configuration Review
  - Process Walkthrough(s)
  - User Acceptance Testing support

### Customer will:

- Provide Request Management Approvers.
- Provide Departments.
- Provide a purchasing policy.
- Review, Test, and Sign off on configuration.
- Attend all working sessions.

### OpenGov Assumptions:

- OpenGov assumes that the customer is responsible for testing its workflows, automations, integrations, and configurations and will update the configurations as part of its testing and training activities.

### Completion Criteria

- Customer sign-off that Requisitions have been configured.

## Admin Documents and Checklist Configuration

OpenGov will:

- Review & configure up to four (4) standard Admin Documents :
  - Proposal Viewer Agreement
  - Interview Invitation
  - Non-Award Letter
  - Notice of Intent to Award

Customer will:

- Provide Admin Documents.

Completion Criteria

- Admin Documents and Checklist have been configured.

## Single Sign On (SSO) Implementation

OpenGov will:

- OpenGov implement identity provider initiated SSO for Microsoft ADFS, Microsoft Azure AD, or Okta.

Customer will:

- Complete the SSO enablement form.
- Provide the information from the identity provided required to establish SAML or HTTPS certification.
- Add OpenGov as a new application in Customer identity provider.

Completion Criteria

- Single Sign On has been configured.

## **Train**

### Procurement Training

OpenGov will:

- Provide training on system functionality. Topics include:
  - Supplier Engagement
    - Creating Bids with Generic Templates
    - Live Bid Management & Vendor Experience
    - Evaluation and Awarding
  - Solicitation Development
    - Writing Solicitations using templates
  - Request Management

Customer will:

- Attend training sessions as scheduled by the Project Manager and agreed to in the Project Plan.

Completion Criteria

- Training has been conducted.

### Working Sessions

OpenGov will:

- Assign practice exercises to Customer to gain familiarization.
- Assist Customer during first real-life solicitation posting, and opening (if during deployment).

- Respond to questions regarding configured system functionality.

Customer will:

- Complete practice exercises to gain familiarization.
- Identify internal Admin Users & security permissions for all other users.

Completion Criteria

- Working sessions have been conducted.

## **Launch**

HyperAdopt

OpenGov will:

- Provide up to eight (8) hours of remote working session(s) to answer any questions following solution acceptance.
- Send Solution Acceptance Document
- Transition for project team to Customer Success.

Customer will:

- Identify issues and attend sessions.
- Sign Solution Acceptance Document

Completion Criteria

- Customer sign-off that the project has been completed.

# Exhibit 2: Technical Requirements

## Procurement Technical Requirements

### Logo

- .png or .jpg file
- At least 300KB but not larger than 500KB

### Vendor List

- Single Flat file
- .csv or .xlsx format

### Sample Documents or Boilerplate Templates

- PDF or Word format, including all related attachments and documents.

### Templates

- All templates are assumed to be samples unless specified as a boilerplate. A boilerplate template document that can be reused more than once without any substantive change.
- All templates assume up to 50 pages in length each unless otherwise specified in Exhibit 1. Page count includes all attachments, forms, notices, and other documentation
- All templates are assumed to be non-construction unless otherwise specified in Exhibit 1. A "Construction" template refers to templates inclusive of requirements, specifications, and conditions for construction projects: including any of the following examples but not limited to: regulations, codes, and standards, risk management, insurance management, dispute resolution mechanisms, phases, tasks, dependencies, materials, equipment, construction methods, liability and warranty periods.

### Admin Documents

- PDF or Word format



1602 Village Market Blvd SE, Suite 320  
 Leesburg, VA20175 USA

**Cage Code:** 7QV38  
**UEI Number** Y7D5MXRU2839  
**DUNS#** 080431574  
**Federal Tax ID:** 81-3911287  
**Business Size:** Small Business

**Date:** 1/8/2026, 3:02 PM

**Phone:** 571 707-4130  
**Fax:** 571-291-4119  
**Email:** opengov@vertosoft.com

**Vertosoft Contact:** Carly Moore  
**Phone:** (540) 998-8361  
**Email:** carly.moore@vertosoft.com

## Vertosoft Quote for OpenGov - Alameda Municipal Power, CA

**Contract:** Sourcewell: 060624-VTO

**Quote #:** Q-17811  
**Expires On:** 2/28/2026

**Quote For:**  
**Name:**  
**Company:** Alameda Municipal Power, CA  
**Email:**  
**Phone:**

**Ship To**  
 Alameda Municipal Power, CA  
 Ikue Suto McNiff  
 suto-mcniff@alamedamp.com

PAYMENT TERMS	DELIVERY METHOD	PAYMENT METHOD	VERTOSOFT CUST ID	SUPPLIER REF #
Net 30	Electronic	Check/ACH/Credit Card		

Overall POP Start Date: 2/16/2026  
 Overall POP End Date: 2/15/2029

Group1 2/16/2026 - 2/15/2027

PART #	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
OG-TWEM-B80100M-AR-3Y	OpenGov Core Procurement - Between \$80-100 Million - 3Y	1.00	\$15,051.70	\$15,051.70
OG-TWCO-B80100M-AR-3Y	Request Management - Between \$80-100 Million - 3Y	1.00	\$8,362.31	\$8,362.31
OG-PSBG-B80100M-OT-0Y	Professional Services Deployment - Prepaid - Between \$80-100 Million - 0Y	186.00	\$242.06	\$45,023.16
<b>Group1 TOTAL:</b>				<b>\$68,437.17</b>

Group2

2/16/2027 - 2/15/2028

PART #	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
OG-TWEM-B80100M-AR-3Y	OpenGov Core Procurement - Between \$80-100 Million - 3Y	1.00	\$15,804.28	\$15,804.28
OG-TWCO-B80100M-AR-3Y	Request Management - Between \$80-100 Million - 3Y	1.00	\$8,780.42	\$8,780.42
<b>Group2 TOTAL:</b>				\$24,584.70

Group3

2/16/2028 - 2/15/2029

PART #	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
OG-TWEM-B80100M-AR-3Y	OpenGov Core Procurement - Between \$80-100 Million - 3Y	1.00	\$16,594.49	\$16,594.49
OG-TWCO-B80100M-AR-3Y	Request Management - Between \$80-100 Million - 3Y	1.00	\$9,219.44	\$9,219.44
<b>Group3 TOTAL:</b>				\$25,813.93

**Grand Total: \$118,835.80**

**Annual invoices will be delivered by the start of each consecutive annual period. Payment of invoices shall be annually in advance. Any Professional Services shall be performed pursuant to the attached Statement of Work, if any.**

02/16/2029 \$27,104.65 (Optional Renewal)

02/16/2030 \$28,459.88 (Optional Renewal)

## Quote Terms

By purchasing the products and services described in this order form, the Customer is expressly agreeing to the End User Agreement published at <https://www.vertosoft.com/terms-and-conditions-opengov>

Taxes: Sales tax shall be added at the time of an invoice, unless a copy of a valid tax exemption or resale certificate is provided.

Credit Card Orders: Additional fees may apply if paying by credit card.

All Purchase Orders must include: End User Name, Phone Number, Email Address, Purchase Order Number, Government Contract Number or Our Quote Number, Bill-To and Ship-To Address (Cannot ship to a PO Box), Period of Performance (if applicable), and a Signature of a duly Authorized Representative.

To: Honorable Public Utilities Board

Submitted by:   /IS/    
Tim Haines  
General Manager

From: Tim Haines  
General Manager

Approved by:   /IS/    
Tim Haines  
General Manager

Subject: By Motion, Requiring Four-Fifths Vote, Authorize Amendment #1 to Service Provider Agreement PS 01-25-01 with Phyllis E. Currie to Extend the Term for Assistance Developing Alameda Municipal Power’s Leadership and Organizational Strategies, Increase the Compensation in an Amount Not to Exceed \$65,000, for a Total Contract Amount Not to Exceed \$140,000, and Find the Action Exempt from the California Environmental Quality Act

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### RECOMMENDATION

*By motion*, requiring four-fifths vote, find AMP’s action is exempt from the California Environmental Quality Act pursuant to CEQA Guidelines Sections 15061(b)(3) and 15378 for the reasons outlined in the administrative report, and authorize amendment #1 to Service Provider Agreement PS 01-25-01 with Phyllis E. Currie to extend the term for assistance developing Alameda Municipal Power’s leadership and organizational strategies, increase the compensation in an amount not to exceed \$65,000, for a total contract amount not to exceed \$140,000.

### BACKGROUND

In early 2025, Alameda Municipal Power (AMP) began the process of revising its strategic plan to guide the organization over the next five years. On February 18, 2025, AMP entered into Service Provider Agreement PS 01-25-01 with Phyllis E. Currie for assistance developing AMP’s leadership and organizational strategies for the new plan.

### DISCUSSION

AMP is seeking Public Utilities Board (Board) authorization to extend the term of Service Provider Agreement PS 01-25-01, which expired on October 31, 2025, from November 1, 2025, through December 31, 2026, and to increase the total compensation by \$65,000, for a contract total not to exceed \$140,000.

Board approval is required because the cumulative value of the agreement with Ms. Currie will exceed the \$75,000 spending authorization of the General Manager. As Ms. Currie has been involved in guiding AMP’s revision of its strategic plan from the outset, staff recommends continuing to work with Ms. Currie until the project has been completed.

Beyond strategic plan development, Ms. Currie provides executive coaching to AMP leadership, strengthening decision-making and communication skills. She also conducts organizational assessments to improve efficiency and customer service.

With extensive experience in publicly-owned utilities and a long history with AMP, Ms. Currie offers insights that guide management decisions in finance, billing, and operations. She served on the screening panel for the Assistant General Manager of Engineering and Operations recruitment and will help refine leadership roles to align with AMP's strategic goals.

### FINANCIAL IMPACT

The total cost of the amendment shall not exceed \$65,000. Funding is included in the fiscal year (FY) 2026 budget.

### ENVIRONMENTAL REVIEW

Alameda Municipal Power finds that its actions are not a project as defined by CEQA Guidelines Section 15378, which excludes “continuing administrative...activities” and “organization or administrative activities of governments...” Alameda Municipal Power further finds that it can be seen with certainty that there is no possibility that the activity will result in a direct or reasonably foreseeable indirect change in the environment. The project involves developing AMP's new strategic plan, and there is no potential for direct or indirect changes in existing conditions as a result.

Alameda Municipal Power further finds that its actions are exempt from CEQA, including but not limited to CEQA Guidelines Section 15061(b)(3). More specifically, Alameda Municipal Power finds its actions are subject to the commonsense exemption because it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment. Alameda Municipal Power's actions involve developing AMP's new strategic plan.

### LINK TO STRATEGIC PLAN AND METRICS

The strategic plan update encompasses all aspects of AMP's operations and is linked to all initiatives.

### EXHIBIT

- A. Service Provider Agreement PS 01-25-01
- B. Service Provider Agreement PS 01-25-01 Amendment #1

**SERVICE PROVIDER AGREEMENT**  
**PS 01-25-01**

This SERVICE PROVIDER AGREEMENT (“**Agreement**”) is entered into this 18<sup>th</sup> day of Feb, 2025 (“**Effective Date**”), by and between Alameda Municipal Power, a Department of the CITY OF ALAMEDA, a municipal corporation (“**the City**”), and PHYLLIS E. CURRIE a sole proprietor/individual, whose address is 6408 S Sherbourne Dr., Los Angeles, CA 90056 (“**Provider**”), in reference to the following facts and circumstances:

**RECITALS**

- A. Alameda Municipal Power (“AMP”) is a Department of the **City** which is a municipal corporation duly organized and validly existing under the laws of the State of California with the power to carry on its business as it is now being conducted under the statutes of the State of California and the Charter of the City.
- B. AMP is in need of the following services: assistance in development of AMP’s leadership and organizational strategies. Provider was selected on a sole source basis because of her unique qualifications, deep industry knowledge, and immediate availability.
- C. Provider possesses the skill, experience, ability, background, certification and knowledge to provide the services described in this Agreement on the terms and conditions described herein.
- D. AMP and Provider desire to enter into an agreement for assistance in development of AMP’s leadership and organizational strategies, upon the terms and conditions herein.

**AGREEMENT**

NOW, THEREFORE, in consideration of the forgoing, which are incorporated herein by reference, and for good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, the City and Provider agree as follows:

**1. TERM:**

The term of this Agreement shall commence on the 18<sup>th</sup> day of Feb 2025, and shall terminate on the 31st day of October 2025, unless terminated earlier as set forth herein.

The parties may agree to extend the term of this Agreement on a year-by-year basis, for up to one (1) additional year. Any extension shall be documented in a signed amendment. In the event that the parties agree to extend the Agreement, all provisions of the Agreement shall remain unchanged.

**2. SERVICES TO BE PERFORMED:**

Provider agrees to do all necessary work at its own cost and expense, to furnish all labor, tools, equipment, materials, except as otherwise specified, and to do all necessary work included in Exhibit A as requested. Provider acknowledges that the work plan included in Exhibit A is tentative and does not commit AMP to request Provider to perform all tasks included therein.

**3. COMPENSATION TO PROVIDER:**

a. By the 7<sup>th</sup> day of each month, Provider shall submit to AMP an invoice for the total amount of work done the previous month. Pricing and accounting of charges are to be according to the fee schedule as set forth in Exhibit B and incorporated herein by this reference. Extra work must be approved in writing by the General Manager or their designee prior to performance and shall be paid on a Time and Material basis as set forth in Exhibit B.

b. The total nine month compensation for this Agreement shall not exceed \$75,000.00.

**4. TIME IS OF THE ESSENCE:**

Provider and AMP agree that time is of the essence regarding the performance of this Agreement.

**5. STANDARD OF CARE:**

Provider shall perform all services under this Agreement in a skillful and competent manner, consistent with the standards generally recognized as being employed by professionals in the same discipline in the State of California. Provider represents that it is skilled in the professional calling necessary to perform all services contracted for in this Agreement. Provider further represents that all of its employees and subcontractors shall have sufficient skill and experience to perform the duties assigned to them pursuant to and in furtherance this Agreement. Provider further represents that it (and its employees and subcontractors) have all licenses, permits, qualifications, and approvals of whatever nature that are legally required to perform the services (including a City Business License, as needed); and that such licenses and approvals shall be maintained throughout the term of this Agreement. As provided for in the indemnification provisions of this Agreement, Provider shall perform (at its own cost and expense and without reimbursement from the City) any services necessary to correct errors or omissions which are caused by Provider's failure to comply with the standard of care provided for herein. Any employee of the Provider or its sub-providers who is determined by the City to be uncooperative, incompetent, a threat to the adequate or timely completion of any services under this Agreement, or a threat to the safety of persons or property (or any employee who fails or refuses to perform the services in a manner acceptable to the City) shall be promptly removed by the Provider and shall not be re-employed to perform any further services under this Agreement.

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**6. INDEPENDENT PARTIES:**

Provider hereby declares that Provider is engaged as an independent business and Provider agrees to perform the services as an independent contractor. The manner and means of conducting the services and tasks are under the control of Provider except to the extent they are limited by statute, rule or regulation and the express terms of this Agreement. No civil service status or other right of employment will be acquired by virtue of Provider's services. None of the benefits provided by the City to its employees, including but not limited to unemployment insurance, workers' compensation plans, vacation and sick leave, are available from the City to Provider, its employees or agents. Deductions shall not be made for any state or federal taxes, FICA payments, PERS payments, or other purposes normally associated with an employer-employee relationship from any compensation due to Provider. Payments of the above items, if required, are the

responsibility of Provider. Any personnel performing the services under this Agreement on behalf of Provider shall also not be employees of City and shall at all times be under Provider's exclusive direction and control.

7. **IMMIGRATION REFORM AND CONTROL ACT (IRCA):**

Provider assumes any and all responsibility for verifying the identity and employment authorization of all of its employees performing work hereunder, pursuant to all applicable IRCA or other federal, or state rules and regulations. Provider shall indemnify, defend, and hold the City harmless from and against any loss, damage, liability, costs or expenses arising from any noncompliance of this provision by Provider.

8. **NON-DISCRIMINATION:**

Consistent with the City's policy and state and federal law that harassment and discrimination are unacceptable conduct, Provider and its employees, contractors, and agents shall not harass or discriminate against any job applicant, City employee, or any other person on the basis of any kind of any statutorily (federal, state or local) protected class, including but not limited to: race, religious creed, color, national origin, ancestry, disability (both mental and physical) including HIV and AIDS, medical condition (e.g. cancer), genetic information, marital status, sex, gender, gender identity, gender expression, age, sexual orientation, pregnancy, political affiliation, military and veteran status or legitimate union activities. Such non-discrimination shall include but not be limited to all activities related to initial employment, upgrading, demotion, transfer, recruitment or recruitment advertising, layoff, or termination. Provider agrees that any violation of this provision shall constitute a material breach of this Agreement.

9. **HOLD HARMLESS:**

a. To the fullest extent permitted by law, Provider shall indemnify, defend (with counsel acceptable to the City) and hold harmless the City, its City Council, boards, commissions, officials, employees, agents and volunteers ("Indemnitees") from and against any and all loss, damages, liability, obligations, claims, suits, judgments, costs and expenses whatsoever, including reasonable attorney's fees and costs of litigation ("Claims"), arising from or in any manner connected to Provider's performance of its obligations under this Agreement or out of the operations conducted by Provider even if the City is found to have been negligent. If the Claims filed against Indemnitees allege negligence, recklessness or willful misconduct on the part of Provider, Provider shall have no right of reimbursement against Indemnitees for the costs of defense even if negligence, recklessness or willful misconduct is not found on the part of Provider. Provider shall not have any obligations to indemnify Indemnitees if the loss or damage is found to have resulted solely from the negligence or the willful misconduct of the City. The defense and indemnification obligations of this Agreement are undertaken in addition to, and shall not in any way be limited by, the insurance obligations contained in this Agreement.

b. As to Claims for professional liability only, Provider's obligation to defend Indemnitees (as set forth above) is limited as provided in California Civil Code Section 2782.8.

c. Provider's obligation to indemnify, defend and hold harmless Indemnitees shall expressly survive the expiration or early termination of this Agreement.

10. **INSURANCE:**

a. On or before the commencement of the terms of this Agreement, Provider shall furnish the City's Risk Manager with certificates showing the type, amount, class of operations covered, effective dates and dates of expiration of insurance coverage in compliance with Sections 10.b. (1) through (3) Such certificates, which do not limit Provider's indemnification, shall also contain substantially the following statement:

"Should any of the above insurance covered by this certificate be canceled or coverage reduced before the expiration date thereof, the insurer affording coverage shall provide thirty (30) days' advance written notice to the City of Alameda. Attention: Risk Manager."

Provider shall maintain in force at all times during the performance of this Agreement all appropriate coverage of insurance required by this Agreement with an insurance company licensed to offer insurance business in the State of California with a current A.M. Best's rating of no less than A.VII or Standard & Poor's Rating (if rated) of at least BBB unless otherwise acceptable to the City. Provider shall deliver updated insurance certificates to AMP at the address described in Section 17.f. prior to the expiration of the existing insurance certificate for the duration of the term of Agreement. Endorsements naming AMP, the Public Utilities Board ("PUB"), the City, its City Council, boards, commissions, officials, employees, agents, and volunteers as additional insured shall be submitted with the insurance certificates.

  
Provider Initials

b. **COVERAGE REQUIREMENTS:**

Provider shall maintain insurance coverage and limits at least as broad as:

(1) **Workers' Compensation:**

Statutory coverage as required by the State of California.

(2) **Liability:**

Commercial general liability coverage in the following minimum limits:

<b><u>Bodily Injury:</u></b>	<u>\$1,000,000 each occurrence</u>
	\$2,000,000 aggregate - all other
 Property Damage:	 \$1,000,000 each occurrence
	\$2,000,000 aggregate

If submitted, combined single limit policy with per occurrence limits in the amounts of \$2,000,000 and aggregate limits in the amounts of \$4,000,000 will be considered equivalent to the required minimum limits shown above. Additional Insured Endorsement naming AMP, the Public Utilities Board, the City, its City Council, boards, commissions, officials, employees, agents, and volunteers is required.

(3) Professional Liability:

Professional liability insurance which includes coverage appropriate for the professional acts, errors and omissions of Provider's profession and work hereunder, in the following minimum limits:

\$2,000,000 each occurrence

As to commercial general liability insurance, such insurance will provide that it constitutes primary insurance with respect to claims insured by such policy, and, except with respect to limits, that insurance applies separately to each insured against whom claim is made or suit is brought. Such insurance is not additional to or contributing with any other insurance carried by or for the benefit of the City and AMP, as a Department of the City.

c. SUBROGATION WAIVER:

Provider hereby agrees to waive rights of subrogation that any insurer of Provider may acquire from Provider by virtue of the payment of any loss. Provider agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation, but this provision applies regardless of whether the City (including AMP) has received a waiver of subrogation endorsement from the insurer. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of AMP for all work performed by Provider, its employees, agents and subcontractors.

d. FAILURE TO SECURE:

If Provider at any time during the term hereof should fail to secure or maintain the foregoing insurance, AMP shall be permitted to obtain such insurance in Provider's name or as an agent of Provider and shall be compensated by Provider for the costs of the insurance premiums at the maximum rate permitted by law and computed from the date written notice is received that the premiums have not been paid.

e. ADDITIONAL INSURED(S):

AMP, the Public Utilities Board, the City, its City Council, all boards, commissions, officials, employees, agents, and volunteers shall be named as additional insured(s) under all insurance coverages, except workers' compensation and professional liability insurance. The naming of an additional insured shall not affect any recovery to which such additional insured would be entitled under this policy if not named as such additional insured. An additional insured named herein shall not be held liable for any premium, deductible portion of any loss, or expense of any nature on this policy or any extension thereof. Any other insurance held by an additional insured shall not be required to contribute anything toward any loss or expense covered by the insurance provided by this policy. Additional Insured coverage under Provider's policy shall be primary and non-contributory and will not seek contribution from the City's insurance or self-insurance. Any available insurance proceeds broader than or in excess of the specified minimum insurance coverage requirements and/or limits shall be available to the additional insured(s).

f. SUFFICIENCY OF INSURANCE:

The insurance limits required by AMP are not represented as being sufficient to protect Provider. Provider is advised to consult Provider's insurance broker to determine adequate coverage for Provider. The coverage and limits shall be (1) the minimum coverage and limits specified in this Agreement; or (2) the broader coverage and maximum limits of the coverage carried by or available to Provider; whichever is greater.

g. EXCESS OR UMBRELLA LIABILITY:

If any Excess or Umbrella Liability policies are used to meet the limits of liability required by this Agreement, then said policies shall be true "following form" of the underlying policy coverage, terms, conditions, and provisions and shall meet all of the insurance requirements stated in this Agreement, including but not limited to, the additional insured, SIR, and primary insurance requirements stated therein. No insurance policies maintained by the indemnified parties or Additional Insureds, whether primary or excess, and which also apply to a loss covered hereunder, shall be called upon to contribute to a loss until all the primary and excess liability policies carried by or available to the Provider are exhausted. **If a Provider is using an Excess Liability policy to supplement any insurance coverage required by this Agreement, they must submit the Excess Liability policy in full.**

11. CONFLICT OF INTEREST:

Provider warrants that it is not a conflict of interest for Provider to perform the services required by this Agreement. Provider may be required to fill out a conflict of interest form if the services provided under this Agreement require Provider to make certain governmental decisions or serve in a staff capacity as defined in Title 2, Division 6, Section 18700 of the California Code of Regulations.

12. PROHIBITION AGAINST TRANSFERS:

a. Provider shall not assign, sublease, hypothecate, or transfer this Agreement, or any interest therein, directly or indirectly, by operation of law or otherwise, without prior written consent of AMP's General Manager. Provider shall submit a written request for consent to transfer ~~to AMP's General Manager at least thirty (30) days in advance of the desired transfer~~ AMP's General Manager or their designee may consent or reject such request in their sole and absolute discretion. Any attempt to do so without said consent shall be null and void, and any assignee, sublessee, hypothecate or transferee shall acquire no right or interest by reason of such attempted assignment, hypothecation or transfer. However, claims for money against the City under this Agreement may be assigned by Provider to a bank, trust company or other financial institution without prior written consent.

b. The sale, assignment, transfer or other disposition of any of the issued and outstanding capital stock, membership interest, partnership interest, or the equivalent, which shall result in changing the control of Provider, shall be construed as an assignment of this Agreement. Control means fifty percent or more of the voting power of Provider.

**13. APPROVAL OF SUB-PROVIDERS:**

a. Only those persons and/or businesses whose names and resumés are attached to this Agreement shall be used in the performance of this Agreement. However, if after the start of this Agreement, Provider wishes to use sub-providers, at no additional costs to AMP, then Provider shall submit a written request for consent to add sub-providers including the names of the sub-providers and the reasons for the request to AMP's General Manager at least five (5) days in advance. AMP's General Manager may consent or reject such requests in their sole and absolute discretion.

b. Each sub-provider shall be required to furnish proof of workers' compensation insurance and shall also be required to carry general, automobile and professional liability insurance (as applicable) in reasonable conformity to the insurance carried by Provider.

c. In addition, any tasks or services performed by sub-providers shall be subject to each provision of this Agreement. Provider shall include the following language in their agreement with any sub-provider: "Sub-providers hired by Provider agree to be bound to Provider and the City in the same manner and to the same extent as Provider is bound to the City."

d. The requirements in this Section 13 shall not apply to persons who are merely providing materials, supplies, data or information that Provider then analyzes and incorporates into its work product.

**14. PERMITS AND LICENSES:**

Provider, at its sole expense, shall obtain and maintain during the term of this Agreement, all appropriate permits, certificates and licenses, including a City business license that may be required in connection with the performance of the services and tasks hereunder.

**15. REPORTS:**

a. Each and every report, draft, work product, map, record and other document produced, prepared or caused to be prepared by Provider pursuant to or in connection with this Agreement shall be the exclusive property of the City.

b. No report, information or other data given to or prepared or assembled by Provider pursuant to this Agreement shall be made available to any individual or organization by Provider without prior approval of AMP's General Manager or their designee.

c. Provider shall, at such time and in such form as AMP's General Manager or their designee may require, furnish reports concerning the status of services and tasks required under this Agreement.

**16. RECORDS:**

a. Provider shall maintain complete and accurate records with respect to the services, tasks, work, documents and data in sufficient detail to permit an evaluation of Provider's performance under the Agreement, as well as maintain books and records related to sales, costs, expenses, receipts and other such information required by AMP that relate to the performance of the services and tasks under this Agreement (collectively the "**Records**").

b. All Records shall be maintained in accordance with generally accepted accounting principles and shall be clearly identified and readily accessible. Provider shall provide free access to the Records to the representatives of AMP or its designees during regular business hours upon reasonable prior notice. AMP has the right to examine and audit the Records, and to make copies or transcripts therefrom as necessary, and to allow inspection of all proceedings and activities related to this Agreement. Such Records, together with supporting documents, shall be kept separate from other documents and records and shall be maintained by Provider for a period of three (3) years after receipt of final payment.

c. If supplemental examination or audit of the Records is necessary due to concerns raised by AMP's preliminary examination or audit of records, and AMP's supplemental examination or audit of the records discloses a failure to adhere to appropriate internal financial controls, or other breach of this Agreement or failure to act in good faith, then Provider shall reimburse AMP for all reasonable costs and expenses associated with the supplemental examination or audit.

**17. NOTICES:**

a. All notices shall be in writing and delivered: (i) by hand; or (ii) sent by registered, express, or certified mail, with return receipt requested or with delivery confirmation requested from the U.S. postal service; or (iii) sent by overnight or same day courier service at the party's respective address listed in this Section.

b. Each notice shall be deemed to have been received on the earlier to occur of: (x) actual delivery or the date on which delivery is refused; or (y) three (3) days after notice is deposited in the U.S. mail or with a courier service in the manner described above (Sundays and City holidays excepted).

c. Either party may, at any time, change its notice address (other than to a post office box address) by giving the other party three (3) days prior written notice of the new address.

d. All notices, demands, requests, or approvals from Provider to the City shall be addressed to the City at:

Alameda Municipal Power  
2000 Grand Street  
Alameda, CA 94501  
ATTENTION: Tim Haines – General Manager  
Ph: (510) 748-3905 / Email: haines@alamedamp.com

e. All notices, demands, requests, or approvals from AMP to Provider shall be addressed to Provider at:

Phyllis E. Currie  
6408 S Sherbourne Dr  
Los Angeles, CA 90056  
ATTENTION: Phyllis E. Currie - Owner  
Ph: (310) 562-7780 / Email: pecurrie@earthlink.net

f. All updated insurance certificates from Provider to the City shall be addressed to AMP at:

Alameda Municipal Power

2000 Grand Street

Alameda, CA 94501

ATTENTION: Nancy Williams – Administrative Services Coordinator

Ph: (510) 814-6429 / Email: nwilliams@alamedamp.com

**18. SAFETY:**

a. Provider will be solely and completely responsible for conditions of all vehicles owned or operated by Provider, including the safety of all persons and property during performance of the services and tasks under this Agreement. This requirement will apply continuously and not be limited to normal working hours. In addition, Provider will comply with all safety provisions in conformance with U.S. Department of Labor Occupational Safety and Health Act, any equivalent state law, and all other applicable federal, state, county and local laws, ordinances, codes, and any regulations that may be detailed in other parts of the Agreement. Where any of these are in conflict, the more stringent requirements will be followed. Provider's failure to thoroughly familiarize itself with the aforementioned safety provisions will not relieve it from compliance with the obligations and penalties set forth herein.

b. Provider will immediately notify AMP within 24 hours of any incident of death, serious personal injury or substantial property damage that occurs in connection with the performance of this Agreement. Provider will promptly submit to AMP a written report of all incidents that occur in connection with this Agreement. This report must include the following information: (i) name and address of injured or deceased person(s); (ii) name and address of Provider's employee(s) involved in the incident; (iii) name and address of Provider's liability insurance carrier; (iv) a detailed description of the incident; and (v) a police report.

**19. TERMINATION:**

a. In the event Provider fails or refuses to perform any of the provisions hereof at the time and in the manner required hereunder, Provider shall be deemed in default in the performance of this Agreement. If such default is not cured within two (2) business days after receipt by Provider from AMP of written notice of default, specifying the nature of such default and the steps necessary to cure such default, AMP may thereafter immediately terminate the Agreement forthwith by giving to Provider written notice thereof.

b. The foregoing notwithstanding, either Party shall have the option, at its sole discretion and without cause, of terminating this Agreement by giving seven (7) days' prior written notice to the other Party as provided herein.

c. Upon termination of this Agreement either for cause or for convenience, each party shall pay to the other party that portion of compensation specified in this Agreement that is earned and unpaid prior to the effective date of termination. The obligation of the parties under this Section 19.c. shall survive the expiration or early termination of this Agreement.

**20. ATTORNEYS' FEES:**

In the event of any litigation, including administrative proceedings, relating to this Agreement, including but not limited to any action or suit by any party, assignee or beneficiary against any other party, beneficiary or assignee, to enforce, interpret or seek relief from any provision or obligation arising out of this Agreement, the parties and litigants shall bear their own attorney's fees and costs. No party or litigant shall be entitled to recover any attorneys' fees or costs from any other party or litigant, regardless of which party or litigant might prevail.

**21. HEALTH AND SAFETY REQUIREMENTS.**

Provider acknowledges that the City shall have the right to impose, at the City's sole discretion, requirements that it deems are necessary to protect the health and safety of the City employees, residents, and visitors. Provider agrees to comply with all such requirements, including, but not limited to, mandatory vaccinations, the use of personal protective equipment (e.g. masks), physical distancing, and health screenings. Provider also agrees to make available to the City, at the City's request, records to demonstrate Provider's compliance with this Section.

**22. COMPLIANCE WITH ALL APPLICABLE LAWS:**

During the term of this Agreement, Provider shall keep fully informed of all existing and future state and federal laws and all municipal ordinances and regulations of the City of Alameda (including AMP) which affect the manner in which the services or tasks are to be performed by Provider, as well as all such orders and decrees of bodies or tribunals having any jurisdiction or authority over the same. Provider shall comply with all applicable laws, state and federal and all ordinances, rules and regulations enacted or issued by the City. Provider shall defend, indemnify, and hold City (including its officials, directors, officers, employees, and agents) free and harmless from any claim or liability arising out of any failure or alleged failure to comply with such laws and regulations pursuant to the indemnification provisions of this Agreement.

**23. CONFLICT OF LAW:**

This Agreement shall be interpreted under, and enforced by the laws of the State of California without regard to any choice of law rules which may direct the application of laws of another jurisdiction. The Agreement and obligations of the parties are subject to all valid laws, orders, rules, and regulations of the authorities having jurisdiction over this Agreement (or the successors of those authorities). Any suits brought pursuant to this Agreement shall be filed with the courts of the County of Alameda, State of California.

**24. WAIVER:**

A waiver by AMP of any breach of any term, covenant, or condition contained herein shall not be deemed to be a waiver of any subsequent breach of the same or any other term, covenant, or condition contained herein, whether of the same or a different character.

**25. INTEGRATED CONTRACT:**

Subject to the language of Section 30, the Recitals and exhibits are a material part of this Agreement and are expressly incorporated herein. This Agreement represents the full and

complete understanding of every kind or nature whatsoever between the parties hereto, and all preliminary negotiations and agreements of whatsoever kind or nature are merged herein. No verbal agreement or implied covenant shall be held to vary the provisions hereof. Any modification of this Agreement will be effective only by written execution signed by both AMP and Provider.

**26. PREVAILING WAGES:**

Provider is aware of the requirements of California Labor Code Section 1720, et seq., and 1770, et seq. as well as California Code of Regulations, Title 8, Section 1600, et seq., (“Prevailing Wage Laws”) which require the payment of prevailing wage rates and the performance of other requirements on “public works” and “maintenance” projects. Provider agrees to fully comply with such Prevailing Wage Laws if the services are being performed as part of an applicable “public works” or “maintenance” project as defined by the Prevailing Wage Laws and if the total compensation is \$1,000 or more. City, upon Provider’s request, shall provide Provider with a copy of the prevailing rates of per diem wages in effect at the commencement of this Agreement. Provider shall make copies of the prevailing rates of per diem wages for each craft, classification, or type of worker needed to execute the services available to interested parties upon request; and shall post copies at the Provider’s principal place of business and at the project site. Provider shall defend, indemnify, and hold the City (its elected officials, officers, employees, and agents) free and harmless from any claim or liability arising out of any failure or alleged failure to comply with the Prevailing Wage Laws.

**27. CAPTIONS:**

The captions in this Agreement are for convenience only, are not a part of the Agreement and in no way affect, limit or amplify the terms or provisions of this Agreement.

**28. COUNTERPARTS:**

This Agreement may be executed in any number of counterparts (including by fax, PDF, DocuSign, or other electronic means), each of which shall be deemed an original, but all of which shall constitute one and the same instrument.

**29. SIGNATORY:**

By signing this Agreement, signatory warrants and represents that they executed this Agreement in their authorized capacity and that by their signature on this Agreement, they or the entity upon behalf of which they acted, executed this Agreement.

**30. CONTROLLING AGREEMENT:**

In the event of a conflict between the terms and conditions of this Agreement (as amended, supplemented, restated or otherwise modified from time to time) and any other terms and conditions wherever contained, including, without limitation, terms and conditions included within exhibits, the terms and conditions of this Agreement shall control and be primary.

IN WITNESS WHEREOF, the parties have each caused this Agreement to be duly executed on its behalf as of the Effective Date.

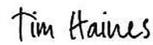
PHYLLIS E. CURRIE  
sole proprietor, individual



Phyllis E. Currie  
Owner

ALAMEDA MUNICIPAL POWER,  
a Department of the CITY OF ALAMEDA,  
a municipal corporation

DocuSigned by:



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Timothy Haines  
General Manager

RECOMMENDED FOR APPROVAL

Signed by:

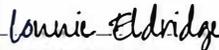


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Teri Dean Alderson  
AGM - Administration

APPROVED AS TO FORM:  
City Attorney

Signed by:



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Lonnie Eldridge  
Special Counsel, City of Alameda

## Key Responsibilities

### 1. Executive Coaching

- **Leadership Development:**
  - Provide one-on-one coaching to the GM and AGM to strengthen leadership skills, particularly in areas of decision-making, communication, team management, and stakeholder engagement.
  - Share insights and best practices specific to the utility sector based on prior experience in similar roles.
- **Role Alignment:**
  - Assist the GM and AGM in defining and aligning their respective roles, responsibilities, and priorities to foster collaboration and maximize organizational impact.
- **Problem-Solving:**
  - Offer guidance on addressing current challenges in customer service, finance, billing, and organizational operations.

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### 2. Strategic Planning Development

- **Facilitation and Stakeholder Engagement:**
  - Lead sessions with key stakeholders, including AMP leadership, staff, and external partners, to identify priorities and gather input.
  - Ensure the planning process is inclusive, transparent, and aligned with AMP's mission and vision.
- **SWOT Analysis:**
  - Conduct an assessment of AMP's Strengths, Weaknesses, Opportunities, and Threats, particularly in light of the evolving energy sector landscape.
- **Vision and Goals:**
  - Help define AMP's long-term vision and measurable strategic goals across key areas, such as sustainability, customer service, technology, and financial performance.

- **Implementation Roadmap:**

- Develop a clear, actionable roadmap for achieving strategic goals, including timelines, responsibilities, and metrics for success.

### **3. Organizational Assessment and Recommendations**

- Evaluate AMP's current organizational structure and processes, particularly in customer service, finance, and billing.
- Provide recommendations to improve operational efficiency, customer satisfaction, and financial management.

### **4. Reporting and Deliverables**

- A detailed coaching plan with milestones for the GM and AGM.
- A finalized strategic plan document, including vision, goals, action items, and metrics.
- Periodic progress reports on coaching and strategic plan development.
- A final presentation summarizing key outcomes and recommendations.

### **Timeline**

- Estimated duration: **6-9 months**, depending on project scope and organizational needs.
  - Key milestones to be agreed upon in consultation with AMP leadership.
- 

### **Qualifications of the Consultant**

- Proven leadership experience as a General Manager or Assistant General Manager in a California municipal utility.
- Strong background in strategic planning, customer service, finance, and billing operations.
- Effective communicator and facilitator with expertise in coaching senior executives.

**Compensation to Provider:**

In consideration of the services to be rendered, Provider will be paid a retainer of \$6500, payable at the first of each successive month, for up to 20 hours of professional service during the month. Any hours exceeding the initial 20-hour limit during the month will be billed at a rate of \$325 per hour.

Provider will be reimbursed for all reasonable and necessary expenses incurred in the course of providing services. AMP must pre-approve all expenses and Provider must include receipts.

By the 7<sup>th</sup> of each month, Provider will submit an invoice for the retainer, any additional hours for services and any pre-approved expenses. Invoices will be paid within thirty (30) days after receipt.

**AMENDMENT #1**  
**SERVICE PROVIDER AGREEMENT**

**PS 01-25-01**

This First Amendment of that certain Service Provider Agreement having AMP contract number PS 01-25-01 (“Agreement”), entered into this \_\_\_ day of \_\_\_\_\_ 2026 (“Execution Date”) by and between the ALAMEDA MUNICIPAL POWER, a department of the CITY OF ALAMEDA, a municipal corporation (hereinafter referred to as "AMP") and PHYLLIS E. CURRIE a sole proprietor/individual, whose address is 6408 S Sherbourne Dr., Los Angeles, CA 90056, (hereinafter referred to as “Provider”), is made with reference to the following:

**RECITALS:**

A. On February 18, 2025, the Agreement was entered into by and between AMP and Provider (hereinafter "Agreement") to provide assistance in development of AMP's leadership and organizational strategies.

B. The effective date of this First Amendment (“First Amendment Effective Date”) is the first day of November 2025, and all services prior to the Execution Date are hereby ratified.

C. AMP and Provider desire to modify the Agreement on the terms and conditions set forth herein. Provider will submit updated insurance documents including additional insured endorsements as required by the City per pages 3 through 5, Item 10, Insurance, of the original Service Provider Agreement.

D. The parties now desire to extend the term of the contract due to a continuing need for program administration, continue the scope of services to be performed, and increase the total compensation.

NOW, THEREFORE, it is mutually agreed by and between and undersigned parties as follows:

1. **TERM:**

The term of this Agreement shall commence on February 18, 2025 and shall terminate on the 31<sup>st</sup> day of December 2026, unless terminated earlier as set forth herein.

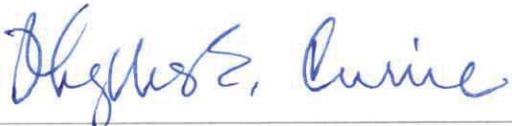
2. **COMPENSATION:** The not-to-exceed for this First Amendment is \$65,000, which when added to the original not-to-exceed of \$75,000 under the Agreement results in a total not-to-exceed of \$140,000.

3. Except as expressly modified herein, all other terms and conditions set forth in the Agreement shall remain the same and shall be in full force and effect.

**[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]**

IN WITNESS WHEREOF, the parties have caused the First Amendment to be executed on the day and year first above written.

PHYLLIS E. CURRIE  
Sole proprietor. individual

By   
Phyllis E. Currie  
Owner

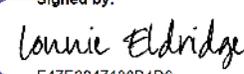
ALAMEDA MUNICIPAL POWER,  
a Department of the City of Alameda  
A Municipal Corporation

By \_\_\_\_\_  
Timothy Haines  
General Manager

RECOMMENDED FOR APPROVAL:

By \_\_\_\_\_  
Teri Dean Alderson  
AGM – Administration

APPROVED AS TO FORM:  
City Attorney

By  \_\_\_\_\_  
Signed by:  
Lonnie Eldridge  
Special Counsel. City of Alameda

To: Honorable Public Utilities Board

Submitted by:           / S /            
Ni Lee, P.E., PMP  
AGM – Engineering and Operations

From: Gary Spenik  
Utility Project Manager

Approved by:           / S /            
Tim Haines  
General Manager

Subject: By Motion, Authorize the General Manager to Approve Amendment #3 to Professional Services Agreement PS 08-22-02 with Harrison Engineering Inc. to Extend the Term Through August 31, 2026, and Find the Action Exempt from the California Environmental Quality Act

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### RECOMMENDATION

By *motion*, find AMP’s action is not a CEQA project pursuant to CEQA Guidelines Section 15378, is exempt from the California Environmental Quality Act pursuant to CEQA Guidelines Sections 15061(b)(3), 15273, and 15324 for the reasons outlined in the administrative report, and authorize the General Manager to approve amendment #3 to Professional Services Agreement PS 08-22-02 with Harrison Engineering Inc. to extend the term through August 31, 2026.

### BACKGROUND

On September 19, 2022, the Public Utilities Board (Board) authorized Alameda Municipal Power (AMP) to enter into Professional Services Agreement PS 09-21-01 with Harrison Engineering Inc. (HEI) in an amount not to exceed \$157,000, with a contingency of \$15,000, for a total contract amount not to exceed \$172,000, and a term through September 18, 2024, for civil engineering services in support of the Underground Utility District (UUD) 38 project.

UUD 38 is located along State Route 61 and requires a Caltrans Encroachment Permit for construction within the state right of way. HEI’s original scope of work included developing detailed plans, coordinating with Caltrans, providing construction assistance, and certifying post-construction Americans with Disabilities Act (ADA) compliance to obtain and comply with the permit. Following Caltrans’ initial feedback on the permit application, HEI supported AMP in revising and resubmitting the application, which led to initial approval from Caltrans.

On September 16, 2024, the Public Utilities Board (Board) approved Amendment #1 to the HEI agreement to extend the contract term through January 31, 2026, increase compensation by \$15,000, and revise the scope of work to include curb ramp design work necessitated by trench design modifications. The total contract value was increased to \$187,000.

On January 12, 2025, the Board approved Amendment #2 to add \$27,200 to the agreement, increasing the total contract value to \$214,200, to continue revising plans and addressing concerns raised by Caltrans during its review process.

## DISCUSSION

Due to UUD 38 project schedule delays, an additional extension of the contract term is required to enable HEI to complete post-construction ADA certification services.

Staff recommends approving amendment #3 to extend the term of the agreement through August 31, 2026. The total compensation and scope of work will not change.

## FINANCIAL IMPACT

AMP has sufficient funds for the civil engineering work in the Underground Reserve Fund in its fiscal year 2026 budget and will budget funds for fiscal year 2027.

## ENVIRONMENTAL REVIEW

Alameda Municipal Power finds that its actions are not a project as defined by CEQA Guidelines Section 15378, which excludes “continuing administrative ... activities, ... personnel-related actions,” Alameda Municipal Power further finds that it can be seen with certainty that there is no possibility that the activity will result in a direct or reasonably foreseeable indirect change in the environment. The project involves the continuation of civil engineering consulting, and there is no potential for direct or indirect changes in existing conditions as a result.

Alameda Municipal Power further finds that its actions are exempt from CEQA, including but not limited to CEQA Guidelines Section 15061(b)(3). More specifically, Alameda Municipal Power finds its actions are subject to the commonsense exemption because it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment. The project involves the continuation of civil engineering services, and there is no potential for direct or indirect changes in existing conditions as a result.

Alameda Municipal Power’s actions are also exempt from CEQA pursuant to CEQA Guidelines Sections 15273 and 15324. Alameda Municipal Power finds that its actions are for the establishment, modification, structuring, restructuring, or approval of rates, tolls, fares, and other charges by public agencies which the public agency finds are for the purpose of meeting operating expenses.

## LINKS TO STRATEGIC PLAN AND METRICS

Customer Experience, Strategy 3: AMP will maximize opportunities to meet customer needs.

## EXHIBITS

- A. Professional Services Agreement PS 08-22-02
- B. Professional Services Agreement PS 08-22-02 Amendment #1
- C. Professional Services Agreement PS 08-22-02 Amendment #2
- D. Professional Services Agreement PS 08-22-02 Amendment #3

**SERVICE PROVIDER AGREEMENT**

**PS 08-22-02**

This SERVICE PROVIDER AGREEMENT (“**Agreement**”) is entered into this 19<sup>th</sup> day of Sept, 2022 (“**Effective Date**”), by and between Alameda Municipal Power, a Department of the CITY OF ALAMEDA, a municipal corporation (“the **City**”), and HARRISON ENGINEERING INC., a California corporation, whose address is 1987 Bonifacio Street, Concord, CA 94520 (“**Provider**”), in reference to the following facts and circumstances:

**RECITALS**

- A. Alameda Municipal Power (“AMP”) is a Department of the **City** which is a municipal corporation duly organized and validly existing under the laws of the State of California with the power to carry on its business as it is now being conducted under the statutes of the State of California and the Charter of the City.
- B. AMP is in need of the following services: Civil Engineering Consulting. City staff issued an RFP on August 11, 2022 and after a submittal period of sixteen (16) days received three (3) of timely submitted proposals. Staff reviewed the proposals, interviewed qualified firms and selected the service provider that best meets the AMP’s needs.
- C. Provider is specially trained, experienced and competent to perform the special services which will be required by this Agreement.
- D. AMP and Provider desire to enter into an agreement for Civil Engineering Consulting for Underground Utility District 38 (UUD 38) Project, upon the terms and conditions herein.

**AGREEMENT**

NOW, THEREFORE, in consideration of the forgoing, which are incorporated herein by reference, and for good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, the City and Provider agree as follows:

**1. TERM:**

The term of this Agreement shall commence on the 19<sup>th</sup> day of Sept 2022, and shall terminate on the 18th day of September 2024, unless terminated earlier as set forth herein.

The parties may agree to extend the term of this Agreement on a year-by-year basis, for up to one (1) additional year. Any extension shall be documented in a signed amendment. In the event that the parties agree to extend the Agreement, all provisions of the Agreement shall remain unchanged.

**2. SERVICES TO BE PERFORMED:**

Provider agrees to do all necessary work at its own cost and expense, to furnish all labor, tools, equipment, materials, except as otherwise specified, and to do all necessary work included

in Exhibit A as requested. Provider acknowledges that the work plan included in Exhibit A is tentative and does not commit AMP to request Provider to perform all tasks included therein.

**3. COMPENSATION TO PROVIDER:**

a. By the 7<sup>th</sup> day of each month, Provider shall submit to AMP an invoice for the total amount of work done the previous month. Pricing and accounting of charges are to be according to the fee schedule as set forth in Exhibit B and incorporated herein by this reference. Extra work must be approved in writing by the General Manager or their designee prior to performance and shall be paid on a Time and Material basis as set forth in Exhibit B.

b. The total two-year compensation for this Agreement shall not exceed \$157,000.00 with a contingency of \$15,000.00 for a total not to exceed of \$172,000.00. Use of contingency shall be for items of work outside the original scope and requires prior written authorization by AMP.

**4. TIME IS OF THE ESSENCE:**

Provider and AMP agree that time is of the essence regarding the performance of this Agreement.

**5. STANDARD OF CARE:**

Provider agrees to perform all services hereunder in a manner commensurate with the prevailing standards of like professionals or service providers, as applicable, in the San Francisco Bay Area and agrees that all services shall be performed by qualified and experienced personnel who are not employed by the City.

**6. INDEPENDENT PARTIES:**

Provider hereby declares that Provider is engaged as an independent business and Provider agrees to perform the services as an independent contractor. The manner and means of conducting the services and tasks are under the control of Provider except to the extent they are limited by statute, rule or regulation and the express terms of this Agreement. No civil service status or other right of employment will be acquired by virtue of Provider's services. None of the benefits provided by the City to its employees, including but not limited to unemployment insurance, workers' compensation plans, vacation and sick leave, are available from the City to Provider, its employees or agents. Deductions shall not be made for any state or federal taxes, FICA payments, PERS payments, or other purposes normally associated with an employer-employee relationship from any compensation due to Provider. Payments of the above items, if required, are the responsibility of Provider.

**7. IMMIGRATION REFORM AND CONTROL ACT (IRCA):**

Provider assumes any and all responsibility for verifying the identity and employment authorization of all of its employees performing work hereunder, pursuant to all applicable IRCA or other federal, or state rules and regulations. Provider shall indemnify, defend, and hold the City harmless from and against any loss, damage, liability, costs or expenses arising from any noncompliance of this provision by Provider.

**8. NON-DISCRIMINATION:**

Consistent with the City's policy and state and federal law that harassment and discrimination are unacceptable conduct, Provider and its employees, contractors, and agents shall not harass or discriminate against any job applicant, City employee, or any other person on the basis of any kind of any statutorily (federal, state or local) protected class, including but not limited to: race, religious creed, color, national origin, ancestry, disability (both mental and physical) including HIV and AIDS, medical condition (e.g. cancer), genetic information, marital status, sex, gender, gender identity, gender expression, age, sexual orientation, pregnancy, political affiliation, military and veteran status or legitimate union activities. Provider agrees that any violation of this provision shall constitute a material breach of this Agreement.

**9. HOLD HARMLESS:**

a. To the fullest extent permitted by law, Provider shall indemnify, defend (with counsel acceptable to the City) and hold harmless the City, its City Council, boards, commissions, officials, employees, and agents ("Indemnitees") from and against any and all loss, damages, liability, obligations, claims, suits, judgments, costs and expenses whatsoever, including reasonable attorney's fees and costs of litigation ("Claims"), arising from or in any manner connected to Provider's performance of its obligations under this Agreement or out of the operations conducted by Provider even if the City is found to have been negligent. If the Claims filed against Indemnitees allege negligence, recklessness or willful misconduct on the part of Provider, Provider shall have no right of reimbursement against Indemnitees for the costs of defense even if negligence, recklessness or willful misconduct is not found on the part of Provider. Provider shall not have any obligations to indemnify Indemnitees if the loss or damage is found to have resulted solely from the negligence or the willful misconduct of the City. The defense and indemnification obligations of this Agreement are undertaken in addition to, and shall not in any way be limited by, the insurance obligations contained in this Agreement.

b. Harrison Engineering Inc. will only be providing "design professional services" under this contract. Provider's obligation to defend Indemnitees (as set forth above) is limited as provided in California Civil Code Section 2782.8.

c. Provider's obligation to indemnify, defend and hold harmless Indemnitees shall expressly survive the expiration or early termination of this Agreement. The Provider's duty to indemnify shall remain in effect for three (3) years after termination of the Agreement.

**10. INSURANCE:**

a. On or before the commencement of the terms of this Agreement, Provider shall furnish the City's Risk Manager with certificates showing the type, amount, class of operations covered, effective dates and dates of expiration of insurance coverage in compliance with Sections 10.b. (1) through (5) Such certificates, which do not limit Provider's indemnification, shall also contain substantially the following statement:

"Should any of the above insurance covered by this certificate be canceled or coverage reduced before the expiration date thereof, the

insurer affording coverage shall provide thirty (30) days' advance written notice to the City of Alameda. Attention: Risk Manager.”

Provider shall maintain in force at all times during the performance of this Agreement all appropriate coverage of insurance required by this Agreement with an insurance company licensed to offer insurance business in the State of California with a current A.M. Best's rating of no less than A:VII or Standard & Poor's Rating (if rated) of at least BBB unless otherwise acceptable to the City. Provider shall deliver updated insurance certificates to AMP at the address described in Section 17.f. prior to the expiration of the existing insurance certificate for the duration of the term of Agreement. Endorsements naming AMP, the Public Utilities Board (“PUB”), the City, its City Council, boards, commissions, officials, employees, and agents as additional insured shall be submitted with the insurance certificates.

ETH  
Provider Initials

b. COVERAGE REQUIREMENTS:

Provider shall maintain insurance coverage and limits at least as broad as:

(1) Workers' Compensation:

Statutory coverage as required by the State of California.

(2) Liability:

Commercial general liability coverage in the following minimum limits:

Bodily Injury:                   \$1,000,000 each occurrence  
  \$2,000,000 aggregate - all other

Property Damage:               \$1,000,000 each occurrence  
  \$2,000,000 aggregate

If submitted, combined single limit policy with per occurrence limits in the amounts of \$2,000,000 and aggregate limits in the amounts of \$4,000,000 will be considered equivalent to the required minimum limits shown above. Additional Insured Endorsement naming AMP, the Public Utilities Board, the City, its City Council, boards, commissions, officials, employees, agents, and volunteers is required.

(3) Automotive:

Comprehensive automobile liability coverage (any auto) in the following minimum limits:

Bodily injury:                   \$1,000,000 each occurrence  
Property Damage:               \$1,000,000 each occurrence

or

Combined Single Limit:       \$2,000,000 each occurrence

Additional Insured Endorsement naming AMP, the Public Utilities Board, the City, its City Council, boards, commissions, officials, employees, agents, and volunteers is required.

(4) Professional Liability:

Professional liability insurance which includes coverage appropriate for the professional acts, errors and omissions of Provider's profession and work hereunder, in the following minimum limits:

\$2,000,000 each occurrence

As to commercial general liability and automobile liability insurance, such insurance will provide that it constitutes primary insurance with respect to claims insured by such policy, and, except with respect to limits, that insurance applies separately to each insured against whom claim is made or suit is brought. Such insurance is not additional to or contributing with any other insurance carried by or for the benefit of the City and AMP, as a Department of the City.

c. SUBROGATION WAIVER:

Provider hereby agrees to waive rights of subrogation that any insurer of Provider may acquire from Provider by virtue of the payment of any loss. Provider agrees to obtain any endorsement that may be necessary to affect this waiver of subrogation, but this provision applies regardless of whether the City (including AMP) has received a waiver of subrogation endorsement from the insurer. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of AMP for all work performed by Provider, its employees, agents and subcontractors.

d. FAILURE TO SECURE:

If Provider at any time during the term hereof should fail to secure or maintain the foregoing insurance, AMP shall be permitted to obtain such insurance in Provider's name or as an agent of Provider and shall be compensated by Provider for the costs of the insurance premiums at the maximum rate permitted by law and computed from the date written notice is received that the premiums have not been paid.

e. ADDITIONAL INSURED:

AMP, the Public Utilities Board, the City, its City Council, all boards, commissions, officials, employees, agents, and volunteers shall be named as additional insured(s) under all insurance coverages, except workers' compensation and professional liability insurance. The naming of an additional insured shall not affect any recovery to which such additional insured would be entitled under this policy if not named as such additional insured. An additional insured named herein shall not be held liable for any premium, deductible portion of any loss, or expense of any nature on this policy or any extension thereof. Any other insurance held by an additional insured shall not be required to contribute anything toward any loss or expense covered by the insurance provided by this policy. Additional Insured coverage under Provider's policy shall be primary and non-contributory and will not seek contribution from the City's insurance or self-

insurance. Any available insurance proceeds broader than or in excess of the specified minimum insurance coverage requirements and/or limits shall be available to the additional insured(s).

**E. SUFFICIENCY OF INSURANCE:**

The insurance limits required by AMP are not represented as being sufficient to protect Provider. Provider is advised to consult Provider's insurance broker to determine adequate coverage for Provider. The coverage and limits shall be (1) the minimum coverage and limits specified in this Agreement; or (2) the broader coverage and maximum limits of the coverage carried by or available to Provider; whichever is greater.

**11. CONFLICT OF INTEREST:**

Provider warrants that it is not a conflict of interest for Provider to perform the services required by this Agreement. Provider may be required to fill out a conflict of interest form if the services provided under this Agreement require Provider to make certain governmental decisions or serve in a staff capacity as defined in Title 2, Division 6, Section 18700 of the California Code of Regulations.

**12. PROHIBITION AGAINST TRANSFERS:**

a. Provider shall not assign, sublease, hypothecate, or transfer this Agreement, or any interest therein, directly or indirectly, by operation of law or otherwise, without prior written consent of AMP's General Manager. Provider shall submit a written request for consent to transfer to AMP's General Manager at least thirty (30) days in advance of the desired transfer. AMP's General Manager or their designee may consent or reject such request in their sole and absolute discretion. Any attempt to do so without said consent shall be null and void, and any assignee, sublessee, hypothecate or transferee shall acquire no right or interest by reason of such attempted assignment, hypothecation or transfer. However, claims for money against the City under this Agreement may be assigned by Provider to a bank, trust company or other financial institution without prior written consent.

b. The sale, assignment, transfer or other disposition of any of the issued and outstanding capital stock, membership interest, partnership interest, or the equivalent, which shall result in changing the control of Provider, shall be construed as an assignment of this Agreement. Control means fifty percent or more of the voting power of Provider.

**13. APPROVAL OF SUB-PROVIDERS:**

a. Only those persons and/or businesses whose names and resumés are attached to this Agreement shall be used in the performance of this Agreement. However, if after the start of this Agreement, Provider wishes to use sub-providers, at no additional costs to AMP, then Provider shall submit a written request for consent to add sub-providers including the names of the sub-providers and the reasons for the request to AMP's General Manager at least five (5) days in

advance. AMP's General Manager may consent or reject such requests in their sole and absolute discretion.

b. Each sub-provider shall be required to furnish proof of workers' compensation insurance and shall also be required to carry general, automobile and professional liability insurance (as applicable) in reasonable conformity to the insurance carried by Provider.

c. In addition, any tasks or services performed by sub-providers shall be subject to each provision of this Agreement. Provider shall include the following language in their agreement with any sub-provider: "Sub-providers hired by Provider agree to be bound to Provider and the City in the same manner and to the same extent as Provider is bound to the City."

d. The requirements in this Section 13 shall not apply to persons who are merely providing materials, supplies, data or information that Provider then analyzes and incorporates into its work product.

**14. PERMITS AND LICENSES:**

Provider, at its sole expense, shall obtain and maintain during the term of this Agreement, all appropriate permits, certificates and licenses, including a City business license that may be required in connection with the performance of the services and tasks hereunder.

**15. REPORTS:**

a. Each and every report, draft, work product, map, record and other document produced, prepared or caused to be prepared by Provider pursuant to or in connection with this Agreement shall be the exclusive property of the City.

b. No report, information or other data given to or prepared or assembled by Provider pursuant to this Agreement shall be made available to any individual or organization by Provider without prior approval of AMP's General Manager or their designee.

c. Provider shall, at such time and in such form as AMP's General Manager or their designee may require, furnish reports concerning the status of services and tasks required under this Agreement.

**16. RECORDS:**

a. Provider shall maintain complete and accurate records with respect to the services, tasks, work, documents and data in sufficient detail to permit an evaluation of Provider's performance under the Agreement, as well as maintain books and records related to sales, costs, expenses, receipts and other such information required by AMP that relate to the performance of the services and tasks under this Agreement (collectively the "**Records**").

b. All Records shall be maintained in accordance with generally accepted accounting principles and shall be clearly identified and readily accessible. Provider shall provide free access to the Records to the representatives of AMP or its designees during regular business hours upon reasonable prior notice. AMP has the right to examine and audit the Records, and to make copies or transcripts therefrom as necessary, and to allow inspection of all proceedings and activities

related to this Agreement. Such Records, together with supporting documents, shall be kept separate from other documents and records and shall be maintained by Provider for a period of three (3) years after receipt of final payment.

c. If supplemental examination or audit of the Records is necessary due to concerns raised by AMP's preliminary examination or audit of records, and AMP's supplemental examination or audit of the records discloses a failure to adhere to appropriate internal financial controls, or other breach of this Agreement or failure to act in good faith, then Provider shall reimburse AMP for all reasonable costs and expenses associated with the supplemental examination or audit.

**17. NOTICES:**

a. All notices shall be in writing and delivered: (i) by hand; or (ii) sent by registered, express, or certified mail, with return receipt requested or with delivery confirmation requested from the U.S. postal service; or (iii) sent by overnight or same day courier service at the party's respective address listed in this Section.

b. Each notice shall be deemed to have been received on the earlier to occur of: (x) actual delivery or the date on which delivery is refused; or (y) three (3) days after notice is deposited in the U.S. mail or with a courier service in the manner described above (Sundays and City holidays excepted).

c. Either party may, at any time, change its notice address (other than to a post office box address) by giving the other party three (3) days prior written notice of the new address.

d. All notices, demands, requests, or approvals from Provider to the City shall be addressed to the City at:

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Alameda Municipal Power  
2000 Grand Street  
Alameda, CA 94501  
ATTENTION: Gary Spenik – Utility Project Manager  
Ph: (510) 814-6404 / Email: spenik@alamedamp.com

e. All notices, demands, requests, or approvals from AMP to Provider shall be addressed to Provider at:

Randell Harrison  
Harrison Engineering Inc.  
1987 Bonifacio Street  
Concord, CA 94520  
Ph: (925) [691-0450] / Email: Randell@Harrison-Engineering.com

f. All updated insurance certificates from Provider to the City shall be addressed to AMP at:

Alameda Municipal Power  
2000 Grand Street  
Alameda, CA 94501  
ATTENTION: Nancy Williams – Administrative Services Coordinator  
Ph: (510) 814-6429 / Email: nwilliams@alamedamp.com

**18. SAFETY:**

a. Provider will be solely and completely responsible for conditions of all vehicles owned or operated by Provider, including the safety of all persons and property during performance of the services and tasks under this Agreement. This requirement will apply continuously and not be limited to normal working hours. In addition, Provider will comply with all safety provisions in conformance with U.S. Department of Labor Occupational Safety and Health Act, any equivalent state law, and all other applicable federal, state, county and local laws, ordinances, codes, and any regulations that may be detailed in other parts of the Agreement. Where any of these are in conflict, the more stringent requirements will be followed. Provider's failure to thoroughly familiarize itself with the aforementioned safety provisions will not relieve it from compliance with the obligations and penalties set forth herein.

b. Provider will immediately notify AMP within 24 hours of any incident of death, serious personal injury or substantial property damage that occurs in connection with the performance of this Agreement. Provider will promptly submit to AMP a written report of all incidents that occur in connection with this Agreement. This report must include the following information: (i) name and address of injured or deceased person(s); (ii) name and address of Provider's employee(s) involved in the incident; (iii) name and address of Provider's liability insurance carrier; (iv) a detailed description of the incident; and (v) a police report.

**19. TERMINATION:**

a. In the event Provider fails or refuses to perform any of the provisions hereof at the time and in the manner required hereunder, Provider shall be deemed in default in the performance of this Agreement. If such default is not cured within two (2) business days after receipt by Provider from AMP of written notice of default, specifying the nature of such default and the steps necessary to cure such default, AMP may thereafter immediately terminate the Agreement forthwith by giving to Provider written notice thereof.

b. The foregoing notwithstanding, AMP shall have the option, at its sole discretion and without cause, of terminating this Agreement by giving seven (7) days' prior written notice to Provider as provided herein.

c. Upon termination of this Agreement either for cause or for convenience, each party shall pay to the other party that portion of compensation specified in this Agreement that is earned and unpaid prior to the effective date of termination. The obligation of the parties under this Section 19.c. shall survive the expiration or early termination of this Agreement.

**20. ATTORNEYS' FEES:**

In the event of the bringing of any action or suit by a party hereto against the other party by reason of any breach of any covenants, conditions, obligation or provision arising out of this Agreement, the prevailing party shall be entitled to recover from the non-prevailing party all of its costs and expenses of the action or suit, including reasonable attorney's fees, experts' fees, all court costs and other costs of action incurred by the prevailing party in connection with the prosecution or defense of such action and enforcing or establishing its rights hereunder (whether or not such action is prosecuted to a judgment). For the purposes of this Agreement, reasonable fees of attorneys of the Alameda City Attorney's office shall be based on the fees regularly charged by private attorneys with the equivalent number of years of experience in the subject matter area of the law for which the services were rendered who practice in Alameda County in law firms with approximately the same number of attorneys as employed by the Alameda City Attorney's Office.

**21. HEALTH AND SAFETY REQUIREMENTS.**

Provider acknowledges that the City of Alameda (including AMP) shall have the right to impose, at the City's sole discretion, requirements that it deems are necessary to protect the health and safety of the City employees, residents, and visitors. Provider agrees to comply with all such requirements, including, but not limited to, mandatory vaccinations, the use of personal protective equipment (e.g. masks), physical distancing, and health screenings. Provider also agrees to make available to the City, at the City's request, records to demonstrate Provider's compliance with this Section. [See Certification of Compliance attached.]

**22. COMPLIANCE WITH ALL APPLICABLE LAWS:**

During the term of this Agreement, Provider shall keep fully informed of all existing and future state and federal laws and all municipal ordinances and regulations of the City of Alameda (including AMP) which affect the manner in which the services or tasks are to be performed by Provider, as well as all such orders and decrees of bodies or tribunals having any jurisdiction or authority over the same. Provider shall comply with all applicable laws, state and federal and all ordinances, rules and regulations enacted or issued by the City.

**23. CONFLICT OF LAW:**

This Agreement shall be interpreted under, and enforced by the laws of the State of California without regard to any choice of law rules which may direct the application of laws of another jurisdiction. The Agreement and obligations of the parties are subject to all valid laws, orders, rules, and regulations of the authorities having jurisdiction over this Agreement (or the successors of those authorities). Any suits brought pursuant to this Agreement shall be filed with the courts of the County of Alameda, State of California.

**24. WAIVER:**

A waiver by AMP of any breach of any term, covenant, or condition contained herein shall not be deemed to be a waiver of any subsequent breach of the same or any other term, covenant, or condition contained herein, whether of the same or a different character.

**25. INTEGRATED CONTRACT:**

Subject to the language of Section 30, the Recitals and exhibits are a material part of this Agreement and are expressly incorporated herein. This Agreement represents the full and complete understanding of every kind or nature whatsoever between the parties hereto, and all preliminary negotiations and agreements of whatsoever kind or nature are merged herein. No verbal agreement or implied covenant shall be held to vary the provisions hereof. Any modification of this Agreement will be effective only by written execution signed by both AMP and Provider.

**26. CAPTIONS:**

The captions in this Agreement are for convenience only, are not a part of the Agreement and in no way affect, limit or amplify the terms or provisions of this Agreement.

**27. COUNTERPARTS:**

This Agreement may be executed in any number of counterparts (including by fax, PDF, DocuSign, or other electronic means), each of which shall be deemed an original, but all of which shall constitute one and the same instrument.

**28. SIGNATORY:**

By signing this Agreement, signatory warrants and represents that they executed this Agreement in their authorized capacity and that by their signature on this Agreement, they or the entity upon behalf of which they acted, executed this Agreement.

**29. CONTROLLING AGREEMENT:**

In the event of a conflict between the terms and conditions of this Agreement (as amended, supplemented, restated or otherwise modified from time to time) and any other terms and conditions wherever contained, including, without limitation, terms and conditions included within exhibits, the terms and conditions of this Agreement shall control and be primary.

**[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]**

IN WITNESS WHEREOF, the parties have each caused this Agreement to be duly executed on its behalf as of the Effective Date.

HARRISON ENGINEERING INC.  
A California corporation



Randell T. Harrison  
President

ALAMEDA MUNICIPAL POWER,  
a municipal corporation

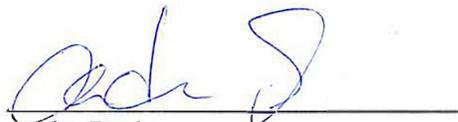


Nicolas Procos  
General Manager



Tirza P. Harrison  
Chief Financial Officer

RECOMMENDED FOR APPROVAL



Andre Basler  
AGM – Engineering & Operations

APPROVED AS TO FORM:  
City Attorney

DocuSigned by:



EE7D29AD573C48E

Mazarin Vakharia  
Staff Counsel

**Certification of Compliance  
With the City of Alameda's Vaccination Requirement**

The City of Alameda ("City") requires all individuals who perform work for the City to be fully vaccinated<sup>1</sup> against COVID-19. All service providers and contractors for the City must sign the following statement certifying compliance with this requirement.

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By signing below, I certify that all of our personnel who are performing work for the City are fully vaccinated against COVID-19. I also acknowledge that the City reserves the right to review any relevant records to demonstrate our compliance with this requirement.

I declare under penalty of perjury that the foregoing is true and correct.

Harrison Engineering Inc.

Date: September 1, 2022 \_\_\_\_\_



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By: Randell T. Harrison  
Its President

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<sup>1</sup> For the purposes of this Certification of Compliance, an individual is considered to be fully vaccinated if two weeks have passed since their second dose in a 2-dose series (such as the Pfizer or Moderna vaccines) or if two weeks have passed since receiving their single-dose vaccine (such as Johnson & Johnson's Janssen vaccine).

## Part 4 – Work Plan

### Project Understanding

The project is located on Broadway Street (from 339 to 1312) and Otis Drive (from 2523 to 3201), most of which is State Route 61 and subject to Caltrans Encroachment Permit requirements. Side streets will not be included in the project, only the area within Caltrans right of way.

AMP has already design underground joint trench plans and street lighting to underground all overhead utilities in the project corridors. The plans have been publicly bid and is ready to be awarded. Generally, the restoration work has been included in the scope of work, although no detailed plans for sidewalk, curb ramp, and pavement restoration have been included in the bid documents.

### Approach

It is our understanding that AMP will contract directly with a land surveyor due to project schedule concerns. It is our understanding that the land surveyor will use aerial drone mapping for the entire project limits and perform detailed traditional data collection at each of the 35 curb ramps within Caltrans jurisdiction. HEI will develop the plans and estimates, based on the aerial drone mapping and detailed topographic data provided by the City.

Randell Harrison will serve as HEI's project manager. Other HEI staff will be utilized in support roles as needed for the project.

The project will require that 35 curb ramps will be reconstructed to current ADA (and Caltrans) Standards with special details drawn for each location in conformance with Caltrans Policy. The plans will also show sidewalks and driveways to be reconstructed. Detailed topographic survey data will need to be collected at each curb ramp location in order to facilitate the design to meet Caltrans delivery requirements. Driveway, curb, and sidewalk reconstruction will rely on City or Caltrans Standard Plans.

The Caltrans Encroachment Permit will require an encroachment permit application with additional documentation as itemized in our work scope. Our goal will be to make our first submittal to Caltrans compliant and forego the 2<sup>nd</sup> review as depicted in the schedule.

### **TASK 1 – PROJECT MANAGEMENT**

Harrison Engineering shall provide project management services to assure delivery of the project on schedule, within budget, and according to the established project goals.

Project management shall also include active coordination with AMP.

- ◆ Consultant will meet with AMP to review the project scope of work, schedule and submittals for the project. The initial project kick-off meeting will also address project coordination and responsibilities and define key project issues and goals.
- ◆ A pre-application coordination meeting with Caltrans is recommended.

## EXHIBIT A



- ◆ Additional meetings will be on an as needed basis to clarify items or review submittals.
- ◆ Supervise, coordinate, and monitor project design for conformance with standards and policies.
- ◆ Maintain project files.
- ◆ Prepare monthly invoices.
- ◆ Prepare correspondence and memos. HEI will provide reports of progress to the AMP Project Manager on a monthly basis.

## TASK 2 - UTILITY MAPPING

HEI will map the existing utilities based on record maps collected for the project. It is our understanding that the Undergrounding Project facilities are flexible and can be adjusted around potential utility conflicts, meaning that no utility relocations will be required. Restoration work is anticipated to be reconstructed to pretty much the same grades as the existing walkways, meaning that utility adjustments will be minimized.

## TASK 3- FIELD RECONAISSANCE

HEI staff will field review the project area, photo document, and make notations for the following features:

- Curb Ramps (limited to approximately 35 ramps on Broadway and Otis in State Right of Way)
- Utility surface features and existing utility markers and USA markings.
- Signal Detector Loops
- Impacted Pavement delineation

## TASK 4 - CALTRANS COORDINATION

HEI will prepare the encroachment permit application and act as the AMP agent for coordination with Caltrans for the permit. HEI will submit the AMP Plans and other documents, along with the Civil Plans showing the surface restoration and curb ramp details for the project. HEI will also prepare and submit the Certificate of Compliance with ADA, and the Utility Policy Certification.

*Deliverables: PDF submittal of Plans 100% to Caltrans (or 16 Sets of Hardcopy Plans if req'd.)*

*Enc. Permit Application, Cert of ADA Compliance, Utility Policy Cert  
Transmittal of AMP documents (plans, photometric calcs, structural calcs, etc.)*

## TASK 5 - 35% PLANS

The 35% Plan submittal for AMP review shall include title, typical section, and layout sheets only. This will be to confirm the limits of work and areas impacted by the project. Only minor notation will be shown.

*Deliverables: PDF submittal of Plans at 35%*

## TASK 6 - 100% PLANS AND ESTIMATE (P&amp;E)

HEI will further develop the design for the project improvements based on AMP comments and additional details required for the design. All details will be included. The 95% submittal shall consist of complete plans. Each curb ramp will receive a

## EXHIBIT A



detailed design per Caltrans requirements, we anticipate providing two details per sheet for the project.

*Deliverables: PDF submittal of 100% PS&E*

#### TASK 7 – FINAL P&E

The 100% Plan submittal shall consist of signed print ready plans, which incorporates any final comments received on the 95% submittal. This task budgets for the final document preparation.

*Deliverables: Print Ready P&E in 22x34-inch format PDF drawings or one original bond hardcopy upon request.*

#### TASK 8 – CONSTRUCTION ASSISTANCE

HEI will provide construction assistance for the project. Work will include:

- Interpret plans as required during the bidding process.
- Assist in preparing addenda plans that may be issued to bidders.
- Respond to Requests for Information (RFI) or other reasonably anticipated plan changes during construction.

#### TASK 9 – ADA CERTIFICATION (POST CONSTRUCTION)

HEI will field inspect and measure each curb ramp constructed to verify compliance with the Americans with Disabilities Act. Non-compliant ramps and accessible pathways will need to be reconstructed by the contractor and re-inspected. This task may be performed by AMP staff and can be considered as optional for HEI.

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#### TASK 10 – CONTINGENCY

This contingency allowance is only to be used as allowed by the AMP project manager. A contingency is recommended to avoid potential delays in amending the contract budget in case currently unknown conditions occur, or Caltrans requests additional work not anticipated in this scope of work.

#### Deliverables

HEI will prepare P&E at 35%, 100% and Final Plans. Plan sheets anticipated for the project include:

Description	Sheets
Title Sheet	1
General Notes & Typical Section	1
Layouts (1" = 20' Scale)	14
Curb Ramp & Construction Details	22
Total Plan Sheets	38

Mapping of existing utilities will be shown on the layout plans. City will provide all surveying and mapping necessary for the work.

# EXHIBIT A



HEI will prepare the following documents for the Caltrans Encroachment Permit submittal:

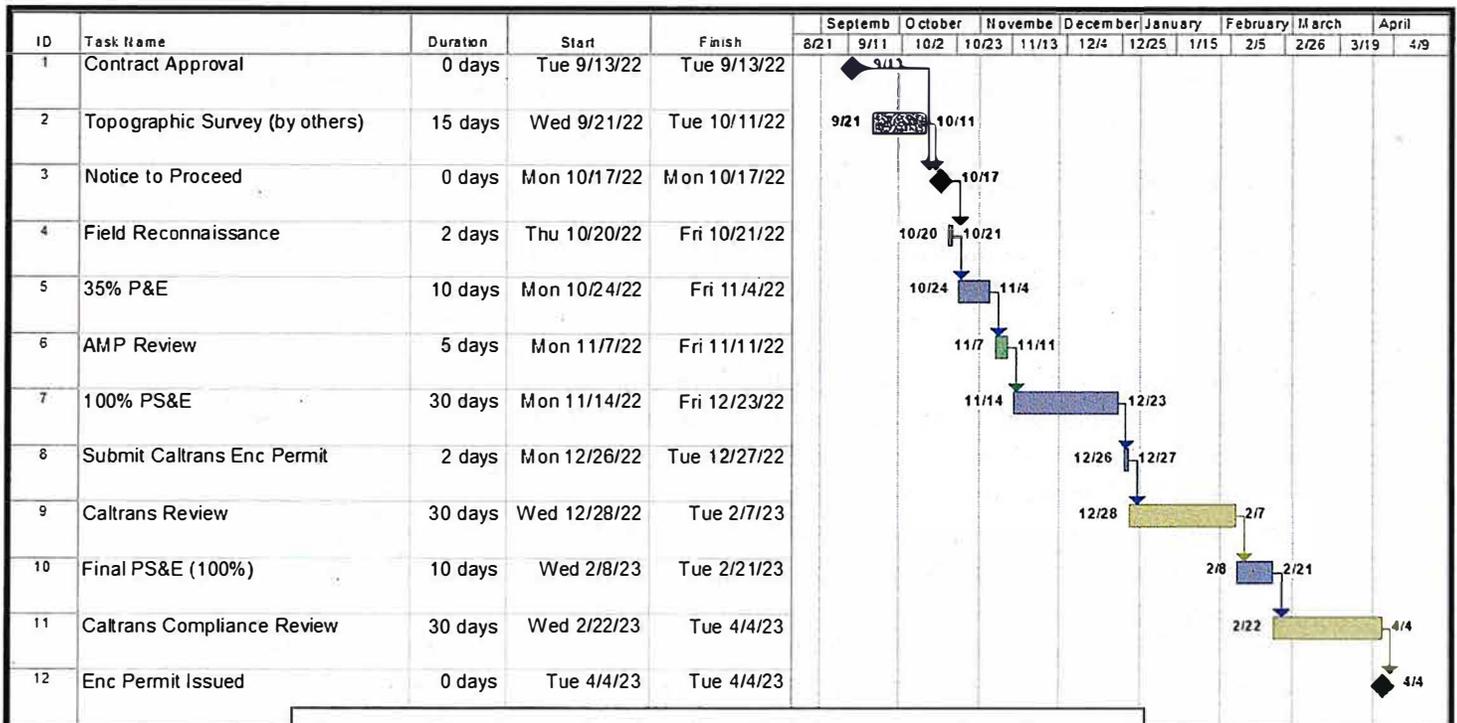
1. Encroachment Permit Application
2. Utility Policy Certification
3. Form TR-0405 – Certificate of Compliance with ADA for Design (Post Construction Certification is also required).

It is anticipated that AMP will need to provide the following additional information for Caltrans review:

- CEQA document
- Electroler Foundation Structural Calculations
- Photometric Calculations for Street Lighting
- Certificate of Insurance, naming Caltrans as Additional Insured
- Evidence of “flexible work” to show potholing of High Priority Utilities is not necessary

Caltrans may require additional documentation that is not currently anticipated. We highly recommend that a contingency allowance be provided in the original contract in case the work scope changes.

## Schedule



Opportunities for accelerating the schedule one month earlier can be achieved if the 100% Submittal to Caltrans meet with their expectations, which is our goal.

## Part 5 – Proposed Innovations

1. We recommend that AMP utilize digitized drone survey technology to create the project base maps. This survey method can create mapping a fraction of the cost of traditional survey methods that covers a larger area. There is also high-resolution photo imagery that accompanies the product that is useful to identify project details.
2. The designers for this project are well versed in the latest access standards and Caltrans policy for such improvements. As such, HEI will be able to deliver the drawings that Caltrans wants to see the first time, reducing the chances for resubmittal.

## Part 6 – Project Staffing

---

Randell Harrison, PE  
Senior Project Manager  
Harrison Engineering Inc.

Francisco Souza-Mellone, EIT  
Senior Design Engineer II  
Harrison Engineering Inc.

Erik San Miguel, EIT  
Design Engineer II  
Harrison Engineering Inc.

Randell T. Harrison, P.E, QSD – Senior Project Manager

---

Registration: Professional Civil Engineer in the State of California, No. C46646  
Certified QSD/QSP, CA Cert. No. 738

Education: BS in Civil Engineering from University of California at Berkeley, 1986

*Mr. Harrison* is the principal owner of the firm and has 35 years of experience in flood control, municipal and transportation engineering. He started his professional career working for Great Lakes Dredge and Dock Company in early 1987, as a project engineer for port and channel dredging projects. He was later offered a position at Contra Costa County Public Works Department, where he worked for 5 years in the Flood Control, Design, and Construction Divisions. In 1992, Mr. Harrison started with Mark Thomas & Company, where he continued working on flood control, highway transportation, and municipal roadway projects. In 2001, Mr. Harrison started Harrison Engineering, a consulting engineering firm dedicated to providing municipal design services to public works agencies.

## Part 7 – Proposal Exceptions

None.

## EXHIBIT B

**Part 8 – Proposal Costs Sheet and Rates**

**Harrison Engineering Inc.**  
**2022-2025 Charge Rate Schedule**  
 Effective January 1 through December 31, 2022

**Hourly Charge Rates**

Position/Title	Year			
	2022	2023	2024	2025
Principal/Senior Project Manager II	\$276.47	\$300.00	\$313.50	\$327.60
Senior Project Manager I	\$242.61	\$263.26	\$275.11	\$287.49
Project Manager II	\$214.41	\$232.65	\$243.12	\$254.06
Project Manager I	\$203.13	\$220.41	\$230.33	\$240.69
Senior Project Engineer II	\$197.48	\$214.28	\$223.93	\$234.00
Senior Project Engineer I	\$186.20	\$202.04	\$211.14	\$220.64
Construction Inspector	\$160.25	\$173.88	\$181.71	\$189.88
Project Engineer II	\$169.27	\$183.68	\$191.94	\$200.58
Project Engineer I	\$152.34	\$165.31	\$172.75	\$180.52
Senior Design Engineer II	\$141.06	\$153.07	\$159.96	\$167.15
Senior Design Engineer I	\$129.77	\$140.81	\$147.15	\$153.77
Design Engineer II	\$118.49	\$128.57	\$134.36	\$140.41
Design Engineer I	\$107.21	\$116.33	\$121.57	\$127.04
Design Technician II	\$95.92	\$104.08	\$108.76	\$113.66
Design Technician I	\$84.64	\$91.84	\$95.97	\$100.29
Administrative	\$86.89	\$94.29	\$98.53	\$102.96

**Other Expenses****Automobile Mileage**

\$0.60 per mile

**Plotting**

Monochrome Drawings (Bond/Vellum)

\$1.50 per square foot

Color Plots

\$5.00 per square foot

Plots on Mylar

\$5.00 per square foot

**Subconsultant Fees**

Cost plus 10%

**Reimbursable Costs** (Printing, Copying, Parking, Cost plus 10%, Mail/Shipping, Film/Developing, etc.)

**Note:** Rates are increased based on SF Bay Area Consumer Price Index, published annually in Nov.

8.5% Inflation rate estimated above for 2023, 4.5% thereafter.

## EXHIBIT B

## Budget Estimate

TASK	ESTIMATED HOURS					FEE					TOTAL for HEI	TEAM TOTAL
	HARRISON ENGINEERING				HE LABOR HOURS	HARRISON ENGINEERING						
	SPM-II	SDE-2	DE-II	ADM		SPM-II	SDE-2	DE-II	ADM	Reim.		
						300.00	153.00	128.50	94.00			
1 Project Management	50			8	58	15,000	0	0	752		15,752	\$ 15,752
2 Utility Mapping	4	40			44	1,200	6,120	0	0		7,320	\$ 7,320
3 Field Reconnaissance	8	8	3		24	2,400	1,224	1,028	0		4,652	\$ 4,652
4 Caltrans Coordination	80				80	24,000	0	0	0		24,000	\$ 24,000
5 35% P&E	16	100	100		216	4,800	15,300	12,850	0		32,950	\$ 32,950
6 100% P&E	32	120	120		272	9,600	18,360	15,420	0		43,380	\$ 43,380
7 Final P&E	16	32	32		80	4,800	4,896	4,112	0		13,808	\$ 13,808
8 Construction Assistance	16	16			32	4,800	2,448	0	0		7,248	\$ 7,248
9 ADA Certification (Post Construction)	24				24	7,200	0	0	0		7,200	\$ 7,200
10 Contingency (allowance)										15,000	15,000	\$ 15,000
11 Reimbursible Expenses and Markup										690	690	\$ 690
<b>Total</b>	<b>246</b>	<b>316</b>	<b>260</b>	<b>8</b>	<b>830</b>	<b>\$ 73,800</b>	<b>\$ 48,348</b>	<b>\$ 33,410</b>	<b>\$ 752</b>	<b>\$ 15,690</b>	<b>\$ 172,000</b>	<b>\$ 172,000</b>

## Notes:

1. Estimate above is based on 2023 Rates, but will be charged at the 2022 rates as applicable through 12/31/2022.
2. Project will be billed on a Time and Materials Basis.
3. Contingency (Item 10) will only be utilized with the consent of the AMP Project Manager.
4. Task 9, ADA Certification, can be considered optional and may be performed by AMP staff.

**AMENDMENT #1 TO SERVICE PROVIDER AGREEMENT**

**PS 08-22-02**

This First Amendment of the Service Provider Agreement, entered into this \_\_\_ day of \_\_\_\_\_, 2024, by and between the ALAMEDA MUNICIPAL POWER, a department of the CITY OF ALAMEDA, a municipal corporation (hereinafter referred to as "AMP") and HARRISON ENGINEERING INC., a California corporation, whose address is 562 Little Lane, Pleasant Hill, CA 94523, (hereinafter referred to as "Provider"), is made with reference to the following:

**RECITALS:**

A. On September 19, 2022, an agreement was entered into by and between AMP and Provider (hereinafter "Agreement") for Civil Engineering Consulting.

B. AMP and Provider desire to modify the Agreement on the terms and conditions set forth herein. Provider will submit updated insurance documents including additional insured endorsements as required by the City per pages 3 through 5, Item 10, Insurance, of the original Service Provider Agreement.

C. The Parties now desire to extend the term and increase the compensation to the Provider.

NOW, THEREFORE, it is mutually agreed by and between and undersigned parties as follows:

1. Item 1, TERM, Agreement is amended, is modified to read as follows:

The term of the Agreement shall commence on the 19<sup>th</sup> day of September, 2022 and shall continue until terminated on the 31st day of January 2026 unless terminated earlier as set forth herein.

2. Item 3, COMPENSATION TO PROVIDER, Agreement, as amended, is modified to read as follows:

Total compensation for the work under the First Amendment is not exceed \$15,000.00.

Total compensation for work under the Agreement is not to exceed \$172,000.00 with a contingency of \$15,000.00 for a total not to exceed amount of \$187,000.00.

3. Except as expressly modified herein, all other terms and conditions set forth in the Agreement shall remain the same and shall be in full force and effect.

IN WITNESS WHEREOF, the parties have caused this First Amendment to be executed on the day and year first above written.

*Signatures on next page*

HARRISON ENGINEERING INC.  
A California Corporation

By   
Randell T. Harrison  
President

By   
Tirza P. Harrison  
Chief Financial Officer

ALAMEDA MUNICIPAL POWER, a  
Department of the City of Alameda  
A Municipal Corporation

By \_\_\_\_\_  
Timothy Haines  
Interim General Manager

RECOMMENDED FOR APPROVAL:

By \_\_\_\_\_  
Andre Basler  
AGM – Engineering & Operations

APPROVED AS TO FORM:  
City Attorney

By   
035ACD99AE5864E1...  
Lonnie Eldridge  
Special Counsel, City of Alameda

**AMENDMENT #2 TO SERVICE PROVIDER AGREEMENT**

**PS 08-22-02**

This Second Amendment of the Service Provider Agreement, entered into this \_\_\_ day of \_\_\_\_\_, 2025, by and between the ALAMEDA MUNICIPAL POWER, a department of the CITY OF ALAMEDA, a municipal corporation (hereinafter referred to as "AMP") and HARRISON ENGINEERING INC., a California corporation, whose address is 562 Litle Lane, Pleasant Hill, CA 94523, (hereinafter referred to as "Provider"), is made with reference to the following:

**RECITALS:**

A. On September 19, 2022, an agreement was entered into by and between AMP and Provider (hereinafter "Agreement") for Civil Engineering Consulting.

B. On September 16, 2024 a first amendment was entered into to extend the term and increase the compensation to the Provider.

C. AMP and Provider desire to modify the Agreement on the terms and conditions set forth herein. Provider will submit updated insurance documents including additional insured endorsements as required by the City per pages 3 through 5, Item 10, Insurance, of the original Service Provider Agreement.

D. The Parties now desire to increase the compensation to the Provider.

NOW, THEREFORE, it is mutually agreed by and between and undersigned parties as follows:

1. Item 3, COMPENSATION TO PROVIDER, Agreement, as amended, is modified to read as follows:

Total compensation for the work under the Second Amendment is not exceed \$27,200.00.

Total compensation for work under the Agreement is not to exceed \$199,200.00 with a contingency of \$15,000.00 for a total not to exceed amount of \$214,200.00.

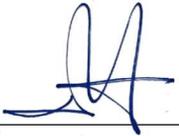
2. Except as expressly modified herein, all other terms and conditions set forth in the Agreement shall remain the same and shall be in full force and effect.

IN WITNESS WHEREOF, the parties have caused this Second Amendment to be executed on the day and year first above written.

*Signatures on next page*

HARRISON ENGINEERING INC.  
A California Corporation

By   
Randell T. Harrison  
President

By   
Tirza P. Harrison  
Chief Financial Officer

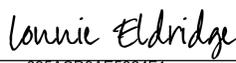
ALAMEDA MUNICIPAL POWER, a  
Department of the City of Alameda  
A Municipal Corporation

By \_\_\_\_\_  
Timothy Haines  
General Manager

RECOMMENDED FOR APPROVAL:

By \_\_\_\_\_  
Andre Basler  
AGM – Engineering & Operations

APPROVED AS TO FORM:  
City Attorney

Signed by:  
By   
Lonnie Eldridge  
Special Counsel, City of Alameda

**AMENDMENT #3**  
**SERVICE PROVIDER AGREEMENT**

**PS 08-22-02**

This Third Amendment of the Service Provider Agreement, entered into this \_\_\_ day of \_\_\_\_\_, 2026, by and between the ALAMEDA MUNICIPAL POWER, a department of the CITY OF ALAMEDA, a municipal corporation (hereinafter referred to as "AMP") and HARRISON ENGINEERING INC., a California Corporation whose address is 562 Litle Lane, Pleasant Hill, CA 94523, (hereinafter referred to as "Provider"), is made with reference to the following:

**RECITALS:**

A. On September 19, 2022, an agreement was entered into by and between AMP and Provider (hereinafter "Agreement") for Civil Engineering Consulting.

B. On September 16, 2024, a first amendment was entered into to extend the term and increase the compensation to the Provider.

C. On January 27, 2025, a second amendment was entered into to increase the compensation to the Provider.

D. AMP and Provider desire to modify the Agreement on the terms and conditions set forth herein. Provider will submit updated insurance documents including additional insured endorsements as required by the City per pages 3 through 5, Item 10, Insurance, of the original Service Provider Agreement.

E. The parties now desire to extend the term of the contract due to a continuing need for program administration.

NOW, THEREFORE, it is mutually agreed by and between and undersigned parties as follows:

1. Item 1, TERM, page 1, paragraph 1, of the Agreement is modified to read as follows:

The term of this Agreement shall commence on the 19th day of September, 2022 and shall continue until terminated on the 31st day of August, 2026, unless terminated earlier as set forth herein.

The total compensation for the work under this Agreement remains the same as the second amendment at not to exceed \$214,200.00.

2. Except as expressly modified herein, all other terms and conditions set forth in the Agreement shall remain the same and shall be in full force and effect.

**[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]**

IN WITNESS WHEREOF, the parties have caused the First Amendment to be executed on the day and year first above written.

HARRISON ENGINEERING INC.  
a California Corporation

By  \_\_\_\_\_  
Randell T. Harrison  
President

ALAMEDA MUNICIPAL POWER, a  
Department of the City of Alameda  
a Municipal Corporation

By \_\_\_\_\_  
Timothy Haines  
General Manager

By  \_\_\_\_\_  
Tirza P. Harrison  
Chief Financial Officer

RECOMMENDED FOR APPROVAL:

By \_\_\_\_\_  
Ni Lee  
Assistant General Manager  
- Engineering and Operations

APPROVED AS TO FORM:  
City Attorney

By \_\_\_\_\_  
Lonnie Eldridge  
Special Counsel. City of Alameda

To: Honorable Public Utilities Board

Submitted by: /S/

Chris Ferrara  
AGM – Customer & Energy Resources

From: Kim Ish  
Senior Communications Specialist

Approved by: /S/

Tim Haines  
General Manager

Subject: For Information Only, California Municipal Utilities Association Residential  
Customer Survey Results from GreatBlue Research

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### RECOMMENDATION

*For information only*, California Municipal Utilities Association Residential Customer Survey results from GreatBlue Research.

### BACKGROUND

Alameda Municipal Power (AMP) annually surveys customers to gain a deeper understanding of their perceptions of the utility, satisfaction with service provided, and interest in various products and services. The survey alternates between commercial and residential customers each year.

Consulting firm GreatBlue Research conducted a comprehensive survey of 535 random respondents from AMP’s residential customer list between September–October 2025. Areas surveyed include overall satisfaction with AMP; reliability of electric service and outage management; billing clarity, accuracy, and payment experiences; customer service quality and responsiveness; perceptions of electric rates and value received; awareness and engagement with utility programs and services; and effectiveness of communication and level of trust in AMP.

The survey results contain an over-sample of the California Municipal Utilities Association (CMUA) state-wide survey, which is used to compare AMP’s results with aggregate results of other municipalities and investor-owned utilities (IOUs) in the state.

### DISCUSSION

Key findings for AMP’s 2025 residential customer satisfaction survey include higher positive ratings across all organizational characteristics—with notable gains in positive ratings for value, affordability, and restoring power quickly, from the previous residential survey in 2023. AMP’s average positive rating outperformed all other groups including municipal utilities (+22.2 percentage points) and IOUs (+21.6 percentage points).

Customer service maintains high marks at 77.6 percent, but declined by 9 percentage points from 2023. However, nearly two-thirds of customers had issues resolved on first contact, outperforming municipal utilities and IOUs by 6.3 percentage points and 13.8 percentage points, respectively. Respondents with first-contact resolution reported significantly higher satisfaction overall.

Four-fifths of respondents rated outage response time as acceptable, consistent with 2023 and municipal and IOU counterparts. However, AMP outage communication methods trailed its counterparts by approximately 20 percent, aligning with respondents' satisfaction of its digital tools compared to other municipal and IOU respondents. Over 77.8 percent of respondents said the frequency of AMP communications is “about right”, with infrastructure updates and emergency preparedness being the topics of most interest, same as 2023.

Respondents provided feedback on electric vehicles (EVs) and electrification, including three-out-of-10 customers who are considering an EV, 17.2 percentage points down from 2023 and still citing range and cost as top barriers, while charger availability concerns declined. Over four-fifths of EV-interested customers would participate in an off-peak charging program. Interest in electrification products were strongest for heat pump water heaters and induction stoves, while “up-front costs” limit adoption.

Rates and affordability remain strong differentiators for AMP customers, with 86.2 percent of respondents finding AMP's rates reasonable—significantly more than municipal utilities (+21.8 percentage points) and IOUs (+23.8 percentage points). Three-fifths of customers know AMP's rates are on average 44.5 percent lower than neighboring utilities; those aware of this comparison show significantly higher trust and satisfaction in AMP compared to those who are unaware. “Keeping utility rates affordable” is the most preferred future utility investment AMP can ensure for its customers.

Representatives from GreatBlue Research will elaborate on the 2025 residential customer satisfaction survey results and discuss considerations for the utility. Results from this customer satisfaction survey provide insight for the updated strategic plan.

### FINANCIAL IMPACT

There is no financial impact.

### ENVIRONMENTAL REVIEW

No actions are recommended for approval, therefore, no CEQA review is required. (*Save Tara v. City of West Hollywood* (2008) 45 Cal.4th 116.)

Furthermore, Alameda Municipal Power finds that its actions are not a project as defined by CEQA Guidelines Section 15378, which excludes “continuing administrative...activities” and “organization or administrative activities of governments...” Alameda Municipal Power further

finds that it can be seen with certainty that there is no possibility that the activity will result in a direct or reasonably foreseeable indirect change in the environment. The report involves the disclosure of factual information, and there is no potential for direct or indirect changes in existing conditions as a result.

Alameda Municipal Power further finds that its actions are exempt pursuant to CEQA Guidelines §§ 15268, which excludes ministerial actions. Alameda Municipal Power further finds that its actions are exempt from CEQA, including but not limited to CEQA Guidelines Section 15061(b)(3). More specifically, Alameda Municipal Power finds its action is subject to the commonsense exemption because it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment.

#### LINKS TO STRATEGIC PLAN AND METRICS

Customer Experience, Strategy 1: AMP will define and promote our brand to improve awareness and value of the community-owned utility.

Customer Experience, Strategy 3: AMP will maximize opportunities to meet customer needs.

#### EXHIBITS

A. GreatBlue Research Presentation



To: Honorable President and  
Members of the Public Utilities Board

From: Tim Haines, General Manager

Re: General Manager's Report – February 2026

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## **PUB Highlights**

### ➤ **Administration:**

- The billing department streamlined the rate verification process for customers transitioning from the standard residential rate to AMP's all electric space heating rate as electrification adoption grows. Previously, all customers required a separate site visit to confirm installation, even when rebate program documentation already verified the work. Effective February 9, customers approved through the electrification rebate program will be auto-enrolled in AMP's all electric space heating rate, with Billing completing updates within two business days in conjunction with clear customer notifications. This improvement enhances the customer experience, reduces operational touchpoints, and supports the City's broader electrification and decarbonization goals.
- The Billing team recently implemented a project to eliminate schedule drift in the billing calendar, ensuring customers receive their bills at a consistent time each month. This improvement increases predictability for customers in managing their household budgets and understanding their energy usage cycles. It also supports more stable and reliable revenue timing for the utility. Overall, this change reflects our continued commitment to operational excellence and a better customer experience.

### ➤ **Customer Resources Update:**

#### ○ **Community Sponsorships:**

- AMP sponsored the Alameda Post's Alameda Stars program that began January 5th and runs through February 17th. This program supports a web-based poll that allows the community to recognize local businesses, organizations, and people in Alameda for their services.
- AMP has sponsored Team Alameda Cycling Club to host events throughout 2026 to promote safe, healthy and inclusive cycling in Alameda. These events aim to bring residents together and encourage active transportation.
- AMP sponsored the presentation of the Legendary Station of the Year 2026 award to LIVE 105, an event co-hosted by California Historical Radio Society and Bay Area Radio Museum and Hall Of Fame. The award honors stations with a consistent, lasting, and significant impact on the broadcasting industry. The event was held on January 30<sup>th</sup> at "Radio Central", the home of the California Historical Radio Society here in Alameda.

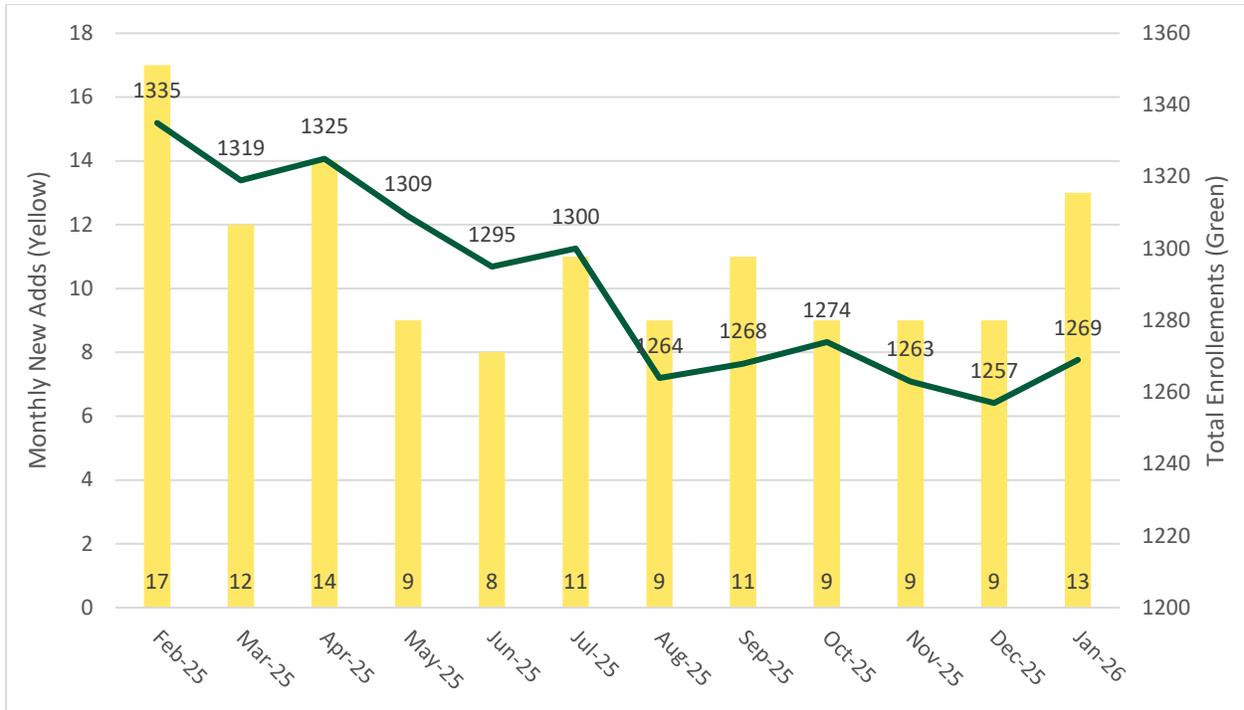
○ **Alameda Aquatic Center:**

- AMP staff is developing an incentive program to encourage the use of heat pump technology over natural gas to heat non-residential pools in Alameda. Pending Board approval, this rebate program would apply to both new and retrofit projects and is anticipated to launch on July 1, 2026.
- AMP staff is also working with architects and designers to incorporate a large digital display that would provide utility-focused educational content for aquatic center patrons. The display will be mounted on a large exterior wall, inside the facility and facing the activity pool. Content will focus on AMP's customer programs & services, leadership in business & environmental achievements, homeowner electrification strategies including heat pump technology and Alameda's climate goals & sustainability efforts.
- At the direction of the General Manager, the project will proceed without the microgrid component after consideration of the high costs and implementation complexity.

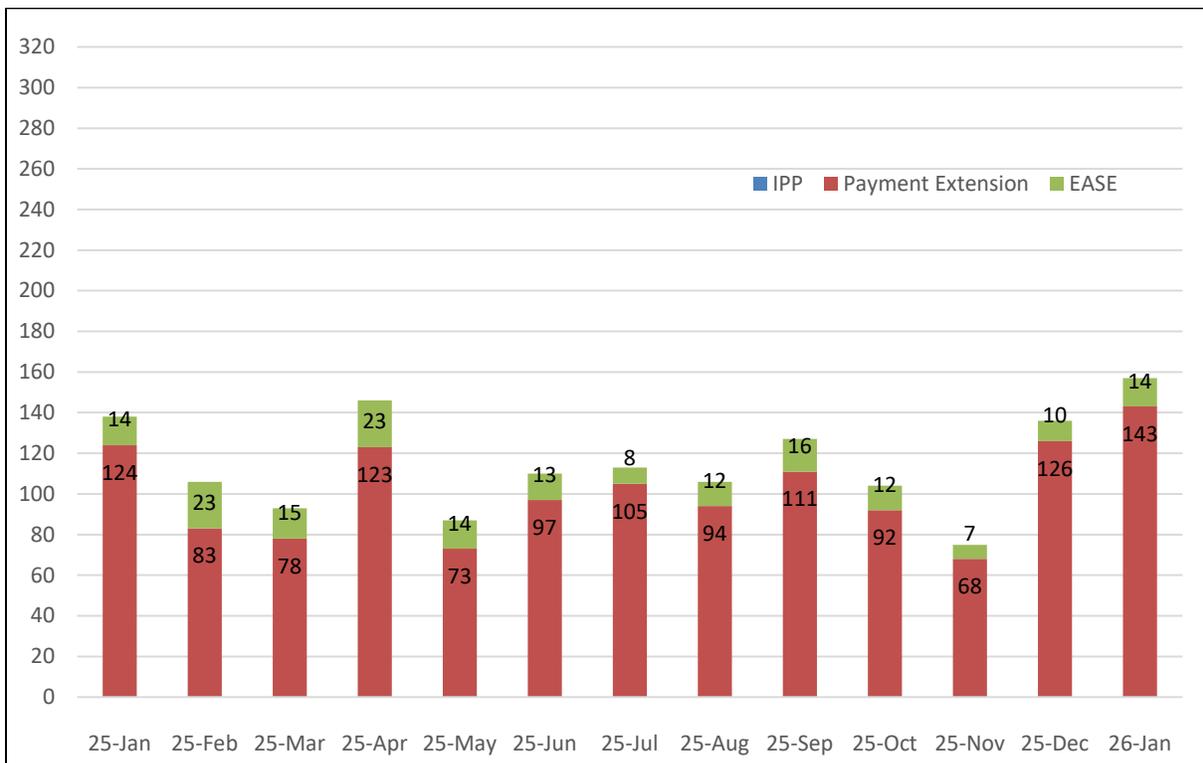
➤ **Engineering and Operations Update:**

○ Outages:

- 12/4, 9 customers, 3.2 hours, equipment
- 12/10, 1 customer, 0.6 hours, equipment
- 12/14, 52 customers, 6.5 hours, equipment
- 12/25, 192 customers, 3.7 hours, trees
- 12/25, 24 customers, 2.1 hours, equipment

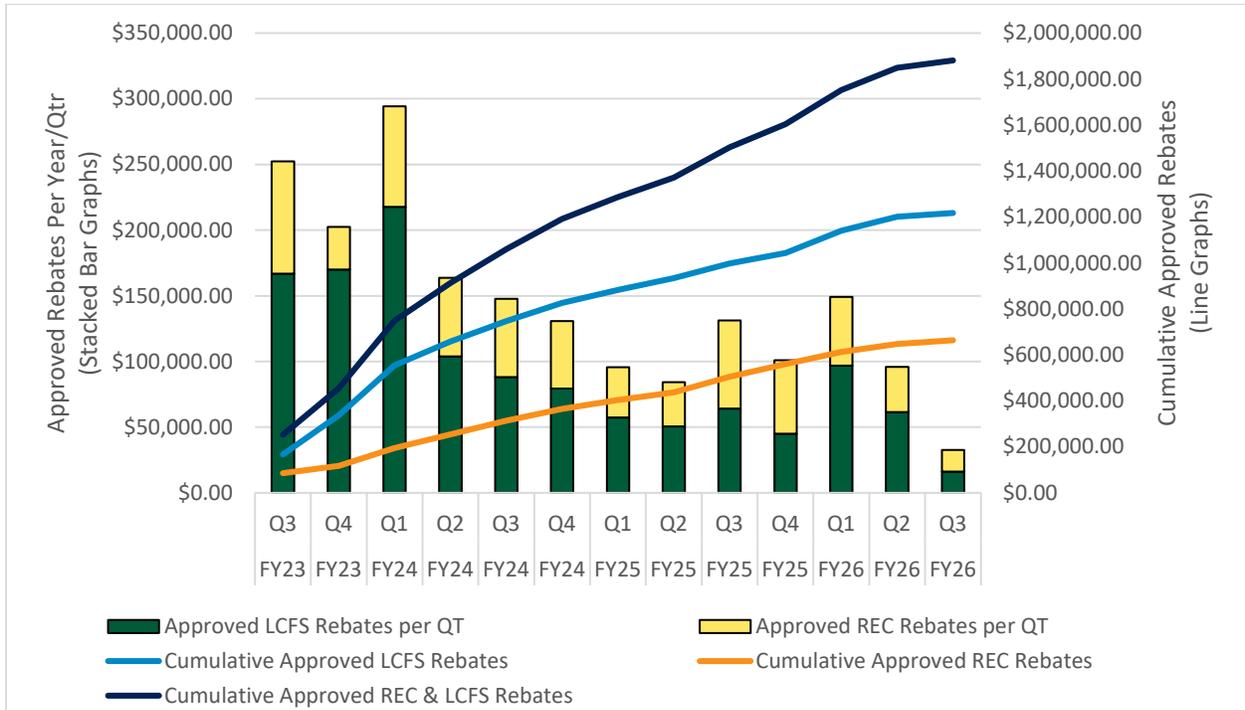


**Energy Assistance Program (EAP) Enrollments**

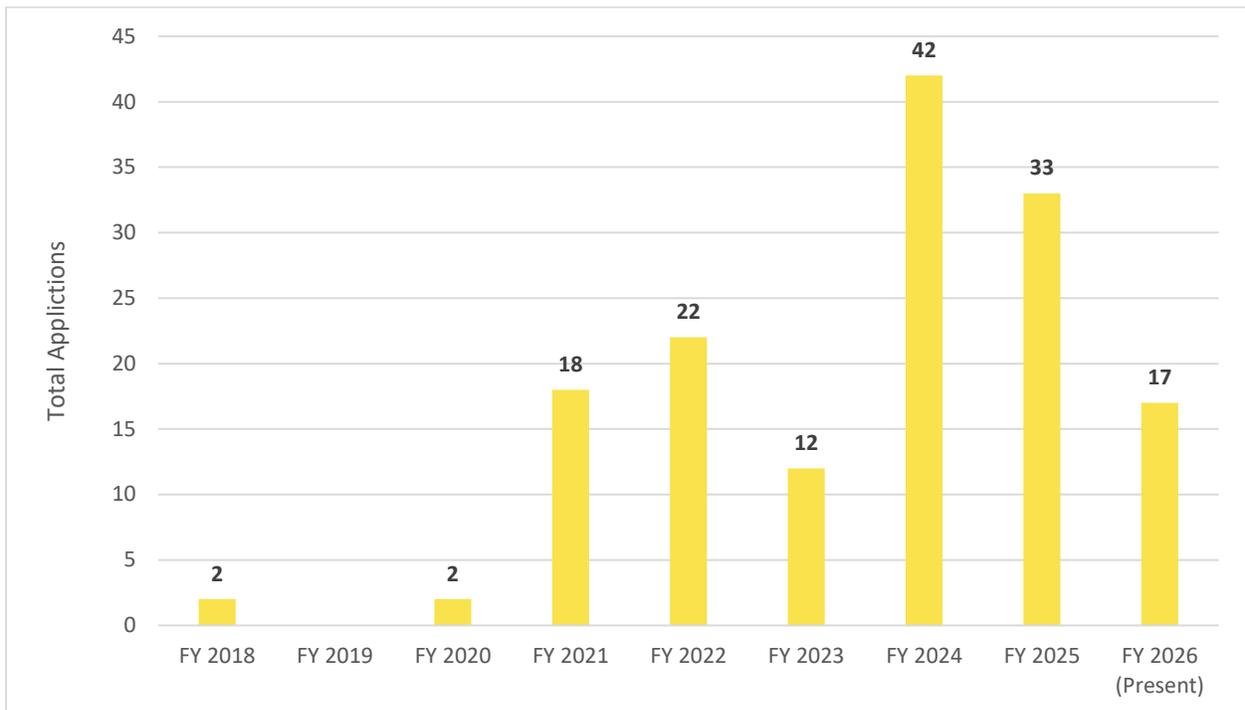


**Financial Assistance Program Enrollments**

## CUSTOMER PROGRAMS & EXPERIENCE



**Figure 1: Electrification and Clean Transportation Distributed Rebates**



**Figure 2: Heat Pump Water Heater Rebate Program**

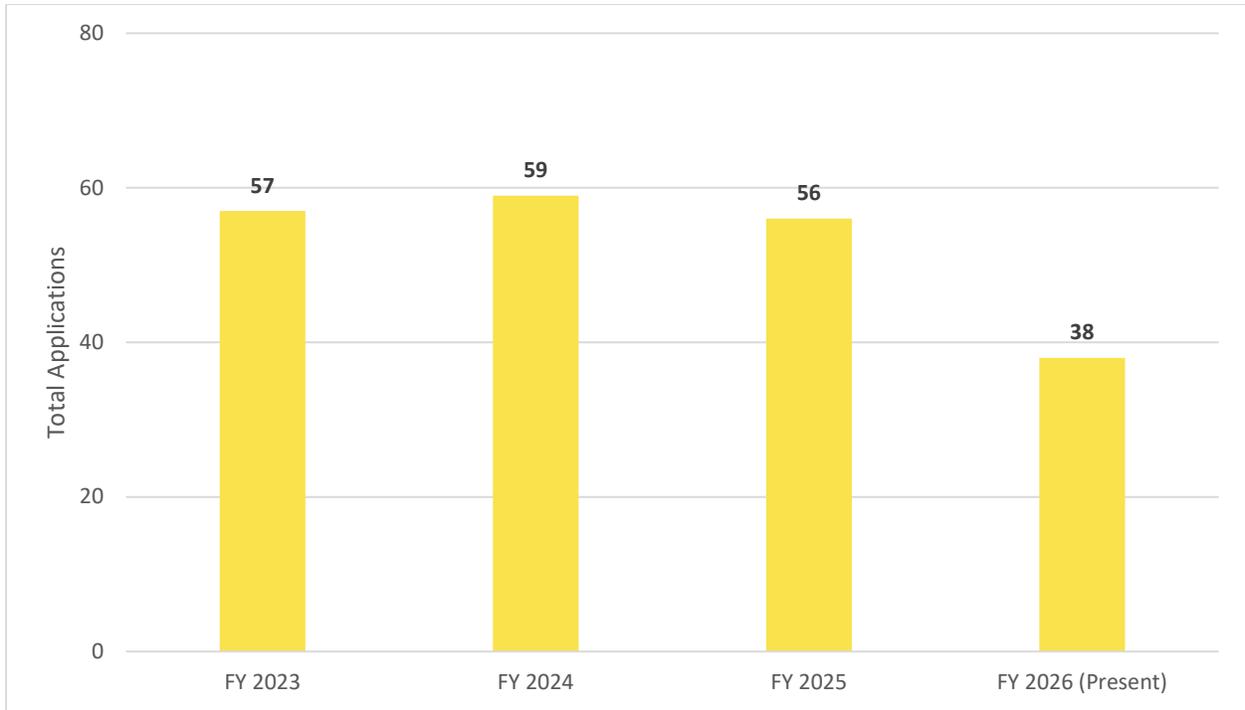


Figure 3: Heat Pump Heating, Ventilation, and Air Conditioning (HVAC) Rebate Program

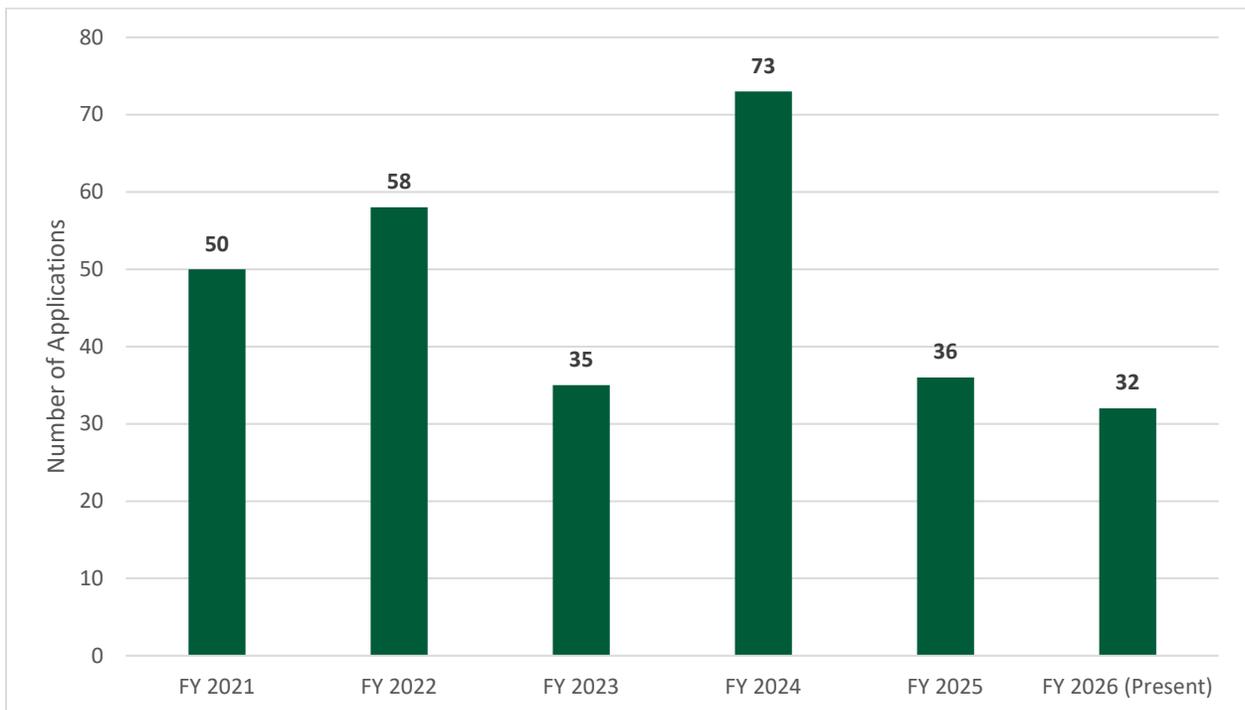
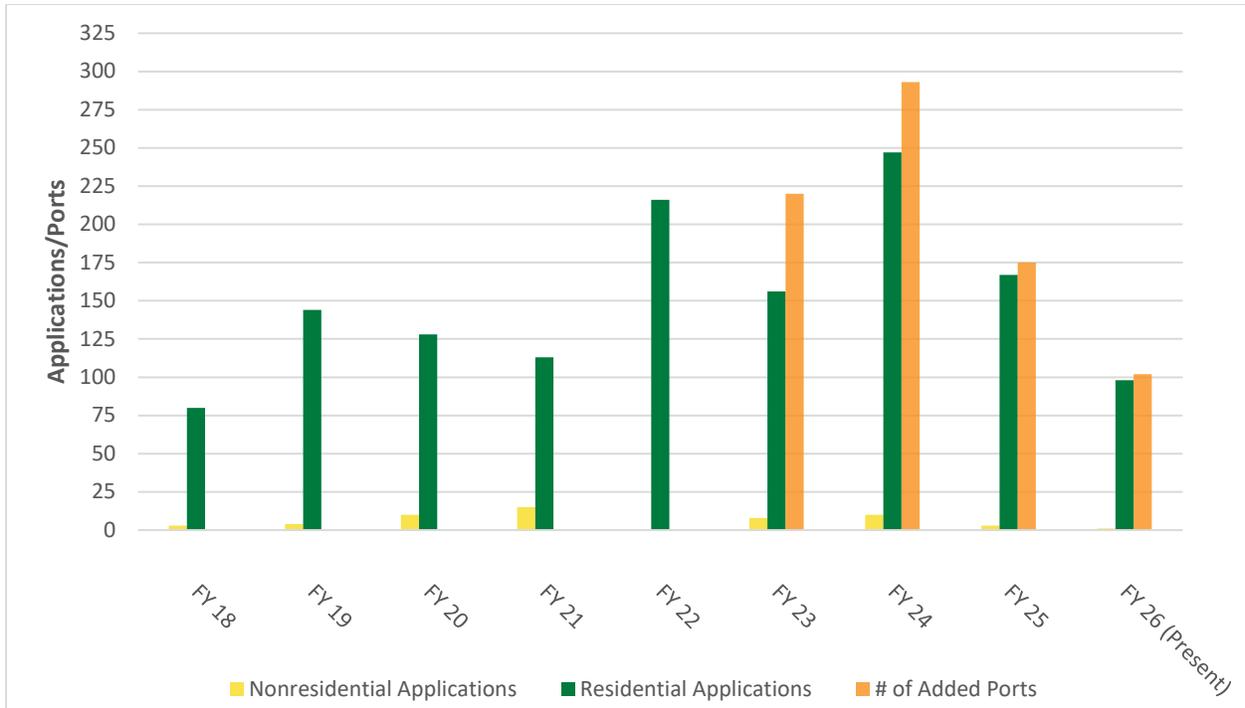
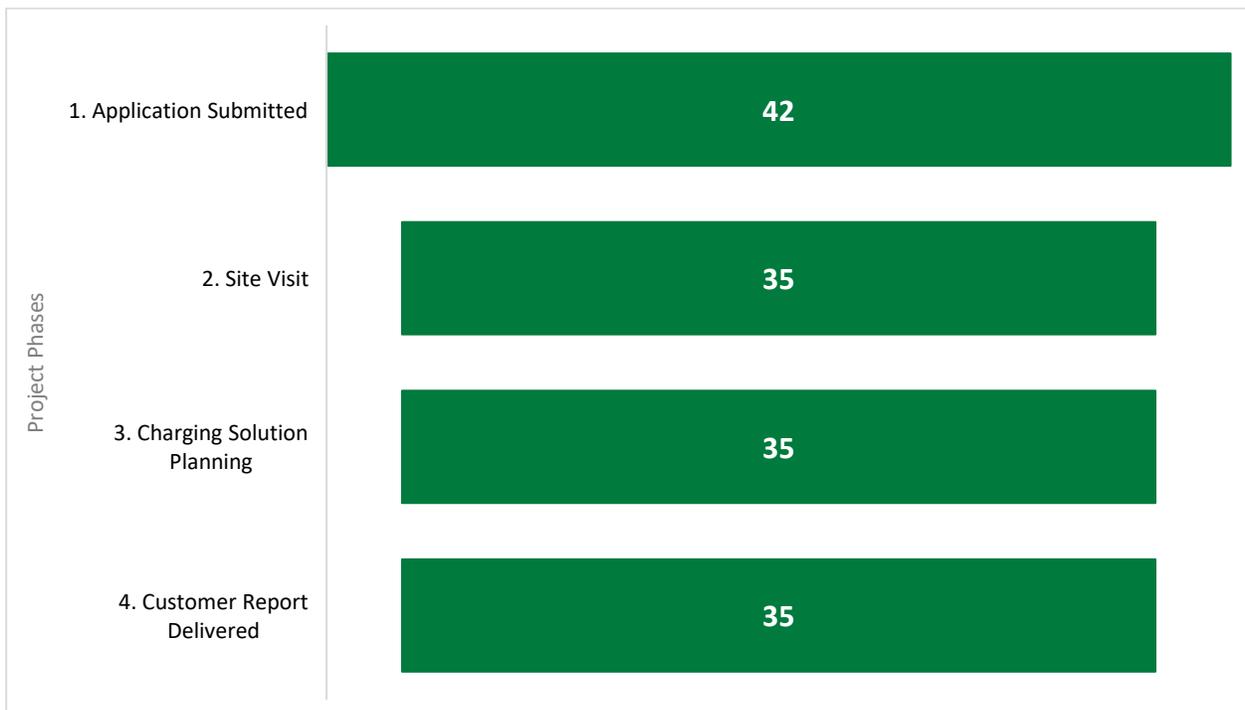


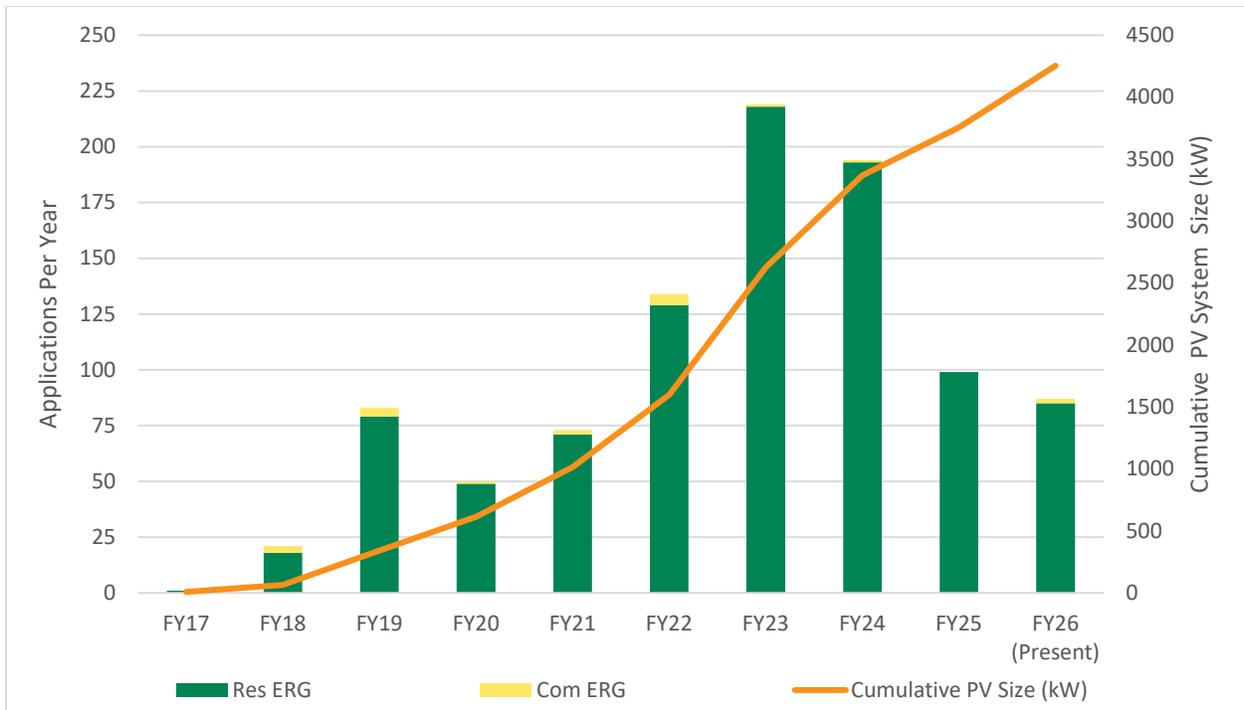
Figure 4: Used Electric Vehicle Rebate Program



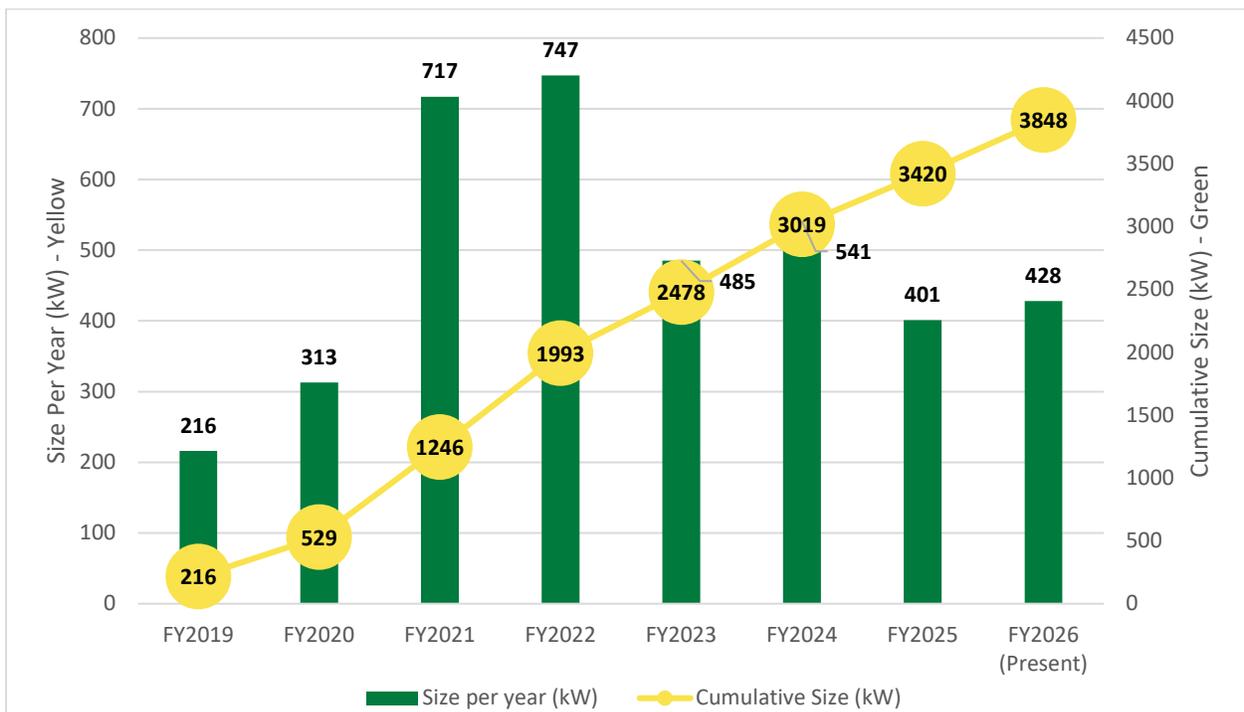
**Figure 5: Electric Vehicle Charging Rebates**



**Figure 6: Electric Vehicle (EV) Technical Assistance Program**



**Figure 7: Residential and Commercial Solar Interconnections & Photovoltaic (PV) System Size**



**Figure 8: Cumulative Battery Storage**

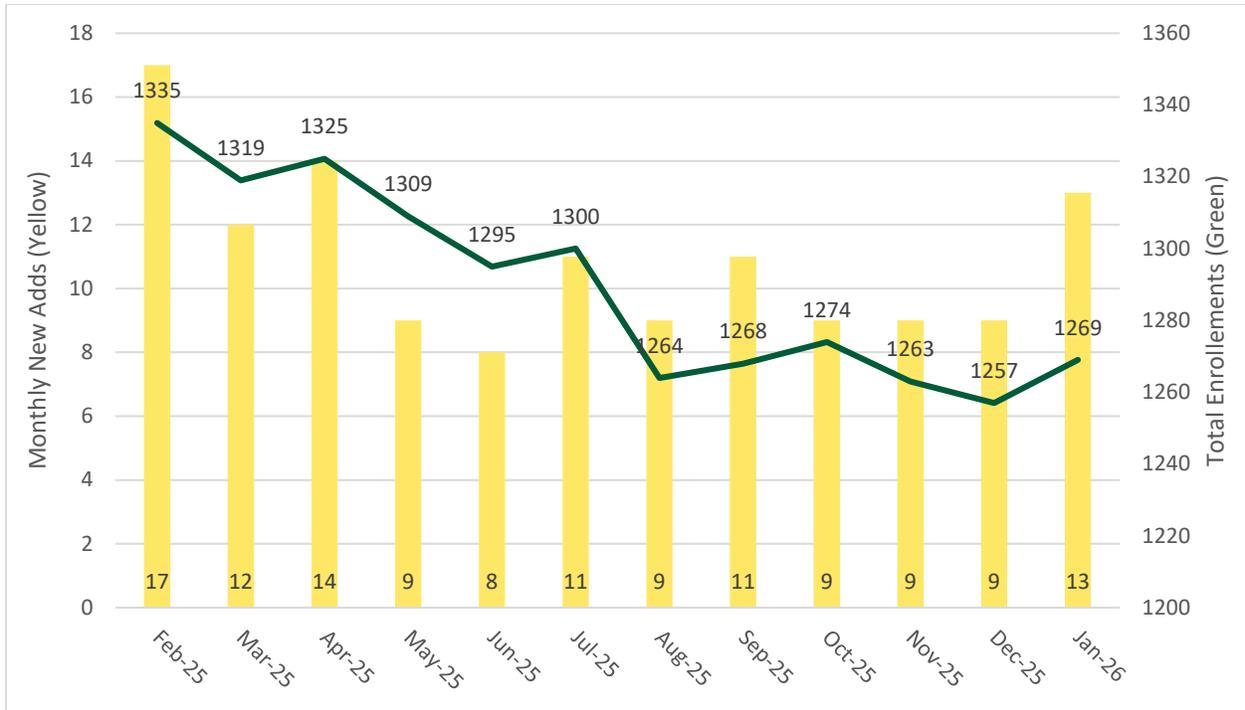
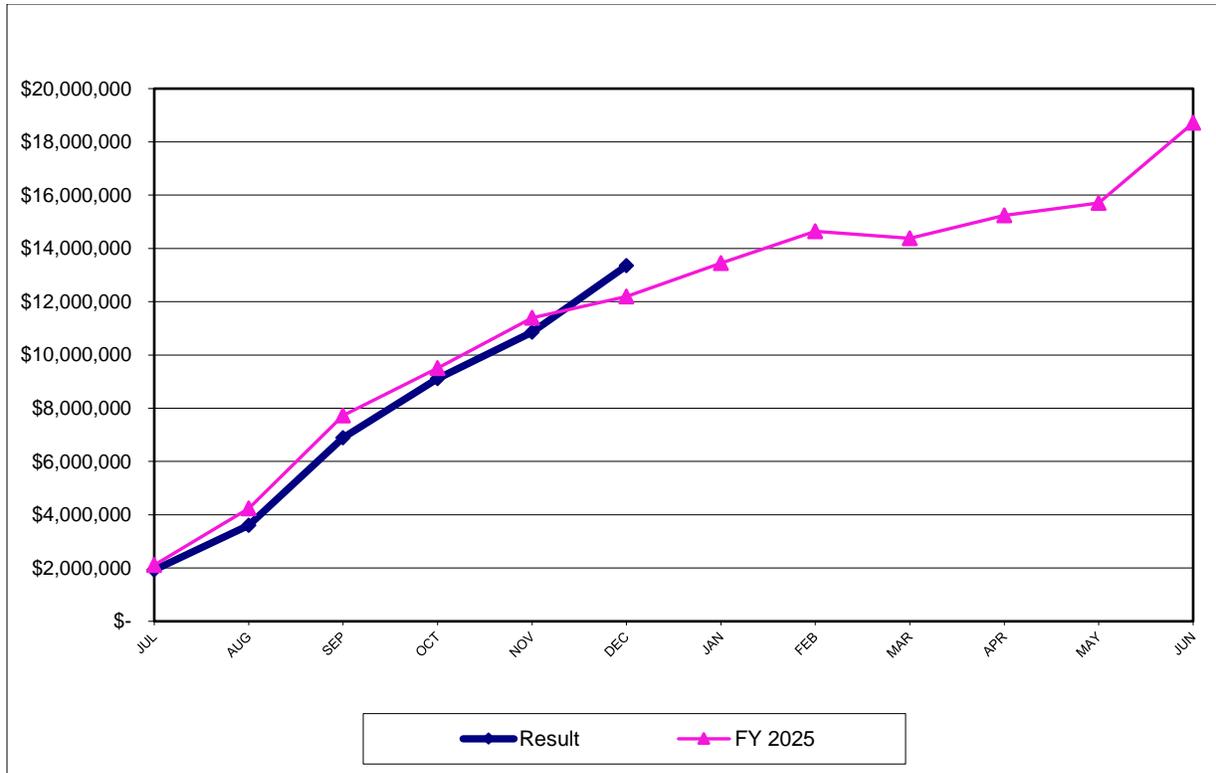


Figure 9: Energy Assistance Program Enrollments

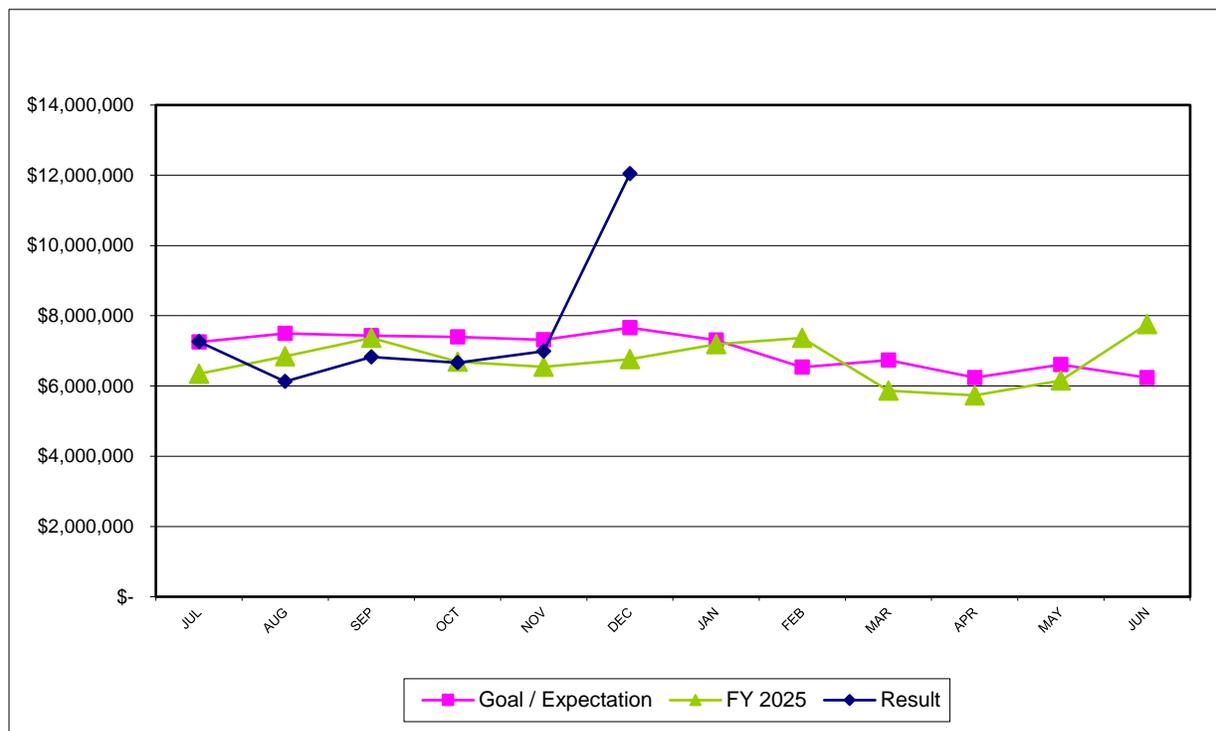
## FINANCIALS

**Table 1: Monthly and Year to Date Total Operating Revenue  
 and Expense Report as of January 31, 2025**

<i>Report Status as of:</i>				
<b><i>December 31, 2025</i></b>	Monthly		Annual (FY) To Date	
	Goal	Result	Goal	Result
Total Operating Revenue - Electric (December 2025)	7,660,239	12,043,226	44,544,894	45,909,417
Total Operating Expense - Electric (December 2025)	6,564,241	9,014,971	37,788,762	30,520,695
Note: Shaded areas indicate the data is displayed on the accompanying graphs				



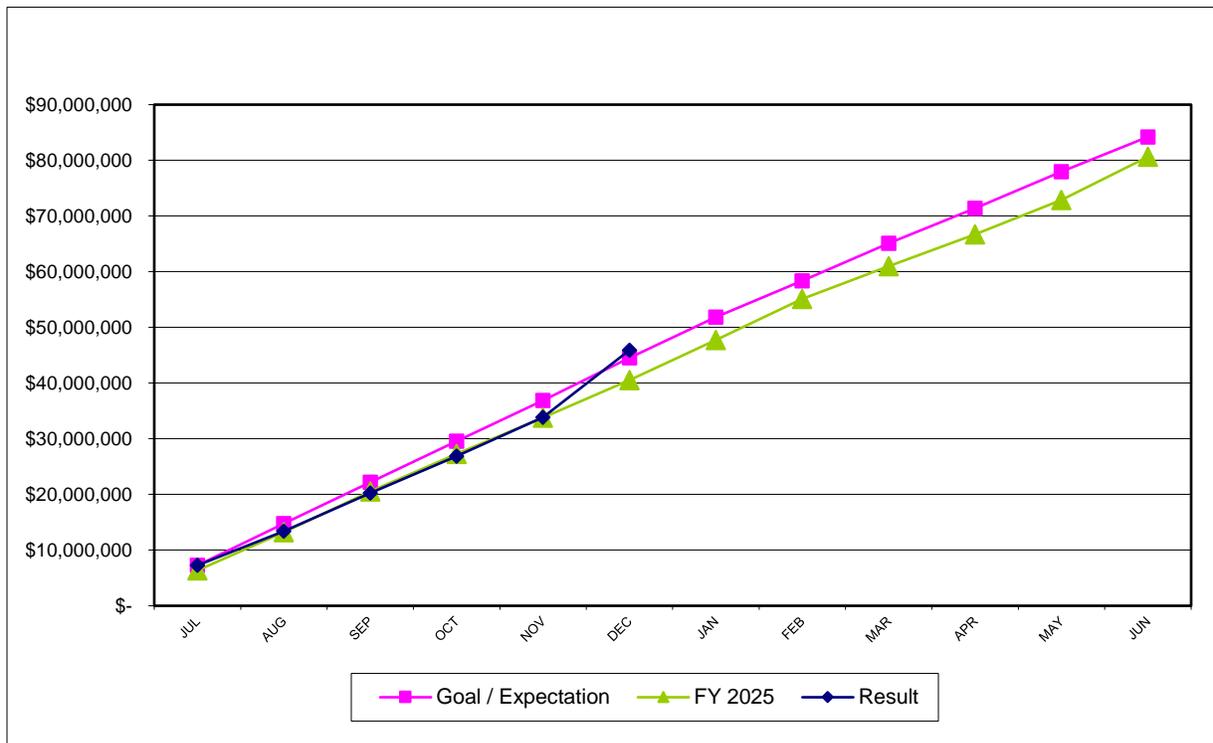
**Figure 10: Fiscal Year 2026 Cumulative Net Income – Electric**



**Figure 11: Fiscal Year 2026 Monthly Operating Revenue – Electric**



**Figure 12: Fiscal Year 2026 Monthly Operating Expense – Electric**



**Figure 13: Fiscal Year 2026 Cumulative Operating Revenue – Electric**

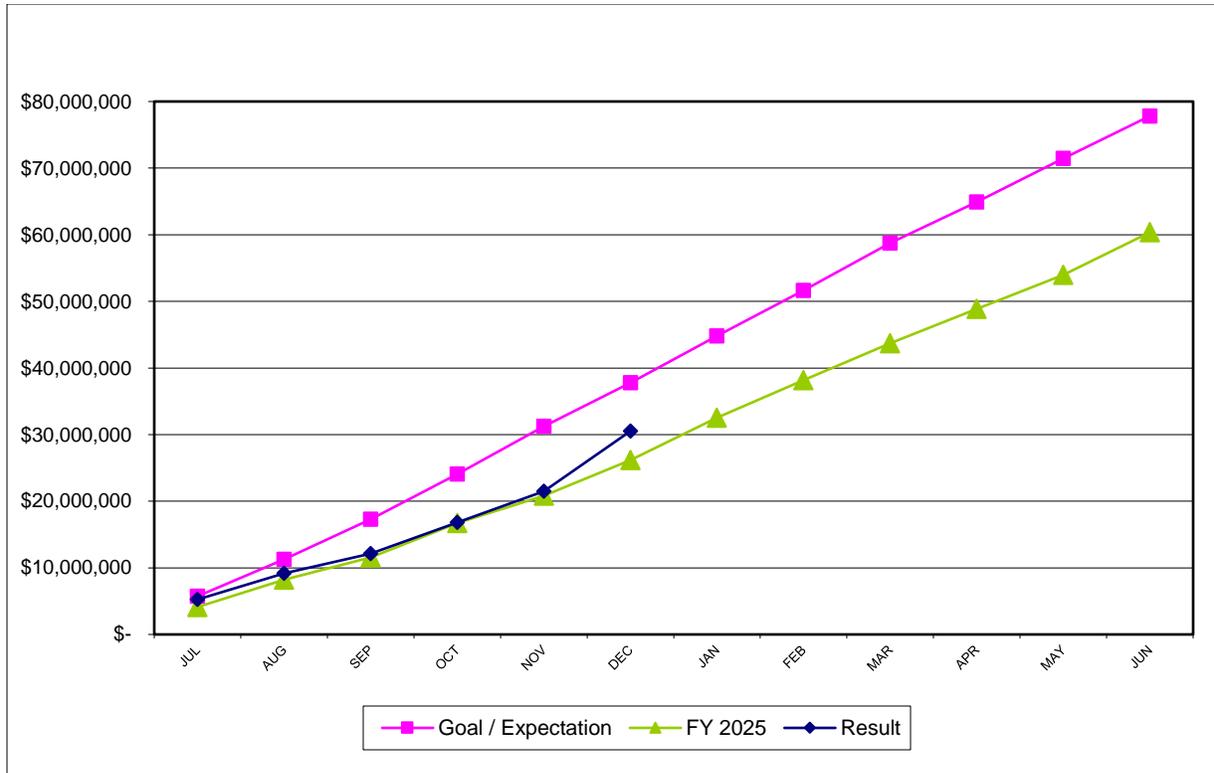
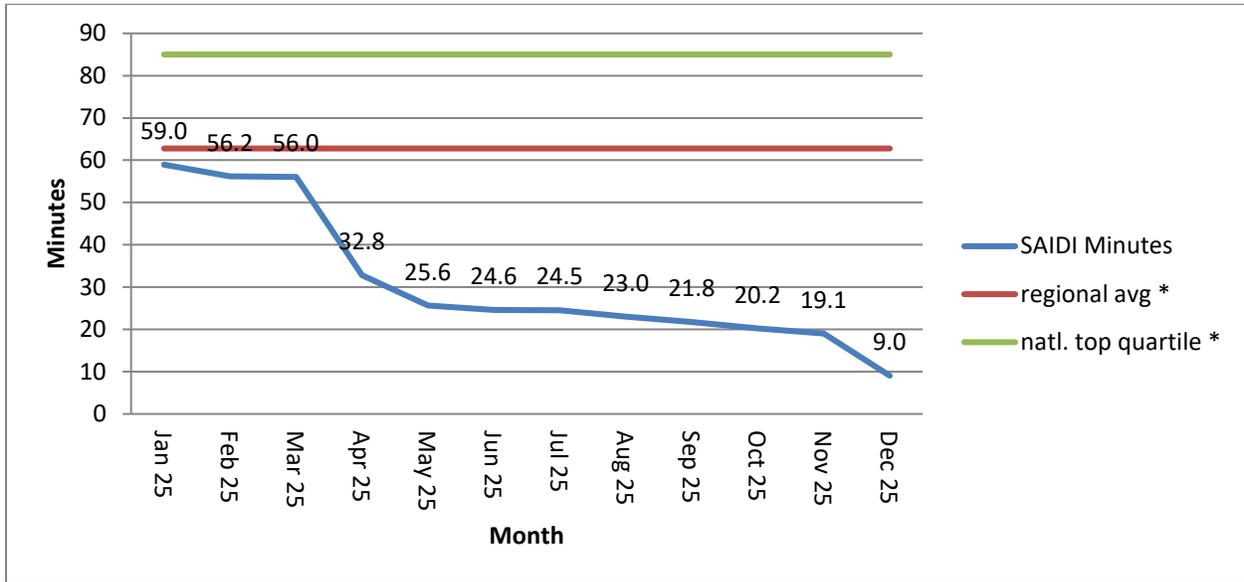


Figure 14: Fiscal Year 2026 Cumulative Operating Expense – Electric

## OPERATIONAL STATISTICS



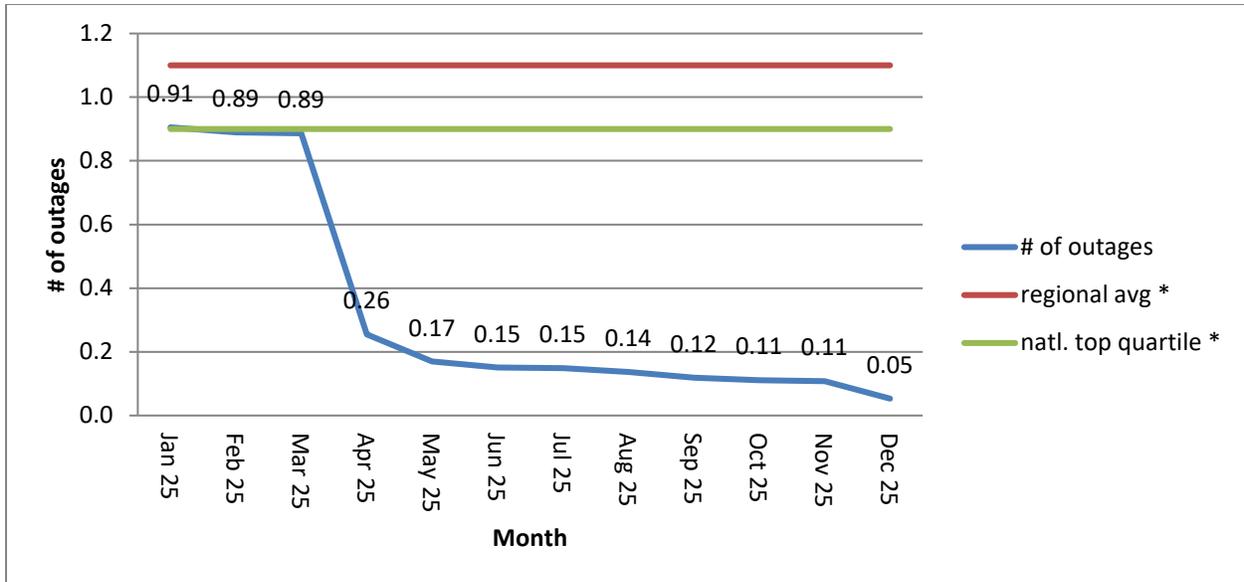
**Figure 15: Rolling 12-Month System Average Interruption Duration Index (SAIDI)**

\*Based on Benchmark study of APPA Region 6

$$\text{SAIDI} = \frac{\text{Sum of customer-minutes off for all interruptions}}{\text{Total number of customers served}}$$

System Average Interruption Duration Index (SAIDI):

SAIDI is defined as the average duration of interruptions for customers served during a specified time period. Similar to CAIDI, but the number of customers served instead of affected is used. The unit is minutes. A common usage of SAIDI is "If all customers were without power the same amount of time, they would have been out for \_\_\_\_\_ minutes."



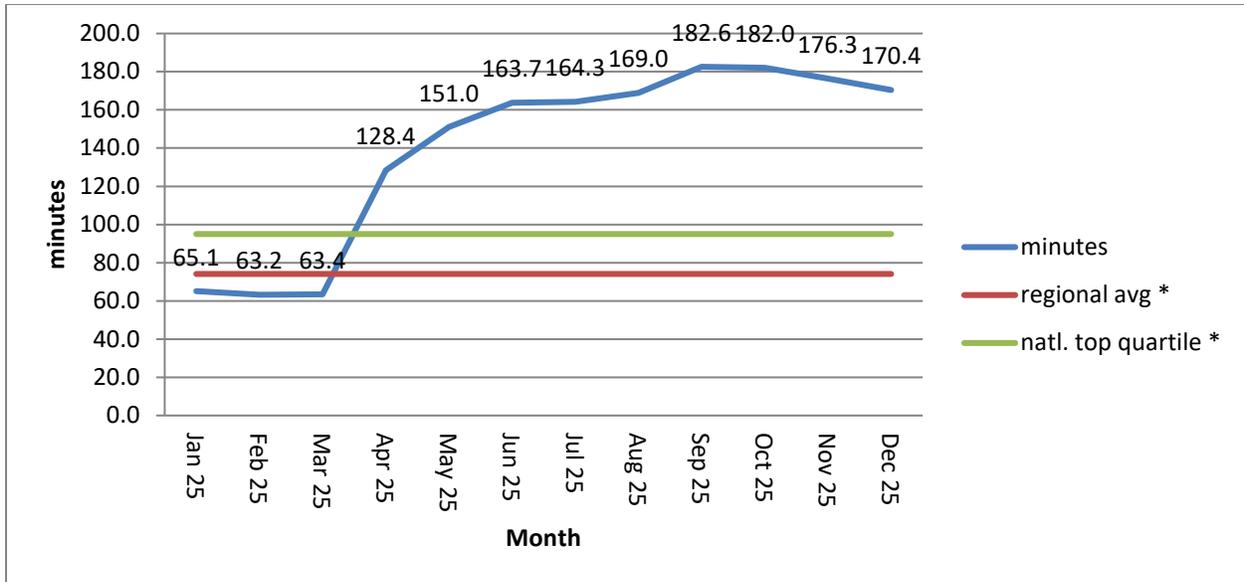
**Figure 16: Rolling 12-Month System Average Interruption Frequency Index (SAIFI)**

\*Based on Benchmark study of Western Regional Utilities

$$\text{SAIFI} = \frac{\text{Total \# of customers affected by interruptions}}{\text{Total number of customers served}}$$

System Average Interruption Frequency Index (SAIFI):

SAIFI describes the average number of times a customer experiences a sustained interruption during a specified time period. The unit for SAIFI is 'interruptions per customer'. A common usage of SAIFI is "On average, customers experienced \_\_\_\_\_ interruptions".



**Figure 17: Rolling 12-Month Customer Average Interruption Duration Index (CAIDI)**

\*Based on Benchmark study of Western Regional Utilities

$$\text{CAIDI} = \frac{\text{Sum of customer-minutes off for all sustained interruptions}}{\text{Total \# of customers affected by the sustained interruptions}}$$

Customer Average Interruption Duration Index - CAIDI

CAIDI is the weighted average length of an interruption for customers affected during a specified time period. The unit of CAIDI is minutes. A common usage of CAIDI is "The average customer that experienced an outage is out for \_\_\_\_\_ minutes.

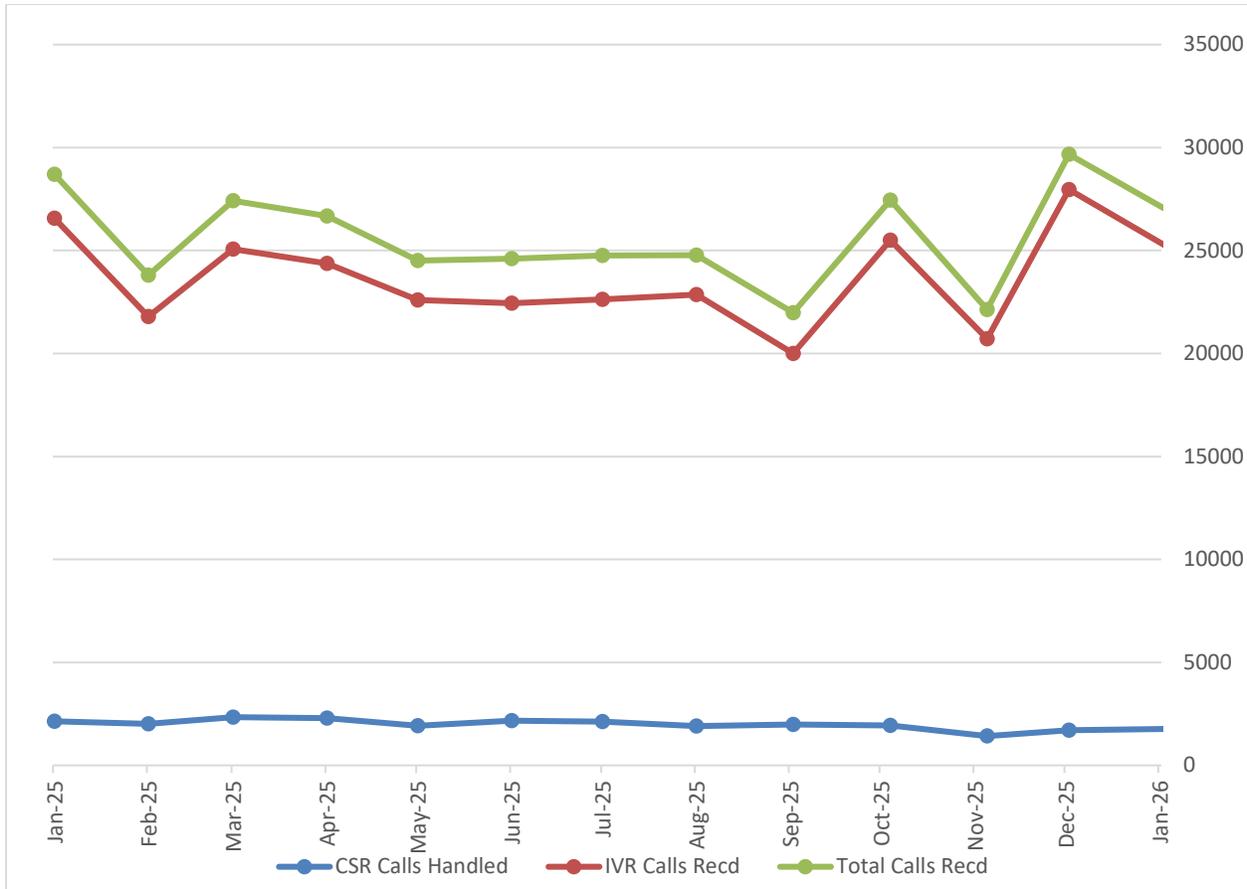
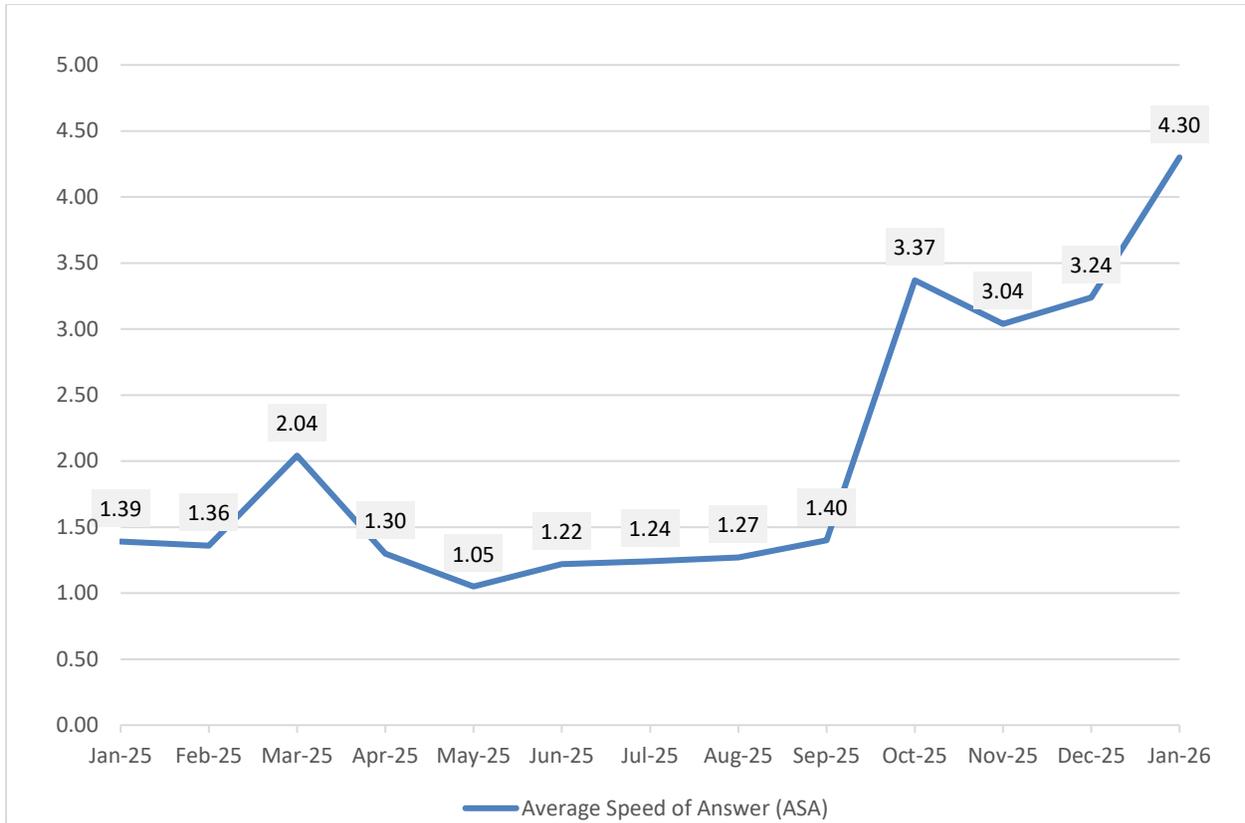


Figure 18: Call Volume Through December 31, 2025



**Figure 19: Average Speed of Answer (Minutes) Through December 31, 2025**